Indiana Builder News

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www.BuildIndiana.org

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Skillman signs on to national housing resolution

Indiana's Lieutenant Governor Becky Skillman recently signed on as a co-sponsor of a housing resolution at the National Lieutenant Governors Association meeting. The resolution recommends that the President and Congress act with a sense of urgency to address the nation's housing crisis in a meaningful and responsible manner, while avoiding any legislation or regulatory actions that will inhibit the recovery of the home building industry. The Indiana Builders Association and National Association of Home Builders have been working to garner support for this important resolution.

Lt. Governor Becky Skillman

According to Rick Wajda, IBA's CEO, "Lt. Governor Skillman has time and time again demonstrated her willingness to support affordable housing in Indiana. She understands the importance of a strong housing market and what it means for our economy and jobs in Indiana. Hopefully, our leaders in DC will listen."

Will Wright, IBA's 2012 President, penned the following letter to the editor in response to Lt. Governor Skillman signing on to the resolution. Wright's letter to the editor ran in the August 2 edition of *The Indianapolis Star.*

Letter to Editor

"As the 2012 election season heats up, presidential and congressional contenders have largely avoided any mention about housing or homeownership, even though the consensus among most economists is that there can be no long-term economic recovery until home prices stabilize and the housing market rebounds.

Not all politicians have turned a blind eye to this critical issue. Lieutenant Governor Skillman should be commended for her leadership role in helping to pass a recent resolution by the National Lieutenant Governors Association that calls on the President and Congress to "act with a sense of urgency to address the nation's housing crisis in a meaningful and responsible manner, while avoiding any legislation or regulatory actions that will inhibit the recovery of the home building industry."

Will Wright IBA President

Constructing 100 single-family homes creates more than 300 full-time jobs and adds millions of dollars in federal, state and local tax revenues that are essential to many cash-strapped municipalities which lack funds for vital services such as local schools, road and infrastructure maintenance, and police and firefighters.

Recent surveys by the Woodrow Wilson International Center for Scholars and TD Bank underscore that American voters fervently believe that owning a home remains a core value and that homeownership plays a critical role in our nation's social fabric and economic well-being. As policymakers debate how to boost the economy, they must understand that restoring housing to full health is essential to create jobs, stabilize home values and strengthen local communities. This is a powerful message that is sure to resonate with voters here and across the nation who will cast their ballots in November."

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NAHB's International Builders Show returns to Las Vegas, Nevada

- Registration open at www.BuildersShow.com -

Members will converge for NAHB's International Builders Show January 22-24, 2013 in Las Vegas, Nevada. On-line registration at www.Builders Show.com is open. You can also book hotel accommodations at special discounted rates at www.BuildersShow.com.

NAHB International Builders' Show

Indiana has been assigned the Wynn Hotel at a room rate of $209 plus tax. The room block is limited and will be assigned on a first-come, first-serve basis so make your reservations immediately.

IBS 2013 is the world's largest annual light construction show. It offers everything you need to create and build on opportunity in the home building industry. Hundreds of seminars, exhibits, and special events allow for learning and networking.

Want to attend for free? Good news! NAHB members can register for a free expo pass through September 30. See more than 900 building industry exhibitors spread over 400,000+ net square feet at no cost. Plus, all spouse registrations (regardless of membership) are also free in September.

Register and reserve your room today at www.BuildersShow.com.

US Congressman Mike Pence to address IBA Board

- All members welcome to attend -

The Indiana Builders Association's Board of Directors will convene for a Board and committee session on Monday, September 24, 2012 at the Hilton Indianapolis North. The Board meeting will begin at 1:15 pm with US Congressman and Candidate for Indiana Governor Mike Pence addressing the Board.

US Congressman Mike Pence

Congressman Pence is a lifelong Hoosier and national advocate for limited government, fiscal discipline, a strong national defense, and traditional moral values. He has opposed bailouts, government takeovers and runaway federal spending throughout his time in Congress.

He was born and resides in Columbus, Indiana, graduated from Hanover College in 1981 and earned his J.D. from Indiana University School of Law in 1986.

He was first elected to Congress in 2000. He serves on the Committee of the Judiciary where he acts as the Vice-Chairman of the Subcommittee on the Constitution and is also a member of the Subcommittee on Intellectual Property, Competition, and the Internet. He also serves on the Committee on Foreign Affairs where he is the Vice-Chairman on the Subcommittee on the Middle East and South Asia.

All members are invited to attend any of the meetings which are being held in conjunction with the Board meeting. See the Board notice and schedule of events on page 2.

The meetings will be held at the Hilton Indianapolis North, located at the intersection of I-69 and 82nd Street on the northeast side of Indianapolis, 8181 N. Shadeland Avenue, Indianapolis, IN 46250. A limited number of overnight rooms are available on a first-come, first-served basis at $89 single/double. Reservations may be made

Board meeting *(see page 8)*

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Our quality of life depends on ourselves

President's Message

By Will Wright
Will Wright Building Corp., Carmel

President
Indiana Builders Association

How much does it cost for me to have the quality of life that makes me happy? It has often been said that money can't buy happiness. Bob Hope once said that a man who says that money can't buy happiness just isn't shopping in the right places. Measuring our quality of life, however, is much more than how much we can buy with our money.

Our founding fathers included many ideal objectives when writing the Declaration of Independence, The Constitution of the United States and the Bill of Rights. One of the most important statements was, "All men are created equal." That statement is our entitlement to freedom. We are entitled to be safe in our homes, to live our lives, and to make ourselves whatever our talents and hard work can produce. It's the most important variable in measuring our quality of life.

The measure of our quality of life is a very complex algorithm of infinite steps of events that almost never stabilize. The events in our lives change our perspective. Anything that we do excessively lowers our quality of life such as eating too much, drinking too much, staying up too long and all of the other abuses we put ourselves through.

Our caveman ancestors learned that working together and forming communities improved the overall quality of life for everyone. They also learned that it was necessary to have reasonable rules of conduct and procedure in order to maintain peace and order in society.

Fast forward to the present and take a look at how we have advanced since the caveman age. We can all agree that we have a massive amount of rules and regulations that somehow have encroached on our quality of life. Government has expanded the process of entitlements. We often expect government to solve all of our personal wants as well as our communities' social needs.

It is convenient to let government do it without measuring the price. History has shown when a government develops an excessively dependent population it stops growing and improving its own society. We should not allow ourselves to be in a suspended state of perpetual adolescence. We should be adults and pursue our own self-interest in a safe and moral life. Our quality of life has to start with us taking responsibility for ourselves.

November is just around the corner. We have ignored many major social issues that have to be addressed. The future quality of life of our grandchildren is truly at stake. The solution doesn't lie in the hands of either one of our political parties, it lies in both…and in all of us.

Indiana Builders Association Committee & Board of Directors' Meetings

Monday, September 24, 2012

Hilton Indianapolis North

(I-69 & 82nd Street)

SuperFleet
Board Meeting Sponsor

US Congressman Mike Pence

US Congressman & Candidate for Indiana Governor Mike Pence to Speak

The Indiana Builders Association's Board of Directors will convene for a Board and committee session on Monday, September 24, 2012 at the Hilton Indianapolis North on the northeast side of Indianapolis. The Board meeting will begin at 1:15 pm with US Congressman and Candidate for Indiana Governor Mike Pence addressing the Board.

Congressman Pence is a lifelong Hoosier and national advocate for limited government, fiscal discipline, a strong national defense, and traditional moral values. He has opposed bailouts, government takeovers and runaway federal spending throughout his time in Congress. He was born and resides in Columbus, Indiana, graduated from Hanover College in 1981 and earned his J.D. from Indiana University School of Law in 1986. He was first elected to Congress in 2000. He serves on the Committee of the Judiciary where he acts as the Vice-Chairman of the Subcommittee on the Constitution and is also a member of the Subcommittee on Intellectual Property, Competition, and the Internet. He also serves on the Committee on Foreign Affairs where he is the Vice-Chairman on the Subcommittee on the Middle East and South Asia.

Schedule

7:00 - 8:00 am - Senior Officers Mtg.

8:30 - 10:00 am
Executive Committee
Codes Committee

10:00 - 11:30 am
Local Presidents' Council & AVP's
Local Executive Officers' Council
Housing Protection Fund Board
Green Committee

11:30 - 1:00 pm
Land Use/Rural Wastewater
Membership & Associates
Remodelers'
Multi-Family Task Force

1:00 - 1:15 pm
Executive Committee

1:15 - 3:15 pm
Board of Directors' Luncheon & Meeting

Committee Meetings

All members are invited to attend the committee meetings of their choice.

Meeting location & hotel accommodations

Hilton Indianapolis North, 8181 N. Shadeland Avenue, Indianapolis, IN 46250 -- (317) 849-6668

The meetings will be held at the Hilton Indianapolis North, located at the intersection of I-69 and 82nd Street on the northeast side of Indianapolis. A limited number of overnight rooms are available on a first-come, first-served basis at $89 single/double. Reservations may be made on-line at: http://www.hilton.com/en/hi/groups/personalized/I/INDINHF-BUILD-20120923/index.jhtml?WT.mc_id=POG or by calling 1-800-HILTONS and identify that you are with the Indiana Builders Association group code BUILD.

RSVP & Costs

The Board meeting is a luncheon at $20 per person and reservations are necessary. Payment is due at or prior to the meetings. Please RSVP to Heather@BuildIndiana.org or leave a message at 1-800-377-6334 ext. 207. Please identify which meetings you will be attending.

Why this election is so important

I know we all hear this every election cycle and I have been "guilty as charged" for repeating how important each and every election is. But the reality of the situation is that our country is at a serious crossroads and the decisions we make in the voting booth this November could shape our lives and our family's lives forever.

Inside the Issue

By Rick Wajda

Chief Executive Officer

Indiana Builders Association

Political affiliations aside, our elected leaders at the local, state, and national levels face many difficult challenges ahead. Unemployment is still high, 8.2 percent in Indiana in July, compared to 8.3 percent nationally. Rising health care costs, education costs, an aging population, government debt, and an economy sputtering along are major problems facing our leaders.

Turn on the talking heads on TV and everyone is complaining about this or that, but when it comes time to do something about it, all I hear are crickets. How many Hoosiers voted in the last Presidential election? 62 percent of registered voters, many more are not even registered. How many voted in the May 2012 primary in Indiana? 22 percent. That's 22 percent of Hoosiers who again, are registered to vote. Those are the simple rights we enjoy as Americans and most can't cross the street to vote in a free election, let alone volunteer to work on a campaign or donate to a campaign or a political action committee that supports candidates who support your issues. *(Shameless plug for the NAHB BUILD-PAC and IBA's Association to Build a Better Indiana PAC.)*

We all owe it to our country to not only vote in this election but to grab a friend, neighbor, co-worker, or family member who wasn't planning to vote or may be disenchanted with the process and convince them to reengage, starting with this election. Our leaders need our support to tackle the issues head-on and work together to find solutions to the many issues facing our great nation.

Our political system isn't perfect. None are. But our system does allow for the cream to rise to the top, and especially in Indiana, Hoosiers are fortunate having many talented elected officials who care about making Indiana and the United States a better place to call home.

This November, Hoosiers have the opportunity to vote for a President; a new United States Senator; members of Congress; a new Governor; half the state will vote for a State Senator and all 100 seats for the Indiana House of Representatives are up for election among others.

The Indiana Builders Association has several active builder members serving or running for the Indiana General Assembly including State Representative Wes Culver, State Representative Heath VanNatter, and Candidate for State Representative Dale DeVon. You know they will be pro-housing. Find out about the others, invite them to a jobsite; set-up a meeting and ask them how important housing is to them. Let them know how many people you employ, how many sub-contractors or trade partners you work with on a daily basis.

State Representative Wes Culver Indiana House District 49

State Representative Heath VanNatter, CGP, Indiana House, District 38

Dale DeVon Republican Candidate Indiana House District 5

Housing = Jobs
Jobs = Housing
Voting in November = Privilege of being an American

For more information on voting, please see the information below from the Secretary of State's Office.

Register to vote online by visiting http://www.indianavoters.com/.

Indiana residents with a valid Indiana driver's license or Indiana state-issued identification card will be able to use this tool to submit a new voter registration application or to update an existing voter registration record.

Election *(see page 5)*

NORANDEX

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Associates – we say thank you!

At your next builders association event, look around at your fellow members. It is guaranteed that more than half of the people you see will be associate members. These are people who are essential to the home building process and help enable our industry to provide Americans with an unrivaled selection of quality homes. Say thank you!

Among the ranks of associate members are subcontractors, sales and marketing specialists, architects, interior designers, title and settlement experts, lawyers, people in the financial services industry, product suppliers and manufacturers, and many more who are essential to the challenging task of providing housing for a growing population.

Associate members are also essential to the local, state, and national builders associations, offering sponsorships, devoting countless hours at committee meetings, volunteering at special events, and strengthening our industry in the process.

Most importantly, associate members help broaden our perspective so that we can assess issues more objectively in the context of our entire industry.

In recognition of the thousands of associates who volunteer their time and services to NAHB and its state and local affiliates, NAHB has designated September as Associate Member Appreciation Month. NAHB has always appreciated the dedication and enthusiasm of its associate members, but in today's unsettled - and unsettling - housing market environment, we appreciate that dedication and commitment more than ever.

During September - and every other month, for that matter - we urge all Indiana Builders Association members to get to know one another better, learn about each others' businesses and whenever possible, to do business with other members.

Our builders association is strong when individual members are strong, and doing business with other members is a great way to strengthen the association while ensuring that the people you work with understand the issues and concerns that affect your day-to-day operations.

NAHB has established an award to acknowledge their importance of associates to the national federation. The NAHB Associate of the Year Award recognizes associates who have made outstanding contributions to their local, state and national associations and to the home building industry.

Each state is invited to submit one nomination for the NAHB Associate of the Year and the Society of Honored Associates Awards. A panel of judges selects up to five outstanding entries, and the most outstanding associate is named the Associate of the Year. The others are inducted into NAHB's prestigious Society of Honored Associates. To receive an entry form, e-mail Cindy@BuildIndiana.org.

The Bill Polley Build-Pac Award acknowledges the associate member who epitomizes the loyalty and diligent Build-Pac fundraising efforts of the late Bill Polley, a past Associate Build-Pac Subcommittee chairman.

Associate members are invaluable to our businesses and an essential part of our proud history, tradition and spirit. Let's all thank them this month by doing business with a member!

Election

(from page 3)

In addition to registering to vote online, http://www.indianavoters.com/ provides Hoosiers with the ability to validate their voter registration status, find their polling place location, look into their provisional ballot status information, find county contact information, and determine "Who's on My Ballot?" for an upcoming election.

Register to Vote by Mail or In-Person

To register to vote or update your current registration by mail or in person, you will need to complete and return the Voter Registration Form 29 days prior to the General Election (on or before October 9, 2012).

Please vote on November 6.

One House, One Lot, One Sale

Too often, the location of the sewer system dictates the position of the house — resulting in an "orphan" or wasted lot. With E/One Sewer Systems you can sewer virtually anywhere, siting each home to take advantage of views and terrain.

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Make sure you are receiving all of your membership benefits - local, state, and national

When a member joins a local builders association, they automatically become members of the Indiana Builders Association (IBA) and the National Association of Home Builders (NAHB).

E-mail has become the most efficient way for all tiers of the builders associations to correspond with members. Make sure you have an accurate e-mail on file with your local builders association so that you receive correspondence from your local, state, and national builders associations. Your local, state, and national builders associations take your privacy very seriously.

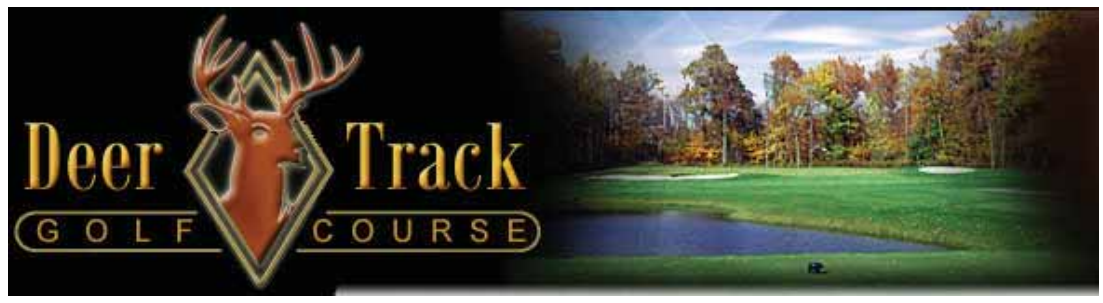
To sign-up to receive automatic e-mail communications with NAHB, log-in to NAHB.org and click on the publications and subscriptions tab at the top of the home page. If you do not already have a log-in, you may create one by clicking on log-in at the top right of the home page. Their e-mail publications target specific topics and you must opt-in to receive them. They provide an incredible amount of up-to-date information.

To make sure you are receiving e-mails from your state association staff i.e. a staff member of the Indiana Builders Association: Rick@BuildIndiana.org, Cindy @BuildIndiana.org, Carlie@BuildIndiana.org, Heather@BuildIndiana.org, or info@ BuildIndiana.org, please e-mail Cindy@BuildIndiana.org or call the IBA office at 800-377-6334 ext. 203 and we will make sure your e-mail is up-to-date.

For 24 hour access to all of IBA's membership benefits, visit www.BuildIndiana.org.

IBA's Bill Carson Memorial Golf Outing

Monday, September 10, 2012
Deer Track Golf Course, Auburn
Registration - 11:00 am
Shotgun Start - 12:00 noon
Dinner & Awards Immediately Following



___ x $100 per golfer - *includes green fees, cart, refreshments, favors, dinner, & awards*

___ x $10 per golfer - *includes string & door prize ticket*

___ x $1,500** Gold Key supporter - *includes NAHB Gold Key Club, foursome, hole sponsor* ***must be paid by personal check*

___ x $_____ NAHB Build-PAC supporter (non-golfer) - *includes promotions*

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___ Beverage Sponsor $250
___ Hole Sponsor $100
___ Cart Item Sponsor - provide 1 per golfer
___ Door Prize Sponsor - donate door prize(s)

Players _____ _____ _____ _____

All golf registrations on a first-come, first-served basis. No refunds for inclement weather, no shows, or cancellations.

Payment due prior to or at outing. If personal check make payable to NAHB Build-PAC.
If corporate check make payable to IBA.
Questions or to pay with credit card, call Heather at (800) 377-6334 ext. 207.
Complete and return to: IBA, 101 W. Ohio St., Ste. 710, Indpls., IN 46204
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Use code NAHB for a free three-day exhibit hall admission to the 2012 Remodeling Show

The Remodeling Show is an annual national trade show, educational conference and networking event for professional remodelers and will be held October 9-12 at the Baltimore Convention Center in Baltimore, Maryland. The show floor features installation clinics, interactive workshops and instructions, exhibitor-led product presentations among hundreds of exhibit booths and is hosted side-by-side with DeckExpo.

The four-day educational conference kicks off with Business Skills Boot Camps for small- to mid-size remodeling firms and continues with three days of 90-minute breakout seminars. Forge new relationships with product manufacturers on the show floor, fellow remodelers in the education sessions and in social functions like the Block Party and the NAHB Remodelers Gala. Pre-show NAHB Designation courses will also be offered.

The Remodeling Show is in business to make your business better through the latest product knowledge, technologies, know-how and key contacts.

Join the NAHB Remodelers for its NAHB Remodelers Gala to be held October 11 from 6:30 to 10:30 pm, at the Maryland Science Center, 601 Light Street, Baltimore, MD. Cost is $85 for NAHB members.

For complete details visit www.Remodeling Show.com and remember to use code NAHB for a free three-day exhibit hall admission.

IOSHA to fully enforce residential fall protection September 15, probably

Falls are the leading cause of construction worker deaths in Indiana and nationally. According to Indiana OSHA, between 2006 and 2010, 31 construction industry workers in Indiana died as a result of some type of fall. Nationally more than 10,000 construction workers were injured as a result of falling while working from heights, and another 255 workers were killed in 2010. IN Review, the Indiana Department of Labor's annual comprehensive study of Hoosier occupational injuries and illnesses, reported fall protection ranked #6 on its list of top 10 most violated standards with 108 citations and $123,400 in initial penalties in 2010. In 2011, fall protection ranked #10 with 29 citations and $10,850 in initial penalties.

Since 1995, the Occupational Safety and Health Administration (OSHA) has required residential construction workers who are working six feet or more above a lower level to be protected by conventional fall protection, i.e. guardrail systems, safety net systems, or personal fall arrest systems. The use of alternative methods (i.e. slide guards, safety monitoring systems, and warning line systems) is allowed, but since June 16, 2011 the employer has the burden to demonstrate conventional methods are infeasible or create a greater hazard before using alternative methods. Further, if using alternative methods, a site specific fall protection plan must be written in accordance with OSHA's fall protection regulation (29 CFR Part 1926, Subpart M). NAHB's summarization of the differences between the requirements of the Interim Guidelines and Subpart M are identified in the table below.

adopts Federal OSHA regulations and standards identically, has enforced fall protection requirements as follows:

* Residential construction contractors and subcontractors who are using fall protection that meets the interim guidance will not be cited. Where employers program meets the interim guidance or the employer is making a good faith effort to meet the new guidelines but has fallen short in some area, IOSHA will issue a 5(a)1 letter of recommendation and referral to INSafe consultation services.

* If the employer has no fall protection program and no effort is being made to comply with the existing guidelines, a citation will be issued to the employer.

While full enforcement of the residential fall protection directive is expected on September 15, another delay is possible. Indiana OSHA will meet in late August with the Regional Administrator and other OSHA offices in the region to discuss this.

IBA Safety Committee Chairman Mike Bell, GMB, CGB, CGR, CAPS, CGP, said "Members can avoid injuries and citations by educating themselves on the new residential fall protection directive." Indiana Builders Association encourages its members to work with workplace safety consultants or INSafe to ensure their fall protection plans are effective and in compliance.

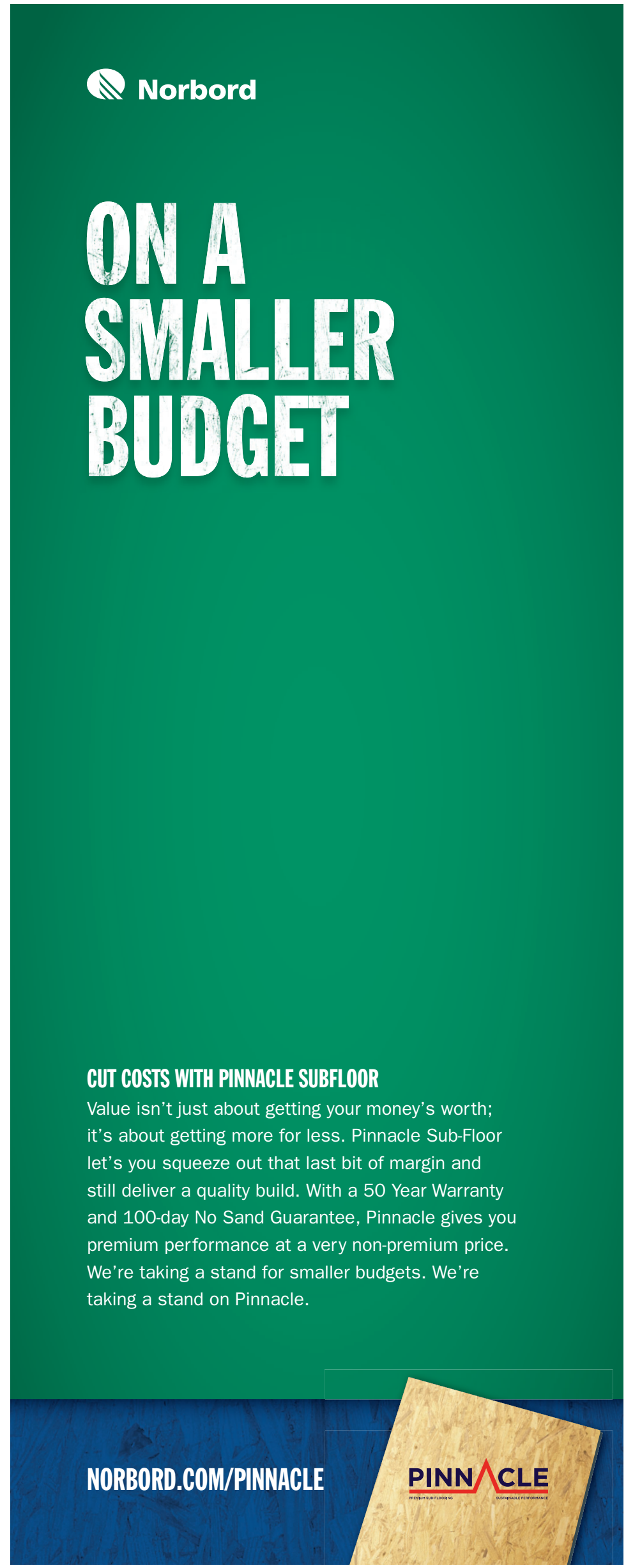
Please refer to www.osha.gov, www.dol.in.gov, and www.nahb.org/fallprotection for additional information on fall protection requirements for residential construction. If you need fall protection training or information on residential construction safety, schedule a free INSafe consultation and receive free training for your employees. Please complete the online consultation request form at http://www.in.gov/dol/insafeconsultation.htm, and be sure to indicate that you are a member of Indiana Builders Association to take advantage of priority scheduling as part of our Alliance with the Indiana Department of Labor. No fines or penalties will be levied for any safety or health hazards identified during the consultation and your request for consultation will not initiate an IOSHA inspection.

Table Requirements of Interim Fall Protection Guidelines and Subpart M

	Interim Fall Protection Guidelines (Dec. 8, 1995 – June 15, 2011)	Fall Protection Requirements of Subpart M (June 16, 2011 and beyond)
General Requirements		
Use of Conventional Methods (guardrails, safety nets, or personal fall arrest systems) for fall exposures over 6 feet	Required, unless infeasible or creates greater hazard	Required, unless infeasible or creates greater hazard
Use of Alternative Methods (slide guards, safety monitoring systems, warning line, etc.)	Allowed, for prequalified tasks identified by OSHA as meeting a greater hazard and other tasks where infeasibility or greater hazard could be demonstrated	Allowed, but employer has the burden to demonstrate conventional methods are infeasible or creates greater hazard before using
Site Specific Fall Protection Plan (only if using Alternative Methods)	Required, but does not have to be written	Required, must be written
Training	Employees must be trained to understand and follow the Fall Protection Plan	Employees must be trained to understand and follow the Fall Protection Plan
Roofing-Specific Requirements		
Low Slope Roofs (4:12 pitch or less)	Use of warning lines and safety monitoring systems allowed	Use of warning lines and safety monitoring systems allowed
Slope Roofs (over 4:12 up to and including 8:12)	Use of slide guard allowed	Guardrails or personal fall arrest system required
Steep Slope Roofs (over 8:12)	Guardrails or personal fall arrest system required	Guardrails or personal fall arrest system required

In response to numerous concerns from the home building industry, other related trade organizations and safety management companies, which included decreased productivity, increased cost for compliance, and no substantially compelling evidence that the increased safety requirements will lead to a significant decrease in accidents, OSHA extended the deadline for full compliance with the residential fall protection directive to September 15, 2012.

In the interim, Indiana OSHA, which



News From Around the State

Leaders of the Indiana Builders Association gather for a picture with U.S. Congressman Dan Burton (center) in Washington, DC. Congressman Burton is retiring from Congress at the end of 2012 and has been a strong supporter of housing.

State Senator Jim Merritt (R-Indianapolis), (left), discusses housing with former IBA State President David Compton. Senator Merritt serves as the Majority Caucus Chairman and Chairman of the Senate Utilities and Technology Committee.

State Representative Win Moses (D-Ft. Wayne), (left), and former IBA State President, Joe Zehr, catch up recently in Ft. Wayne. Rep. Moses serves on the House Local Government and Ways and Means Committee.

Leaders of the BA of Kosciusko Fulton Counties gather for a picture at a recent home builders meeting in Warsaw.

IBA Past President Doug Miller, GMB, CGB, CGR, CAPS (right), and BA of Elkhart County President Terry Herschberger, GMB, CGB, CGP, presented retiring Executive Officer Gretchen Helman with a street sign honoring her for 30 years of service to the BAEC and the housing industry. The entrance to the BAEC office will officially be named "Gretchen Helman Lane".

BA of Elkhart staff Kim McKibben (center), Sandy Beckwith (right) and IBA Regulatory Affairs Director Carlie Hopper were among the many present at the retirement celebration for Gretchen Helman, Executive Officer of the BA of Elkhart County.

IBA leaders attend a recent event for the Indiana Senate Republican Caucus. Pictured are (left to right): IBA President Will Wright; Senator Sue Landske (R-Cedar Lake), Chairwoman of the Senate Elections Committee; Senator Randy Head (R-Logansport), Chairman of the Senate Local Government Committee; and David Compton, IBA Past President.

State Senator Jim Arnold (D-LaPorte), (left), catches up with State Representative Heath VanNatter (R-Kokomo) at a recent legislative conference.

State Representative Matt Pierce, (D-Bloomington) is thanked for speaking at the Monroe County BA general membership meeting by MCBA President Martha Shedd (left) and Executive Officer Nancy Baldwin.

State Representative Matt Ubelhor (R-Bloomfield), (sixth from left), is pictured with the Monroe County Building Association Board of Directors at the July General Membership Meeting in Bloomington.

IBA CEO Rick Wajda (left) discusses housing issues with State Representative Mark Messmer (R-Jasper). Representative Messmer is a member of the Builders Association of Dubois County and serves as the Vice Chairman of the House Commerce, Small Business and Economic Development Committee.

IBA President Will Wright (left) thanks State Senator Brandt Hershman (R-Buck Creek) for his support of housing related issues during his time in the Indiana General Assembly. Senator Hershman currently serves as the Chairman of the Senate Tax and Fiscal Policy Committee.

Board *(from page 1)*

on-line at: http://www.hilton.com/en/hi/groups/personalized/I/INDINHF-BUILD-20120923/index.jhtml?WT.mc_id=POG or by calling 1-800-HILTONS or the hotel direct at (317) 849-6668. Identify that you are with the Indiana Builders Association group code BUILD.

The Board meeting is a luncheon at $20 per person and reservations are necessary. Payment is due at or prior to the meetings and may be made by cash, check, MasterCard or VISA.

Please RSVP to Heather@ BuildIndiana.org or leave a message at 1-800-377-6334 ext. 207.

News From Around the State

CAPS instructor Mike DuKate (third from right) is pictured with Certified Aging-In-Place Specialist (CAPS) students (left to right): Tom Peck, Lance Roush, Mike Ullery, instructor Dukate, Larry Faulkenberg, and William Badger.

'Green Building' instructor Stephen Robinson, GMB, GMR, CGB, CGR, CAPS, CGP (third from left) congratulates several students who recently completed courses for the Certified Green Professional (CGP) designation (left to right): Chris Bornman, CAPS; Carl Siler, CAPS; Instructor Robinson; Curt Stevenson, CAPS; Cory Kreith, GMB, and Chris Petty, CAPS.

IBA Chief Operating Officer Cindy Bussell thanks Dave Sherry (second from left) and Sidney Thomas (third from left) for supporting the Johnson County Builders Council golf outing recently. Vectren was a major sponsor of the event and hosted a team. Steve Duncan (left) was a member of the foursome.

IBA loses long-time members

The Indiana Builders Association recently lost some very dedicated members.

Benjamin Bunt, 89, of Ft. Wayne, passed away. He was a self-taught entrepreneur whose construction company built 1000 plus homes. He also owned real estate agencies and a lumber company, including: Bunt Construction and Woodville Builders, East Side Lumber Co., Bunt Realty, The Realty House and Rousseau Realty House. He was a Lifetime member of the IBA Board and a past president of the HBA of Ft. Wayne, receiving their Lifetime Service Award in 1991.

Richard Pritchett, 85, of Judah, passed away. Born in Lawrence County, he was the original co-founder of Pritchett Brothers Construction with his brother, Charles in 1960. He was a founding member and past president of the Lawrence County Home Builders Association. Pritchett Bros. works on a wide range of commercial and residential projects, varying in size and scope from private residences to large commercial buildings. The company was integral in the renovation at the French Lick Resort and Hotel, West Baden Springs Hotel, and the Showers Complex and Fountain Square Mall in Bloomington. Pritchett Brothers has done extensive work for Cook Pharmaceuticals through the years, including building all Cook factories in the Bloomington, Ellettsville and Spencer areas, and serving as the contractor on nearly 50 Cook restoration projects.

Bill Dillman, a retired member of the HBA of Southern Indiana, passed away.

Condolescenses go out to the friends and families of these members.

Indiana Builders Association added nearly 40 Certified Aging-In-Place Specialists (CAPS) to its family of professional designation holders. Since administering the CAPS professional designation program in 2003 IBA has graduated nearly 250 CAPS.

Jud Motsenbocker, CGR, CAPS (right), 'Business Management' instructor, welcomes several students into the family of professional designation holders. Pictured are (left to right): Paul Schwinghammer, CGP; Toby Holcomb, CGP; Glenn Gareis, CGP; Robert Lybarger, CGP; Jacquelyn Dodyk, CGP; Doug Newport, CGP; John Watkins, CGP; Fred Beron, CGP; Sandra Luse, CAPS; Bob Luse, CAPS, and Brenda Ruf, CAPS.

IBA rebate program puts over $30,000 in cash in members' pockets

The Indiana Builders Association launched a new member benefit program earlier this year. In the first two claims, over 50 members received a share of nearly $30,000 in cash, proving that this free member benefit is worth it.

All 891 builder and remodeler members are eligible to participate in the program.

The member program awards rebates for loyalty to many of the nation's leading housing industry product suppliers. See the participating manufacturers attached.

It is easy to participate in the program. Simply fill out the registration form (either on paper or on-line at www.HBARebates.com) the first time.

At the end of each quarter complete a rebate claim form (either on paper or on-line at www.HBARebates.com) identifying the completion date of the project, address of the project, your company name, and the quantity of each product used in the home. No receipts and no proof of payment required.

Even if you pay your plumber or subcontractor directly for the products used, you as the builder and remodeler are the one eligible for the rebate.

All remodeling and building projects completed by IBA members are eligible for claiming in the quarter in which they are completed. No matter how large or small, they qualify for the program.

When you participate in the program, you can count on receiving checks every quarter.

Participating Manufacturers

Start receiving your share! Sign up! Spread the word! IBA membership pays! Visit www.HBARebates.com today!

Have questions, call Rich Robinson toll-free at 1-866-849-8400 or by e-mail at info@HBARebates.com.

RESOLUTION
For Ed Brady, Candidate for NAHB Third Vice Chair

WHEREAS, Ed Brady is a builder and developer throughout Central Illinois, where his company has built single family homes, multifamily homes and commercial projects in many communities in Illinois and earned a reputation for quality construction and exceptional value.

WHEREAS, Ed Brady has served with distinction as President of the HBA of Illinois in 2002, and was selected by his peers as Builder of the Year in 2009 and was the recipient of the President's Distinguished Service Award for his career contributions to the industry in 2008; and

WHEREAS, Ed Brady is a Life Director on the Board of the National Association of Home Builders (NAHB) with 14 years of service, is currently in his 6th year of service on the NAHB Executive Board and has just finished two years of service as Area 9 National Chair. He has served on numerous committees throughout his involvement chairing Membership and Single Family Production and serving seven terms on Budget & Finance; and

WHEREAS, Ed Brady has served as chairman of Build Pac, the political action committee of NAHB and has been a trustee since 2003; and

WHEREAS, Ed Brady has been an effective and articulate advocate and spokesperson on a broad range of housing issues including serving on the Bipartisan Commission on Housing and the Board of Directors of the Federal Home Loan Bank of Chicago; and

WHEREAS, Ed Brady has demonstrated a lifelong commitment to NAHB membership growth attaining Life Spike status; and

WHEREAS, Ed Brady has a comprehensive record of service as a director and an officer in a wide variety of community and charitable organizations dedicated to improving the lives of individuals and families in his community; and

WHEREAS, Ed Brady is ready, willing and able to serve as an NAHB Senior Officer.

NOW THEREFORE BE IT RESOLVED that the Board of Directors of the Indiana Builders Association, Inc.

Endorses Ed Brady as a candidate for the office of Third Vice Chair of the National Association of Home Builders for 2013 and pledges its full support to his campaign.

ADOPTED on the 28th day of February, 2012.

Signed C. William Wright
President

Attested: Rick Wajda
Secretary or Executive Officer

Indiana Builders Association Nomination for State Elective Office

The Nominating Committee of the Indiana Builders Association (IBA) is accepting nominations for elective office in IBA for 2013. The Committee wishes for all qualified members who desire to hold office to actively seek such office by completing this form and submitting it prior to October 31, 2012. The Committee will conduct interviews of nominees for certain offices. The election shall be held at the State Board of Directors Meeting Monday, December 3, 2012. The election shall be held in accordance with Article X, Sections 1, 2, 3, and 4 of the Association's By-laws.

Nominees may request the contact information of the Directors, for the purpose of campaigning, from the IBA.

Elected offices to be filled are:

- State President
- State First Vice President
- State Treasurer
- State Secretary
- State Builders Area Vice Presidents
- State Associate Area Vice Presidents
- NAHB State Representative for Indiana
- National Director for State Board
- Alternate National Director
- National Associate Director
- Alternate National Associate Director

* * * Nomination Form for State Elective Office * * *

Nominee's Name_____ Phone_____

Company_____ Fax_____

Address_____

City, State, Zip_____

E-Mail_____

FOR THE OFFICE OF_____

Return completed form to:
Indiana Builders Association
101 W. Ohio St., Ste. 710
Indianapolis, IN 46204
*Fax (317) 917-0335 * Cindy@BuildIndiana.org*

Indiana Builders Association & National Association of Home Builders 2012-2013 Calendar of Events

September 10	IBA's Bill Carson Memorial Golf Outing, Deer Track Golf Course, Auburn, IN
September 12-15	NAHB Fall Board of Directors Meeting, Austin, TX
September 24	IBA Board & Committee Session, Hilton Indianapolis North, Indianapolis, IN
October 26	Indiana Builder News Deadline for November/December Issue
December 3	IBA Leadership Training, Board & Committee Session, Indianapolis, IN Indiana
December 7	Builder News Deadline for January/February Issue
January 1 - April 30	Indiana General Assembly in Session
January 22-24	NAHB International Builders' Show, Las Vegas, NV
February 25	IBA Legislative Briefing, Legislative Lunch, & Leadership Conf., Indpls., IN
February 26	IBA Board & Committee Session, Indianapolis, IN
March 1	Indiana Builder News Deadline for March/April Issue
Spring	National Professional Designation Classes, Indianapolis, IN
April 26	Indiana Builder News Deadline for May/June Issue
June 4-8	NAHB Spring Board of Directors Meeting & Legislative Conf., Washington, DC
June 17	IBA Board & Committee Session, TBD
June 21	Indiana Builder News Deadline for July/August Issue
Summer	IBA's Bill Carson Memorial Golf Outing
Fall	National Professional Designation Classes, Indianapolis, IN
August 9	Indiana Builder News Deadline for September/October Issue
September 9	IBA Board & Committee Session, TBD
October 9-12	NAHB Fall Board of Directors Meeting, Colorado Springs, CO
October 18	Indiana Builder News Deadline for November/December Issue
December 9	IBA Elections & Board & Committee Session, Indianapolis, IN

Revised 8/20/2012

IBA accepting requests for charitable foundation grants and scholarship foundation scholarships

The Indiana Builders Association has funds available for projects and scholarships that benefit the housing industry through the Indiana Builders Charitable Foundation (IBCF) and IBA's Educational Scholarship Foundation.

The Indiana Builders Charitable Foundation (IBCF) was formed in 1999 by members of the Indiana Builders Association. Its purpose is to provide funding to educational causes that enhance knowledge and understanding of the housing industry and of the career opportunities available within the industry. "We are currently accepting proposals to offer funding assistance to projects that are in line with our purpose," states Charles Pechette, President of the IBCF Advisory Board.

The IBCF is managed by the Central Indiana Community Foundation with direction from the IBCF Advisory Board consisting of Charles Pechette (president); Michael Bell, GMB, GMR, CGB, CGR, CAPS (secretary); Rick Jenkins; Carl Shepherd, and Joe Zehr.

The fund balance is over $140,000 from direct contributions from several members of the industry. To date, over $37,000 has been dispersed to fund projects that meet the foundations mission.

Proposals for funds from the IBCF should include a description of the project, how the educational cause enhances the knowledge and understanding of the housing industry and career opportunities within the housing industry, and the amount of funds needed to accomplish the project. Send proposals for IBCF funds no later than November 20, 2012 to: Indiana Builders Charitable Foundation, 101 W. Ohio St., Ste. 710, Indianapolis, IN 46204 or by e-mail to Cindy@BuildIndiana.org.

The Indiana Builders Association Educational Scholarship Foundation honors Bill Carson by providing youth the opportunity to become the dream-makers of future generations.

The mission of the fund is simple, "to give back a little of what we have received to those who can use our help and have demonstrated their desire to accomplish goals higher than we could ever conceive," commented Ken Schmidt, founding President of the Scholarship Board. IBA's Educational Scholarship Foundation Board of Trustees consists of Tom Bedsole; Mike Bell, GMB, CGB, CGR, CAPS, CGP; David Compton; Pat Harrison; Steve Heidorn, CGB, CGR, CAPS, CGP; David Kovich, GMB, CAPS, CGP; Doug Miller, GMB, CGP, CAPS, CGB; Jud Motsenbocker, CGR, CGB, CAPS; Andrew Place, Sr., CGB, CGP; Dennis Spidel, GMB, CGB, CGR, CGP; and Will Wright.

One of the goals of the Bill Carson Scholarship Fund is to disperse annual grants to accredited Indiana colleges and universities that sponsor construction technology programs and scholarships within those programs.

Proposals for funds from the IBA Educational Scholarship Foundation should include a description of the construction technology program, the scholarship opportunities within those programs, and the amount of funds requested. Send proposals for Educational Scholarship funds no later than November 20, 2012 to: IBA Charitable Foundation, 101 W. Ohio St., Ste. 710, Indianapolis, IN 46204 or by e-mail to Cindy@BuildIndiana.org.

For more information on the foundations, please contact Cindy Bussell, IBA Chief Operating Officer, at (800)377-6334 ext. 203 or via e-mail at Cindy@BuildIndiana.org.

Indiana Builder News

OFFICIAL PUBLICATION OF THE INDIANA BUILDERS ASSOCIATION, INC.

www.BuildIndiana.org

2012-2013

Advertising Facts

- **Indiana Builder News** is the **official** and only **publication** of the Indiana Builders Association.
- It is **distributed bi-monthly** to Indiana's builders, developers, remodelers, trade contractors, and building suppliers.
- Each issue is **packed with building industry information** from the national, state, and local levels, allowing all professionals to stay up to date on building industry happenings.
- There are **4,000+ copies published** monthly. Each copy is circulated to **over 40,000 readers**.
- Each issue is also published continuously on-line at www.BuildIndiana.org.
- Advertisers also receive a continuous logo link on the IBA website, www.BuildIndiana.org.
- **Target your advertising** to the professionals who *buy*, *utilize*, and *promote* your products and services by advertising in the **Indiana Builder News**.

Call to reserve your space today (800) 377-6334, x203!

The Issues & Deadlines - 2012-2013

Issue	Deadline
November/December	October 26
January/February	December 7
March/April	March 1
May/June	April 26
July/August	June 21
September/October	August 9
November/December	October 18

Advertisement Sizes

Full Page — *10 1/4" wide by 12 3/4" tall*

1/2 Page Dominant — *7 3/4" wide by 9 1/4" tall*

1/2 Page Horizontal — *10 1/4" wide by 6 1/4" tall*

1/2 Page Vertical — *5" wide by 12 3/4" tall*

1/4 Page — *5" wide by 6 1/4" tall*

1/8 Page — *5" wide by 3" tall*

The Staff

Indiana Builder News is published by the Indiana Builders Association
101 W. Ohio St., Ste. 710
Indianapolis, IN 46204
(800) 377-6334 ext. 203
(317) 917-1100 ext. 203 Indpls.
(317) 917-0335 FAX
Publisher, Advertising Manager
Cindy Bussell
Cindy@BuildIndiana.org

Specifications

- 11" x 13" tabloid offset newspaper.
- Camera ready advertisements can be submitted on computer disk, cd, or e-mailed and must be a .tif file or a .pdf composite file.
- Full or spot color must be color separated CMYK (not RGB)- 200 dpi.
- Black and white - 600 dpi.
- Grayscale - 200 dpi.
- If mailed, please include a proof.

Advertising Rates

Ad Size	1x	3x	6x
Full Page	$850	$700	$550
1/2 Page	$550	$410	$330
1/4 Page	$350	$270	$190
1/8 Page	$200	$170	$130

• Rates quoted are for black and white advertisement placement per issue for IBA members.
• Additional 40% for non-members.
• One Spot Color - $75 additional per issue.
• Full Process Color - $160 additional per issue.
• Inserts - $900 (company to provide 7,000 copies.)

IBA Spike Club Members Recognized for Recruiting

Green Spikes (con't)

Lawrence Johnson, Anderson, 79.5
Corby Thompson, Fishers, 79.5
Alan Eisenhour, Plymouth, 78.5
Charles Pechette, Indianapolis, 77.5
Dave Poe, Floyds Knobs, 77.5
Dennis Meneely, Brazil, 77.25
Mike Temple, Westfield, 76
Mark Sovinski, Bloomington, 75
Joe Neverauskas, Saint John, 74.5
Brian Wolka, Brownstown, 74.5
Chris Johns, Indianapolis, 72.5
Richard Oakley, Evansville, 72.5
Mark Bossert, Ft. Mitchell, 72
Jamie Lancia, Fort Wayne, 72
Ben Beard, Bloomington, 71.5
Fred Kreigh, Kendallville, 71.5
Jesse Brand, Columbus, 71
Judy Defries, Elkhart, 70.5
Steven Smith, Borden, 70.5
Jeff Chupp, Bristol, 70
Linda Krinock, Indianapolis, 70
John Elpers, Wadesville, 69.5
Matt Lancia, Fort Wayne, 69.5
David Howald, Brazil, 69
James Bauman, Fort Wayne, 68.5
Terry Davis, Ellettsville, 68.5
Larry House, Westfield, 68.5
Gregg Richhart, Fort Wayne, 68.5
Frederick Olthof, Saint John, 68
Dick Zirkle, Evansville, 68
Jerry Deckard, Ellettsville, 67
Terry Herschberger, Middlebury, 67
John Kidd, Warsaw, 67
Joe Reedy, Indianapolis, 66.5
Gary Allen, Fort Wayne, 66
Pete Hils, Indianapolis, 65.5
Mike Zehner, Newburgh, 65.5
Brian Cottom, Terre Haute, 64
Don Clemens, Warsaw, 63.5
David Eckrich, Granger, 63.5
Krista Jackson, Indianapolis, 63.5
Gary Furniss, Fort Wayne, 63
Jim Fitzer, Fort Wayne, 62.5
Denny Smith, Indianapolis, 62.5
Mike Frank, Evansville, 62
Richard Tudor, Muncie, 60.5
Lynn Delagrange, New Haven, 60
Jim Lancia, Fort Wayne, 60
Bruce Jackson, Syracuse, 59
Marti Masterson, Valparaiso, 59
Thomas Mullen, Indianapolis, 59
John Eppen, Indianapolis, 58.5
Richard Cook, Crown Point, 58
Diane Trippeer, Schererville, 58
Jim Arvin, Evansville, 57
Mike Christoffersen, Fort Wayne, 57
James Dye, Merrillville, 57
Gary Neterer, Elkhart, 56.5
Walter Van Zilen, Newburgh, 56.5
Heath Vannatter, Kokomo, 56.5
Jill Hayden, Evansville, 55.5
Kris Owen, Valparaiso, 55.5
Ric Zehr, Fort Wayne, 55.5
Roger Nealis, New Albany, 55
Mark Tarrh, Terre Haute, 55
Craig Yoder, Fort Wayne, 55
Charlie Giese, Fort Wayne, 54.5
Merrill Wolff, Oakford, 54
Don Eyler, Terre Haute, 53.5
Victor Charlson, Valparaiso, 53
Jim Muth, Evansville, 53
Wayne Birkey, Granger, 52.5
Wayne Henning, Evansville, 52.5
Greg O'Herren, Indianapolis, 52.5
Richard Schmidt, Guilford, 52
Max Courtney, Warsaw, 51.5
William O'Gorman, Indianapolis, 50

Life Spikes

Mitch Feikes, Laporte, 49
David Lucas, Brownstown, 48
Mike Urbanski, South Bend, 48
Stephen Becker, Lansing, 47.5
Craig Yoder, Fort Wayne, 47.5
Ric Zehr, Fort Wayne, 47.5
Pam Young, Hanover, 47
Charlie Giese, Fort Wayne, 46.5
Larry Luebcke, Crown Point, 46.5
Jerry Van Drunen, , 45.5
Terry Stauffer, Fort Wayne, 44.5
John Valenti, Valparaiso, 44
Larry Delagrange, Fort Wayne, 43.5
Melissa Duke, Franklin, 43.5
John Mutchner, Terre Haute, 43.5
Rodney Robrock, Fort Wayne, 42.5
E Yoder, South Bend, 42.5
Daniel Schlatter, Warsaw, 41.5
Paul Shinn, Chesterton, 41.5
Kim Thonn, West Lafayette, 41.5
Mitch Feikes, Laporte, 49.5
Daniel Schlatter, Warsaw, 49.5
David Lucas, Brownstown, 48
Stephen Becker, Lansing, 47.5
Tim Eckert, Lebanon, 47.5
Larry Luebcke, Crown Point, 47.5
Melissa Duke, Franklin, 45.5
Kim Thonn, West Lafayette, 45
John Mutchner, Terre Haute, 44.5
Terry Stauffer, Ft. Wayne, 44.5
John Lazaro, Jr., Avon, 44
Rodney Robrock, Fort Wayne, 44
John Valenti, Merrillville, 44
Larry Delagrange, Fort Wayne, 43.5
Paul Shinn, Chesterton, 43.5
Pat Richard, Lafayette, 42.5
Chris Combs, Evansville, 42
Kimber McElhinney, Indianapolis, 42
Ken Ausenbaugh, Hobart, 41.5
Shane Clements, Evansville, 41
David Schuler, New Albany, 41
Wilmer Miller, Elkhart, 40.5
Van Miller, Cromwell, 40.5
Mark Gradison, Indianapolis, 40
Rick Laurie, Lafayette, 40
Leigh Ann Clayton, Indianapolis, 39.5
Daniel Losekamp, Harrison, 39.5
Leann Osborn, West Lafayette, 39.5
Bert Warner, Evansville, 39
Cheryl Seitz, South Bend, 38.5
Kent Burget, Indianapolis, 38
Terry Robinson, Richmond, 38
Eric Woerner, Indianapolis, 38
Jack Crapo, Terre Haute, 37.5
Tonya Figg, Indianapolis, 37.5
Al Mehringer, Jasper, 37.5
Robert Sanders, Warsaw, 37.5
Larry Mosier, La Porte, 37
Lisa Raderstorf, Elkhart, 37
John Cardwell, III, Kokomo, 35.5
Phyllis Courser, Lafayette, 35.5
John Driscoll, Terre Haute, 35.5
Andy Place, Jr., South Bend, 35.5
Gary Schnell, Jasper, 35.5
John Walborn, Fort Wayne, 35.5
Chris Jankoviak, Mishawaka, 34.5
Greg Szybala, LaPorte, 34.5
Brent Holweger, Evansville, 34
Brad Jackson, Syracuse, 34
Sean Miller, Evansville, 34
Jennifer Mitchell, Evansville, 34
Lisa Harvey, Warsaw, 33.75
Brad Cayot, New Haven, 33.5
Linda Gilmore, Fort Wayne, 33.5
Teri Tillery, Indianapolis, 33.5
John Guthrie, Terre Haute, 33
Steven Hoss, Indianapolis, 33
Cory Hull, Angola, 33
Mark Lengacher, Ft. Wayne, 33
Michael Crabb, Indianapolis, 32.5
Kenny Reinbrecht, Haubstadt, 32.5
Roberta Alfrey, Granger, 32
James Buckhardt, Fort Wayne, 32
Robbie Sears, Evansville, 32
Jack Thompson, Bloomington, 32
Ted Ubelhor, Evansville, 32
Scott Zila, LaPorte, 32
Sarah Oudman, Wheatfield, 31.5
Karen Lewis, Granger, 31
Greg Thompson, Fishers, 31
James Bohrer, Bloomington, 30.5
Daniel Mize, Greenfield, 30.5
Fred Vogel, Seymour, 30.5
John Hickey, Indianapolis, 30
Chris Monroe, Kokomo, 30
Roxanne Olejnik, Crown Point, 29.75
Robert Geswein, Corydon, 29.5
John Graupner, Henderson, 29.5
Mark Hansen, Evansville, 29.5
Sheila Hurst, Indianapolis, 29.5
Brian Keene, Lafayette, 29.5
Donna Moulder, Carmel, 29.5
Tom Slater, Brazil, 29.5
Dennis Voegerl, Huntingburg, 29.5
Ralph Akard, Carmel, 29
Kathy Ribik, Valparaiso, 29
Barclay Allen, Leo, 28.5
Thomas Bedsole, Indianapolis, 28.5
Mike Everett, Niles, 28.5
Grant Giese, Lafayette, 28.5
Jack Slager, Saint John, 28.5
David Stemler, New Albany, 28.5
Bill Anderson, Valparaiso, 28
Vance Csaszar, Mishawaka, 28
Vince Vondervellen, Elkhart, 28
Joe Clifford, Valparaiso, 27.5
Joe Mervar, Carmel, 27
Bruce Miller, Newburgh, 27
Brad Ericks, Crown Point, 26.5
George Gray, Bloomington, 26.5
Beth Meeks, Vincennes, 26.5
Rick Miller, Kokomo, 26.5
Thomas Nowaskie, Vincennes, 26.5
Elizabeth Urschel, Fishers, 26.5
Mel Wood, Granger, 26.5
Becky Gastel, Plainfield, 26
Bob Johnson, Griffith, 26
Maxine Laugle, Harrison, 26
Kellie Fishburn, Nappanee, 25.5
Hal Kemmerer, South Bend, 25.5
Larry Easterday, Warsaw, 25
Donnie Stash, II, Gary, 25
W Wolf, Fort Wayne, 25

Blue Spikes

im Greig, Greenfield, 24
Melvin Betz, Celestine, 23.5
J D Lucas, Indianapolis, 23
Chris Scholz, Evansville, 23
Jeremy Ash, Indianapolis, 22.5
Kevin Becher, Vincennes, 22
Bob Gillaspy, Seymour, 22
Julie Deal, Valparaiso, 21.5
Rich Welage, Vincennes, 21.5
Greg Wirtz, Crown Point, 21.5
Rich Kauffman, Goshen, 20.5
L. Michael Baker, Bloomington, 20
James Bushey, Ft. Wayne, 20
Joseph Elstro, Centerville, 19.5
Jeff Langston, Carmel, 19.5
Dan Killion, Bloomington, 19
Robert Sandberg, Danville, 19
Joe Barrett, Indianapolis, 18.5
Bill Kattmann, Evansville, 18.5
Deb Plue, Lafayette, 18
Scott Thompson, Indianapolis, 18
Aaron Stolberg, Bloomington, 17
John Kremke, Porter, 16.5
Lora Nix, Louisville, 16.5
Bill Lehman, Warsaw, 16
Ed Mehringer, Jasper, 15.5
Ty Romeo, Lanesville, 15.5
Greg Longbrake, Elkhart, 15
Ann-Marie Dougan, Evansville, 14.5
Jeff Keck, Carmel, 14.5
Dean Knies, Huntingburg, 14.5
Bruce Craig, Indianapolis, 14
Bob Fersch, Indianapolis, 14
Joe Viewegh, Camby, 13.5
Brad Whicker, Plainfield, 13
Scott Edmond, Evansville, 12.5
Kenny Elpers, Wadesville, 12.5
David Johnson, Winona Lake, 12.5
Joseph Ash, Carmel, 12
Chad Delagrange, Fort Wayne, 12
Dan Graves, Goshen, 12
Deb Paton-Showley, Warsaw, 12
William Blake, Indianapolis, 11.5
Thomas Nare, Lawrenceburg, 11.5
Kurt Schmadeke, Indianapolis, 11.5
Don DeLaCroix, Liberty, 11
Palmer Myers, Crown Point, 11
Karen Pimentel, Crown Point, 11
Josh Barkley, Ossian, 10.5
Chris Hatfield, Greencastle, 10.5
Steve Smith, South Bend, 10.5
Steve Ulery, Culver, 10.5
Jeff Andree, Demotte, 10
Bob Craig, Avon, 10
Judy Dauby, Evansville, 10
Arthur Haan, Indianapolis, 10
David Weiss, South Bend, 10
Bryan White, Camby, 10
Susie Wulff, Muncie, 10
Cherie Kinder, Mitchell, 9.5
Larry Miller, Goshen, 9.5
John Neff, II, Rosedale, 9.5
Jason Bell, Bloomington, 9
Chris Doncaster, Elkhart, 9
Joe Ennis, Chesterton, 9
Laura Gilmore, Jeffersonville, 9
John McKenzie, Carmel, 9
Kelly Novak, Fishers, 9
Casey Knigga, Lawrenceburg, 8.5
Jerry Luebcke, Crown Point, 8.5
Micah Hill, Indianapolis, 8
Vic Stansberry, Carmel, 8
Karen Bock, South Bend, 7.5
Greg Milakis, Lafayette, 7.5
Martha Shedd, Bloomington, 7.5
John Troyer, Mishawaka, 7.5
Adam DeVon, South Bend, 7
Tim Merchant, Rochester, 6.5
Donnie Denton, Lynnville, 6
Andy Tolch, La Porte, 6

IBA Spike Club Members Recognized for Recruiting

Statesman Spikes

Paul Shoopman, Indianapolis, 770.5
Richard Jenkins, Terre Haute, 573.5
David Kovich, Lafayette, 534.5

Super Spikes

Herb Delagrange, Fort Wayne, 446.5
Mark Schneider, Jasper, 441.5
Pat Harrison, New Albany, 412.5
Larry Coplen, Warsaw, 389.5
Robert Buescher, Fort Wayne, 370
Vern Leatherman, Goshen, 349
Michael Bell, Westville, 342.5
Mike Sievers, Vincennes, 342.5
Skip Egolf, Valparaiso, 336
Tim Miller, Goshen, 317
Guy East, Indianapolis, 301
Gloria Anderson, Terre Haute, 298.5
Rob Wacker, Fort Wayne, 295
Bob Hatfield, Evansville, 286
Mike Talbert, Newburgh, 281
Bill Williams, Bedford, 277
Orrin Sessions, Fort Wayne, 266
Terry Stultz, Bloomington, 265.5
Ron Dauby, Evansville, 263.25

Red Spikes

Bill Badger, Sr., Newburgh, 149.5
Terry Conley, Merrillville, 149.5
Jay Shipley, Fort Wayne, 149
John Letherman, Elkhart, 144.5
W Ullery, Kokomo, 143.5
Ryan Baker, Terre Haute, 140
Jeffrey Hatfield, Evansville, 139.75
Richard Carriger, Carmel, 138
Brian Adams, Indianapolis, 137
Bob Coolman, Valparaiso, 137
Roger Cox, Jasper, 136.5
Frank Spivey, Jr., Indpls., 134.5
Edward Kelly, Crown Point, 134.25
Steven Wilson, Carmel, 134
Steve Bogenschutz, Ft. Wayne, 130.5
Dave Compton, Indianapolis, 129.5
Damien Scheessele, Newburgh, 129.5
Jeff Hamman, Leesburg, 127.5
Jack Sumption, South Bend, 127

Thank you for being a member!

Tim Mustin, Anderson, 125
Billy Greenwell, New Albany, 123.5
Leon Fisher, Merrillville, 121.5
Dave Mark, Elkhart, 120.5
Kevin Dupont, New Albany, 120
Jud Motsenbocker, Muncie, 120
Linda Rogers, Granger, 117
Dan Wolf, Noblesville, 117
Thomas Plant, Terre Haute, 116
Dana Cone, Syracuse, 115.5
James Pressel, Jr., LaPorte, 113.5
Michael Altman, Indianapolis, 107
Ervin Raber, Shipshewana, 106.5
Eric Holt, Otterbein, 106
Jeff Martin, Goshen, 106
Wendell Miller, Warsaw, 106
Steve Connors, Lafayette, 105
Bill Ready, Princeton, 105
George Sweet, Carmel, 103.5
Bob Hawley, South Bend, 103
Kenneth Puller, Indianapolis, 102.5
Houser Canter, New Albany, 101.5
Patrick Foley, Lafayette, 101.5
Lynne Gallant, Indianapolis, 101.5
Mark Werncke, Greenville, 101.5
Kevin Yoder, Elkhart, 100.5

Royal Spikes

Todd Newman, Riley, 249.75
Carl Shepherd, Evansville, 246.5
Joe Shipley, Fort Wayne, 246
William Wright, Carmel, 245
Gregory Furnish, Memphis, 242.5
Roger Delagrange, Ft. Wayne, 238
Chris Erb, Goshen, 226.5
Phil Myers, Indianapolis, 226
Joe Zehr, Fort Wayne, 226
Ron Smith, Santa Claus, 224
Dennis Wilson, Gary, 221.5
Tom Brovont, Rochester, 219.5
Alan Bosma, Newburgh, 219
Steven Heidorn, Chandler, 218.25
Michael Gorman, Greenwood, 215
David Hizer, Aurora, 213
Earl Cooper, Bloomington, 211
Dennis Copenhaver, Greenwood, 208
Pete Gray, Carmel, 208
Bev Jacques, South Bend, 205.5
Bill Przybysz, Mishawaka, 204.5
Adlai Schrock, Goshen, 202.5
Trent Hunt, New Albany, 202
Ronald McGillem, Evansville, 192.25
Jeff Thomas, Fort Wayne, 192
Doug Birkey, Granger, 189
Roger Harbison, Georgetown, 189
Sandy Smith Jones, Evansville, 189
Mark Zimmerly, Terre Haute, 188
Duane Kees, Fort Wayne, 186.5
Thomas Fuller, Bloomington, 184
Andy Place, Sr., South Bend, 182.5

Green Spikes

Jeff Loucks, Goshen, 99.5
George Sherman, Greenfield, 99.5
Greg Hoppes, Kokomo, 97.5
Robert Lane, Greenwood, 97.5
Tony Schrank, Floyds Knobs, 96.5
Billy Charles, Brentwood, 96
Brad Killebrew, Evansville, 95.5
Mark Hubers, Demotte, 95
Joe Goossens, Elkhart, 94.5
Dave Zehr, Goshen, 94.5
Douglas Harvey, Warsaw, 94.25
Jerry Korte, New Haven, 93.25
Alan Sommers, Chesterton, 93
William Feikes, Laporte, 92.5
Frank Morin, Merrillville, 92.5
Gerri Garrett, Fort Wayne, 92
Brad Persohn, Jasper, 91
John Wagner, Fort Wayne, 91
Bob Van Berg, Hobart, 90.5
M Weiss, Carmel, 90.5
Louie Cronmiller, Granger, 90
Jim White, Carmel, 90
Randy Crutchfield, Evansville, 89
Brian Holley, Terre Haute, 88.5
Robert Osborne, Sellersburg, 88.5
Danny Davis, Newburgh, 88
Gene Miller, Elkhart, 87
Dale DeVon, South Bend, 86

Jerry Highley, Sr., Yorktown, 182
Donald Thieneman, Floyds Knobs, 181
Carl McIntyre, Mc Cordsville, 180
Larry Swank, Sr., Mishawaka, 178
Dennis Spidel, Angola, 177.75
Matt Momper, Fort Wayne, 177.5
Andy Andree, Demotte, 177
Brad Sterchi, Evansville, 169.5
Steve Schreckengast, Lafayette, 168
Richard Miller, Goshen, 167.5
Terry Day, Farmersburg, 165.5
Lucky Jennings, Oolitic, 165.5
James Klotz, Syracuse, 164.5
Ken Wilson, Angola, 163
Doug Miller, Elkhart, 162
Mary Ellis, Lafayette, 160
Karl Bandemer, Fort Wayne, 157.5
Stephen Robinson, New Castle, 157.25
Frank Scholz, Evansville, 157
John Jones, Vincennes, 156
Greg Longest, Sellersburg, 156
Mike Hannigan, Jr., Carmel, 154.5
Ben Houser, Valparaiso, 153.75
Jim Billiard, Merrillville, 152.5
Curtis Rector, Indianapolis, 152.5
William Sodo, Crown Point, 152.5
Jay Crapo, Terre Haute, 152
Tim Henderlong, Crown Point, 152
Tom Schroering, Jasper, 152
Alan Simmons, Muncie, 151.5
Jacob Feichter, Fort Wayne, 151
Donald Stash, Gary, 151

Builders & Associates
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Dan Study, Spencerville, 86
Jeff Happe, Evansville, 85.75
Thomas Borger, Elkhart, 85
Marc Berridge, Evansville, 84.5
John Kozon, Cromwell, 84.5
Jeff Deahl, Angola, 83.5
Gerald Hilker, Fort Wayne, 83.5
Bob McKean, Kokomo, 83.5
Dave Newham, Valparaiso, 83.5
Ron Ebeling, La Porte, 83
Vern Heacock, Elkhart, 82.5
Floyd Lancia, Fort Wayne, 82.5
Bryce Pickering, Chesterton, 82.5
Paul Trench, Terre Haute, 82.5
Herschel Atkinson, Greenwood, 81.5
Geoff Horen, Indianapolis, 80.5
Mike Smith, South Bend, 80

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Construction Account Manager
lauren.duvauchelle@mynpp.com
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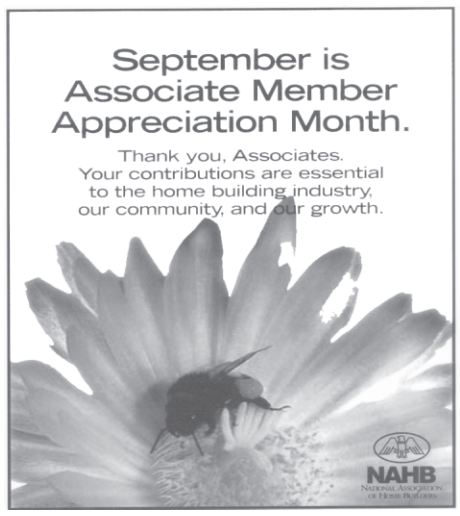
The time to do things and the treasure to get them done

Membership Minute

By
Mike Hannigan, Jr.,
The Hannigan Co.
Membership
Co-Chairman

It is appropriate in an election year for us to consider the important role that the Indiana Builders Association plays in our business lives. Our members have a long history of involvement on municipal, state, and national scenes. Support from our members has preserved affordability in housing particularly in the state of Indiana. The involvement of our members who have contributed so much in time and treasure has been the key to our success.

It is time to meet with legislators, time to RECRUIT new members, time to stay informed on the issues that affect our industry, and time to invest in the activities of our association.



Treasure from our members provides us with a seat at the table when laws are being considered. Treasure provides access to key political leaders that help us preserve housing affordability. Treasure provides local and state staffs the ability to control the debate on housing issues.

Support of national and state BuildPAC is critical in maintaining our access on all levels of legislative activity. Certainly the opponents of growth, zoning, and affordability invest in their opposition to our success.

During this election year, it is critical that we hang together to maintain affordability in housing or we will hang separately.

To all 3,000 plus members, thank you for your time, your treasure, and your membership.

Membership Summary by State for Indiana for 07/31/2012

Base Date: **12/31/2011**

Assn No.	Co ID		Name	Bldrs	Assoc	Affl	July Total	Dec-11 Total	Gain (Loss) Y-T-D	Gain (Loss) YTD%	NPD	Cancellations July	Cancellations Y-T-D	Transfers IN	Transfers OUT	Reinstatement July	Reinstatement Y-T-D	Annuall Retn Rate	New Members July	New Members Y-T-D
1500	650		Indiana BA	1	1	0	2	2	0	0.0%	0	0	0	0	0	0	0	0.0%	0	1
1504	34		Madison County Chapter	9	9	0	18	20	-2	-10.0%	0	1	3	0	0	0	1	77.3%	0	0
1508	22		Monroe County Building Association	29	75	0	104	109	-5	-4.6%	1	3	9	0	0	1	1	88.0%	0	3
1511	23		BA of Dubois County	56	95	0	151	145	6	4.1%	2	0	7	0	0	1	3	93.8%	0	10
1512	24		BA of Elkhart Co	61	212	0	273	293	-20	-6.8%	7	1	41	0	0	4	6	79.7%	0	15
1522	87		Dearborn Co HBA	7	22	0	29	38	-9	-23.7%	1	1	22	0	0	0	10	67.6%	0	3
1524	414		Southwestern Indiana Builders	79	196	0	275	289	-14	-4.8%	4	3	44	0	0	1	7	83.3%	0	23
1528	183		HBA of Fort Wayne	69	216	0	285	296	-11	-3.7%	10	5	43	0	0	3	13	86.7%	2	19
1530	512		Gibson Co Chapter	3	4	0	7	8	-1	-12.5%	0	0	1	0	0	0	0	60.0%	0	0
1532	184		HBA of Howard County Inc	16	53	0	69	70	-1	-1.4%	4	0	8	0	0	1	5	92.9%	1	2
1534	131		BA of Laporte County	24	36	0	60	64	-4	-6.3%	1	2	17	0	0	1	9	80.3%	2	4
1535	185		Lawrence County Chapter	7	15	0	22	19	3	15.8%	0	0	13	0	0	4	9	66.7%	1	7
1536	132		Southeastern Indiana chapter	11	10	0	21	16	5	31.3%	0	0	4	0	0	1	4	111.1%	5	5
1541	25		BA of Kosciusko-Fulton Counties	36	94	0	130	133	-3	-2.3%	5	1	24	0	0	1	16	87.7%	1	5
1544	134		BA of Greater Indianapolis	173	280	0	453	458	-5	-1.1%	39	13	103	0	0	6	56	78.7%	9	42
1548	26		BA of Greater Lafayette	36	94	0	130	129	1	0.8%	4	3	22	0	0	0	2	75.6%	0	21
1550	298		Jasper County HBA	6	12	1	19	19	0	0.0%	3	0	3	0	0	0	1	80.0%	0	2
1554	676		Marshall Co Chapter	9	21	0	30	27	3	11.1%	0	0	5	0	0	0	3	86.2%	1	5
1556	332		East Central Indiana Builders Association Inc	9	27	0	36	35	1	2.9%	2	0	9	0	0	1	6	73.2%	0	4
1563	457		Vincennes Area Chapter	10	34	0	44	44	0	0.0%	2	0	9	0	0	2	6	92.3%	2	3
1564	733		Home Builders Association of Northwest Indiana	50	186	12	248	268	-20	-7.5%	13	8	70	0	0	2	15	69.9%	2	35
1566	187		HBA of Southern Indiana	45	123	0	168	170	-2	-1.2%	5	2	32	0	0	7	14	82.9%	1	16
1570	483		Wayne County BA	7	12	0	19	25	-6	-24.0%	3	2	12	0	0	0	1	50.0%	0	5
1572	27		BA of Northeast IN	19	38	0	57	63	-6	-9.5%	0	1	11	0	0	0	2	82.3%	0	3
1574	549		Jackson-Jennings Builders Association	7	9	0	16	17	-1	-5.9%	1	0	5	0	0	0	2	77.8%	0	2
1576	539275	I	River Valley Chapter of NAHB	0	0	0	0	3	-3	-100.0%	0	0	3	0	0	0	0	0.0%	0	0
1578	188		HBA of St Joseph Valley	38	107	20	165	182	-17	-9.3%	6	2	49	0	0	14	20	79.2%	5	12
1582	189		HBA of Gtr Terre Haute	54	114	0	168	156	12	7.7%	2	3	29	0	0	0	18	83.0%	0	23
1588	967603		Mid North Indiana Chapter	10	21	0	31	0	31	0.0%	0	0	0	0	0	0	0	0.0%	3	30
1598	550		Henry County Chapter	0	0	0	0	6	-6	-100.0%	0	0	6	0	0	0	0	0.0%	0	0
Indiana			**Totals:**	**881**	**2,116**	**33**	**3,030**	**3,104**	**-74**	**-2.4%**	**115**	**51**	**604**	**0**	**0**	**50**	**230**	**80.8**	**35**	**300**

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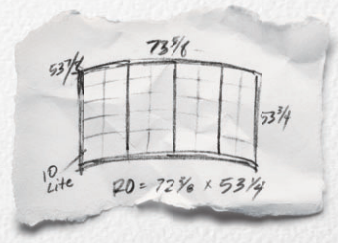

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