

INDIANA BUILDER NEWS

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IBA supported plan review/licensing moratorium bill passes Indiana General Assembly & signed into law by Governor

The 2014 legislative session was an eventful and at times chaotic session for the Indiana Builders Association's governmental affairs team. There were many significant issues for the housing industry this session, including the passage of House Enrolled Act 1301 (HEA 1301). HEA 1301 primarily dealt with building and fire safety issues as well as a continuation of a moratorium on local licensing/registration requirements on builders and remodelers. However, a small provision in the bill pertaining to townhouses wound up getting the most attention from legislators and other groups.

In working with the author of the bill, Rep. Heath VanNatter (R-Kokomo), the goal was to clear up an ambiguity in current law that allowed certain townhomes to fall under all the same rules that apply to one- and

two-family dwellings (i.e., the Indiana Residential Code that regulates Class 2 structures), but were still subject to Class 1 plan review.

After the bill passed the House of Representatives and moved to the Senate, some individuals from the fire safety community, spearheaded by fire sprinkler advocates, began an offensive attack on the bill and saw an opportunity to mandate fire sprinklers in townhouses. The IBA worked diligently to dispel numerous concerns and misinformation surrounding the legislation and even scare tactics by some folks in the fire safety community that argued that this reclassification would reduce the fire sprinkler requirements in Indiana. In the end, the facts won out.

"The Indiana Builders Association's approach to legislative issues is to provide accurate information so legislators can make informed decisions. We pride ourselves on working with all interested parties on issues that concern our members, and HEA 1301 was no exception," comments Rick Wajda, IBA's Chief Executive Officer.

State Representative Heath VanNatter brought IBA and numerous other groups together before session started to hash out the details of this very important piece of legislation. What started out as a 50 page proposal ended up being a little more than 20 pages in length and was the outgrowth of numerous meetings between state legislators, members of the construction industry, local building and fire officials, and citizens alike. IBA fought to make sure the legislation was in the best interest of our members, and while concessions were made, safety was not compromised.

"HEA 1301 is a good bill that will have a very positive impact on IBA members, and the state of Indiana as a whole. It's good to know that we have such a strong group of legislators in the Indiana General Assembly who are able to recognize and appreciate the actual merits of good legislation, and sort through the misinformation and scare tactics the opposition often used," commented Tom Mullen, IBA 2014 President.

Following is a summary of all the key provisions in HEA 1301. Please feel free to call or email a member of IBA's governmental affairs team if you have any questions or would like any additional information about



HEA 1301, or any provisions included therein.

State Building Commissioner (Effective July 1, 2014)

* Eliminates the Building Law Compliance Officer position within the Division of Fire and Building Safety ("division") and creates the position of State Building Commissioner.

* Requires the State Building Commissioner to issue an interpretation of a building law or fire safety law not later than 10 business days after receiving a request.

Townhouse Definition (Effective July 1, 2014)

* Defines a townhouse as a single-family dwelling unit constructed in a group of three or more attached units in which each unit: (A) extends from foundation to roof; (B) is not more than three stories in height; (C) is separated from each adjoining unit by two one-hour fire-resistance rated walls with exposure from both sides; or a common two-hour fire-resistance rated wall; and (D) has open space on at least two sides.

* Classifies a townhouse, as defined above, as a Class 2 structure. Class 2 structures are regulated by the Indiana Residential Code and do not require a construction design release (CDR) from the division.

State Plan Review (Effective July 1, 2014)

* Gives the division authority to forego conducting a plan review, for purposes of issuing a CDR, of Class 1 structures at its discretion.

* Allows the division to contract with a person or an entity to perform plan review.

* Requires the division to notify an applicant within 10 business days of its intent to perform a plan review. The division must

complete an initial plan review not later than 20 business days after notifying an applicant that their project was selected for plan review. Any subsequent reviews in response to corrections requested by the state must be completed within 10 business days after receiving corrections from the applicant.

* Limits the division to reviewing only items directly related to a request for corrections issued after the initial review.

* Requires the state to issue a CDR if it fails to provide notice or act within the time frames set forth above.

Local Plan Review (Effective July 1, 2014)

* Requires a local unit of government that performs plan review to complete an initial review not later than 20 business days after receiving an application. Any subsequent reviews in response to corrections requested by the local must be completed within 10 business days after receiving corrections from the applicant.

* Limits the local unit to reviewing only items directly related to a request for corrections issued after the initial review.

* Prohibits the local unit from preventing construction activity if it fails to provide notice or act within the time frames set forth above.

* Requires the Indiana Fire Prevention & Building Safety Commission to establish criteria by July 1, 2015 for certifying a local unit to perform plan review.

Builder-Remodeler Licensing & Registration (Effective Upon Passage)

* Prohibits a local unit of government from passing and/or enforcing an ordinance or other rule that requires a builder or remodeler to obtain a license or register prior to working within the local unit's jurisdiction if an ordinance or rule was not in place on or before February 28, 2013.



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Bring Housing Home....IBA Senior Officers welcome U.S. Senator Dan Coats (second from right) to Indianapolis. Pictured are (left to right): IBA President Tom Mullen, MIRM, CMP, CGB, CGP; IBA Treasurer Jim Pressel, CGB; U.S. Senator Coats; and IBA Vice President Linda Rogers. The meeting with Senator Coats was held during NAHB's Bring Housing Home week. See page 4 for more activities.



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101 W. Ohio St., Ste. 710
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(800) 377-6334
(317) 917-1100 Local
(317) 917-0335 FAX
www.BuildIndiana.org
info@BuildIndiana.org

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Senior Officers

President Tom Mullen, MIRM, CMP, CGB, CGP
tom.mullen@att.net
Vice Pres. Linda Rogers
linda@nugentbuilders.com
Treasurer Jim Pressel, CGB
jpressel@msn.com
Secretary Lance Swank
LaSwank@thesterlinggrp.com

Builder Area Vice Presidents

Area 1 Tina Bernacchi
andrea.homes@yahoo.com
Area 2 Brett Harter
brett.harter@freemanharter-customhomes.com
Area 3 Jim Klotz, jr
jrklotz@mchsi.com
Area 4 State Rep. Heath VanNatter
vannatterv@aol.com
Area 5 Pat Richard, CGP
richard_patrick@msn.com
Area 6 Dan Losekamp
kaeser-losekamp@fuse.net
Area 7 Ryan Baker
rbaker@rjbuilders.net
Area 8 Tom Fuller
tom@tafullerhomes.com
Area 9 Jeff Hatfield
jeff@corecontractors.com

Associate Area Vice Presidents

Area 1 Hal Kemmerer,
kemmerer@frontier.com
Area 2 Greg Gerbers, greg@dehayes.com
Area 3 Tim Eckert, TimE@weberconcrete.com
Area 4 Tom Slater, tslater@timberlandlbr.com
Area 5 Trent Hunt, trenthunt@LLHINS.com

IBA Board Parliamentarian

Liz Hobbs, ehobbs002@aol.com

Indiana's National Leadership

NAHB Area 9 Vice Chairman Mike Bell
mikebell@bellconstruction.org
NAHB State Representative Andy Place, Sr., CGP
andy.place.sr@placebuilders.com
National Director Doug Miller, GMB, CGB, CAPS, CGP
doug@dlmillerconstruction.com
Associate National Director Tom Slater
tslater@timberlandlbr.com

NAHB BUILD-PAC Trustees

Andy Place, Sr., CGP
andy.place.sr@placebuilders.com
State Representative Heath VanNatter
vannatterv@aol.com

Staff

Rick Wajda, Chief Executive Officer, ext. 204
Chief Lobbyist - Rick@BuildIndiana.org
Cindy Bussell, Chief Operating Officer, ext. 203
Publisher - Cindy@BuildIndiana.org
Charlie Hopper, Regulatory Affairs Director,
ext. 206, Charlie@BuildIndiana.org
Tom Havens, Governmental Affairs Director,
ext. 205, Tom@BuildIndiana.org
Heather Sturgeon, Operations Coordinator
ext. 207, Heather@BuildIndiana.org

Thanks for your support of IBA and NAHB activities

Over the past few months, I had the opportunity to meet with many members at national and state builders' association activities. I am pleased to see that the attendance and support is up – and that housing is up.

Nearly 500 members from around Indiana were part of the 75,000+ in attendance at the International Builders Show in Las Vegas. It was gratifying to see the upbeat crowd and it proves that our members are making a comeback with smiling faces and enthusiasm. Over 100 of the attendees from Indiana spent a few hours sharing information at IBA's Networking Reception sponsored by Timberland Lumber Company, IBA HBA Member Rebate Program, Delta Faucets, PPG Porter & Pittsburg Paints, and CSI Signs. Thanks to everyone who participated.

In February, IBA held its Legislative Lunch and Board session. Nearly 100 members from around Indiana were in attendance to assist us in spreading the message of affordable housing. This is the annual event held by IBA that brings the opportunity for members to meet their state legislators informally in the atrium of the Statehouse. We had the best turn out from the legislators since these luncheons started with over 100 attending. Thanks to the sponsors: Speedway SuperFleet Fueling Program, Vectren Energy Delivery, Indiana Statewide Association of Rural Electric Cooperatives, CSI Signs, and Weber Concrete Construction.

During the event, we also had the opportunity to show our strength in support of House Bill 1301. The final Senate committee hearing for the bill convened on Monday morning in the Senate Chambers and IBA members participated in the process first-hand. In the past only the firemen and sprinkler manufacturers were there in force. Rick Wadja, IBA's CEO, did a great job testifying at the hearing. The bill passed with 7 out of 8 committee members voting yes. The bill ended up passing the Indiana General Assembly.

The day following the Legislative Lunch, the state Board and committees met to conduct business for the IBA. Thanks to all who participated – your contributions direct the actions taken by the IBA. You really make a difference.

I also want to acknowledge the great work by our staff. It is no easy task to set these meetings, prepare agendas, make provisions for rooms, meals and all the administrative work that goes with it. We are very lucky to have such a first-class staff working daily on our behalf.

We had three guest speakers that contributed to the success of these meetings. Charles Clark III, an internationally acclaimed sales consultant presented a great program on Monday afternoon which had everyone still talking about it on Tuesday. He was a great hit.

Our accountant Martin Birr, CPA presented a leadership training program on Monday explaining the responsibilities and due diligence of Board members, accounting rules, and procedures affecting not-for-



President's Message

By Tom Mullen,
MIRM, CMP, CGB CGP

Thomas E. Mullen &
Associates, Inc., Indianapolis

President
Indiana Builders Association

profit corporations. He also spoke at the Executive Committee meeting the following day providing insight into IBA's financial reporting procedures. Birr is a lecturer at the Kelly School of Business at IU. He also is a recognized national speaker on not-for-profit and for-profit corporations accounting and auditing procedures.

Jim Tobin, Senior Vice President/Chief Lobbyist for the National Association of Home Builders, addressed the Board on Tuesday. He spoke to the challenges our industry faces on Capitol Hill and the importance of BUILD-PAC.

I know you are inundated with pleas for donations but our plea for donations to ABBI, Association to Build A Better Indiana, and NAHB BUILD-PAC contributions is critical for us to support those that support us (housing). ABBI is the state politi-

cal action committee and NAHB BUILD-PAC is the national political action committee. The monies raised by these two funds are used to assist in the election of pro-housing, pro-business candidates. If we could get everyone to contribute \$10, we would make a huge impact. Please donate today by calling Heather at IBA at (800)377-6334 ext. 207 for details.

Communicating with all of our members is paramount to achieving the greatest impact on all of the issues facing our industry. Communication is also important in reverse. Members must let their leadership know the concerns they have in relevance to our industry. While everyone has the right to pursue directly to legislators and other government officials there is great strength in numbers, one voice, be it local, state or national.

Along the lines of communicating, our lobbyists at the state and national levels need your support. They do an outstanding job looking out for anything that might affect housing. They help draft rules and laws and create a healthy atmosphere for housing. However, they are not the members. When they ask us for support we need to respond. We are the voters and our Senators, Congressmen, Governor, State Senators, and State Representatives listen to the voters.

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Indiana General Assembly wraps up, we brought housing home & now we turn toward elections

The Indiana General Assembly wrapped up its official work for 2014 in mid-March, concluding what is better known as the “short session”. The “short session” was implemented in the 1970’s when Indiana’s General Assembly met once every two years to craft laws and pass a new two-year budget. The “short session” was created to address budgetary issues and other pressing items in the off-budget year.

However, as time passed, the “short session” has become a fast-paced action-packed legislative sausage machine dealing with big and small issues alike. 2014 was no different. Legislators were faced with the HJR-3 marriage debate, increases in road funding, mass transit, a nursing home moratorium, pre-kindergarten funding, elimination of the business personal property tax, and hundreds of other important items.

Of particular note to the housing industry, the Indiana Builders Association was successful in working with the Governor’s Office, the Department of Homeland Security and many other trade groups and Legislators to pass HEA 1301 (see front page). This bill was critical to the housing industry, not only because of the streamlining of the commercial plan review process, but it also puts a moratorium on any new licensing or registration requirements for builders and remodelers at the local level.

Many of you reading this article are a home builder or remodeler who works in



Inside the Issue
 By Rick Wajda
 Chief Executive Officer
 Indiana Builders Association

different cities and towns across the state of Indiana. Not too hard to do given the number of local units of government across our state. Imagine if each unit of government forced you to register, pay a fee, take a test, pay a fee to renew each year, pay a fee to take continuing education at each unit of government each year and so on. You would have to hire someone full-time to manage your registration and licensing requirements in the areas in which you work.

Well, we heard your concerns, and your state association delivered a great piece of legislation that will save Hoosier homeowners and small businesses time and money. Thanks to all of the legislators who authored and sponsored HEA 1301, heard the bill in their respective committee, and who voted for the bill in their respective chamber. A special thanks to primary author, Rep. Heath VanNatter and primary sponsor, Senator Carlin Yoder.

Other Legislative Issues

Nursing Home Moratorium Defeated at the 11th Hour

Senate Bill 173 (SB 173), which passed the Senate 33-14, would have prohibited the construction of new nursing homes for five years. Once SB 173 made it to the House, the five-year moratorium was cut down to one-year and ultimately passed the House by a vote of 55-40. Another bill, House Bill 1391 (HB 1391), was amended in the Senate to include a two-year moratorium on the construction of new nursing homes. In the end, capitalism and the free market prevailed. SB 173 died in conference committee. An amendment to HB 1391 was agreed upon in conference committee that ultimately eliminated all provisions that would create any moratorium on the construction of new nursing homes - whether Medicaid or private pay. Many IBA members build or supply products and services to this growing industry.

SEA 367: Property Taxes

Senate Enrolled Act 367 (SEA 367), authored by Sen. Brandt Hershman (R-Buck Creek), and sponsored by Rep. Eric Turner (R-Cicero) deals with property tax matters. Of particular interest to the home building industry was a provision that specifies for purposes of the property tax circuit breaker credit, a single family residence under construction is residential property. This issue was brought to the attention of the Indiana Builders Association by members in areas of the state that were being forced to pay commercial rates on residential property.

Bringing Housing Home

The Indiana General Assembly wrapped up its work and the Indiana Builders Association and its members across the state rolled right into NAHB’s “Bring Housing Home” campaign March 17-21.

IBA kicked off the week with a series of meetings with United States Senator Dan Coats. Many issues were discussed including: immigration reform, tax reform, housing finance reform, and the importance of the recently passed Flood Insurance Reform Act.

IBA members and staff also met with United States Congresswoman Jackie Walorski (IN-2) and United States Congressman Luke Messer (IN-6). All three understand the importance of the housing industry in Indiana and across the country.

Political Action

An even numbered year means a lot of elections in Indiana. Your IBA team will be active in helping elect and re-elect pro-housing candidates to the Indiana General Assembly and various other offices across the state. Many of our members have chosen to run for elected office and we congratulate them and appreciate their willingness to be part of the process making Indiana a better place to call home. They will need your help as well. If you want to know how to help, give me a call or contribute to IBA’s political action fund, ABBI.

The Association to Build a Better Indiana (ABBI) was created in 1982, as the Po-
Wajda (see page 17)



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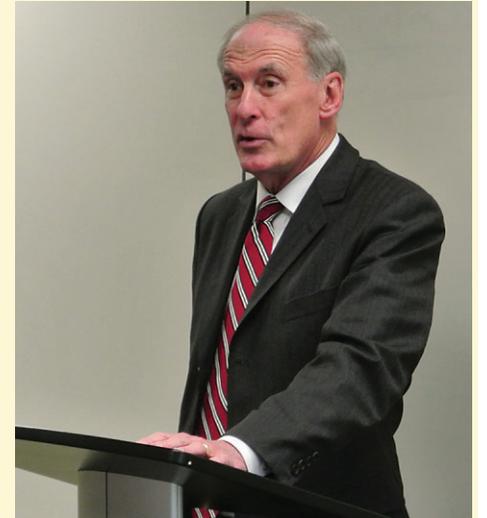
IBA MEMBERS POLITICALLY PROACTIVE



U.S. Senator Dan Coats addresses nearly 40 leaders from the Indiana Builders Association at a recent meeting in Indianapolis. Senator Coats has been a strong supporter of housing during his tenure in the U.S. Senate.



HBA of Ft. Wayne member Greg Gerbers (left) and HBA Ft. Wayne President Tamra Stier spoke with U.S. Senator Dan Coats during IBA's grassroots meeting in Indianapolis.



Nearly 40 members from around Indiana met with U.S. Senator Dan Coats during NAHB's Bring Housing Home Week. IBA participated in the NAHB event to meet with US Senators and Congressmen during a week in March.



Members from the BA of Kosciusko Fulton Counties showed up in force to share IBA's affordable housing message with U.S. Senator Dan Coats. Pictured are (left to right): Frank Rhoades, IBA Past State President Larry Coplen, Senator Coats, BAKFC Executive Officer Joni Truex, and BAKFC President Brett Harter.



National Association of Home Builders Area 9 Chairman Mike Bell (right), welcomes NAHB Governmental Affairs Lobbyist Scott Meyer to Indiana during NAHB's Bring Housing Home Week.



Indiana's Congressman from the 6th District Luke Messer (center), takes time during a Congressional recess to meet with IBA CEO Rick Wajda (right) and IBA's Governmental Affairs Director Tom Havens to discuss national housing issues.



A large delegation of members from the BA of Greater Lafayette attended IBA's Bring Housing Home meeting with U.S. Senator Dan Coats. Pictured are (left to right): Steve Schreckengast, Andy Switzer, Pat Richards, Senator Coats, Grant Giese, and Jay Andrew.



Steve Schreckengast (right), Indiana Builders Association State Director and Chairman of the Board of Trustees at Ivy Tech Community College, talks shop with Indiana State Representative Mike Karickhoff (R-Kokomo).



IBA Past State President Mike Hannigan (right) catches up with former Governor and U.S. Senator Evan Bayh at a recent event in Indianapolis. Hannigan now serves as a Director for the Federal Home Loan Bank of Indianapolis and was appointed during Bayh's tenure in the U.S. Senate.



IBA Past State Presidents Will Wright (left) and Joe Zehr (second from left) catch up with U.S. Senator Dan Coats (third from left) and IBA CEO Rick Wajda at a recent housing event in Indianapolis.



Lt. Governor Sue Ellspermann catches up with former House colleagues at a legislative reception in Indianapolis. Pictured are (left to right): State Representative Heath VanNatter (R-Kokomo); Lt. Governor Ellspermann; and State Representative Mike Karickhoff (R-Kokomo).



IBA leaders from local hba's in Indiana's 2nd Congressional District met with Congresswoman Jackie Walorski during NAHB's Bring Housing Home campaign at Juday Creek in Granger. Pictured are (left to right): IBA Past State President and Indiana's NAHB State Representative Andy Place, Sr.; Congresswoman Walorski; IBA Vice President Linda Rogers; NAHB Area 9 Vice Chairman Mike Bell; and State Representative Dale DeVon.



Members from the BA of Kosciusko Fulton Counties had a long day also sharing IBA's affordable housing message with U.S. Representative Jackie Walorski.

IBA renews alliance with IDOL

The Indiana Builders Association (IBA) recently renewed its alliance agreement with the Indiana Department of Labor (IDOL). As part of the alliance, we agree to work together to achieve an exemplary safety and health culture. The original alliance was signed on December 2009, renewed on December 21, 2011 and again on March 17, 2014. The new alliance agreement will remain effective for two years, and according to IDOL Commissioner Rick Ruble, is the agency's longest standing alliance.

"The alliance will provide IBA members in the residential construction industry a great opportunity to gain knowledge and guidance to help them protect employees'

Gloria Anderson

named to Hall of Fame

Gloria Anderson, builder and owner of Anderson Construction Co, was named to the Home Builders Association of Greater Terre Haute's 2013 Hall of Fame recently. She was recognized by the past presidents of the HBA for her contribution to the residential housing industry.

Anderson joined the association in 1987. She was elected president of the local in 1990 which made her the first woman to do so. She is a "Super Spike" with 318 Spike credits.

She served on the Indiana Builders Association (IBA) Executive Board and was one of Indiana's first women builders to achieve Life Director status in 2005.

The award was created in 2011 to recognize those living or deceased for their outstanding contribution to the local housing industry. All nominations are reviewed and then voted on by the local past and current president of the HBA.

Do we have your e-mail?

When a member joins a local builders association, they automatically become members of the Indiana Builders Association (IBA) and the National Association of Home Builders (NAHB).

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Your builders associations take your privacy very seriously and only e-mail you pertinent information. You may opt out of receiving e-mails at any time.

If you are not receiving e-mails from IBA which would have a ...@BuildIndiana.org e-mail address, please e-mail Cindy @BuildIndiana.org or call the IBA office at 800-377-6334 ext. 203.

For 24 hour access to all of IBA's benefits visit www.BuildIndiana.org.

health and safety," commented Greg Gerbers, IBA's OSHA Safety Committee Chairman. Gerbers was reappointed as Chairman of the Committee by IBA President Tom Mullen, MIRM, CMP, CGB, CGP, who also participated in the signing event.

The agreement grants priority scheduling consideration for onsite consultation services to IBA members through INSafe, the education and outreach arm of the Indiana Department of Labor. INSafe does not impose fines. INSafe offers programs and services that educate and assist employers in safety compliance. The alliance will focus on addressing trenching, fall, electrical, struck-by and caught in/between safety hazards.

You may view the alliance agreement at http://www.in.gov/dol/files/IBA_Alliance.pdf.

To receive free information and training on residential construction safety, please schedule an INSafe consultation by completing the online request form at <http://www.in.gov/dol/insafeconsultation.htm>.



Participants in the renewal signing ceremony for the alliance agreement between the Indiana Department of Labor and the Indiana Builders Association are (front row, left to right): IBA Safety Committee Chairman Greg Gerbers; IDOL Commissioner Rick Ruble; and IBA President Tom Mullen, MIRM, CMP, CGB, CGP; (back row, left to right): IDOL Assistant Commissioner Michelle Ellison; IDOL Deputy Commissioner Tim Maley, and IBA CEO Rick Wajda.

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Carbon monoxide alarms, lead-based paint hazard program, & onsite sewage system bills die

As we celebrate the passage of legislation that will have a positive impact on housing, we often overlook the significance of the bills that died, or bills that passed without detrimental language, that would have negatively impacted housing in Indiana - including legislation pertaining to carbon monoxide alarms, septic systems, and lead paint.

SEA 329: Home Inspections; Bill passes without CO alarms language

Senate Enrolled Act 329 (SEA 329) pertains to home inspections and requires that attic spaces, and basements or crawl spaces (if applicable), be inspected during a home inspection. A provision in the bill that was removed would have required a home inspector to check for a carbon monoxide (CO) detector and, if none are present, include such in the consumer information report pertaining to the installation of CO detectors.

Representatives from the home inspection industry testified that this provision should be dealt with through the administrative rulemaking process rather than state statute. The conferees to the committee agreed and the conference report that passed the House and Senate excluded that language. IBA opposes the required installation of CO alarms in new home construction and remodeling based on concerns relating to their effectiveness, potential liability for builders and remodelers and a lack of addressing the numerous causes of CO poisoning. IBA supports educating the public on the correct use and maintenance of fuel-fired heating equipment and appliances.

SB 382: Lead-based paint hazard program; Bill dies

Senate Bill 382 would have required the state department of health (ISDH) to seek authorization from the U.S. Environmental Protection Agency (EPA) to administer and enforce, in Indiana, the EPA's program to address lead based paint hazards created by renovation, repair, and painting activities that disturb lead based paint in certain housing structures and facilities. IBA opposed this bill because of 1) the uncertainty of the receipt of any federal funds to offset state expenditures for administering the program; 2) the potential increase certification fees for our members; and 3) ISDH imposing regulations which are more stringent than the EPA's Renovate Right rule.

SB 107: Transfer sewage system regulatory; Bill dies

Senate Bill 107 would have transferred from the State Department of Health (ISDH) to the Department of Environmental Management (IDEM) the responsibility for regulating residential onsite sewage systems and commercial onsite sewage systems. The bill provided for IDEM, rather than the ISDH, to regulate sewage disposal systems of mobile home communities that employ septic tank absorption fields. This bill was one of Governor Mike Pence's priority bills for the session and attempted to combine state services that deal with water issues. The Indiana Onsite Waste Water Professionals Asso-



Codes Corner
By Carlie Hopper
Regulatory Affairs Director,
Indiana Builders Association

ciation (IOWPA) opposed the bill and several local health departments testified in opposition to the bill - primarily because they were concerned about maintaining the working relationships that they already have with ISDH staff. IBA monitored the bill closely because regardless of which agency regulates onsite sewage systems, IBA believes that properly designed, constructed and maintained, septic systems can provide long-term, effective treatment of household wastewater, and should remain a viable option for homes where access to a

municipal sewer system is neither available nor economically practical.

Sewage is a hot topic every legislative session, and there are typically a dozen or more bills filed every year to regulate sewage. When the Indiana General Assembly Small Business Caucus conducted town hall meetings in 22 cities and towns across the state in the summer of 2013, one of the top concerns expressed to Indiana legislators by business owners was costly delays experienced with building plan review at the Department of Homeland Security (IDHS) and septic plan review by the Department of Health (ISDH). Many new construction and remodeling projects, and subsequently new jobs, were held up due to lengthy plan review times. IBA answered the call to assist with improving the IDHS plan review process and worked State Representative Heath VanNatter (R-Kokomo) to pass HEA 1301. With regard to addressing the delays and issues associated with ISDH's plan review of child care centers and schools,

ISDH has entered into two Memorandums of Understanding (MOU):

1) MOU between ISDH, Indiana Family and Social Services Administration (FSSA), IDHS, and the Office of Management and Budget (OMB) for IDHS to perform plan review of child care centers from January 1, 2014 to June 30, 2015. This waives the requirement for building plan review by ISDH as required by 470 IAC 3-4.7-2. FSSA will conduct an onsite inspection.

2) MOU between ISDH and IDHS to permanently transfer the operation of the School of Engineering Program pursuant to the authority granted under IC 16-41-21 and 410 IAC 5.1, School Buildings and School Sites; Health and Safety Requirements to the IDHS, Fire Prevention and Building Safety Commission. The transfer includes two positions, two people, equipment and records, and continued funding for the positions being transferred. The MOU became effective as of February 14, 2014 and terminates on June 30, 2015.



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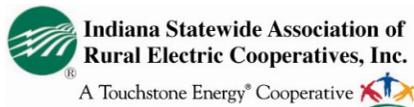




IBA members meet with state legislators at Legislative Lunch



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**Thank you to all of
the members who
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INDIANA BUILDER NEWS
 OFFICIAL PUBLICATION OF THE INDIANA BUILDERS ASSOCIATION, INC.
WWW.BUILDINDIANA.ORG



2014

Advertising Facts

- **Indiana Builder News** is the **official** and only **publication** of the Indiana Builders Association.
- It is **distributed bi-monthly** to Indiana's builders, developers, remodelers, trade contractors, and building suppliers.
- Each issue is **packed with building industry information** from the national, state, and local levels, allowing all professionals to stay up to date on building industry happenings.
- There are **4,000+ copies published** monthly. Each copy is circulated to **over 40,000 readers**.
- Each issue is also published continuously on-line at www.BuildIndiana.org.
- Advertisers also receive a continuous logo link on the IBA website, www.BuildIndiana.org.
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May/June	April 25
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November/December	October 31

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1/2 Page Horizontal <i>10 1/4" wide by 6 1/4" tall</i>	1/2 Page Vertical <i>5" wide by 12 3/4" tall</i>
1/4 Page <i>5" wide by 6 1/4" tall</i>	1/8 Page <i>5" wide by 3" tall</i>

The Staff

Indiana Builder News is published by the Indiana Builders Association
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 • Inserts - \$900 (company to provide 7,000 copies.)



IBA MEMBERS NETWORK AT IBA PRESIDENTS' RECEPTION & BOARD SESSION



Jim Tobin, Senior Vice President for Government Affairs and Chief Lobbyist at the National Association of Home Builders, spoke to the Indiana Builders Association Board of Directors at their recent meeting. He updated the attendees on housing industry related legislation pending before the US Senate and Congress.



IBA Past State President Mike Hannigan, Jr. (left) presents a vase and words of encouragement to IBA's 2014 President Tom Mullen, MIRM, CMP, CGB, CGP, during the Presidents' Reception held recently. Hannigan spoke about his 30+ year relationship with Mullen built through the builders association.



IBA Past State President Mike Hannigan, Jr. (left) presents roses to Sarah Huff, MIRM, a REALTOR member and Tom's wife, thanking her for lending Tom to the association in 2014.



IBA CEO Rick Wajda (left) and IBA Chief Operating Officer Cindy Bussell thank Charles Clarke III for coming to Indianapolis to speak at IBA's recent event. He was a hit with the attendees.



IBA President Tom Mullen, MIRM, CMP, CGB, CGP, (center), thanks representatives from Vectren for being a major sponsor of IBA's seminar. Pictured are (left to right): Randy Crutchfield, Jerry Breeck, Mullen, Gerry Jones, and Jamoni Harper.



IBA's 2014 State President Tom Mullen, MIRM, CMP, CGB, CGP (right) introduced the 2014 Local Presidents (left to right): Kosciusko Fulton Counties-Brett Harter; Dubois County-Dennis Voegerl, CAPS; Elkhart-Jeff Loucks, CGB, CAPS, CGP; Indianapolis-Joe Garcia, Mid-North-Ryan Downey, St. Joseph Valley-Scott Chase, Ft. Wayne-Tamra Stier, Dearborn County-Anthony Losekamp, East Central Indiana-Jud Motsenbocker, CGB, CGR, and Southwestern Indiana-Mike Zehner, GMB, CGB.

RESOLUTION

**Endorsing Dean R. Mon,
Candidate for NAHB Third Vice Chairman 2015**

WHEREAS, Dean R. Mon is a Builder and Developer with active projects in the State of New Jersey, utilizing his experience in single family construction, condominium homeownership construction and land development; and

WHEREAS, Dean R. Mon is a member of the National Home Builders (NAHB) for 29 years, currently serving as a Senior Life Director. In his 21 years of service on the NAHB Board, having served as a National Area Chairman for Area 2 (four years), NAHB State Representative (Moderator) for New Jersey and numerous other committee and council memberships; and

WHEREAS, Dean R. Mon served as President of the New Jersey Builders Association, Chairman of NJ BPAC, and continues to actively serve that association as a director and BPAC Trustee; and

WHEREAS, Dean R. Mon served as President of the Somerset and Morris Builders Association in NJ (CBRA) and continues to actively serve that association as a director; and

WHEREAS, Dean R. Mon has been recognized for his service to the NAHB federation by his receipt of the following awards: NJBA Builders Hall of Fame; NJBA Builder of the year, NJBA Affordable Housing award, NJBA Continuing Service award, and CBRA Founders Award, Distinguished Service Award, and Builder of the Year; and

WHEREAS, Dean R. Mon has demonstrated leadership in NAHB through the chairmanship of various national committees and sub-committees including: Federal Government Affairs; Single Family Small Volume; Construction Safety and Health; Business Management & Information Technology; and the Subcommittee on Taxation among others, and he has served as an engaged committee member of numerous others including the Budget and Finance and Housing Finance Committees, and as a BUILD PAC Trustee; and

WHEREAS, Dean R. Mon has demonstrated his support of the growth of NAHB through his attainment of Life Spike status for recruitment and retention; and

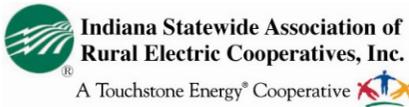
WHEREAS, Dean R. Mon has consistently shown his commitment to the Housing Industry in his local community, the State of New Jersey and throughout the NAHB federation; and

NOW, THEREFORE, BE IT RESOLVED that the Board of Directors of the Indiana Builders Association Hereby endorses Dean R. Mon as a candidate for the office of Third Vice Chairman of the National Association of Home Builders for 2015, and pledges its full support to his campaign.

Adopted this 25 day of February, 2014

Signed: [Signature] Attest: [Signature]

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IBA Past State President and NAHB Area 9 Vice Chairman Mike Bell (right) presents a check to Doug Dillion on behalf of the Indiana Builders Charitable Foundation to assist in his company's efforts to promote housing careers to students across the state.



NAHB Area 9 Vice Chairman Mike Bell (right) presents two checks to Bob Weiss to assist with scholarships for Vincennes University Construction Technology students.



IBA President Tom Mullen, MIRM, CMP, CGB, CGP, thanks Vicky Gadd for her five years of service to the housing industry as the Local Executive Officer of the HBA of Northwest Indiana.



IBA's 2013 President Greg Furnish (left) presents the Paul Johnson Excellence in Membership Recruiting Award to Tim Eckert, Weber Concrete Construction. This is the second year in a row that Eckert lead the state in leadership recruitment, recruiting 14 new members in 2013. In 2012, he recruited 17 new members. His company is a member of three local builders associations - Greater Lafayette, Greater Indianapolis, and Howard County. His commitment to all levels of the association are extraordinary serving on two local association boards, the state board, and numerous local and state committees. He is Chairman of IBA's Associates Committee, an IBA Membership Co-Chairman and an IBA Associate Area Vice President.



NAHB Area 9 Vice Chairman Mike Bell (left) presents a check to Keith Hite to assist New Prairie Building Trades Program.



IBA Past State President and NAHB Area 9 Vice Chairman Mike Bell (left) presents a check to representatives from the Purdue University Construction Technology Program in West Lafayette on behalf of the Indiana Builders Charitable Foundation to assist in the NAHB Student Competition held recently during the NAHB Convention. Purdue also received a check from IBA's Educational Scholarship Foundation to assist with scholarships for students in the program.



IBA's 2013 President Greg Furnish (right) presented Senior Life Director status to Houser Canter at a meeting late last year. Canter became IBA's 36th member to achieve this status. Senior Life Director status is awarded to members for participating in at least 80 state Board meetings as a voting state director. Canter is a builder/Realtor in New Albany.



IBA's 2013 President Greg Furnish (right) presented Life Director status to State Representative Heath VanNatter at a meeting late last year. VanNatter received the status upon attending his 40th State Board meeting as a voting state director. VanNatter is a builder from Kokomo who currently serves as Vice Chairman of the House Utilities and Energy Committee.

IBA offers new Anthem Health Insurance Program for members only



The Affordable Care Act (ACA - Obamacare) went in affect January 1, 2014 and for our membership, the effects of this new law and its associated fees (taxes) can have a significant impact on what you spend for health insurance. The IBA has partnered with Association Insurance Partners to bring a health insurance program to our membership.

The Indiana Employers Trust became operational January 1, 2014 and plans are underway to begin enrollment of interested eligible members.

This product, like the one offered to the Homebuilders Association of Kentucky for nearly 40 years, is medically underwritten and fully insured by Anthem. It offers coverage utilizing the BlueCard network just like products currently offered by Anthem. There are 12 benefit designs across a wide range of deductibles, drug cards and high deductible health plans, all of which meet or exceed anticipated Bronze-level coverage.

The Indiana Employers Trust will give



Membership Benefits

By Cindy Bussell
Chief Operating Officer
Indiana Builders Association

member firms the opportunity to realize lower health insurance rates due to several factors, the most important of which is the aggregation of like industry companies into a larger group, creating buying power and spreading the risk of a few amongst many.

Look for further details regarding this important member benefit in the coming months. To make sure you get contacted as soon as the program launches, e-mail your contact information to Cindy@BuildIndiana.org or call the IBA office with your e-mail address and phone number at (800)377-6334, ext. 203.



Indiana Builders Association Annual Golf Outing & Summer Board Session August 19-20, 2014 Idle Creek Golf Course & Banquet Center Terre Haute, Indiana

Schedule of Events

Tuesday, August 19, 2014

- 1:00-3:00 pm – Executive Committee Meeting
- 3:00-4:15 pm – Committee Meetings
- 4:15-5:30 pm – Committee Meetings
- 5:30-5:45 pm – Executive Committee Meeting
- 5:45-7:45 pm – Board Dinner & Meeting

Wednesday, August 20, 2014

- 8:00 am – Golf Registration
- 9:00 am – Golf Outing
- 1:00 pm – Golf Lunch & Awards



Proceeds from the outing go toward Indiana's NAHB BUILD-PAC goal.

To participate or sponsor, contact Heather@BuildIndiana.org or (800)377-6334 ext. 207.

IBA introduces some of the 2014 Indiana local Builders Association Presidents

There are 27 local builders associations in Indiana. Each is led by a volunteer president who is a member of the association.



Anderson

Joe Anderson, Joe Anderson Builders in Terre Haute, is the President of the HBA of Greater Terre Haute this year. He is a custom, multi-family, and light commercial builder and developer. He has built over 30 homes ranging in price from \$50,000 to \$500,000. He has served as an IBA State Director for over 10 years. He also serves in the United States Marine Corp., Vigo County

Counsel and Commissioner, State Judiciary Committee, Vigo Area Plan Review Board, and Vigo County Economic Development Board. One of his goals for 2014 is to promote membership growth and retention.

Scott Chase, Chase Homes in Granger, is leading the Home Builders Association of St. Joseph Valley this year. He started Chase Homes eight years ago building custom homes. One of his goals is to increase awareness of housing industry careers to high school and college students.



Chase

Peter DeVos II, the Installed Sales Manager for Lowe's Companies in Argos, is leading the Marshall County Builders Association. He has worked in the home construction and retail industry for over 20 years. He has built four homes ranging in price from \$150,000 to \$250,000. He stress that "In these times, we must all come together to make the industry stronger." His primary goal for 2014 is to continue growing the numbers of members they have in their association.



DeVos II

Joe Garcia, CGP, MCGP, GMB, CGB, G & G Custom Homes in Westfield, is leading the BA of Greater Indianapolis this year. He has been in the housing industry for 11 years, building new custom homes. He typically builds 6-8 homes annually ranging in price upwards of \$450,000. In 2012 he received Builder of the Year awards from both BAGI and the Hamilton County Council of BAGI. He is an IBA State Director. Some of his goals in 2014 are to promote education within the industry, increase participation at networking events, and to increase the number of members.



Garcia

Jud Motsenbocker, CGR, CAPS, founder of Jud Construction in Muncie, is leading the East Central Indiana Builders Association this year. He has been in the construction industry for over 60 years. Jud Construction is a remodeling and new construction company with projects ranging in price from \$95,000 to \$175,000. He is a past state president of the Indiana Builders Association. He is a NAHB Senior Life Director, having served as Area 9 Vice President, Executive Committee member, National Remodeling Committee member, National Representative for Indiana, Education Committee member, and Home Builders Institute Chairman. He has received IBA's highest housing honors, the John C. Hart Presidential award and the State Remodeler of the Year award. He has also won the national CGR of the Year award and was inducted into the NAHB Remodelers Council Hall of Fame.



Motsenbocker



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A little relief from rising title insurance rates

Following the end of last year's legislative session, IBA staff began hearing from members that title insurance rates had begun increasing in many areas of the state due to the passage of a title insurance bill during the 2013 session.

IBA staff researched the reported increases in title insurance rates - especially since Indiana historically has had very low title insurance rates - and discovered that Senate Enrolled Act 370 (SEA 370), which passed in 2013, changed the law so that title insurers would be required to file their title insurance rates with the Department of Insurance (DOI) prior to operating in the State of Indiana. This change brought Indiana in line with most other states operating as a "filed rate" state.

Upon further investigation it appeared that part of the problem arose from an error in the effective dates that were included in SEA 370. Another part, however, could be attributable to a reduction in competition among title insurers because some companies may have left the market once the additional burden of filing with the state went into effect. This gave rise to House Enrolled Act 1224 (HEA 1224), which was authored by Rep. Dale DeVon (R-Granger) and sponsored by Sen. Travis Holdman (R-Markle), and was signed into law in 2014 after a successful journey through the House of Representatives and the Indiana Senate.

HEA 1224 requires the DOI to create a title insurance consumer comparison tool. The filed rates of all insurers that issue title insurance policies in Indiana will be in-



Statehouse Scoop

By Tom Havens
Governmental Affairs
Director
Indiana Builders
Association

cluded on the consumer comparison tool and the information must be designed to allow an average consumer of ordinary intelligence to compare and differentiate between substantially similar title insurance rates offered by title insurers. The consumer comparison tool must be made available to the public free of charge on DOI's website no later than September 1, 2014.

The newly formed consumer comparison tool will give IBA members, as well as the general public, the ability to compare the title insurance rates of all title insurers operating throughout the state. Title insurers will now have an incentive to keep their rates as low as possible because they know - or should know anyway - that consumers can now very easily shop around for rates, which likely will lead to more business for those insurers with better prices.

Please feel free to contact a member of IBA's governmental affairs team if you have any questions about HEA 1224 (2014) or SEA 370 (2013) or would like additional information at (800)377-6334 or Tom@BuildIndiana.org.

Wajda (from page 3)

-litical Action Committee (PAC) of the Indiana Builders Association. ABBI primarily receives contributions from its members and local home builders association PACs across the state. ABBI contributions are made to candidates for the Indiana House, the Indiana Senate and to elective positions of the Executive Branch of Indiana government, as well as state parties and legislative caucuses who support housing-friendly policies.

It's no accident that IBA has been successful at the Statehouse for the past 30+ years due to IBA's strong grassroots network. However, it takes money to get pro-housing candidates elected and to keep friendly state elected officials in office. The relationships we build with your ABBI donations make sure that when it comes time for our industry to speak, people pay attention to what we have to say.

On the national level, it is critical we continue to send strong pro-growth, pro-housing representatives to Washington, DC.

Your BUILD-PAC, or Builders United in Legislative Decisions Political Action Committee, is the political action committee of the National Association of Home Builders (NAHB). BUILD-PAC is bipartisan - supporting both Democrats and Republicans - and helps elect qualified pro-housing, pro-business candidates to federal office.

BUILD-PAC is your voice at the national level. BUILD-PAC has strength in numbers - the more members who support BUILD-PAC, the stronger our voice is in the political process. Now more than ever, we have to have a strong, united voice. Every member can and should participate.

Contact the IBA office for details on how you can make sure your voice is heard at (800)377-6334 ext. 204 or Rick@BuildIndiana.org.

IBA MEMBERS ATTEND NAHB CONVENTION



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Many Indiana BA members are already saving time and money through the NPP program.

To access the discount pricing, register with NPP. Signing up is free and easy.

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We aren't the yellow pages - we're better

The weather is better, there are more permits being pulled, and estimates from builders are coming into the office to bid future work. So now the argument for not joining the local builders association is we're too busy. It's always something, there's always a reason to not join. We've heard them all and to the person saying it they may think there is some validity.

Actually, now is the perfect time to get that membership renewed or to sign up for the first time.

There is momentum building and there's an enthusiasm at local meetings we haven't had in a couple years.

Builders are reaching out asking who has the ability to do a new job or if the company they have been using can keep up with demand.

It's Good Business to Do



Business with a Member!



Membership Memo

By Tim Eckert
Weber Custom
Concrete, Zionsville
IBA Membership
Co-Chairman

We're all looking for good people and we've promoted everybody we can.

Now is the time to do business with a member and to tell our associates and new builders where the best trades, vendors and suppliers can be found. It isn't the yellow pages! It sure isn't Craig's list! It is at their local builders association!

If they aren't a member of the builders association, the good builders will overlook them and the better associates will never meet the builder that isn't around at a meeting.

Let the people you do business with know where they can find good help on their jobs and who has work for them.

It is through the builders association that long term quality commitments are made and your company will grow. One job at a time, that's how it's done. One new member at a time too; that's how it's done.

Indiana Membership Report

(as of February 28, 2014)

Name	Bldrs	Assoc	Affl	February Total	Dec-13 Total	Gain (Loss) Y-T-D	Gain (Loss) YTD%
Indiana BA	1	0	0	1	1	0	0.0%
Madison County Chapter	6	12	0	18	19	-1	-5.3%
Monroe County Building Association	29	77	0	106	111	-5	-4.5%
BA of Dubois County	58	101	0	159	157	2	1.3%
BA of Elkhart Co	56	208	0	264	268	-4	-1.5%
Dearborn Co HBA	8	21	0	29	29	0	0.0%
Southwestern Indiana Builders	77	172	0	249	253	-4	-1.6%
HBA of Fort Wayne	69	227	0	296	290	6	2.1%
Gibson Co Chapter	4	7	0	11	10	1	10.0%
HBA of Howard County Inc	15	47	0	62	66	-4	-6.1%
BA of Laporte County	18	39	0	57	58	-1	-1.7%
Lawrence County Chapter	5	10	0	15	13	2	15.4%
Southeastern Indiana chapter	11	9	0	20	17	3	17.6%
BA of Kosciusko-Fulton Counties	34	90	0	124	124	0	0.0%
BA of Greater Indianapolis	172	288	0	460	447	13	2.9%
BA of Greater Lafayette	33	89	0	122	121	1	0.8%
Jasper County HBA	3	7	1	11	9	2	22.2%
Marshall Co Chapter	9	20	0	29	29	0	0.0%
East Central Indiana Builders Association Inc	11	23	1	35	33	2	6.1%
Vincennes Area Chapter	9	38	0	47	48	-1	-2.1%
Home Builders Association of Northwest Indiana	44	138	3	185	192	-7	-3.6%
HBA of Southern Indiana	39	152	0	191	187	4	2.1%
Wayne County BA	7	14	0	21	23	-2	-8.7%
BA of Northeast IN	22	36	0	58	58	0	0.0%
Jackson-Jennings Builders Association	6	11	0	17	17	0	0.0%
HBA of St Joseph Valley	38	101	18	157	155	2	1.3%
HBA of Gtr Terre Haute	45	111	0	156	152	4	2.6%
Mid North Indiana Chapter	7	18	0	25	23	2	8.7%
Totals:	836	2,066	23	2,925	2,910	15	0.5%

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Sheila Hurst
5000 W 86th Street
Indianapolis, IN 46268
(800) 831-8076 ext. 2043
sdhurst@superfleet.net

