

INDIANA BUILDER NEWS

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In This Issue

IBS 2016

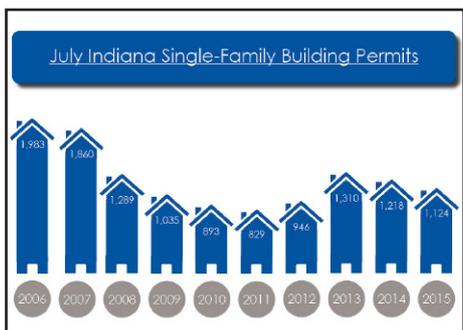
SEPTEMBER SAVINGS!

NAHB MEMBERS ONLY

Registration now open for 2016
International Builders' Show

The 2016 NAHB International Builders' Show® will be held January 19-21, 2016 in Las Vegas, Nevada.

Page 9



Indiana single-family building permits
down 14 percent in July

Single-family permits for the first seven months of 2015 are nearly even compared to the first seven months of 2014.

Page 11

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Legislation providing patent protection signed into law

New law protects Hoosiers from patent trolls

Legislation supported by the Indiana Builders Association regarding patent protection was ceremoniously signed into law by Governor Mike Pence.

House Enrolled Act (HEA) 1102, authored by State Rep. Eric Koch (R-Bedford) and coauthored by State Reps. Casey Cox (R-Fort Wayne), Christina Hale (D-Indianapolis) and Heath VanNatter (R-Kokomo), prohibits a person from asserting a claim of patent infringement in bad faith.

IBA supported the passage of this law to proactively deal with a growing problem builders have dealt with in other states before it becomes a problem in Indiana.

“The problem is with patent assertion entities – commonly known as patent trolls – that attempt to enforce patent rights against people or companies who they claim are infringing a patent owned by the troll,” said IBA Chief Executive Officer Rick Wajda.

“Oftentimes these patent trolls will send out hundreds or even thousands of letters demanding payment for a license to their patent, even though they have no

reasonable basis for believing the person or company is actively using the patent they own.”

HEA 1102 establishes a standard that courts can use in determining if a person

or entity attempting to enforce a patent right(s) acted in good faith. If not, this law allows courts to award civil damages and even attorney’s fees to the winning party.

HEA 1102 went into effect on July 1.



Indiana Builders Association Chief Executive Officer Rick Wajda (back, second from left) and Governmental Affairs Director Tom Havens (back, third from left) join Governor Mike Pence at the ceremonial signing of House Enrolled Act 1102.

Congresswoman Walorski keynotes IBA’s Board Meeting



Congresswoman Jackie Walorski was the keynote speaker at the IBA Board of Directors meeting in Carmel. She addressed a number of federal issues that are important to IBA members, including the EPA’s new Waters of the U.S. rule and some of the related challenges federal elected officials face in preventing the provisions of that rule from taking effect.



IBA member Dennis Spidel received the Senior Life Director award for attending 80 board meetings. Dennis is a member of the Builders Association of Northeast Indiana and has been in the construction industry for over 30 years. He is a National Director and an IBA State Life Director. Dennis is a remodeler, builder and associate member and holds national professional designations.



IBA President Linda Rogers received the Life Director award for attending 40 board meetings. Linda is the president and owner of Nugent Builders located in Granger, Indiana. Linda is a two-term Past President of the Home Builders Association of St. Joseph Valley and served as an Area Vice President for the Indiana Builders Association from 2008-2011.

Indiana Builders Association Leadership

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Let your voice be heard on housing

With the presidential election still over a year away, the level of news coverage already seems to be at a fever pitch, but much like the anticipation (or hype) that may lead up to events like the Super Bowl or the Academy Awards, once the dust settles and the fat lady has sung, the end results of such contests seem to have little effect on our daily lives. However, just because there is



President's Message

By Linda Rogers
Nugent Builders
Granger

President
Indiana Builders
Association

a lack of media coverage doesn't mean our elected officials aren't busy at work, but in sharp contrast to sports and entertainment the results actually have a major impact on how we do business and the prices we pay.

If I were to pose the question, what percentage do you think that regulations add to the final price of a home, what would you say – 5 percent, maybe 10 percent? According to the NAHB, on average, regulations imposed by government at all levels account for 25 percent of the final price of a new single-family home built for sale! Think about that, 25 percent! Considering that one-quarter of your final sales price can be attributed to regulations, when is the last time you contacted your elected officials at any level?

As a member of the federation, you are well represented by the NAHB and the IBA at the national and state level. Both organizations are working daily to ensure that when legislation or regulations that impact housing are proposed, as housing professionals we have a seat at the table. However, there is no substitute for constituent contact.

At the August board meeting my good friend, Congresswoman Jackie Walorski, updated the IBA directors on issues that affect housing. While I like to think I am

special to have Jackie as a friend, the truth is she is a friend to all of us in the second district and her impact is felt throughout Indiana as well as the entire country.

Two of the issues that Jackie addressed that affect our industry are Waters of the U.S. and the proposed overtime payment rule. Both are regulations that would have a significant negative effect on our businesses. The Waters of the U.S. (WOTUS) is an attempt by the EPA to dramatically enlarge the definition of "Waters of the United States" to include almost any water body, such as ditches, mudflats, prairie potholes and other water features. This regulation would harm individual landowners and home buyers and impede economic growth. The rule affects a wide range of industries including real estate development, golf courses and farmland. The NAHB has filed a lawsuit to stop the implementation of this overreaching rule.

The other proposed regulation pertains to overtime of salaried employees. The U.S. Department of Labor released a draft regulation on June 30 that would increase the federal overtime salary threshold from the current \$23,660 to \$50,440. The new proposed overtime regulations would take effect on Jan. 1, 2016. NAHB is concerned that changes to the current overtime standard will reduce job-advancement opportunities and the hours of full-time construction supervisors, leading to construction delays, increased costs and less affordable housing options for consumers. Think about your business and if this regulation takes effect how it will impact you.

According to Congresswoman Walorski, one of the most effective things we can do is to voice our opinion. We should submit our comments on how this proposed rule would impact our business. Please submit your comments to www.regulations.gov. Follow the instructions for submitting and include the Regulatory Information Number (RIN) 1235-AA11. Unfortunately, the comment period ends in early September so time is of the essence.

As business owners, we are all looking for ways to decrease our costs. Considering that 25 percent of our costs are due to regulations it is time to make

Advertising Index

Covalen.....	page 9
CSI Signs.....	page 3
HBA Member Rebate.....	page 8
Marvin.....	page 10
NAHB Member Advantage.....	page 4
National Purchasing Partners.....	page 8
Norandex.....	page 11
Residential Warranty Corp.....	page 7
SuperFleet Fuel.....	page 12
WaterFurnace.....	page 6

Please direct all advertising inquiries to Kim Heffner at 800-377-6334 ext. 203 or kimh@buildindiana.org.



IBA member Rick Slagle (left) and IBA President Linda Rogers (center) talk with Governor Mike Pence (right) at an event in Indianapolis.

sure your voice is heard. The easiest and best way to do that is to participate in IBA's Voter Voice. This is IBA's political communication service used to increase grassroots participation in industry issues and better inform members of the issues and elections that may impact the home building industry. It is your quick and easy way to communicate to elected officials on both your personal and industry issues. In addition to assisting you to personally contact your elected officials, you will receive alerts from the IBA as industry issues arise. You can access the easy registration on the IBA website by visiting buildindiana.org/votervoice. This provides us the opportunity to work together on legislative and regulatory issues and doing so we can build a better Indiana.

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For more information, call 800-377-6334 ext. 203 or visit buildindiana.org/advertise.

IBA to embark on a new three-year strategic plan

The Indiana Builders Association staff and leaders are putting the finishing touches on a strategic planning process for the next three years. The IBA Strategic Planning Task Force will be led by Pat Richard, IBA Secretary, as the Chairman of the Task Force, and Brett Harter, IBA Area Vice President, will serve as Vice-Chair.

The Task Force is slated to meet over two days in October with preliminary conference calls and post-retreat follow up work. This is an important endeavor for the association as we chart our course for the next 3-5 years. The Task Force will be reviewing all operations of the association and how we can continue to best serve you, the member.

The Mission Statement of the Indiana Builders Association is as follows: "The IBA is a resource for our members, the general public, elected officials and regulatory bodies; we exist to maintain and develop workable regulations and laws that enable the citizens of Indiana to enjoy affordable housing."

Keeping our mission statement in mind and the long-time goal of the association to provide governmental affairs services to our members at the statewide level, the Strategic Planning Task Force along with the recommendations of the recently completed IBA Fiscal Task Force, will develop clear organizational objectives, performance measurements and action plans. Our facilitator will assist our leaders and staff to achieve consensus on the association's priorities and direction.

Here is where you, the member, can help!

The IBA will be emailing out a short member survey to guide our discussion



Inside the Issue

By Rick Wajda

Chief Executive Officer
Indiana Builders Association

during the Strategic Planning process in mid-September. I ask that you please take a couple minutes to fill out the survey when you receive it so the Task Force members can be prepared with as much information as possible heading in to the retreat. We have worked with our facilitator to develop the questionnaire and keep the questions and length of the survey as brief as possible.

This is your opportunity to make your voice heard and help chart the course for

your state association moving forward. The housing industry has seen dramatic changes over the last 5-7 years and the state association is poised to deliver top-notch products and services to your door, but we need to ensure we are delivering what you want and need as a member.

On a personal note, I am excited to see the results of the new strategic plan and how we can situate the organization to best accomplish our goals of promoting and protecting housing affordability at all price points. Your staff takes great pride in fighting the good fight for the industry every day and I am confident that our strategic plan facilitator and Task Force members will deliver an excellent product to move the association forward in leaps and bounds.

Thank you in advance for your participation in the Member Survey. Keep your eyes open for it in your inbox mid-September.

Legislative Internship Opportunities Available

The Indiana House of Representatives and Indiana Senate are accepting applications through October 31 for their internship programs for the 2016 legislative session.

If you know a college student or recent graduate that has an interest in politics, public policy, or communications, this is a great opportunity to get some real-world, hands-on experience.

The internship lasts the entire 2016 legislative session (approximately two months, from January to March) and it is a paid internship. The Republican and Democrat Caucuses of both the House and Senate offer internship opportunities in several areas, including member services, communications, and policy.

For more information, visit iga.in.gov/legislative/house/internships or iga.in.gov/legislative/senate/internships.



IBA President Linda Rogers (left) and Governmental Affairs Director Tom Havens (right) catch up with Sen. Randy Head (R-Logansport, center) at the Senate Majority Campaign Committee golf outing.



IBA member State Rep. Dale DeVon (R-Granger, left), IBA President Linda Rogers (center) and IBA member Andy Place (right) participate in the HBA of St. Joseph Valley golf outing.



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Indiana and U.S. Departments of Labor offer guidance on confined spaces in construction standard

On May 4, 2015, the Occupational Health and Safety Administration (OSHA) issued a final rule, effective August 3, 2015, to increase protection for construction workers in confined spaces.

Confined spaces, such as manholes, sewer systems, stormwater drains, water mains, crawl spaces, attics, heating, ventilation, and air-conditioning (HVAC) ducts, and pits, are work areas that are not designed for continuous occupancy and may be difficult to exit in the event of an emergency. In general, the Confined Spaces in Construction Standard requires employers to:

- Evaluate the jobsite to identify confined spaces
- Develop a written program and permitting system for permit-required confined spaces
- Control physical hazards and conduct monitoring for atmospheric hazards in confined spaces that are permit required
- Provide training for confined space entrants, attendants, supervisors and emergency duties.

Many IBA members have asked about the applicability of the rule to residential construction – specifically attics and crawlspaces in single-family homes. Fortunately for us, the Alliance we formed with the Indiana Department of



Codes Corner

By Carlie Hopper

Regulatory Affairs Director
Indiana Builders Association

Labor (IDOL) in 2009 has helped IBA provide members with construction safety education and resources to keep their employees safe on the job. The Alliance also provides us with a direct link to the IDOL Commissioner Rick Ruble, Deputy Commissioner Tim Maley, and Assistant Commissioner Michelle Ellison, which has proven to be most valuable when OSHA issues new rules.

IDOL staff provided a construction safety update at IBA's Codes & Safety Committee meeting in August, including the new recordkeeping requirements, enforced March 1, 2015 in Indiana, and the confined spaces in construction standard, to be enforced on or after February 4, 2016 in Indiana. Michelle explained that "Indiana's enforcement of the new Confined Spaces in Construction Standard was postponed until on or after February 4, 2016 to give employers more time for training and acquiring the equipment

necessary to comply with the standard." Following the meeting, Tim reached out to the U.S. Department of Labor and both have provided additional information to help members determine if attics and crawlspaces are permit required confined spaces. Excerpts from their responses are provided below.

Tim Maley, Deputy Commissioner, Indiana Department of Labor:

"It seems that most attics and crawl spaces would be classified as a confined space due to the fact of difficulty of entry and exit. Most attics have pull down ladders and crawl spaces have tight holes to enter. The real issue is if they are permit required confined spaces (PRCS). The responsibility to determine whether a confined space is a PRCS resides with the competent person on the construction site."

"Most attics and crawl spaces do not contain highly explosive levels or toxic IDLH "immediately dangerous to life and health" levels. However it is the responsibility of the competent person to determine hazards levels within the space and mitigate them as possible with actions such as forced ventilations to reduce levels below lower explosive limits or IDLH."

"If this is not possible then all the requirements for PRCS must be followed."

Kelli Wilson, U.S. Department of Labor:

"The construction standard is uniquely different from the general industry standard

in that the construction can use alternative procedures and reclassification to enter the space. In 1910.146(c)(5) and (c)(7), which allow you to eliminate the air hazards by ventilating until it is safe and use of continual ventilation does not require a permit required confined space entry. General Industry does not allow both, but the construction industry will allow for the usage of both, which means many of the construction employers will only be required to document the elimination of air hazards and other hazards and train their employees."

So to sum up, the construction guys can reclassify their spaces as non-permit required if they can remove all the hazards prior to entry, which includes any hazards that can be removed with continuous ventilation. They must have a competent person perform this work. The competent person must document this and maintain the documentation, and everyone must be trained on all the training required in the standard.

A webinar, New Confined Spaces in Construction: The Big Picture, helps bring builders and developers up to speed on the requirements of the new rule, and is available along with additional resources at www.nahb.org in the NAHB Confined Spaces in Construction Toolkit. You can also visit OSHA's confined space website: www.osha.gov/confinedspaces/index.html.

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The Nuts and Bolts of IBA's Voluntary Contractor Registry Proposal

If you haven't already heard, IBA is currently working on a proposal that would create a pilot program for home builders and remodelers to register with the state. Unlike previous conversations IBA members have had about mandatory licensing and registration, this proposal is strictly a voluntary program.

This all came about as a result of a bill that passed during the 2015 legislative session, House Enrolled Act (HEA) 1303. In fact, this bill was actually one of Governor Pence's agenda items – so it was a pretty important piece of legislation. Under HEA 1303, certain organizations can

Place Specialist (CAPS) designations. If a person has one or more of those designations, IBA would certify that person as a Home Builder or Remodeler, or both, and recommend that the person be listed on the State Registry. The second way a person could be certified is by taking the Builder Assessment Review (BAR) or Professional Remodeler Experience Profile (PREP) exam, then take NAHB's six-hour Customer Service course the first year after registration and complete a designation program within the first two years.

- Once certified, IBA would recommend to the state that all certified home builders and remodelers be listed on the state registry.
- In order for a company to be listed on the electronic contractor registry, they would need at least one registered home builder or remodeler to be identified as working for the company seeking to be listed on the registry.
- Registration renewal would be on a

biannual basis and each registered builder and remodeler would be required to obtain 12 hours of continuing education prior to their renewal date.

Initial projections show that the total cost for initial registration might fall in the range of \$150 to \$200 and that would cover the first full two years of registration. The total ongoing cost after initial registration could be anywhere from \$160 to \$800 depending on which continuing education courses a person chooses (NAHB courses cost money, but the continuing education requirement can be satisfied via other low-cost, or even no cost, ways).

The proposal also includes a requirement that the Quality Assurance Builder Standards (QABS) be provided on any project greater than \$10,000 in value. This provision is very much subject to change because the copyright holder of the QABS has not yet granted permission for the QABS to be used as part of this program. This is, however, an important point to raise because if permission is granted to use the QABS,

members will need to decide if including the QABS in the program is prudent given the fact that they would then be eligible for use by non-members and members alike (as long as they are state registered), which is not the case now.

This is a big proposal that could be very important for home builders and remodelers throughout the state. You may be asking why IBA is doing this, and that's a very reasonable question. A large part of the reason IBA's considering submitting an application is to be proactive on the licensing issue. Home improvement contractors have been near the top of the Attorney General's consumer complaint list for some time now, and there is a growing sentiment that it might be a good idea to require builders and/or remodelers to be licensed by the state. While some IBA members would welcome mandatory licensing, others vehemently oppose licensing. This proposal is IBA's opportunity to get out in front of the issue

and design our own program that is an acceptable compromise between those who want licensing and those who don't. This is a voluntary program, so anyone that doesn't want to participate doesn't have to sign up. For those who do want to, however, they will be listed on a state-run website of state registered home builders and remodelers that consumers can search when looking for a builder or remodeler, or to verify the credentials of one they are considering using to build or remodel a home. Registered builders and remodelers will also be able to state on any advertising material, letterhead, and business cards that they are a State Registered Home Builder or Remodeler, or both if applicable.

Please share your thoughts about the proposal (or to request the full version) by contacting IBA's Governmental Affairs Director, Tom Havens.

Tom@Buildindiana.org
(800) 377-6334 ext. 205



Statehouse Scoop

By Tom Havens
Governmental Affairs Director
Indiana Builders Association

apply to the state to essentially maintain their own certification program that the state will recognize (if the organization has received state approval) as being sufficient to become "state registered" in that profession. One of the main reasons for this legislation is to reduce the barriers to entry that oftentimes accompany an occupation when mandatory state licensing is required.

Pursuant to HEA 1303, only those occupations that have no current licensure requirement are eligible to participate in the pilot program. IBA members are a natural fit, based on this criterion, because we are not currently required to obtain a license from the state. Since IBA's Board of Directors voted to investigate filing an application to create a voluntary contractor registry with the state, it seems extremely worthwhile to highlight some of the provisions included in the draft proposal in hopes that you will provide some feedback. My email address and phone number are included at the end of this column. Please call or send me a message with any questions, comments or concerns you have about the proposal (or if you want me to send you the complete proposal). Your ideas and suggestions are invaluable!

The Proposal

Home builders and remodelers would both be eligible to become "state registered" if they meet IBA's certification criteria, regardless of whether or not they are IBA members (and some minimum state requirements, including not having any unpaid state tax liabilities, not being behind on child support, etc.).

IBA would certify home builders and remodelers in two ways: the first is by possessing one of four different designations offered by NAHB. They include the Certified Graduate Builder (CGB), the Certified Graduate Remodeler (CGR), Certified Green Professional (CGP), and the Certified Aging in

Place Specialist (CAPS) designations. If a person has one or more of those designations, IBA would certify that person as a Home Builder or Remodeler, or both, and recommend that the person be listed on the State Registry. The second way a person could be certified is by taking the Builder Assessment Review (BAR) or Professional Remodeler Experience Profile (PREP) exam, then take NAHB's six-hour Customer Service course the first year after registration and complete a designation program within the first two years.

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What is a CAPS? The Certified Aging-in-Place Specialist (CAPS) designation program teaches the technical, business management, and customer service skills essential to competing in the fastest growing segment of the residential remodeling industry: home modifications for the aging-in-place. The program provides comprehensive, practical, market-specific information about working with older and maturing adults to remodel their homes for aging-in-place. **Earn NAHB's CAPS designation by completing the CAPS I, CAPS II and *Business Management courses.**



Learn more. Earn more.
Get your designation in 2015



What is a CGP? The Certified Green Professional (CGP) designation program recognizes builders, remodelers and other industry professionals who incorporate green building principles into homes— without driving up the cost of construction. Classwork leading to the designation provides a solid background in green building methods, as well as the tools to reach consumers, from the organization leading the charge to provide market-driven green building solutions to the home building industry. **Earn NAHB's CGP designation by completing the *Business Management and Green Building courses.**

Registration Information

CAPS Courses Offered in Indianapolis:

Sept. 30 Marketing & Communications Strategies for Aging & Accessibility

___ \$200 Indiana Local HBA Member ___ \$300 Non-Member

Oct. 1 Design/Build Solutions for Aging & Accessibility

___ \$200 Indiana Local HBA Member ___ \$300 Non-Member

Oct. 2 *Business Management for Building Professionals

___ \$200 Indiana Local HBA Member ___ \$300 Non-Member

CGP Courses Offered in Elkhart:

Oct. 28 *Business Management for Building Professionals

___ \$200 Indiana Local HBA Member ___ \$300 Non-Member

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Course Descriptions

Marketing & Communications Strategies for Aging & Accessibility (CAPS I)

Millions of Americans are living longer and more active lives. And with their changing lifestyles, maturing Americans are also looking to revitalize their home environments. Identifying these opportunities and developing the skills to interact with 50+ customers can help you grow your business dramatically. Learn best practices in communicating and interacting with this exciting and evolving population, and take advantage of one of the fastest growing market segments in remodeling and related industries.

Design/Build Solutions for Aging & Accessibility (CAPS II)

The maturing of the U.S. Baby Boomer population is a huge opportunity for remodelers. As this consumer group expands, more and more are interested in remodeling their home to fit their new lifestyle and abilities. This course will help you understand the guidelines and requirements of accessibility, the importance of doing an assessment with input from occupational and physical therapists as well as qualified health care professionals, and the significance of good design in making modifications that can transform a house into a safe, attractive, and comfortable home for life.

*Business Management for Building Professionals

Learn the management skills that give industry leaders the edge. This course will give you a solid foundation for managing small to medium size building/remodeling and service companies. This course explains critical elements from planning to evaluating progress and presents practical tips and tools for managing a business successfully. You'll get a solid grasp of business best practices and practical tools of value whether you are a new or experienced business owner.

*Designation holders exempt from this requirement are CGR, GMR, CGA, CGB, GMB, CGP, Master CGP, CR, CKD, CBD, CMKBD, AIA, Professional ASID, GRI, CCIM and individuals who have earned an MBA within 10 years of submitting a graduation application for an NAHB professional designation.

Green Building for Building Professionals

Implementing cost-effective green building into your construction practices begins with up-front planning that examines the whole house and the building science behind it. In this two-day course, you will learn how to apply green building practices in the construction of a new home, remodel, site development or multifamily project. The course includes a review of the newly revised ICC 700-2012 National Green Building Standard®.

Additional Fees & Requirements

NAHB Graduation Fee: \$75 member; \$110 non-member;
NAHB Annual Renewal Fees: \$55 member; \$83 non-member;
NAHB Continuing Education Requirements: 12 hrs every three years from building industry-related educational activities.

Payment & Cancellation Policies

The registration and cancellation deadline for CAPS is 9/21 and for CGP is 10/19. Payment must accompany the registration form. Registrations received after the deadline are subject to a late registration fee of \$30. Cancellations on or before the deadline are subject to a 50% processing fee. Cancellations after the deadline or no shows will not receive a refund.

Questions

Contact Carlie Hopper at IBA at (800) 377-6334 x 206 or Carlie@BuildIndiana.org
Contact Kim McKibbin at BAEC at (574) 293-0997 or kim@baec.com



IBA members Jessica Scheurich (left), Keller Development, and Kevan Briggs (right), Ideal Suburban Homes, stop by the IBA booth at the Indiana Housing Conference in Indianapolis.

The East Central Indiana Builders Association welcomed IBA staff members Carlie Hopper (third from left) and Kim Heffner (fourth from right) at their monthly meeting.



IBA member Greg Gerbers (center) welcomes Deputy Commissioner of Labor Tim Maley (left) and Assistant Commissioner of Labor Michelle Ellison (right) to the IBA Codes and Safety Committee meeting.



The "I. Leon Calvert Award" is presented each year by the East Central Indiana Builders Association (ECIBA) to a member who has shown outstanding contributions to ECIBA and the housing industry. The award was established in 2013 by the ECIBA Board of Directors in honor of I. Leon Calvert. This year's recipient is Michelle Kaitchuck of Home Savers of Delaware County. Michelle is always eager to help when and where she is needed. Michelle is on the board of directors of Home Savers of Delaware County and Vice President of ECIBA. Through Home Savers of Delaware County, Michelle volunteers her time assisting with home modifications and repairs.

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Building IBA membership brick-by-brick – 64 new members recruited in June and July

IBA welcomed 64 new members in June and July and recognizes the recruiters and new members below.

In conjunction with IBA's 2015 membership campaign "Building IBA Membership Brick By Brick", IBA President Linda Rogers has challenged all IBA Directors to recruit one new member in 2015.

For every new member recruited by an IBA Director, a brick will be added to the house at the next IBA Board of Directors meeting. The asterisk (*) below indicates IBA Directors who are new member recruiters. Recruiters are noted in green.

Recruiting 5 New Members

David Sieradzki, Century Builders Inc.

Bill Duxbury, Lifestyle Consulting
Randy Meert, New Frontiers Landscaping
Jim Shaul, U.S. 31 Supply Inc.
Kim Mcleod, Allen Edwin Homes
Drew Herendeen, Hearth & Home Design Center Inc.

Recruiting 4 New Members

Kurt Haas, Uebelhor & Son Motor Co

Gus Diehr, General Drilling
Scott Sontag, JDH Contracting
Scott Scheessele, Schalco Garage Doors
Nick Hochmeister, EBN Industrial Supplies

Recruiting 2 New Members

*Micah Hill, Milhaus

Michael Mercho, Integra Builders
Jon Chapman, Chapman Custom Baths

*Nigel Hoss, Hoss Building Group Inc.

Larry Jacob, New Century Sales Inc.
Helvey, Sewer or Septic Services

Matthew Reinbrecht, Reinbrecht Homes

Nicholas Sterczer, Nick's Residential Electric LLC
Keith Kinney, Kinney Realty and Development LLC

*Kevin Yoder, K W Yoder Construction

Mike DeMarco, Uebelhor and Sons
Jason Lovely, Lee Supply Corporation

Recruiting 1 New Member

*Gloria Anderson, Anderson Construction Co

Jim Winnings, Old National Bancorp

*Joe Anderson, Joe Anderson Builders

Erin Powell, Newspaper Holdings Inc

Jay Andrews, Henry Poor Lumber Co

Chris Scheumann, Timberstone Homes

*Ryan Baker, Jenkins Builder/Developer

Stacy Baker, American Secure Storage

Amy Chitwood, Curry Auto Center Inc.

Rob Abell, Abell Nursery

*David Compton, R N Thompson & Assoc

Dick Richwine, Dick Richwine Realtor Inc.

Judy Craft, Berkshire Hathaway Home

Service

Deron Lavin, Bright Equipment

*Doug Cunningham, Richards Building Supply

David Howard, The Howard Print Shop

David Decker, The Affordable Companies

Erin Moore, California Closets

Matthew Dexler, Hawkeye Security And Electronics

Jennifer Means, Closets by Design

*Tim Eckert, Weber Concrete Construction

AJ McPherson, Construction Lead Reports

Alan Eisenhour, Eisenhour Home Improvements

Matt Lowry, Lowry's Carpet Care & Flr Covr

*Mary Ellis, MBAH Insurance

Ryan Munden, Reiling Teder & Schrier

Jason Ells, Custom Concrete Co Inc

Todd Ketchum, Victory Surfaces Inc.

*Gregory Gerbers, The DeHayes Group

Matt Lancia, Matt Lancia Signature Homes

*Pete Gray, Executive Homes Construction Inc

Larry Crane, Crane Builders

Chris Hall, Chris Hall Construction

Scott Limeberry, Limeberry Lumber

*Pat Harrison, REMAX First

Chase Murphy, Highland Builders

Bob Hawley, Cressy & Everett Inc.

Les Crooks, Penn High Bldg. Trades Corp.

Bonny Hicks, Bohanan Properties

George Hunt, Overhead Door
Bloomington

*TJ Jacobs, Berco Construction Co. Inc.

PJ Meyer, WinSupply Co.
Lawrenceburg

*Lawrence Johnson, Mustin Builders

R.N. Stephenson, IMI Irving Materials Inc.

Casey Knigga, Casey's Outdoor Solutions

Randy Maxwell, Maxwell Construction

Gregory Lander, Land - Mill Developers Inc

Aaron Haggard, Accent Custom Closets & Design

*John Linn, Abonmarche Consultants Inc

Bradley Mosness, Abonmarche Consultants Inc

*Jeff Loucks, J L Construction Inc

Paul Fallon, HRP Construction Inc.

John Mattingly, John Mattingly Homes Inc

Bill Haga, Waterstone Mortgage

Shawn McCracken, Therma-Tru Doors

Tim Baker, Franklin Window & Door Inc.

Monty Miller, Nix Miller Designs & Cabinetry

Larry Link, Bonnycastle Appliance & TV

Matt Momper, Momper Insulation Inc

Travis Hughes, Cornerstone Energy Conservation Services

Palmer Myers, Meridian Title Corporation

Matt Workman, Meridian Title Corporation

Andy Place, Jr., Place Builders Inc.

Matt Laidig, Laidig Concrete

*Deb Plue, Shepherd Insurance

Chris Wagoner, 1st Source Bank

Jessica Scheurich, Keller Development Inc.

Michael Mendez, Affordable Painting LLC

*Tom Slater, Timberland Lumber Company

Bill Thomas, Double Bee Fence Co

Steve Smith, Habitat Of Evansville

Lynne Lewis, The Rug Merchant

Steven Smith, Overview Builders LLC

Doris Ooley, Ryex Services LLC

*Cathy Stegemoller, Steg Plumbing

Marie Damler, Natural Valley Recycled Granite

*Meghann Sullivan, Fidelity National Title

Matt Hostetler, Gurley Leep Motor Works

Jack Thompson, Building Associates Inc

Tim Vest, General Interiors Inc.

Chad Todd, Von Tobel Lumber & Hardware Co

Gordon Bauer, James Hardie Building Products

*Matthew Toole, Infinity Homes & Development

Craig Eberle, Keller Williams Real Estate

*Heath VanNatter, VanNatter Construction

Jonathan Evans, Guys N Gutters

Bill Wilson, Ferguson Enterprises

David Lach, Cripe

*Jeff Wilson, Bob Buescher Homes

Mike DeMarco, Uebelhor and Sons

Loren Wood, Loren Wood Builders

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*Sheri Zimmer, First State Bank of Porter

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IBA Board of Directors Met in August

The Indiana Builders Association Board of Directors met on August 17 at the 502 East Event Centre in Carmel. Several committees met in the morning and a free educational seminar on copyright law for builders was held in the afternoon. Congresswoman Jackie Walorski (IN-02) was the keynote

speaker at the meeting. In addition to the EPA's new Waters of the U.S. rule, Congresswoman Walorski also spoke about the sudden increase in gas prices and the labor shortage and how reforming entitlement programs might be one way to get more people back into the workforce.



Michael Bezruki, IBA's Regional Field Representative, gives an update from NAHB.



Derrick Foward, Speedway Account Management Representative, gives IBA members an overview of the fuel savings available to them. Special thanks to Speedway for sponsoring the meeting!



IBA members attend a seminar by John Ritchie to learn about copyright law for builders.



Rep. Jackie Walorski discusses the Waters of the U.S. and jobs at the IBA Board of Directors meeting.



The Green Building Committee discusses ways to encourage green building initiatives.



Congresswoman Jackie Walorski is greeted by IBA President Linda Rogers.



IBA member Micah Hill puts a brick on the IBA house for recruiting a new member.



IBA President Linda Rogers calls the Board of Directors meeting to order.

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IBA President Linda Rogers (right) catches up with members of the Mid-North Indiana Builders Association at a membership cookout.

Thank you associate IBA members

In recognition of the thousands of associates who volunteer their time and services to their local builders association, the Indiana Builders Association, and the National Association of Home Builders, September is designated Associate Member Appreciation Month.

Among the ranks of associate members are subcontractors, sales and marketing specialists, architects, interior designers, title and settlement experts, lawyers, people in the financial services industry, product suppliers and manufacturers, and many more who are essential to the challenging task of providing housing for a growing population.

Associate members offer sponsorships, devote countless hours at committee meetings and volunteer at special events, and strengthen our industry in the process.

Most importantly, our associate members help broaden our perspective so that we

can assess issues more objectively in the context of our entire industry.

The builders association sincerely appreciates the dedication, enthusiasm and commitment of its associate members.

IBA would like to recognize an associate member as the “State Associate Member of the Year”.

All associate members are eligible to be nominated for the award.

For an application, please call IBA at (800) 377-6334. Completed applications are due October 30, 2015.

The award will be presented at IBA’s Board of Directors Meeting on December 7, 2015 at The Wellington Fishers Banquet and Conference Center in Fishers.



Registration now open for International Builders’ Show

The 2016 NAHB International Builders’ Show® (IBS) will be held January 19-21, 2016 in Las Vegas, Nevada.

New NAHB members can register to attend the entire show for just \$150 and during the month of September, all NAHB members can register for a free IBS expo pass or an IBS full registration (includes education) for \$275.

Indiana’s headquarter hotel for the show is the Paris Las Vegas with rates from \$111-\$152 per night. The deadline to reserve your room is November 16, 2015.

Sponsorship opportunities for IBA’s Networking Night are also available. Please contact Kim Heffner (kimh@buildindiana.org or 800-377-6334 ext 203) for details.

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Single-family permits down 14 percent in July

Permits even for first seven months of 2015

Single-family building permits in Indiana decreased 14 percent in July over the previous month while numbers decreased 8 percent in July compared to the same time last year according to the latest data from the U.S. Census Bureau and the Department of Housing and Urban Development.

In July 2015, there were 1,124 single-family building permits issued compared to 1,218 in 2014. Single-family permits for the first seven months of 2015 are nearly even compared to the first seven months of 2014.

“Many areas of the state experienced a very wet July, which certainly impacted housing starts,” said Indiana Builders Association Vice President Jim Pressel. “Although building permit numbers were lower than the previous month, they are significantly higher than the same time four years ago.”

The latest National Association of Home

Builders/Wells Fargo Housing Market Index (HMI), which measures builder confidence, continued its slow rise to a nine-plus-year high of 61, up one point from July. A reading above 50 means most builders generally hold a favorable view of the market for newly built, single-family homes. The index has been at 60 or more since June and above the tipping point of 50 since July 2014.

“We have seen modest improvement in single-family building permits over the past few years as more existing home owners accumulate greater equity which can be used to purchase a new home,” said Pressel.

July Indiana Single-Family Building Permits



IBA Governmental Affairs Director Tom Havens (left) catches up with Rep. Wes Culver (R-Goshen, right) at a lunch event in Indianapolis.



IBA CEO Rick Wajda (right) and IBA member Ric Zehr (second from right) participated in the House Republican Campaign Committee golf outing with Rep. Chris Judy (R-Fort Wayne, left) and House Speaker Brian Bosma (R-Indianapolis, second from left).



IBA staff catch up with Rep. Dale DeVon (R-Granger, center) at an event in Indianapolis.

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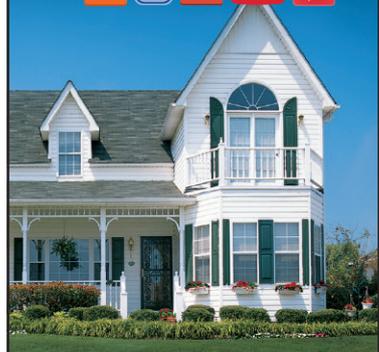
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