INDIANA BUILDER NEWS

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WWW.BUILDINDIANA.ORG

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IBA to host Green Week in August

The Indiana Builders Association is hosting national designation classes August 13-17 in Indianapolis.

Participants interested in obtaining the Certified Green Professional designation (CGP) will need to attend Green Building on August 15 and 16, and Business Management on August 17. The Green Building two-day course teaches attendees how to implement cost-effective green building into construction practices from the beginning of the project. This course examines the whole house and the building science behind it, focusing on application of the ANSI-approved National Green Building Standard in all new home construction and remodeling projects. The Business Management course provides a solid foundation in the management of smaller businesses, planning, organizing, staffing/directing and controlling. Both courses are required for the CGP designation.

Those looking for advanced information on green building can attend the Advanced Green Building: Building Science course to be offered August 13 and 14. The Building Science two-day course teaches proper building science techniques for constructing and remodeling high-performance homes. The high performance ideal encompasses more than just energy efficiency, including creating a more durable, environmentally responsible and sustainable living environment.

See page 5 for additional details and the registration form.

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IBA golf outing set for September

The Indiana Builders Association will host it's annual golf outing, the Bill Carson Memorial Golf Tournament on Monday, September 10, 2012 with a shotgun start at 12 noon at Deer Track Golf Course in Auburn, IN.

Major Sponsors

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Built around you.

"This outing raises funds to make sure housing remains a priority in the eyes of state and national elected officials," comments Will Wright, IBA President.

The course and cart rental fees are being donated by Mike and Jeff Thomas, Oakmont Development.

Marvin Windows is a major sponsor for the event and will provide a gift to each golfer. Speedway is also a sponsor of the event.

"I would love to see each area of the state represented at the outing to honor the dedication and tireless service Bill Carson gave to this great industry for 42 years," commented Rick Wajda, IBA Chief Executive Officer.

Bill Carson understood the importance of networking and having a good time among association members. One of the ways builders and suppliers like to network is on the golf course.

Please help the Indiana Builders Association to continue its work in the political arena and to honor Bill Carson's tenure with the organization by participating as a golfer and sponsor of this year's event.

For more information contact IBA Operations Coordinator Heather Sturgeon at (800)377-6334 ext. 207 or Heather @BuildIndiana.org.

Additional details and a registration form are on page 11 or on IBA's web site at www.BuildIndiana.org.

IBA rebate program putting cash in members' pockets

The Indiana Builders Association launched a new member benefit program earlier this year. In the first claim, 43 members received a share of nearly $20,000 in cash, proving that this free member benefit is worth it.

All 891 builder and remodeler members are eligible to participate in the program.

The member program awards rebates for loyalty to many of the nation's leading housing industry product suppliers. See the participating manufacturers attached.

It is easy to participate in the program. Simply fill out the registration form (either on paper or on-line at www.HBARebates.com) the first time.

At the end of each quarter complete a rebate claim form (either on paper or online at www.HBARebates.com) identifying the completion date of the project, address of the project, your company name, and the quantity of each product used in the home. No receipts and no proof of payment required.

Even if you pay your plumber or subcontractor directly for the products used, you as the builder and remodeler are the one eligible for the rebate.

All remodeling and building projects completed by IBA members are eligible for claiming in the quarter in which they are completed. No matter how large or small, they qualify for the program.

When you participate in the program, you can count on receiving checks every quarter.

Start receiving your share! Sign up! Spread the word! IBA membership pays! Visit www.HBARebates.com today!

Participating Manufacturers

Rilco, BLANCO, bryant, Carrier, daltile, DELTA FAUCET COMPANY, ELDORADO STONE, exterior PORTFOLIO, heatilator, HEAT&GLO, Jacuzzi, legrand, PPG, Monarch, PPG PITTSBURGH PAINTS, rapidresponse, THERMA-TRU DOORS, Turnkey millwork, VACUFLO, Boise Cascade Engineered Wood Products, BRADFORD WHITE, Clopay, CLOSETMAID, Dirt Devil, DIXIE PACIFIC, HB&G, Honeywell Comfort Solutions, Honeywell SECURITY, LUTRON, mansfield, PPG PORTER PAINTS, PROGRESS LIGHTING, TimberTech, FenceScape, VELUX, WARMLY YOURS, ZURN PEX PLUMBING AND RADIANT HEATING SYSTEMS

Have questions, call Rich Robinson toll-free at 1-866-849-8400 or by e-mail at info@HBARebates.com.

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Is it time for change?

President's Message

By Will Wright
Will Wright Building Corp., Carmel

President
Indiana Builders Association

During a recent visit to Washington, DC in the early part of June for the National Association of Home Builders Annual Legislative Conference, representatives of the Indiana Builders Association discussed long-range solutions to our balanced budget problem. One solution that has been discussed since Steve Forbes ran for president 20 years ago was a proposed flat tax. During a visit with one member of the Indiana delegation, it was noted that a group of young Congressmen were forming a coalition to deal with these long-term issues facing our country.

One specific proposal, amongst many others, was, in fact, a flat tax system which would contain a two-step individual tax and a much lower corporate tax. Many of the deductions including the mortgage tax deduction, currently enjoyed by millions of Americans, would be eliminated. Other deductions, that benefit a segment or specific sector of an industry, would also be dramatically reduced.

Having been an advocate for our industry for many years, I am personally happy to see the increase in momentum to support true tax reform. One of the challenges facing our elected officials when they discuss changing the tax code is determining the impact on citizens. Having spent some time on Capitol Hill the last few years the requests from special interest groups and concerned citizens petitioning their government is staggering.

The country has a severe problem with many entitlement programs that have outlived their useful life. Supporting our government is everyone's problem and everyone's responsibility. If we were to recognize everyone's ownership in the problem we might be able to develop better long-range solutions to our social issues. Spending my money versus spending someone else's money is where the difference lies.

Think about how you might write legislation to tackle our country's mounting deficit problem. How would you rewrite the tax code? Are you in favor of a flat tax? Would you trade in your mortgage interest deduction, while other citizens continue to enjoy a tax break? Would you volunteer Indiana to be a test case on implementing some revolutionary ideas?

These are all questions our elected officials representing us in Washington, DC discuss and debate. Do they know how you stand on important issues to our industry and to you as a taxpayer?

Now is the time to let your voice be heard.

Build a house.
Get cash.

Introducing the IBA Member Rebate Program

What would you think if you could get a rebate for your loyalty to many of the nation's leading housing industry Manufacturers? Well, now you can!

We're happy to introduce the IBA Member Rebate Program, a free member benefit, aimed at increasing your bottom line. For the minimal effort of informing us about the products you use, and telling us when you close on a home or project, you'll be putting money back in your pocket. When you participate in the IBA Member Rebate Program, every home you build can earn you rebate checks! Remember, both Builders AND Remodelers qualify for the IBA Member Rebate Program.

For more information and to register, visit:
www.HBArebates.com

Get Started Today!

Participating Manufacturers

Comparing IBA's history with today's challenges

Inside the Issue

By Rick Wajda

Chief Executive Officer

Indiana Builders Association

I came across a flyer printed years ago for directors of the Indiana Builders Association that I thought was appropriate information to share with the whole membership on the history of this great organization as we celebrate our 60th anniversary in 2012. Enjoy.

It was 60 years ago...

When the Indiana Builders Association chartered in 1952, there wasn't much fanfare or support for creating a state association to represent builders. Sixty years later, housing leaders marvel at the insight and wisdom of industry leaders of the 1950's.

The archives of the Indiana Builders Association are very revealing as to the incredible vision of Indiana's early housing leaders. In 1952 there were only 12 local associations in Indiana with an aggregate membership of just under 1,000 members. Today, there are 27 local associations and over 3,000 members.

I personally knew many of the early leaders," commented the late Bill Carson, CEO of the IBA from 1963 to 2005. "They generally were pretty crusty back then. They said what was on their minds and they were fighters for their beliefs. I marveled at attending meetings which became very heated in exchange of ideas and differences in philosophies and when the meetings concluded, they all walked out as friends!"

The idea to charter a state IBA was not met with enthusiasm by all in 1952. Many who envisioned that housing should have a presence in the Statehouse and in the state political arena were met with skepticism.

Ultimately, all 12 locals concurred, the charter was established and the IBA was born.

The charter lists eight builders as the chartering Board of Director members. They were Ralph Pitner, Michigan City; Les Combs, Gary; Gale Corley, Valparaiso; Ralph Shirmeyer, Ft. Wayne; Charles Bartel, Muncie; William Highsmith, Anderson; Louis Hershberger, Crawfordsville, and Andy Place, South Bend.

Andy Place was elected as the first President of IBA and Gale Corley as Vice President. Two years later Corley succeeded to the presidency. In all, five of the eight founders of IBA served as State President.

The early years were frustrating years. The records show that there were as few as six directors in attendance at the December 1952 meeting.

It was the late 60's and early 70's that the hard work began to pay off. New locals were being chartered and the membership was growing. More importantly, builders began to realize the need for a power source involved in state government.

It was the early 70's when IBA leaders attacked the status quo by challenging the building codes of Indiana. IBA caused a bill to be filed in the Indiana General Assembly to create one unified building code for all of Indiana for one and two family dwellings. The bill proposed establishing one state agency to develop and implement the single state code. In addition, the single state code was to prevail over all local codes and local inspectors would be responsible for its enforcement.

Political forces rallied against such a code, for no state had ever challenged home rule of codes. The issue became an all-out political war for two years as builders learned the art of grass roots lobbying.

The passage of the law in 1973 signaled the first beacon of professionalism for Hoosier housing. Today, most states have some form of statewide code development, all pioneered after Indiana's efforts.

Prior to the housing recession of 1976, membership had grown to about 3,000 members. From 1977 through 1980 membership jumped to 4,200 members due in large part to IBA establishing new locals.

The economic holocaust that hit the nation in 1980 through 1983 was devastating, not only to the building industry, but to the IBA. Membership declined to 2,800 members due to the inordinate number of builders and suppliers going out of business. Interest rates soared during this period to 21 percent.

This was a great transition period, after which the industry and the association would never be the same.

The members who survived this devastating period became the core of the rebirth of housing and the IBA. Gone were the builders and suppliers who operated out of their hip pockets and by instincts.

Out of these ashes rose a phoenix of a new generation of builders and suppliers who pursued professionalism in the industry. These business people were those who operated their businesses as a science and who were intense in pursuing new ideas and

Wajda ***(see page 12)***

The Environment is Ripe for Planting "Green" in a Homeowner's Mind!

Because of a concern for the environment and potential energy-savings benefits, more and more homeowners are demanding products that are "green."

Norandex Building Materials Distribution offers builders and remodelers numerous eco-friendly products for the exterior of a home. Insulated vinyl siding that increases a home's R-value, thermally efficient windows with numerous energy-efficient glass options, insulated doors and roofing materials which conserve energy use, and decking, fence, railings and other products that are made from recyclable materials.

To find out more about all the "green" products available to you through Norandex, contact your local sales representative. And remember, if you're not selling "green" you might be losing out on some!

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Fall protection directive to be fully enforced beginning September 15th

Indiana OSHA (IOSHA) will fully enforce the new residential fall protection directive (Compliance Guidance for Residential Construction, STD 03-11-002) on September 15, 2012. In the interim, IOSHA is enforcing fall protection requirements as follows:

Codes Corner

By Carlie Hopper
Regulatory Affairs Director,
Indiana Builders Association

* Residential construction contractors and subcontractors who are using fall protection that meets the interim guidance will not be cited. Where employers program meets the interim guidance or the employer is making a good faith effort to meet the new guidelines but has fallen short in some area, IOSHA will issue a 5(a)1 letter of recommendation and referral to INSafe consultation services.

* If the employer has no fall protection program and no effort is being made to comply with the existing guidelines, a citation will be issued to the employer.

If you need fall protection training or information on residential construction safety, schedule a free INSafe consultation and receive free training for your employees at http://www.in.gov/dol/insafeconsultation.htm. As part of IBA's Alliance with the Indiana Department of Labor, IBA members receive priority in scheduling a FREE INSafe Safety and Health Consultation. No fines or penalties will be levied for any safety or health hazards identified during the consultation and your request for consultation will not initiate an IOSHA inspection.

In addition to the fall protection directive, changes to other rules and regulations impacting the home building industry include:

* ***Antidegradation:*** The antidegradation rule was effective on June 28, 2012. Since this rule affects water quality standards, it requires approval from the Environmental Protection Agency (EPA). IBA has worked on this rule for several years with the Indiana Water Quality Coalition and will continue to work with the agency on its implementation to keep the rule 5 stormwater permitting process intact.

* ***Plumbing:*** The Indiana Fire Prevention and Building Safety Commission (Commission) recently held a public hearing on the 2012 Indiana Plumbing Code (LSA Document #11-448). The Commission will discuss and may adopt these rules at their meeting on July 3. The 2012 Indiana Plumbing Code is available at http://www.in.gov/legislative/iac/20120425-IR-675110448PRA.xml.pdf.

* ***NFPA 13 and NFPA 13R:*** The Commission recently held public hearings on the 2010 NFPA 13: Standard for the Installation of Sprinkler Systems (LSA Document #11-683), and 2010 NFPA 13R: Standard for the Installation of Sprinkler Systems in Residential Occupancies up to and Including Four Stories in Height (LSA Document #11-684). IBA is not opposed to the adoption of NFPA 13R since the definition of 'residential occupancies' was amended to exclude one-and two-family dwellings and townhouses. The Commission will discuss and may adopt these rules at their meeting on July 3. The 2010 NFPA 13 is available at http://www.in.gov/legislative/iac/20120509-IR-675110683PRA.xml.pdf. 2010 NFPA 13R is available at http://www.in.gov/legislative/iac/20120509-IR-675110684PRA.xml.pdf.

* ***Residential On-Site Sewage Systems:*** At its meeting in May, the Indiana State Department of Health (ISDH) Executive Board preliminarily adopted 410 IAC 6-8.3 Residential On-Site Sewage Systems (LSA Document #12-156). Since receiving a draft of the proposed rule in December 2012, IBA staff and members have worked with ISDH to address many of our concerns including:

- Revising the definition of "bedroom equivalent" to include any shower facility with multiple heads; or any water using appliance, other than single head showers, bathtubs, dish washers, or clothes washers, which generates a wastewater flow of greater than 125 gallons per day.

- Deleting the exemptions to certain provisions of the rule for lots platted prior to December 21, 1990.

- Inserting the option for local health departments to require testing of septic tanks for water tightness.

Codes ***(see page 12)***

Green Week

CERTIFIED GREEN PROFESSIONAL™

Registration Form

August 13-17, 2012
9 AM - 5 PM
Indianapolis, Indiana

DAYS 1 & 2
August 13-14

Advanced Green Building: Building Science

This two-day course teaches proper building science techniques for constructing and remodeling high-performance homes.

The high performance ideal encompasses more than just energy efficiency - it's about potentially creating a more durable, environmentally responsible and sustainable living environment.

DAYS 3 & 4
August 15-16

Green Building

Implementing cost-effective green building into your construction practices begins with up-front planning that examines the whole house and the building science behind it.

In this two-day course, you will learn how to apply the ANSI-approved National Green Building Standard™ in the construction of a new home, remodel, site development or multifamily project.

DAY 5
August 17

Business Management

Get a solid foundation in the practices so valuable to the management of smaller businesses: planning, organizing, staffing/directing and controlling.

By using case studies and sample forms, you will have practical and applicable tools for management success.

Registration Fees & Payment Information

____ Advanced Green Building: Building Science, Aug. 13-14
$325/IBA Member / $350/NAHB Member / $375/non-HBA member

____ Green Building, August 15-16
$325/IBA Member / $350/NAHB Member / $375/non-HBA member

____ Business Management, August 17
$200/IBA Member / $225/NAHB Member / $250/non-HBA member

____ National Green Building Standard (required)
$15/Member / $40/non-HBA member

Amount Due*: _____ (must be pre-paid)

Payment Method: __ Check Enclosed __ MasterCard/Visa

MC/Visa Acct. #_____

Exp. Date _____ Zip Code of Billing Address _____

Signature _____

Course Location:
TBD, Indianapolis, IN

Questions?
Carlie Hopper at
(800) 377-6334 x206
Carlie@BuildIndiana.org

Return Form by July 30* to:
Indiana Builders Association
101 W. Ohio Street, Suite 710, Indpls., IN 46204
Fax (317) 917-0335 / Carlie@BuildIndiana.org

***Payment requirements, late registration & cancellation policies**

A registration is not confirmed by IBA until payment is received. IBA may cancel any course with 10 days notice to paid registrants. Payment is due IBA a minimum of 72 business hours prior to course, otherwise a $30 late payment fee will apply. A late registration fee of $30/course applies to registrations within 14 days of the course. Written cancellations made prior to 14 days of course will receive a refund less 50% administrative fee. Registrants who fail to attend the course without 14 days prior written notification are liable for the entire fee.

Registration Information (one form per attendee)

NAME _____ COMPANY _____

ADDRESS _____ CITY _____ STATE _____ ZIP _____

PHONE _____ FAX _____ E-MAIL _____ LOCAL HBA _____

Builders and Habitat team up to build 4 houses in 10 days in Bloomington

Photograph courtesy of Ann Schertz of Ann Schertz Photography www.annschertz.com.

The Monroe County Building Association teamed up with the local affiliate of Habitat for Humanity in June to build four houses in ten days during the 2012 Builders Blitz.

Builders Blitz is a 10-day build during which local professional home builders join together with their subcontractors and suppliers to build houses for future Habitat homeowners with donated materials and labor.

Local professional builders and Habitat for Humanity work closely to organize all aspects of building. This includes securing subcontractors and suppliers, fundraising and seeking donations of materials.

Nancy Baldwin, Executive Officer of the Monroe County Building Association, catches up with Tom Fuller, GMB, CGB, CGP, CAPS, IBA Builder Area Vice President, at the Habitat for Humanity Builders Blitz kick-off. Fuller's company, T.A. Fuller Homes, was one of the signature builders in the Blitz.

With the help of local building professionals in communities across the U.S., the Home Builders Blitz program supports Habitat's vision of "a world where everyone has a decent place to live." The goal for 2012 was to build 200 homes in 10 days.

Monroe County's 4th Home Builders Blitz began on Monday, June 4, with a kick-off ceremony and wall raising. During the Builders Blitz, ten home builders from the Bloomington area along with their subcontractors and suppliers donated their time, materials, and expertise to build four homes for deserving families. This year's signature builders were John Ingram Builder, Inc., Plumb Inc., Building Associates, Blue Line Building & Design, T.A. Fuller Homes, Presidium Contracting and Management, Bailey and Weiler Design / Build, Rubicon Custom Homes, G&S Homes, and WS Homes.

Photograph courtesy of Ann Schertz of Ann Schertz Photography www.annschertz.com.

NAHB International Builders' Show

IBA Partners in Housing Since 1952

Recruit for Rewards

Recruit a new member from January 1 to August 31, 2012 and receive an entry into a drawing for a chance to win a

Trip to the NAHB Convention

Jan. 22-24, 2013

Las Vegas, NV

Receive as many entries as members recruited.

IBA will provide a registration & reimburse winner up to $2,000 for additional expenses incurred to attend the NAHB Convention in Las Vegas in January 2013.

Sponsored by NAHB International Builders' Show

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Registration for NAHB's Builders Show to open September 1st

On September 1, members from across the country will be able to register for NAHB's International Builders Show to be held January 22-24, 2013 in Las Vegas, Nevada.

Members may register and book a room in IBA's assigned hotel block via www.BuildersShow.com.

IBA's headquarter hotel is the Wynn Hotel at a room rate of $209 plus tax. The room block is limited and will be assigned on a first-come, first-serve basis.

Mark your calendar and register early.

‘Measuring’ advertising to avoid legal problems

Written by Joel E. Tragesser, Frost Brown Todd, LLC.

Measure twice; cut once. A simple rule often first learned as a child when helping to build a tree house. When running a business, the same principle applies: avoid mistakes, especially those that could lead to expensive litigation.

Many builders don’t realize it, but advertising is frequently the source of lawsuits. This is especially true when the economy is tough and the number of customers is scarce. The receipt of a “cease and desist” letter from a competitor can be avoided in most cases if your advertising is reviewed appropriately before it is placed. That is, measure it twice. If your web sites, brochures, plans, and other promotional materials have not been reviewed for potential violations, you may be required to “create” them again after incurring significant litigation expenses.

U.S. federal copyright laws protect various original works of authorship, such as writings, music, photographs, and architectural works. Among other rights, the owner of a copyright may preclude others from copying, revising, distributing, and displaying a work. This includes pictures, drawings, ad-copy, and web design. Are these aspects of your advertising truly “original” to you? If not, have you obtained the appropriate consents or licenses to use them?

In addition to copyright law, federal and state trademark laws protect words, phrases, and logos that identify an individual or company as the source of a good or service. An owner of a trademark may prevent others from using a similar word, phrase, or logo that may cause confusion among customers. Have you conducted research to determine whether any words, phrases, or logos that you are using may be similar to those owned by a third party?

While registration of copyrights and trademarks is not required, there are benefits to registering, especially before an infringement occurs. Registrations can establish you as the owner of a work or mark and allow you to respond if others choose to copy your materials.

The State of Indiana also has a “Rights of Publicity” statute that protects a personality’s name, voice, signature, photograph, image, likeness, distinctive appearance, gestures, or mannerisms. While there are various exceptions, you should have written consent before using an aspect of a personality’s right of publicity for a commercial purpose. Does your advertising include photos or other aspects of an individual’s personality?

Did you hire someone to create your materials, such as a photographer, advertising agency or web designer? Great, but paying for the creation of a work does not always mean that you are the owner of the finished work. A creator of a work typically is the owner, regardless of who paid for the work, unless you have a written agreement granting you ownership rights. Do you have a written agreement with your web site developer and advertising firm? If so, what does the agreement say about ownership of your web site content and other copy? If your employees create aspects of your advertising, do they understand that photographs and other content, which are easily available on the Internet, are typically not “in the public domain” and therefore not available for free use?

To best know whether you own all aspects of an advertising piece, create the work yourself. If advertising is created by an employee whose job description includes creating such works, confirm that the employee did not use any existing content without first confirming that use of such content is authorized. If you hire someone to prepare your advertising materials or web site, be certain that your written contract with them specifies that all deliverables are original works that are either owned by you or will be assigned to you upon completion. Your contracts for these materials should also include indemnity provisions protecting you from any claims of infringement.

Many companies believe that mimicking the efforts of others is appropriate because “everybody does it” or “it has been done that way for years.” Blindly using another’s materials, such as drawings or floor plans, without analyzing whether such use may be appropriate, exposes you to infringement claims. This could result in the payment of damages, profits, and attorney’s fees. Insurance policies do not typically pay for either the defense of such claims or the payment of damages.

The additional amount spent to make certain that advertising is owned by you will not only reduce your exposure to cease and desist letters but also enable you to respond if competitors copy your advertising materials. After all, once you’ve spent the money for a killer web site, plans, and pho-

Measuring *(see page 12)*

One House, One Lot, One Sale

Too often, the location of the sewer system dictates the position of the house — resulting in an “orphan” or wasted lot. With E/One Sewer Systems you can sewer virtually anywhere, siting each home to take advantage of views and terrain.

And, E/One systems are totally reliable — no preventive maintenance, all but invisible:

- Lower your front-end development cost by installing the system only as you need it
- Proven — more than half a million end users daily
- Non-invasive — preserve landscape; unobtrusive
- Safe — protect quality of life

Find out more about how you can save on sewering costs — **call Fluid & Thermal Systems** and find out how you can enhance your developments.

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News From Around the State

Members of the Monroe County Building Association welcome IBA President Will Wright and IBA CEO Rick Wajda to Bloomington for a monthly membership meeting.

IBA President Will Wright (center) is welcomed to the BA of LaPorte County meeting by BALC President Jim Pressel, CGB (left) and IBA Associate Area Vice President Hal Kemmerer, CGP.

HBA of Fort Wayne President Jamie Lancia, CGP (left) thanks Indiana Fire Prevention and Building Safety Commissioner Mike Christoffersen, CDBP for teaching a codes workshop to the Fort Wayne members.

BA of Northeast Indiana Executive Officers Chris Evans (left) and Jan Garman and President Fred Kreigh, GMB, CGB, CGP, did a great job hosting their local's annual golf outing.

BA of Southeastern Indiana President Vince Smith (center), welcomes IBA CEO Rick Wajda, and IBA Past State President Stephen Robinson, GMB, GMR, CGB, CGR, CAPS, CGP, to a recent membership meeting to discuss housing issues and the new energy code.

BA of Greater Indianapolis Remodelers Council President Tom Vander Luitgaren (left) and BAGI CEO Steve Lains (right) thank Tom Bedsole, Frost Brown Todd, LLC for speaking at a recent meeting.

Leaders of the BA of Greater Indianapolis Hancock County Council are pictured at a recent membership meeting.

Old friends catch up at a recent meeting in LaPorte (left to right): Bill Feikes; Jean Feikes; IBA President Will Wright, and Ray Hamilton, former LaPorte County Building Commissioner.

IBA President Will Wright is welcomed to the HBA of Howard County by current Executive Officer Shirley Garro (left) and retiring Executive Officer Barb Miller.

Officers for the BA of Greater Indianapolis' Johnson County Council are (left to right): Vice President Eric Prime, President Matt Beecher, and Treasurer Joe Barrett.

IBA CEO Rick Wajda catches up with State Representative Sheila Klinker (D-Lafayette) at a recent event in Indianapolis. Klinker is a long-time supporter of housing issues in the Indiana General Assembly.

Leaders of the BA of Greater Lafayette thank State Senator Ron Alting (R-Lafayette) (second from left) for his work to support affordable housing in the Indiana General Assembly. Pictured are (left to right): IBA State Director Steve Schreckengast,; Senator Alting; IBA Life Director Brian Keene, GMB, CGB, and IBA Past State President David Kovich, GMB, CAPS, CGP.

Leaders of the BA of Greater Indianapolis Sales & Marketing Council pose for a picture with their recent meeting speaker.

A new group of leaders enjoy the evening at a Mid-North Indiana BA monthly membership meeting on Lake Freeman (left to right): President Ryan Downey; IBA Builder Area Vice President Tina Bernacchi; Secretary Michelle Schwindler; and Andy Schwindler, Outdoor Roomscapes.

IBA Board Meets for Summer Session

IBA President Will Wright (left) presents Dan Losekamp, CGB, CAPS, CGP, with a plaque representing his status as a Life Director on the IBA Board.

IBA CEO Rick Wajda (back) thanks Tom Schroering (left), Dubois County and Jamie Lancia, CGP, Ft. Wayne for their local association's donations to IBA's PAC fund.

Leading the Board meeting is IBA President Will Wright (left). Seated at the headtable are the IBA officers (left to right): State Secretary Linda Rogers, CEO Rick Wajda, State Vice President Greg Furnish, CGP; and State Treasurer Tom Mullen, MIRM, CMP, CGB, CGP.

State Building Commissioner Dean Illingworth draws smiles from the crowd as he answers a question. Commissioner Illingworth was the special guest speaker at the IBA Board of directors meeting held recently.

Over 30 members attended the recent Energy Code seminar hosted by IBA.

Members of the Board met recently to discuss and set policy for the Indiana Builders Association.

One of the sponsors of the Energy Code seminar hosted recently by IBA is Energy Diagnostics. Matt Brown (right), an energy code specialist with their company, was also the presenter of the seminar.

News From Around the State

Members and staff of the HBA of Northwest Indiana gather for a picture at a recent monthly membership meeting.

Travis Dunn, ThermoScan Inspections, was another sponsor of the Energy Code seminar.

Liaison for the BA of Greater Indianapolis' Councils Barb Zoderer (left) thanks Habitat for Humanity of Johnson County Executive Director Lee Ann Wilbur (center) and IBA Chief Operating Officer Cindy Bussell for speaking at a recent membership meeting.

Picture to left: Sheila Hurst with Speedway SuperFleet is pictured at her table top display. SuperFleet was a sponsor of the Board meeting and the Energy Code seminar. Members can receive a 5 cent per gallon discount on gasoline from Speedway, Marathon, Rich, and Pilot gas stations and discounts at Valvoline. See the advertisement on page 4 for details.

Home builders associations make first donation of $10,000 to Habitat for Humanity for Indiana's Henryville Rebuilding Project

The Building Industry Charitable Foundation of the Home Builders Association of Louisville, the Home Builders Association of Southern Indiana, and the Indiana Builders Association presented Habitat for Humanity of Indiana with $10,000 to support their newly announced Henryville Rebuilding Project on Friday, June 22nd. The donation was the first one made to support this project, which was announced during the check presentation.

When the devastating tornadoes ripped through Henryville on March 2nd the Home Builders Association of Louisville (HBAL) reached out to its neighboring Association in Southern Indiana to see how they could help.

Since HBAL already had a charitable 501(c)3 organization that could collect tax-deductible donations the associations decided to use the Foundation and run a two week long collection drive for victims of the horrendous tornadoes. "HBAL was one of the first organizations to reach out and help us," said Dawn McLean, Executive Officer of the Home Builders Association of Southern Indiana. "Our Association and our community have much gratitude for the outpouring of generosity and help HBAL and their members provided us in our time of need. Their Charitable Foundation made it possible not only for their members, but our own members and others across the country to donate funds for this project," she added.

In total the Building Industry Charitable Foundation raised $9,296.22, all of which was donated to Habitat for Humanity of Indiana. The Charitable Foundation worked closely with the HBA of Southern Indiana Board of Directors to determine which organization would receive the funds. "It was important to HBAL and the Foundation that those more closely related and possibly even affected in some way by the devastation choose which organization receives the funds we collected," said Davis Boland, chairman of the Building Industry Charitable Foundation for HBAL. "We were thrilled when Habitat for Humanity of Indiana was chosen because we ultimately wanted the money to help fund a project that would physically rebuild the community and positively affect residents' lives. After all, that is why we created the Foundation in the first place. This is one small step toward rebuilding normalcy in the lives of some of Henryville's residents," he added.

Attending the Henryville Rebuilding Project announcement are: (front row, left to right) Rick Wadja, Greg Furnish, CGP, Dawn McLean, Gina Leckron, and Davis Boland; (back row, left to right) Troy Lone, Pat Durham, Greg Longest, Bill Meadows, Perry Lyons, and Bob Thieneman Jr. *Photograph courtesy of the Home Builders Association of Louisville.*

Upon learning of the donation coordinated by two local associations, the Indiana Builders Association (IBA), which is the state home builders ssociation, decided to donate the remainder of the money to make up the $10,000 donation to qualify all three organizations for a Foundation Sponsorship with Habitat.

"The IBA Board of Directors knew of the severity of the disaster and felt compelled to help the community, residents and members who were affected. It was important to us to support a project that would provide a quick rebuilding and we knew that Habitat has a long history of doing just that. We are thrilled to be able to support this project," said Rick Wajda, CEO of the Indiana Builders Association.

Gina Leckron, State Director for Habitat for Humanity of Indiana accepted the donations which will be used to build the foundation of one of 20 homes that the organization is building in Henryville and the surrounding affected areas. "This is the first private donation that Habitat has received for this project and kick-off event," explained Leckron. "A lot of planning has taken place before today, but today starts what I call the 'Y'all Come' piece of the project, where we formally begin asking for volunteers and partners for our rebuilding project. We expect to conduct our blitz build of 10 homes in the Twin Oaks neighborhood the second week of September this year," she added. "It is perfectly fitting that the Home Builders Associations are the first donation; our organizations have longstanding partnerships both locally and nationally.

For information about the Henryville Habitat for Humanity of Indiana project, to volunteer to help build, or to make a donation, please visit www.habitatindiana.org or call (317) 454-8090.

For more information about the Building Industry Charitable Foundation and other charitable work it is doing in the metro area, please visit www.bicflouisville.org or call (502) 429-6000.

National Purchasing Partners

npp

HBPP HOME BUILDER PURCHASING PROGRAM

DISCOUNT PRICING FOR IBA MEMBERS

National Purchasing Partners negotiates discounted rates on many products and services, and passes the savings to our members.

NPP membership is free. Here are some of the benefits you will receive:

Many HBPP members are already saving time and money through this program. Registering is free and easy.

HOW TO REGISTER

- Go to www.mynpp.com. Click "Join Now".
- Select "Construction" from the dropdown menu.
- Select "Residential" from the Category dropdown menu.
- Select "HBPP" from the Association dropdown menu.
- Complete the registration form.

For customer service, call **800.810.3909**, or e-mail **customerservice@mynpp.com**

Lauren Duvauchelle
Construction Account Manager
lauren.duvauchelle@mynpp.com
206.515.5225

verizon wireless

- Corporate Discount - 22% off all calling plans $34.99 & higher and free activation
- Employee Discount - 18% off calling plans $34.99 and higher
- Select Accessory Discount - 35% (corporate) and 25% (employee/family)
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- Variable discounts on phones

Verizon Eligibility Requirements: Each Member must be a construction company, heavy highway, concrete, remodeling company or other trade craftsman (e.g.: a subcontractor such as an electician or plumber whose primary trade is within the construction industry). Verizon Wireless also requires a five line minimum in order to obtain the discount pricing.

EarthCam Webcam Technology

- High-def remote surveillance for your job site
- 25% off monthly service
- Workzone Cam for only $2,740 with plan

TalentWise Productivity. Confidence. Now.

- Hire the best people and reduce turnover
- Comprehensive employment screening solutions at 67% off retail

STAPLES Advantage

- Discounted, contracted prices on over 30,000 supplies and services
- Free next-day delivery on most standard orders over $30

e-Cycle Recycle. Recover. Protec

- Receive money for your used phones
- Additional 10% for members

cradlepoint

- Up to 22% discount on 4G wireless routers and mobile broadband adapters

Airgas

- Up to 35% discount on safety supplies and personal protective equipment

SHERWIN-WILLIAMS

- 15% off list price at Sherwin-Williams stores for HBPP members and employees
- 20% to 50% discounts on paint coatings and supplies for HBPP members who are builders

INDIANA BUILDERS ASSOCIATION IBA Partners in Housing Since 1952

Amendments to the Home Improvement Act

Written by Shannon Frank, a partner with Kahn, Dees, Donovan and Kahn in Evansville, Indiana.

Contractors performing residential improvements need to be aware of recent changes to the Indiana Home Improvement Act, which become effective July 1, 2012. The changes are intended to protect consumers and are primarily in response to out-of-state contractors who migrate to communities after a storm or natural disaster has occurred. However, all contractors should be familiar with the additions and the obligations now imposed.

The new requirements focus on exterior improvements to a residential structure (defined to include a dwelling with one to four units) that will, in whole or in part, be paid from insurance proceeds.

Consumers now have the right to cancel a contract within three business days after the consumer receives written notification from their insurance company that all or any part of the claim or contract is not a covered loss under the insurance policy. The contractor is required to give the consumer notice of this right, in writing, before entering into a contract. In addition to other conditions, this notice must be an attachment to the contract.

The purpose of the notice provision is to give consumers the opportunity to investigate coverage with their insurance companies and the chance to terminate contracts for which they have inadequate or no coverage for the proposed improvements.

One resulting challenge of this right of cancellation is that contractors may need to postpone commencement of services until adequate assurance is received that the consumer has insurance coverage, lest the contractor risk performing services under a contract that is ultimately cancelled. Therefore, it is recommended that contractors revisit their home improvement contracts to make amendments to comply with the requirements of the Act, as well as to address evidence of coverage, commencement, and administrative matters.

The Act does entitle a contractor to payment for all temporary and emergency services necessary to prevent damage to the property, even if the consumer cancels the contract, so long as the consumer acknowledges the necessity in writing before the services were performed.

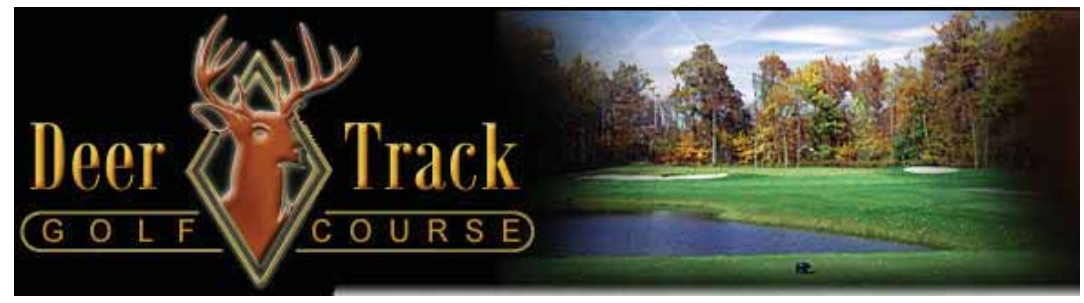
Contractors should also be aware that the Act now specifically prohibits them from advertising, paying, rebating or offering to pay or rebate any portion of a consumer's insurance deductible in an effort to entice the consumer to enter into an agreement with the contractor. It prohibits any form of compensation, including gifts, prizes, bonuses, referral fees, credits or anything of monetary value.

Failure to comply with the Act does not automatically make a contract void or unenforceable. However, the Act is clear that a violation is a "deceptive act" under the Deceptive Consumer Sales Act, which permits a consumer to recover damages, penalties and attorneys' fees.

The information above is for informational purposes only and is not intended as legal advice. Due to the complexities of applicable laws and facts specific to each matter, it is advisable to consult with a qualified attorney with respect to the issues mentioned. Shannon Frank is a partner with Kahn, Dees, Donovan and Kahn in Evansville, Indiana and serves as the legal counsel for SIBA, Inc.

IBA's Bill Carson Memorial Golf Outing

Monday, September 10, 2012
Deer Track Golf Course, Auburn
Registration - 11:00 am
Shotgun Start - 12:00 noon
Dinner & Awards Immediately Following



___ x $100 per golfer - *includes green fees, cart, refreshments, favors, dinner, & awards*

___ x $10 per golfer - *includes string & door prize ticket*

___ x $1,500** Gold Key supporter - *includes NAHB Gold Key Club, foursome, hole sponsor* ***must be paid by personal check*

___ x $_____ NAHB Build-PAC supporter (non-golfer) - *includes promotions*

Company _____
Contact Name _____
Address _____
City, State, Zip _____
Phone _____
E-mail _____

Players _____ _____ _____ _____

All golf registrations on a first-come, first-served basis. No refunds for inclement weather, no shows, or cancellations.

Sponsorship Opportunities

Sponsorships include promotions, lunch, & dinner. Does not include golf.

___ Lunch or Dinner Sponsor $1000
___ Beverage Sponsor $250
___ Hole Sponsor $100
___ Cart Item Sponsor - provide 1 per golfer
___ Door Prize Sponsor - donate door prize(s)

Major Sponsors
Mike & Jeff Thomas
Oakmont Development
MARVIN Windows and Doors
Built around you.

Payment due prior to or at outing. If personal check make payable to NAHB Build-PAC.
If corporate check make payable to IBA.
Questions or to pay with credit card, call Heather at (800) 377-6334 ext. 207.
Complete and return to: IBA, 101 W. Ohio St., Ste. 710, Indpls., IN 46204
Heather@BuildIndiana.org * FAX (317) 917-0335

Golf Course Sponsors

Mike & Jeff Thomas
Oakmont Development

Major Sponsor

MARVIN Windows and Doors
Built around you.

Food Sponsor

Register Today!

Wajda *(from page 3)*

knowledge.

Fast forward nearly 20 years...

The Indiana housing industry and the IBA grew in leaps and bounds through 2005 as housing starts for single family homes topped 30,000 every year from 2000 to 2005. Membership grew to over 7,000 members. Many Hoosiers were able to attain the dream of homeownership.

As the economy began to turn in the mid 2000's, housing starts dropped off a cliff. Builders in Indiana built less than 10,000 homes a year in 2009, 2010 and 2011. Membership dropped from over 7,000 members to just over 3,000 in 2012.

However, membership has stabilized, many areas of the state have begun to show signs of life and businesses are starting to grow again. IBA recently chartered a new local association, the Mid-North Indiana BA, which has grown to 28 members in a short time.

Housing starts are up across the state 31 percent for the first quarter, compared to 2011. Builders are reporting increased foot traffic and the phones are beginning to ring again.

As I read the above captioned flyer, I couldn't help but compare the situation of the 70's to what we are facing today.

We are constantly faced with increasing regulations and challenges to the building code, which this time is from manufacturers and special interest groups hell-bent on mandating costly features in new home construction.

Coming out of this "transition period", how will we respond to the new challenges we face?

There is always strength in numbers and the IBA will be positioned to meet these challenges head on.

Thank you for your membership – and your commitment to housing professionalism and affordability.

INDIANA BUILDER NEWS

OFFICIAL PUBLICATION OF THE INDIANA BUILDERS ASSOCIATION, INC.

WWW.BUILDINDIANA.ORG

INDIANA BUILDERS ASSOCIATION · IBA · Partners in Housing · Since 1952

Advertising Facts 2012

• **Indiana Builder News** is the **official** and only **publication** of the Indiana Builders Association.
• It is **distributed bi-monthly** to Indiana's builders, developers, remodelers, trade contractors, and building suppliers.
• Each issue is **packed with building industry information** from the national, state, and local levels, allowing all professionals to stay up to date on building industry happenings.
• There are **4,000+ copies published** monthly. Each copy is circulated to **over 40,000 readers**.
• Each issue is also published continuously on-line at www.BuildIndiana.org.
• Advertisers also receive a continuous logo link on the IBA website, www.BuildIndiana.org.
• **Target your advertising** to the professionals who *buy*, *utilize*, and *promote* your products and services by advertising in the **Indiana Builder News**.

Call to reserve your space today (800) 377-6334!

The Issues & Deadlines - 2012

Issue	Deadline
January/February	December 16
March/April	March 2
May/June	April 27
July/August	June 22
September/October	August 17
November/December	October 26

Advertisement Sizes

Full Page *10 1/4" wide by 12 3/4" tall*	**1/2 Page Dominant** *7 3/4" wide by 9 1/4" tall*
1/2 Page Horizontal *10 1/4" wide by 6 1/4" tall*	**1/2 Page Vertical** *5" wide by 12 3/4" tall*
1/4 Page *5" wide by 6 1/4" tall*	**1/8 Page** *5" wide by 3" tall*

The Staff

Indiana Builder News is published by the Indiana Builders Association
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Indianapolis, IN 46204
(800) 377-6334 ext. 203
(317) 917-1100 ext. 203 Indpls.
(317) 917-0335 FAX
Publisher, Advertising Manager
Cindy Bussell
Cindy@BuildIndiana.org

Specifications

• 11" x 13" tabloid offset newspaper.
• Camera ready advertisements can be submitted on computer disk, cd, or e-mailed and must be a .tif file or a .pdf composite file.
• Full or spot color must be color separated CMYK (not RGB)- 200 dpi.
• Black and white - 600 dpi.
• Grayscale - 200 dpi.
• If mailed, please include a proof.

Advertising Rates

Ad Size	1x	3x	6x
Full Page	$850	$700	$550
1/2 Page	$550	$410	$330
1/4 Page	$350	$270	$190
1/8 Page	$200	$170	$130

• Rates quoted are for black and white advertisement placement per issue for IBA members.
• Additional 40% for non-members.
• One Spot Color - $75 additional per issue.
• Full Process Color - $160 additional per issue.
• Inserts - $900 (company to provide 7,000 copies.)

Codes *(from page 5)*

The public hearing for the proposed rule will likely be held in early July. The 410 IAC 6-8.3 Residential On-Site Sewage Systems is available at http://www.in.gov/isdh/files/410_IAC_6-8.3_Proposed_Rule.pdf.

The Indiana Fire Prevention and Building Safety Commission authorized the review of the 2012 International Code Council (ICC) model codes to update the following Indiana codes:

* Indiana Building Code, 2008 Edition (based on the International Building Code, 2006 Edition);
* Indiana Fire Code, 2008 Edition (based on International Fire Code, 2006 Edition); and
* Indiana Mechanical Code, 2008 Edition (based on the International Mechanical Code, 2006 Edition) and Indiana Fuel Gas Code, 2008 Edition (based on the International Fuel Gas Code, 2006 Edition).

IBA has a voting representative on each code review committee. Committees will review the code and meet monthly to discuss proposed code changes with a December 2012 deadline for submitting a proposed rule to the Commission for its consideration. All work of the code review committees including meeting notices, minutes, and proposed code changes are posted at http://www.in.gov/dhs/2494.htm.

Measuring *(from page 7)*

tography, you'll want to protect your investment.

Cutting corners when laying a foundation or framing a home is risky because it can lead to greater expense and liability down the road. Taking shortcuts with your advertising can have the same result, leading to claims from competitors or content providers, especially when customers are few and competition is fierce. After it's all said and done, paying to re-do your advertising is much more expensive than doing it right the first time. Make sure you measure twice.

If you have any concerns, contact an attorney to review and audit your advertising materials. You may also find that you have works that should be protected to better respond to any infringement by your competitors, or even potential customers.

Joel Tragesser is a member of Frost Brown Todd, LLC and concentrates his practice in intellectual property and business litigation. He is licensed to practice in Indiana and Tennessee. He may be contacted by e-mail at jtragesser@fbtlaw.com or (317) 237-3849.

Go Green!

Get your Indiana Builder News through e-mail

Register at: http://www.buildindiana.org/IBNonline-signup.htm

Membership Minute

Craig Yoder (left) was presented a lapel pin by HBA of Ft. Wayne President Jamie Lancia, CGP, for reaching the 50th Spike level at a recent membership meeting.

IBA Membership Committee Co-Chairman Mike Hannigan, Jr. discusses the benefits of membership to the newly formed Mid-North Indiana BA in Monticello. The new association already has 28 new members.

IBA Chief Operating Officer Cindy Bussell (left) welcomes Angela Vandersteen, Bosma Enterprises, as a new member to the BA of Greater Indianapolis at a Hendricks County Council meeting.

Mid-North Indiana BA President Ryan Downey (center) welcomes new members Ryan Russell (left), Russell Construction, and Eric Stevenson, Stevenson Construction. The Monticello-based local HBA has 28 members since chartering in February 2012.

Membership Summary by State for Indiana for 05/31/2012

Base Date: 12/31/2011

Assn No.	Co ID	Name	Bldrs	Assoc	Affl	May Total	Dec-11 Total	Gain (Loss) Y-T-D	Gain (Loss) YTD%	NPD	Cancellations May	Cancellations Y-T-D	Transfers IN	Transfers OUT	Reinstatement May	Reinstatement Y-T-D	Annuall Retn Rate	New Members May	New Members Y-T-D
1500	650	Indiana BA	1	1	0	2	2	0	0.0%	0	0	0	0	0	0	0	0.0%	0	1
1504	34	Madison County Chapter	9	10	0	19	20	-1	-5.0%	1	1	2	0	0	0	1	70.8%	0	0
1508	22	Monroe County Building Association	31	77	0	108	109	-1	-0.9%	4	1	4	0	0	0	0	86.8%	0	3
1511	23	BA of Dubois County	56	92	0	148	145	3	2.1%	3	0	6	0	0	1	1	91.7%	2	8
1512	24	BA of Elkhart Co	62	221	0	283	293	-10	-3.4%	23	6	27	0	0	1	2	77.9%	3	15
1522	87	Dearborn Co HBA	6	20	0	26	38	-12	-31.6%	5	3	18	0	0	0	4	50.0%	0	2
1524	414	Southwestern Indiana Builders	78	196	0	274	289	-15	-5.2%	11	4	33	0	0	1	5	83.0%	4	13
1528	183	HBA of Fort Wayne	69	224	0	293	296	-3	-1.0%	20	5	26	0	0	4	10	86.2%	2	13
1530	512	Gibson Co Chapter	3	4	0	7	8	-1	-12.5%	0	0	1	0	0	0	0	42.9%	0	0
1532	184	HBA of Howard County Inc	15	54	0	69	70	-1	-1.4%	8	1	5	0	0	1	3	81.3%	0	1
1534	131	BA of Laporte County	23	40	0	63	64	-1	-1.6%	6	2	10	0	0	5	7	85.3%	0	2
1535	185	Lawrence County Chapter	7	15	0	22	19	3	15.8%	5	1	8	0	0	2	5	52.0%	0	6
1536	132	Southeastern Indiana chapter	9	7	0	16	16	0	0.0%	1	0	3	0	0	3	3	100.0%	0	0
1541	25	BA of Kosciusko-Fulton Counties	38	95	0	133	133	0	0.0%	14	5	17	0	0	3	14	87.2%	1	3
1544	134	BA of Greater Indianapolis	176	287	0	463	458	5	1.1%	12	11	78	0	0	2	50	76.7%	4	33
1548	26	BA of Greater Lafayette	36	95	0	131	129	2	1.6%	8	4	17	0	0	0	2	67.4%	0	17
1550	298	Jasper County HBA	6	13	1	20	19	1	5.3%	1	0	2	0	0	0	1	85.7%	0	2
1554	676	Marshall Co Chapter	8	21	0	29	27	2	7.4%	1	1	4	0	0	2	2	89.3%	2	4
1556	332	East Central Indiana Builders Association Inc	8	27	1	36	35	1	2.9%	5	2	7	0	0	2	4	81.1%	1	4
1563	457	Vincennes Area Chapter	10	33	0	43	44	-1	-2.3%	3	0	6	0	0	0	4	86.0%	0	1
1564	733	Home Builders Association of Northwest Indiana	51	196	13	260	268	-8	-3.0%	12	13	50	0	0	0	11	66.6%	0	31
1566	187	HBA of Southern Indiana	46	122	0	168	170	-2	-1.2%	11	10	20	0	0	1	5	78.3%	5	13
1570	483	Wayne County BA	10	15	0	25	25	0	0.0%	4	0	6	0	0	0	1	65.0%	0	5
1572	27	BA of Northeast IN	20	39	0	59	63	-4	-6.3%	4	2	8	0	0	0	2	74.0%	0	2
1574	549	Jackson-Jennings Builders Association	7	11	0	18	17	1	5.9%	2	0	3	0	0	0	2	87.5%	1	2
1576	539275	River Valley Chapter of NAHB	0	0	0	0	3	-3	-100.0%	0	0	3	0	0	0	0	0.0%	0	0
1578	188	HBA of St Joseph Valley	39	98	19	156	182	-26	-14.3%	8	12	39	0	0	3	6	73.3%	3	7
1582	189	HBA of Gtr Terre Haute	57	115	0	172	156	16	10.3%	8	5	21	0	0	0	16	78.1%	2	21
1588	967603	Mid North Indiana Chapter	10	18	0	28	0	28	0.0%	0	0	0	0	0	0	0	0.0%	2	27
1598	550	Henry County Chapter	0	0	0	0	6	-6	-100.0%	0	0	6	0	0	0	0	0.0%	0	0
Indiana		**Totals:**	**891**	**2,146**	**34**	**3,071**	**3,104**	**-33**	**-1.1%**	**180**	**89**	**430**	**0**	**0**	**31**	**161**	**77.9**	**32**	**236**

News From Around the State

IBA CEO Rick Wajda (right), is welcomed to the HBA of Ft. Wayne by President Jamie Lancia, CGP. Wajda was the guest speaker at the membership meeting.

IBA President Will Wright (right) thanks State Representative and IBA member Heath VanNatter, CGP for supporting pro-business initiatives at the state house.

HBA of Howard County President Mike Ullery, CGP (left) is pictured with his local association officers.

APPLICATION FOR RESIDENCE IN INVENTORY DEDUCTION
State Form 54861 (12-11)
Prescribed by the Department of Local Government Finance

March 1, 2012 payable in 2013
For official use only

INSTRUCTIONS: *This form is to be filed annually, by mail or in person, **with the County Auditor of the county where the property is located.** This deduction applies to qualifying residences first assessed for the assessment date of March 1, 2012 and later.*

Filing Date: *During the twelve (12) months before December 31 of the year the deduction is to be effective.*

Notice to the Taxpayer of the opportunity to appeal this determination: If a taxpayer does not agree with this determination, a Form 133 Petition for Correction of Error can be filed with the County Auditor to petition for a review of that Determination. (IC 6-1.1-15-12)

See page 2 for additional instructions and qualifications.

APPLICANT INFORMATION

Name of applicant	Telephone number ( )	E-mail address
Business address *(number and street, city, state, and ZIP code)*		County

PROPERTY INFORMATION

Address of residence in inventory *(number and street, city, state, and ZIP code)*		
Brief description of residence and any other real property claimed for deduction		
Legal description	Key number	Assessed value of qualifying real property
As of March 1, the property is: ☐ Partially completed ☐ Fully completed	Is the owner of this property, or the owner of this property that is part of an affiliated group, receiving more than three (3) deductions in the state of Indiana? ☐ Yes ☐ No	
Deduction claimed (50% of qualifying actual value)	Is the property located in an allocation area as defined by IC 6-1.1-21.2-3? ☐ Yes ☐ No	
Are there other deductions applied to this property? ☐ Yes ☐ No	If yes, please list:	
Have you filed for this deduction on other properties located in Indiana, either alone or as a member of an affiliated group? ☐ Yes ☐ No	*If yes, please list below.*	

Property Address *(number and street, city, state, and ZIP code)*	Key Number / Legal Description of Property	County
A.		
B.		
C.		

CERTIFICATION

I certify, under penalty of perjury, that I am not receiving more than three (3) deductions for a residence in inventory or that the real property has not been leased and will not be leased for any purpose during the term of the deduction. The above and foregoing information is true and correct and I, to the best of my knowledge and belief, am eligible for this deduction.

Signature of applicant or authorized representative	Printed name of applicant or authorized representative	Date signed *(month, day, year)*

VERIFICATION BY ASSESSING OFFICIAL

Is property recommended for deduction? ☐ Yes ☐ No	Assessed value of qualifying structure	Recommended deduction (50% of qualifying assessed value)
Signature of Assessing Official	Printed name of Assessing Official	Date signed *(month, day, year)*

FINAL DETERMINATION OF COUNTY AUDITOR

Deduction determined by County Auditor for March 1, 20____ payable in 20____:	Approved deduction $	
Signature of County Auditor	Printed name of County Auditor	Date signed *(month, day, year)*
Description or reasons for change:		

Distribution on date of filing: Original – County Auditor; File stamped copy – Applicant; File stamped copy – Township Assessor, if any, or County Assessor
Distribution on date that determination is made: Original – County Auditor; Copy – Applicant; Copy – Township Assessor, if any, or County Assessor

Vincennes Area BA Golf Outing Chairman Brad VanBibber, CGP (left) and President Eric Fredrick welcomed nearly 80 players to their annual local golf outing.

Niehaus Lumber was the lunch sponsor at the Vincennes Area BA Golf Outing.

Residence in Inventory Deduction allows builders to save on spec homes

As a result of legislation passed in 2011, the Residence in Inventory Deduction application is now available.

The deduction allows builders to apply for a 50 percent property tax deduction for a single family residence, townhouse, or condominium that is classified as a residence in inventory (spec home).

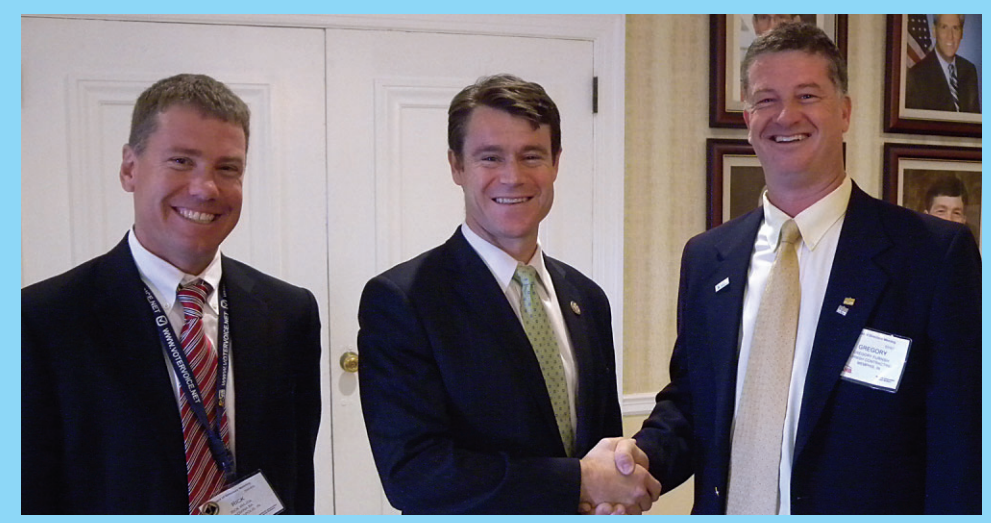
The deduction may be claimed on up to three homes for the first three years the spec home is fully assessed.

The application must be filed annually with the County Auditor of the county where the property is located.

The Residence in Inventory Deduction is in addition to the Model Home Deduction.

To view the Residence in Inventory application online, please visit http://www.in.gov/dlgf/8510.htm, then click on Residence in Inventory Deduction Form State Form 54861.

Indiana Builders Visit Capitol Hill



Association to Build a Better Indiana Goals and Contributions
(As of June 25, 2012)

2012	2012 Actual	2012 Goal	Members	Chairperson	Local Association	2011
109%	940	860	43	Leslie Beard	Vincennes Area	0%
100%	2840	2840	142	Tom Schroering, CGP	Dubois County	100%
100%	5980	5980	299	Orrin Sessions	Fort Wayne	100%
94%	1220	1300	65	Tim Konowitz	LaPorte County	85%
22%	1320	5920	296	Carl Shepherd, CGP	Southwestern Indiana	40%
0%		740	37	Mark Rosenberger	Dearborn County	42%
0%		720	36	Cheryl Blair	East Central Indiana	100%
0%		6040	302	Doug Miller, CGB, CGP, CAPS, GMB	Elkhart County	100%
0%		80	4	Billy Ready	Gibson County	0%
0%		140	7	Pat Smith	Henry County	0%
0%		1440	72	Lynn Harrison	Howard County	100%
0%		9280	464	Curtis Rector	Greater Indianapolis	43%
0%		340	17	Brian Brock	Jackson-Jennings Counties	0%
0%		260	13	Jeff Andree	Jasper County	0%
0%		2740	137	Doug Harvey, CGB, CGR, CAPS	Kosciusko Fulton Counties	100%
0%		2440	122	Pat Richard, CGB, CGP	Greater Lafayette	96%
0%		320	16	Patti Fortner	Lawrence County	31%
0%		420	21	Lawrence Johnson, CAPS	Madison County	0%
0%		560	28	Jason Large	Marshall County	74%
0%		340	17	Ryan Downey	Mid-North Indiana	0%
0%		2200	110	Randy May	Monroe County	82%
0%		1280	64	Dennis Spidel, GMB, CGB, CGR, CGP	Northeast Indiana	100%
0%		5520	276	Ben Houser	Northwest Indiana	50%
0%		3660	183	David Eckrich, Jr	St. Joseph Valley	100%
0%		260	13	Kenny Pfeiffer	Southeastern Indiana	100%
0%		3480	174	Steve Smith, CGB	Southern Indiana	0%
0%		3360	168	Rick Jenkins	Greater Terre Haute	90%
0%		460	23	Bob Nuss	Wayne County	0%
20%	**12,300**	**62,980**	**3,149**		**Indiana**	68%

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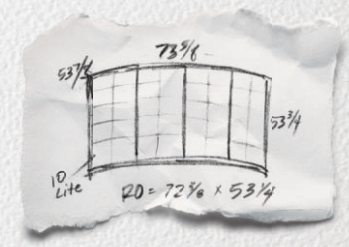

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