

INDIANA BUILDER NEWS

OFFICIAL PUBLICATION OF THE INDIANA BUILDERS ASSOCIATION, INC.

WWW.BUILDINDIANA.ORG



March / April, 2015



Vol. 52, No. 2

IBA's state board session & annual golf outing set for May 11-12

The Indiana Builders Association's Board of Directors will convene on Monday, May 11, 2015 at the Fishers Banquet Center in Fishers, Indiana. Committee meetings begin at 12:00 noon followed by a free, 1-hour seminar "Smart Window Systems for Smart Buildings: New Solutions from Alunova" at 4:30 pm. The Board of Directors Meeting will be held at 5:30 pm.

Meeting Sponsor



All IBA Members are encouraged and invited to attend committee meetings, the seminar, and the Board of Directors Meeting. The Board meeting is a dinner at \$25 per person. Payment is due at or prior to the meetings. Please RSVP to Heather at 800-377-6334 ext. 207 or Heather@Build-Indiana.org.

Tuesday, May 12 is IBA's annual "Bill Carson Memorial Golf Outing" at the Winding Ridge Golf Club in Indianapolis, Indiana. The outing provides a great networking opportunity for members from around the state and raises funds for NAHB BUILD-PAC to make sure housing remains a priority in the eyes of state and national elected officials.

To golf in or sponsor the event, please complete and return the registration form on page 7 of this issue.

Special thanks to R.N. Thompson & Associates for donating the golf course and cart rental fees for the event and to the FULL THROTTLE sponsor Paul Shoopman.

Schedule of Events May 11-12, 2015

Monday, May 11, 2015

Committee & Board of Directors Mtgs.
Fishers Banquet Center
9775 North by Northeast Blvd., Fishers

10:30 am - 6:00 pm Registration
11:00 am - 12:00 pm Senior Officers Mtg.
12:00 - 2:00 pm Exec. Comm Lunch Mtg.

2:00 - 3:15 pm Committee Mtgs.
Pres. & Exec. Officers Councils
Codes & Safety Committee
Housing Protection Fund Board of Trustees

3:15 - 4:30 pm Committee Mtgs.
Land Use Committee
Membership/Associates Committees
Remodelers

4:30 - 5:30 pm Seminar by Alunova

5:15 - 5:30 pm Exec. Committee Mtg.

5:30 - 7:30 pm Board Dinner Mtg.

7:30 pm Networking at Bubba's 33, Fishers



Tuesday, May 12, 2015

Golf Outing
Winding Ridge Golf Club
5450 Bogey Dr., Indianapolis

8:00 am Registration
9:00 am Golf Outing
1:00 pm Lunch & Awards



2015 IBA President, Linda Rogers welcomes Indiana Senate President Pro Tempore, David Long, to a recent IBA Board of Directors Meeting. Senator Long has been a great friend to the housing industry during his tenure leading the Indiana Senate.



NAHB Field Representative Michael Bezruki (third from right) receives a warm welcome to the Indiana Statehouse from IBA member legislators (from left) Rep. Dale DeVon, Rep. Heath VanNatter, Rep. Doug Miller, and Rep. Wes Culver and IBA CEO Rick Wajda.

Motsenbocker earns national award

Judson M. Motsenbocker, CGR, CAPS, the Indiana Builders Association (IBA) State President in 1981 and a 57-year veteran of the construction industry, was recently named the Builder/Remodeler Educator of the Year by the National Association of Home Builders (NAHB).

In addition to this prestigious award, Motsenbocker was inducted into the NAHB Remodelers Council Hall of Fame in 2001, was twice named Indiana Remodeler of the Year, and received the John C. Hart Sr. Presidential Award – IBA's highest housing award presented for longtime service to the housing industry and for efforts to maintain housing affordability in Indiana.

Motsenbocker currently serves as President of the East Central Indiana BA and instructs the 'Business Management' course for the IBA annually.

"Jud's work as a builder and remodeler sets a standard for his colleagues. He understands how a professional designation helps provide the knowledge and educa-

tion that makes him stand out," said NAHB Education Chair Vince Butler, a Virginia remodeler.

Motsenbocker and other leading indus-

try professionals were recognized at the Designation Achievement Reception just before the 2015 International Builders' Show in Las Vegas.



IBA Past President Jud Motsenbocker, CGR, CAPS (center) is congratulated by NAHB Education Chair Vince Butler, CAPS, CGR, GMB, GMR (right) and Chair of the CGR Board of Governors Tim Shigley, CAPS, CGP, CGR, GMB, GMR for receiving NAHB's 'Builder/Remodeler Educator of the Year' award.



PRSR STD
US POSTAGE
PAID
INDIANAPOLIS, IN
PERMIT NO. 279

Indiana Builders Association
101 W. Ohio St., Ste. 710
Indianapolis, IN 46204



Indiana Builder News

Official publication of the
Indiana Builders Association, Inc.
101 W. Ohio St., Ste. 710
Indianapolis, IN 46204
(800) 377-6334
(317) 917-1100 Local
www.BuildIndiana.org
info@BuildIndiana.org

All six issues published on-line, bi-monthly, and in hard copy. Advertising rates available upon request. This publication will not knowingly accept any advertisement that is in violation of the law. Inclusion of an advertisement and/or article does NOT indicate approval or endorsement of the product, service, or opinion by Indiana Builders Association.

Senior Officers

President Linda Rogers
linda@nugentbuilders.com
Vice Pres. Jim Pressel
jpressel@msn.com
Treasurer Lance Swank
LaSwank@thesterlinggrp.com
Secretary Pat Richard
Pat.Richard@Spire-grp.com

Builder Area Vice Presidents

Area 1 Brett Harter
brett.harter@freemanharter-customhomes.com
Area 2 Jeff Loucks, CGB, CAPS, CGP
Jeff@jlconst.com
Area 3 Tina Bernacchi
andrea.homes@yahoo.com
Area 4 State Rep. Heath VanNatter
vannatterv@aol.com
Area 5 Dan Losekamp
kaeser-losekamp@fuse.net
Area 6 Tom Fuller
Tom@tafullerhomes.com
Area 7 Ryan Baker
rbaker@rjbuilders.net
Area 8 Don Thieneman
don@thienemangroup.com

Associate Area Vice Presidents

Area 1 Hal Kemmerer,
kemmerer@frontier.com
Area 2 Greg Gerbers, greg@dehayes.com
Area 3 Mary Ellis, MEllis@MBAH.com
Area 4 Tom Slater, tslater@timberlandlbr.com
Area 5 Trent Hunt, trenthunt@LLHINS.com

Indiana's National Leadership

NAHB Area 9 Vice Chairman Mike Bell
mikebell@bellconstruction.org
NAHB State Rep. Andy Place, Sr., CGB, CGP
andy.place.sr@placebuilders.com
National Director Greg Furnish
gregfurnish@yahoo.com
Associate National Director Tom Slater
tslater@timberlandlbr.com

NAHB BUILD-PAC Trustees

Andy Place, Sr., CGB, CGP
andy.place.sr@placebuilders.com
State Representative Heath VanNatter
vannatterv@aol.com

Staff

Rick Wajda, Chief Executive Officer, ext. 204
Chief Lobbyist - Rick@BuildIndiana.org
Carlie Hopper, Regulatory Affairs Director,
ext. 206, Carlie@BuildIndiana.org
Tom Havens, Governmental Affairs Director,
ext. 205, Tom@BuildIndiana.org
Heather Sturgeon, Operations Coordinator
ext. 207, Heather@BuildIndiana.org

IBA is moving forward

“May you live in interesting times.” While no one really knows who coined this expression, referred to as a Chinese curse, it goes without saying that we certainly are living in interesting times. Much of the excitement comes from the amazing advancements in technology.

We have the ability to communicate around the globe from the palm of our hand, we can stream the latest movie releases into the comfort of our homes and for better or worse, we can even see what our kids away at college did last weekend on Facebook. Yet, these examples only scratch the surface of what is actually happening.

Technology has completely changed the way we live our lives and how business is conducted. The housing industry is no different. I am sure you can all relate to being accessible to homeowners 24/7; customers that are armed with infinite ideas from Houzz and Pinterest; and of course keeping track of online feedback about your company.

The Indiana Builders Association (IBA) Board of Directors recognizes that as an association, in order to do the best job possible for our members, we need to embrace technology and plan for the future. Therefore, funds have been budgeted for an overhaul of our website and for the development of a strategic plan. IBA Secretary Pat Richard will lead the Strategic Plan Task Force, and we will be looking at all aspects of the association including governance, finances, and increasing the member proposition.

In conjunction with the Strategic Plan Task Force, a Fiscal Task Force, led by our Treasurer Lance Swank has been formed. This task force is very diverse – made up of members from all areas of the state and with different areas of expertise. The task force will be reviewing the entire financial operations of the association in an effort to make sure we address our needs today and we are poised for the future.

Unfortunately, it doesn't take much investigation to know that our membership has been stagnant over the last few years and we need to grow. The good news is that IBA's Board of Directors is embracing the 2015 membership campaign “Building IBA Membership Brick By Brick”, and several new bricks will be added to our house at the board meeting on May 11. See the list of recruiters and their new members as of February 28 on pages 7 and 19. This is a great start, and I appreciate the effort everyone has put forth in recruiting new members. Let's build this house!

To continue moving forward, we need to effectively communicate the importance of the IBA and the entire federation to those that are affiliated with the housing industry. We need to be considered the industry expert and trusted resource for housing related issues on the state level. We need to have strong connections with each and every local Builders Association in the State as they are the direct link to all our members; we need to be aware of the local



President's Message

By Linda Rogers,

Nugent Builders
Granger

President
Indiana Builders Association

issues they face and to be in-tune with their challenges as well as their triumphs. We need to have an open and positive relationship with the dedicated local Executive Officers who work hard on the front lines of their associations. These concepts are only the foundation of where we need to begin, but I am confident that they are solid principles that will allow us to continue to build an association that will stand the test of time.

Being relevant to all our members needs is important and we want to hear from you. There is still time if you would like to participate on the Strategic Plan

Task Force. We will be sending out a short survey soon and sincerely hope you will take a few minutes and complete it. This is your opportunity to have your voice heard and to be a part of our road map for the next three years.

Lastly, I would like to personally invite you play in the IBA golf outing to be held at Winding Ridge Golf Club in Indianapolis on May 12. This is a great opportunity to have fun, network with industry professionals as well as to support the IBA and NAHB. Many thanks to R.N. Thompson & Associates for donating the course for the day to our association!

I am looking forward to a busy but productive year and with all of us working together I know we can Build a Better Indiana.



Over 30 years and
3 million homes...

**Solid Home Warranty
Protection for You!**



Jana Watts
1-800-247-1812 ext. 2149
sales@rwcwarranty.com
www.rwcwarranty.com

The importance of remaining vigilant

The Indiana General Assembly is in full throttle as it has passed the halfway point and heads towards the end of session where many of the issues of interest to Hoosiers will be ironed out or left on the cutting room floor for future consideration. The Indiana Builders Association has been active in many issues this session from general business items, such as the repeal of the common construction wage law to a moratorium on the construction of nursing homes in Indiana. We have also tracked numerous issues directly related to the home building industry, such as the assessment of common areas in subdivisions and the qualifications of the State Building Commissioner. All of these items and several others directly or indirectly impact the affordability of housing in the state of Indiana.

Many of our strengths as an association lie in the grassroots network our industry possesses. We have several members who serve in the Indiana General Assembly; serve at the pleasure of the Governor on various appointed boards and commissions; or are active in their local communities, whether at the political level or other community organizations. These are all important endeavors and add to our position as a strong voice at the Statehouse for common sense solutions to challenges our great state faces. I thank each and every one of you for your dedication to the cause, and I ask that each one of you continue to do your part to make Indiana and the housing industry the best it can be.

The challenges don't go away and as our industry begins to rebound, we must remain vigilant in protecting and promoting housing affordability at all levels. Our approach has always been to be a resource for our elected officials as they make the tough choices on issues and to remain steadfast in our support for them when they make the right choice. This support must come in various forms. Our elected officials need to hear from us when they vote the right way, thanking them for the tough vote, and holding them accountable when we think they voted opposite our stance on issues of importance to our



Inside the Issue

By Rick Wajda

Chief Executive Officer

Indiana Builders Association

industry. They must know we will stand ready to support them in public forums, at election time, and when they are looking for local feedback on important issues.

Two great examples come to mind during this session. The first is the nursing home moratorium bill (SB 460). This bill recently passed the House by a vote of 52-40 to approve a moratorium on nursing home construction. The bill needed 51 votes to

pass the House Chamber. If we could have convinced 2 additional House members to vote against the moratorium, the bill would not have passed the House. The issue was heavily lobbied on both sides and it is possible, minds could have been changed if voter displeasure were louder. As of printing, the bill has not been signed into law by the Governor. There is still time, and I urge you to let your State Representative know you support the free market and oppose any moratorium on new construction.

The second issue deals with a repeal of the common construction wage law (HB 1019). The Indiana Senate has the opportunity to pass the bill as it left the House and a yes vote will support taxpayer protection and government efficiency. Both sides are working the issue very hard and now is the time for the Senate to support open bidding on government projects in Indiana. As with the nursing home moratorium bill, this issue may come down to a handful of votes, and local support could go a long way to securing their vote.

We will keep you abreast of these and other developments over the last couple weeks of session through our weekly Legislative and Regulatory Report as well as legislative action alerts. If you receive an action alert, please make your voice heard and support our position to make Indiana a better place to live and work.

Lastly, once the dust has settled and our state elected officials are back in the district, we will need to thank them for their work on behalf of all Hoosiers and inquire into their reasons for voting on issues of interest to our industry. We will need to support our friends in their reelection efforts and continue to find new friends to support as they take on the important task of representing their community in the Indiana General Assembly and in Congress.

One Lot, One Sale



Too often, the location of the sewer system dictates the position of the house — resulting in an “orphan” or wasted lot. With E/One Sewer Systems you can sewer virtually anywhere, siting each home to take advantage of views and terrain.

And, E/One systems are totally reliable — no preventive maintenance, all but invisible:

- Lower your front-end development cost by installing the system only as you need it
- Proven — more than half a million end users daily
- Non-invasive — preserve landscape; unobtrusive
- Safe — protect quality of life

Find out more about how you can save on sewer costs — *Call Covalen*

Systems and find out how you can enhance your developments.



Greg Longest, Immediate Past President of the HBA of Southern Indiana, presents Roxanne Haley of the Salvation Army with a \$900 donation for their Angel Tree program. HBASI raised the money at their annual Christmas party.



6929 Brookville Rd., Indianapolis, IN 46142
Tel. 317-789-8888
www.covalen.com



Learn more about
E/One Sewer Systems
at www.eone.com

Halftime legislative update

On February 26th, 2015, the House and Senate finished working on bills that were filed in each respective chamber – their house of origin – and now they switch over to be considered by the opposite Chamber (i.e., Bills that passed the House will be considered by the Senate, and vice versa). In order to become law, identical language must pass in both the House and Senate, and then be signed by the Governor.

At the beginning of the legislative session in January, we started out tracking 272 unique pieces of legislation covering about every topic imaginable. We had property tax bills, homeowners association bills, a lead-paint bill, energy bills, patent protection bills, bills repealing the state's Common Construction wage law, and bills establishing a moratorium (i.e., a temporary prohibition) on the construction of new nursing care facilities. Now that the bills have passed their respective Chamber, our bill track has been cut down to about 86 different bills – meaning 186 bills died in their house of origin. While the number of bills we are tracking has gone down, the importance of the bills that are still alive remains significant. Following are several proposals that are still alive and, as such, eligible to become state law if they make it through round two of the legislative process.

House Bill 1019 (HB 1019), authored by Rep. Jerry Torr (R-Carmel) and sponsored by Sen. Carlin Yoder (R-Middlebury),



Statehouse Scoop

By Tom Havens
Governmental Affairs
Director
Indiana Builders
Association

would repeal Indiana's Common Construction Wage (CCW) statute – also known as prevailing wage – a move that IBA has supported for several years. If passed, Indiana would become the 19th state with no CCW (although, a similar proposal passed in Nevada this year and West Virginia is considering a similar measure). In Indiana, county wage boards meet periodically to set wages for construction projects that are funded by state and local government. These boards can choose either a wage scale submitted by the Associated Builders and Contractors (ABC) merit shop wages or AFL-CIO wages submitted by the union.

Statistics have shown that publicly funded projects can see anywhere from a 10% to 20% increase in cost when government subsidized AFL-CIO wages are chosen over ABC wages. As such, repealing CCW could potentially save the state and local government millions of dollars every year that could be used for things like reducing taxes or increasing the number of state and local projects built. For instance, Ohio

repealed its CCW statute for schools only and a later study revealed that Ohio taxpayers saved \$487.9 million dollars in excess school construction costs over a period of 5 years. HB 1019 passed the House 55-41 and is awaiting a hearing by the Senate Tax and Fiscal Policy committee.

Another bill that IBA has taken the opposite stance on and strongly opposes is Senate Bill 460 (SB 460), authored by Sen. Pat Miller (R-Indianapolis) and sponsored by Rep. Tim Brown (R-Crawfordsville). SB 460 is a continuation of a bill from last year that would prohibit the construction of new nursing care facilities for the next 3 years. Supporters of the moratorium say this is good public policy because these facilities are already highly regulated by the state and federal government via the Medicare and Medicaid programs. IBA fought this proposal last year and is fighting it again this session.

SB 460 represents a substantial intrusion into the free market by state government. Land developers, nursing home owners and operators, general contractors, and construction industry suppliers are but a few of the segments of our industry that could see a substantial negative impact to their businesses' and employees if this bill passes. Not only that, it establishes a very bad precedent that can be used to lend credibility to future attempts by state government to eliminate competition in other industries (such as new home construction) who, in the end, want nothing more than a govern-

ment-mandate to protect their profits from the threat of fair, free-market competition.

Three final bills that IBA strongly supports are House Bill 1507 (HB 1507), House Bill 1508 (HB 1508), and House Bill 1388 (HB 1388). HB 1507, authored by Rep. Heath VanNatter (R-Kokomo) and sponsored by Sen. Carlin Yoder (R-Middlebury), would change the qualifications for the State Building Commissioner. This position has habitually been difficult to fill with a qualified and competent person, largely because the current qualifications are far too strict. Currently, a person must be a registered architect or licensed engineer and have 10 years of field experience. HB 1507 changes the law so that a person with 5 years of managerial experience and either a bachelor's degree in a construction-related field with 10 years of experience, or a registered architect or licensed engineer, or a master's degree in a construction-related field with 5 years of experience would qualify. HB 1507 passed the House 63-33 and now is eligible for consideration in the Senate.

HB 1508, authored by Rep. Heath VanNatter (R-Kokomo) and sponsored by Sen. Travis Holdman (R-Markle), will create a framework in state statute for local units of government that require land developers to obtain performance and maintenance bonds. Currently, there are very few limitations as to what local units can require to be bonded. HB 1508 will still allow local units to require land developers to obtain bonds; however, it limits the times when bonds can be required. HB 1508 passed the House 75-20 and now is eligible for consideration in the Senate.

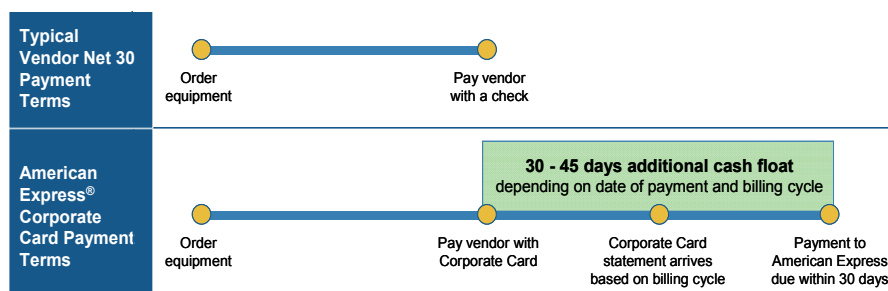
A final bill IBA strongly supports this session is HB 1388, authored by Rep. Dan Leonard (R-Huntington) and sponsored by Sen. Ryan Mishler (R-Bremen). This proposal originally started out as HB 1440, authored by Rep. Dale DeVon, but the provisions in HB 1440 were ultimately amended in HB 1388 by the House Ways and Means Committee. HB 1388 codifies in state statute a 2006 ruling by the Indiana Board of Tax Review (IBTR) holding that common areas in residential developments are exempt from property tax liability. Many assessors throughout the state have followed the IBTR ruling concerning common areas; however, there have been a handful of jurisdictions throughout the state that have continuously assessed a tax on common areas. HB 1388 would settle the issue once and for all. HB 1388 passed the House 80-16 and now awaits consideration in the Senate.

While this is but a snapshot of the many important bills IBA continues to track, there is still plenty of time left in the 2015 Legislative Session for both good bills and bad to start moving through the process. But rest assured, IBA will continue to be your voice at the Statehouse on issues that impact safe and affordable housing in our great state.

Earn 1% back on money already going out the door!

Stop writing checks, and start paying your primary invoices with the American Express Corporate Vendor Card.

- **Write fewer checks and improve cash flow** by taking advantage of 30-60 day float on key purchases



- **Earn rewards** with the *Membership Rewards* program. Earn 1 point for every dollar spent. Points do not expire and there is no limit to the number of points you can earn. Redeem points for airline tickets, hotels, car rentals, restaurant & retail certificates, travelers cheques and more!

Redeem points for Cash, or rewards from over 150 retail partners or 20 airlines.

Example: If you charge \$75,000 a month, your company will earn 900,000 points/miles in 12 months. The Return on Investment is:

- + \$4,500 Cash -or- \$9,000 Cash if you are a Not-for-Profit (501c3)
- + \$9,000 in merchandise from Dell, Staples, Home Depot, Panasonic, Callaway Golf, etc. -or-
- + 36 Free Round-Trip Airline Tickets in the Continental U.S.²

Companies use the vendor card to pay primary vendors such as:

- Advertising
- Telecom
- Shipping
- Office Supplies
- Cleaning Supplies
- MRO
- Raw Materials
- Many other everyday expenses
- **Just About Everything**

For more information, please contact your local American Express representative:

Gregory Truex
Manager, Business Development
(317) 657-6205
Gregory.M.Truex@aexp.com



News from Around the State



Governor Pence's Deputy Chief of Staff of Public Safety John Hill (second from right) is welcomed to IBA's Board of Directors meeting by member legislators Rep. Dale DeVon (left), Rep. Heath VanNatter (second from left), and Rep. Doug Miller (right). Hill oversees all of the state's public safety agencies to ensure the preparedness of the state and the safety of Hoosiers.



IBA President Linda Rogers and IBA Secretary Pat Richard (second from left) are welcomed to the BA of Greater Indianapolis' (BAGI) Building Industry Awards Gala by IBA State Director and Membership Vice Chairman Tim Eckert (left), BAGI Immediate Past President Joe Garcia, CGB, CGP, GMB, Master CGP (second from right), and BAGI member Arthur Haan (right). BAGI's annual awards ceremony recognizes members in such categories as Builder of the Year, Associate of the Year and several service awards which acknowledged individuals' commitment to the association and the local housing industry.



Mishawaka Mayor, Dave Wood, catches up with Susan Schricker, Meridian Title, after a meeting at Juday Creek Golf Course in Granger. Schricker helped organize a "Building Our Community" event that featured Mayor Wood; South Bend Mayor Buttigieg; and St. Joe County Chamber President, Jeff Rea. Over 200 housing industry professionals were in attendance.



Tom Slater with Timberland Lumber is one of the many exhibitors at the BA of Greater Indianapolis' annual Builder Bash. The Bash included a business fair, silent auction, MarketGraphics seminar by Edsel Charles, and election of BAGI's officers and board of directors.



'Business Management' Instructor Guy East (left) congratulates Signature Construction team members Max Emerich, Craig Mara, Todd McBride, Chris Nierman, Jon Dispennett, and Tyler Storch (pictured from left to right) on completing the courses necessary to earn the Certified Green Professional (CGP) designation.

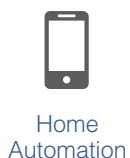


BUILD BETTER AND SMARTER HOMES

SOLUTIONS FOR SMART HOME AUTOMATION TECHNOLOGY

Become a Preferred Guardian Builder Partner

- Increase revenue through added resale value
- Dedicated team at Guardian for you the builder
- We consult with the homebuyers on your behalf



For more information call Guardian General Manager **BILL GRAHAM** | **844.655.5450**



HANDCRAFTED
IN AMERICA. 

*Ultimate Sliding French Door (IZ rated), Pine Interior,
Ashley Norton Satin Nickel handle sets,
Ultimate Casement Awning (IZ rated), Pine Interior,
Custom windows created by Marvin Signature Services*

*Builder: Michael K. Walker & Associates Inc.
Architect: Sweet Sparkman Architects*

TRUST IS A BEAUTIFUL THING.

ALMOST AS BEAUTIFUL AS OUR WINDOWS.

Our knowledgeable dealers provide personal attention and individual solutions for each of your projects, because we know that every job counts. This level of service, combined with four generations of product innovation, and high-quality windows and doors, means peace of mind at every stage in your project. Experience the Marvin difference at MARVIN.COM



To explore creative solutions for your next project, contact your local, independent Marvin dealer today.

Big C Lumber
15 locations to serve you!
Visit us online at
BigCLumber.com

Bushey's Window and Door
1701 Fairfield Ave.
Ft. Wayne, IN 46802
260-456-1247
BusheysFW.com

PROBuild/Carter Lee
1717 W Washington St.
Indianapolis, IN 46222
317-639-5431
CarterLee.com

Quality Window & Door, Inc.
27888 C.R. 32 W
Elkhart, IN 46517
574-862-1613
QWDBarn.com

Recruiters and their New Members are 'Building IBA Membership Brick By Brick'

In conjunction with IBA's 2015 membership campaign "Building IBA Membership Brick By Brick", IBA President Linda Rogers has challenged all IBA Directors to recruit 1 new member in 2015. For every new member recruited by an IBA Director, a brick will be added to the house at the next IBA Board of Directors meeting. The asterisk (*) below indicates those members serving as an IBA Director.

Recruiters Earning 3 Bricks

*Deb Plue, Consolidated Insurance Service, Lafayette

Adan Horrocks, Sherriff Goslin
Steve Schrock, Coach House Garages
Richard Graves, Gale Insulation

*Matthew Toole, Infinity Homes & Dvlpt, Clarksville

Michael Goldman, Sims-Lohman
Guy Guernsey, Guy Guernsey Construction
Matt Neely, MCM LLP

Recruiters Earning 2 Bricks

Jeremy Ash, Airtron Inc, Indianapolis
Bill Williams, Williams Custom Art Builders
Chris Henderson, Federal Plumbing & Piping

*Tim Eckert, Weber Concrete Construction, Lebanon

Tina Pasquinelli, Goldenleaf Homes
Richard Shelnutt, Star Financial Bank

*Pat Harrison, REMAX First, New Albany
Nick Jones, Nick Jones Construction
Steven Klein, Klein Homes LLC

*Micah Hill, MILHAUS Development, Indianapolis
David Grande, ProSource Wholesale Floorcoverings
Kelly McVey, Kit Media

*Nigel Hoss, Hoss Building Group Inc., Indianapolis
Jason Harrison, Kenny Glass Inc.
Stephen Weiner, Abt Electronics

*Edward Kelly, Kelly Construction Inc, Crown Point
Abby Smidt, Builder Media Solutions
Wayne Ogradowski, Teck Electric

*Hal Kemmerer, Rose Brick LLC., South Bend
Brian Lautenbach, Goetz Hosta Farm & Landscaping LLC
Scott Marvel, Marvel Construction Inc.

Paul Shinn, Shinn Building & Dvlpt Corp., Chesterton
Jay Devereaux, Sunshine Homes Inc.
Bill Hunt, Ideal Roofing

*Cathy Stegemoller, Steg Plumbing, Indpls.
Ted Stiner, Stearns Lending LLC
Chris Moore, Old National Insurance

Recruiters (see page 19)



Bussell departs Indiana Builders Association

Cindy Bussell, the former Chief Operating Officer for the Indiana Builders Association, left employment with the Indiana Builders Association earlier this year and will be pursuing other opportunities.

Bussell had been with the IBA for over 20 years and served under numerous state Presidents during her tenure with the organization. She held various positions within the organization, culminating with her position as Chief Operating Officer, upon then IBA Executive Director Bill Carson's retirement in 2005.

"The organization appreciates her service to the industry over the last 20+ years and her efforts to keep Indiana housing safe and affordable. We wish her well in her future endeavors," comments Rick Wajda, IBA's Chief Executive Officer.

Her duties included at one time production of Indiana's convention and management of IBA's Home Energy Conservation Program among various other responsibilities.



IBA's 2015 Annual Bill Carson Memorial Golf Outing

Racing to raise \$10,000 for IBA & NAHB BUILD-PAC

Tuesday, May 12

Winding Ridge Golf Club

5450 Bogey Dr., Indianapolis

Tuesday, May 12

Winding Ridge Golf Club
5450 Bogey Dr., Indianapolis

Schedule

8:00 am – Registration
9:00 am – Outing
1:00 pm – Lunch & Awards

There are no qualifying rounds to get in on the fun!
Bring a client or colleague to IBA's 'Bill Carson Memorial Golf Outing' and show your support for IBA & NAHB BUILD-PAC.

Player Options

- Driver (Individual Player) \$100
- Racing Team (Foursome) \$400
- Rain delay (Passing on golf to stay at the office.) Here is my contribution \$_____



REGISTRATION INFORMATION

Complete the company and captain if you are interested in individual play or sponsoring. If you have a foursome, please complete all fields below. Return the form to 101 W. Ohio Ste., 710, Indianapolis, IN 46204. FAX (844) 272-4932 or e-mail to Heather@BuildIndiana.org.

Company: _____
 Captain: _____
 Captain's E-mail: _____
 Golfer 2: _____
 Golfer 3: _____
 Golfer 4: _____

Sponsorship Opportunities

- SOUVENIR sponsor - Donate 1 item per golfer (approx. 100 items). Item: _____
- VICTORY LANE sponsor \$100
Contributions help cover the great door prizes. Many sponsors needed.
- DRAFTING sponsor \$150
Your company will be a hole sponsor. Make it a day, hang out at your hole, and visit with our members.
- PIT CREW sponsor \$250
Sponsor a beverage cart and provide some relief to the hard-working golfers.



- FULL THROTTLE sponsor \$2500
As a major sponsor of the golf outing, you will receive a foursome plus signage with your company's name and logo.



COURSE sponsor **R.N. Thompson & Associates**

Indiana Members Attend 2015 National Convention



NAHB International Builders' Show

Indiana Builders Association Networking Night

Sponsored by



March is National Designation Month; IBA Recognizes Designation Holders

March is National Designation Month, a month where the Indiana Builders Association (IBA) recognizes the achievement of those holding an NAHB professional designation and encourages individuals to either start or complete courses to obtain their designation.

IBA, in partnership with NAHB Education, offers advanced degree programs to building industry professionals that enhance their business savvy, broaden their areas of expertise and increase their marketability. Designations can lead to more earned income, credibility and prestige for members and their companies.

Professional designations available to builders, remodelers and other industry specialists include:

- * Certified Green Professional (CGP)
- * Master Certified Green Professional (Master CGP)
- * Certified Aging-In-Place Specialist (CAPS)
- * Graduate Master Builder (GMB)
- * Certified Graduate Builder (CGB)
- * Graduate Master Remodeler (GMR)
- * Certified Graduate Remodeler (CGR)
- * Certified Graduate Associate (CGA)
- * Master Certified New Home Sales Professional (Master CSP)
- * Certified New Home Sales Professional (CSP)
- * Certified New Home Marketing Professional (CMP)
- * Master in Residential Marketing (MIRM)
- * Housing Credit Certified Professional (HCCP)



For more information on NAHB's professional designations, visit www.nahb.org/designations. You may access NAHB's online Directory of Professionals with Home Building Designations at <http://www.nahb.org/directory.aspx?sectionID=1434&directoryID=1415>.

Indiana ranks sixth among states in total number of designation holders and seventh among states with individuals holding more than one designation. IBA is proud of our professional designation holders!

IBA's Professional Designation Holders

Thad Adams, CGP, CGR, Adams Construction Services, Jeffersonville
 Barclay Allen, GMB, CGB, CGP, CAPS, Timberlin Properties, Leo
 Michael Altman, CGB, CGP, GMB, Michael & Associates, Indianapolis
 John Anderson, HCCP, Herman & Kittle Properties, Frankfort
 Jeremy Ash, CGA, Airtron Heating & Air Conditioning, Indianapolis
 John Ausbrooks, CAPS, Access Elevator, Indianapolis
 William Badger, CAPS, CGP, Badger Construction Inc., Evansville
 Tracey Bail, CAPS, CGR, Bail Home Services & Construction, Goshen
 Jamie Barnes, HCCP, TWG Management, Indianapolis
 Samuel Beachy, CGP, Reliance Construction, Inc., Nappanee
 Susan Benedict, CAPS, Design Alternatives, Lafayette
 Fredric Beron, CGP, M.B.T. Inc., Mishawaka
 Thomas Bland, CGP, Van Gough, Inc., Merrillville



Thomas Borger, CAPS, CGP, Borger Associates, Inc., Elkhart
 Nathaniel Bomman, CGB, CGP, Choice Homes by Shawn Bomman, New Paris
 Alan Bosma, CGB, GMB, Bosma Construction Inc, Newburgh
 Scott Buckley, CGP, Sterling Construction Corp., Mishawaka
 Jessica Cain, HCCP, Herman & Kittle Properties, Lafayette
 Jim Calkins, CAPS, Unique Home Solutions, Indianapolis
 Kendra Cates, HCCP, Herman & Kittle Properties, Brownsburg
 Scott Chase, CAPS, CGR, Chase Homes LLC, Granger
 Richard Cook, CGP, Cook Builders, Crown Point
 Lisa Cox, CAPS, CGP, CGR, JDC Construction, Lawrenceburg
 Jason Cox, CAPS, CGP, CGR, GMB, GMR, JDC Construction, Lawrenceburg
 Tehiji Crenshaw, CAPS, CGP, Community Action Program of Evansville, Evansville
 Ursula David, CGP, Ursula David Homes, Indianapolis
 C. Jeff Deahl, CGP, Four Seasons Design & Remodeling, Angola
 Herbert Delagrang, CAPS, CGP, Delagrang Homes, Fort Wayne
 Adam De Von, CGP, DeVon Custom Homes, South Bend
 Michael Dippold, CGB, Vogel Construction, Seymour
 Jon Dispennett, CGP, Signature Construction LLC, Carmel
 Michael DuKate, CAPS, CGB, CGR, DuKate Fine Remodeling, Franklin
 Travis Dunn, CGP, Thermo-Scan Inspections, Carmel
 Sam Eagleson, CGP, Evergreen Remodeling, Inc., Fort Wayne
 Ross Eagleson, CAPS, Evergreen Remodeling, Inc., Fort Wayne
 Guy East, CAPS, CGA, CGB, CGP, CGR, GMB, GMR, Master CGP,
 UBUILDIt - Indianapolis North, Indianapolis

Michael Eaton, CGP, Rubicon Construction, LLC, Bloomington
 Patricia J. Edwards, HCCP, The Olynger Companies, Gas City
 Al Eisenhour, CAPS, CGP, GMB, Eisenhour Home Improvements, Plymouth
 Maxwell Emerich, CGP, Signature Construction LLC, Carmel
 Joe Ennis, CGP, Ennis Builders, Chestertown
 Jessica Eubanks, HCCP, Herman & Kittle Properties, Westfield
 Paul Fesler, CAPS, Unique Home Solutions, Indianapolis
 David Fish, CGP, Signature Construction LLC, Carmel
 Jay Fleming, HCCP, Gene B. Glick Company, Indianapolis
 Robbie Froehlich, CGP, CGR, GMB, Corinthian Construction, Indianapolis
 Richard Ganczak, CGB, CGP, CGR, Martin Bros. Contracting, Goshen
 Joe Garcia, CGB, CGP, GMB, Master CGP, G&G Custom Homes, Westfield
 Judy Garrabrant, HCCP, Herman & Kittle Properties, Indianapolis
 Gregory Gavin, CAPS, Greg Gavin Construction Inc., Lawrenceburg
 Brian Gavin, CAPS, Greg Gavin Construction Inc., Lawrenceburg
 Phillip Gettum, CAPS, CGB, CGP, CGR, Gettum Associates, Greenwood
 Jason Gettum, CGP, CGR, Gettum Associates, Inc., Greenwood
 Grant Giese, CGB, CGP, Green Goose Homes, Lafayette
 Michael Gorman, CAPS, CGB, CGP, Gorman Homes, Greenwood
 Mark Gradison, CGP, Gradison Building Corp., Indianapolis
 Yvette Green, HCCP, Herman & Kittle Properties, Newburgh
 Jeff Guy, CAPS, Unique Home Solutions, Indianapolis
 Jeff Hamman, CGB, CGR, GMB, Jeff Hamman Construction, Leesburg
 Jennifer Hamrick, HCCP, Biggs Property Management, Decatur
 Doug Harvey, CAPS, CGB, CGP, CGR, Coplen Construction, Warsaw



Melinda Heckaman, HCCP, Sterling Group, Mishawaka
 Teri Hedemark, HCCP, Flaherty & Collins Properties, Indianapolis
 Steve Heidorn, CAPS, CGB, CGP, CGR, Heidorn Construction, Chandler
 Terry Herschberger, CGB, CGP, GMB, 1-2-1 Designs, Inc., Middlebury
 Geoffrey Horen, CAPS, The Lifestyle Group, Inc., Indianapolis
 Daniel Hubbard, HCCP, Hubbard Development Co., LLC, Fishers
 Sarah Huff, CMP, MIRM, F. C Tucker, Indianapolis
 Robert Hunt, CGP, Signature Construction LLC, Carmel
 Jerry Huston, CGP, J. Huston & Associates, Carmel
 Brad Jackson, CGP, T.L. Jackson Construction, Syracuse
 Ronald Jewell, CGB, DuKate Fine Remodeling Inc., Franklin
 Lawrence Johnson, CAPS, Mustin Builders Inc., Anderson
 Aaron Johnson, CAPS, Riverside Construction, LLC, West Lafayette
 Lisa Kalinke, HCCP, Gene B. Glick Company, Indianapolis
 Kelly Kaminski, CGP, Coolman Communities, Valparaiso
 Debra Kelso, HCCP, Herman & Kittle Properties, Indianapolis
 John Kidd, CGB, CGP, RW Kidd Construction, Winona Lake
 Leslie Kirsis, CAPS, Unique Home Solutions, Indianapolis
 Jenni Knight, CAPS, Von Tobel Lumber & Hardware, Valparaiso
 David Kovich, CGP, GMB, KOMARK LTD, Lafayette
 Fred Kreigh, CGB, GMB, K & F Construction Inc, Kendallville
 Teresa Ladd, CGP, TK Ladd, Fort Wayne
 Jamie Lancia, CGP, Lancia Homes, Fort Wayne
 John Lazaro, CGP, J.R. Lazaro Builders Inc., Avon
 Aaron Lehman, CGP, Habitat for Humanity of Elkhart, Goshen
 Jack Lieser, CGP, 1st Metropolitan Builders, Inc., Munster
 Kellie Linzner, HCCP, Buckingham Companies, Indianapolis
 Jeffrey Loucks, CAPS, CGB, CGP, J. L. Construction Inc., Goshen
 Doug Love, CGP, Oakbrook Homes, Elkhart
 Melissa Loveall, HCCP, Flaherty & Collins Properties, Muncie
 Jennifer Maple, HCCP, Herman & Kittle Properties, Greenwood
 Craig Mara, CGP, Signature Construction LLC, Carmel
 Jeffrey Martin, CAPS, CGB, CGP, CGR, GMB, Martin Bros. Contracting, Goshen



J. Patrick Matthews, CGP, Forest Beach Builders, Granger
 Todd McBride, CGP, Signature Construction LLC, Carmel
 Charles McKee, CAPS, McKee Builders, Inc., W. Harrison
 Sherrie McKee, CAPS, McKee Builders, Inc., W. Harrison
 John McKenzie, CGP, Homes by McKenzie, Carmel
 Michael McLaughlin, HCCP, Herman & Kittle Properties, Indianapolis
 Lisa McNabb, HCCP, RealAmerica Development & Management, Fishers
 Al Mehringer, CGP, Kerstiens Homes and Designs, Jasper
 Todd Meier, CGP, Team Construction, Goshen
 Timothy Meinert, CAPS, CGP, CGR, Heidorn Construction, Chandler
 Dennis Meneely, CGB, CGP, CGR, Meneely Construction, Brazil
 Kelly Miller, HCCP, Biggs Property Management, Decatur
 Doug Miller, CAPS, CGB, CGP, GMB, D.L. Miller Construction Co., Elkhart
 Mandy Miller, HCCP, Flaherty & Collins Properties, Muncie
 David Miller, CGB, Land-Mill Developers, Jeffersonville
 Wendell Miller, CGP, CGR, Renewal Homes, LLC, Warsaw

Bill Misch, CGB, CGP, GMB, Misch Custom Homes Inc., Lafayette
 Grant Moore, CAPS, At Home Accessibility, South Bend
 Janet Moore, HCCP, Sterling Group, Mishawaka
 Michael Motsenbocker, CAPS, CGR, Jud Construction, LLC, Muncie
 Jud Motsenbocker, CAPS, CGR, Jud Construction, LLC, Muncie
 Tom Mullen, CGB, CGP, CMP, MIRM, Thomas E. Mullen & Assoc., Indianapolis
 Tim Mustin, CGP, Mustin Builders, Inc., Anderson



Andrew Myszak, CGP, Myszak + Palmer Development, Vincennes
 Todd Newman, CGB, CGR, GMB, GMR, Newman Company, Riley
 Tasha Nichols, HCCP, Herman & Kittle Properties, Indianapolis
 Lora Nix, CAPS, Nix Miller Designs & Cabinetry, Jeffersonville
 Richard Oakley, CAPS, CGR, Oddjob/Creative Interiors, Evansville
 Diana Olson, CAPS, Unique Home Solutions, Indianapolis
 Jennifer Oswald, HCCP, Herman & Kittle Properties, Indianapolis
 Sarah Oudman, CAPS, CGP, Treasure Homes Inc, Wheatfield
 Wilbur Oudman, CGP, Treasure Homes, Inc., Wheatfield
 Thomas Pearson, CAPS, CGP, Thomas J. Pearson, Inc., New Palestine
 Andrea Perry, HCCP, City Real Estate Advisors (CREA), Indianapolis
 Andrew Place, CGB, CGP, Place Builders Inc., South Bend
 D Plett, CGP, Miller Brothers Builders, Goshen
 Brian Powell, CGP, Heidorn Construction, Inc., Chandler
 Kevin Powell, CGP, Rubicon Construction, LLC, Bloomington
 Jered Prough, CAPS, CGR, Bail Home Services & Construction, Goshen
 Kenneth Puller, HCCP, Monarch Management & Realty, Indianapolis
 Frank Redavide, CGP, Master CGP, Castalla Homes, Carmel
 Geneva Renollet, HCCP, TWG Management, Indianapolis
 Gregg Richhart, CGP, Star Homes by Delagrang & Richhart, Woodburn
 Stephen Robinson, CAPS, CGB, CGP, CGR, GMB, GMR, R. E. Construction & Maintenance Services Inc., New Castle
 Lance Roush, CAPS, Quality Window & Door, Bremen
 Julie Runyan, HCCP, Herman & Kittle Properties, Indianapolis
 Mason Rusk, CAPS, CGP, Bayman and Rusk Builders, South Bend
 Chasity Sadowy, HCCP, TWG Management, Indianapolis
 Robert Sandberg, CGB, CGP, RLS Building Corp, Danville
 Gerald Schaeffer, CGP, Universal Design Associates, Inc., Ferdinand
 Terri Schafer, HCCP, Herman & Kittle Properties, Indianapolis
 Daniel Schlatter, CAPS, CGB, CGP, Inglenook LLC, Warsaw
 Paul Schwinghammer, GMB, CGB, CGP, Hallmark Homes, Anderson
 Brad Sechrist, CGP, Helman Sechrist Architecture, Elkhart
 Alan Simmons, CGP, Simmons Construction, Muncie
 Michael Smith, CGA, CGP, Big C Lumber, Granger
 Summer Smith, HCCP, RealAmerica Development & Management, Fishers
 Mark Sovinski, CGB, CGP, GMB, G & S Homes, Bloomington
 Dean Sprunger, CGP, Schrock Homes, Inc, Goshen
 Penny Stamps, CAPS, Unique Home Solutions, Indianapolis
 Donald Stash, CAPS, CGB, CGP, CGR, GMB, Stash Construction, Gary
 Williams Stevens II, CAPS, Unique Home Solutions, Indianapolis
 Tyler Storch, CGP, Signature Construction LLC, Carmel
 Ed Swoveland, CAPS, CGR, Bail Home Services & Construction, Goshen
 Timika Thompson, HCCP, Buckingham Companies, Indianapolis
 Kim Thonn, CAPS, CGB, CGP, GMB, Kalan Homes, LLC, Lafayette
 Anita Van Meeter, HCCP, Sterling Group, Mishawaka
 Craig Van Prooyen, CGP, Van Prooyen Builders, Inc., Crown Point
 Ottie Voegerl, CAPS, HLS Home Accessibility, Jasper
 Meredith Voegerl, CAPS, HLS Home Accessibility, Jasper
 Dennis Voegerl, CAPS, Voegerl Construction, Huntingburg
 Fred Vogel, CGB, Vogel Construction, Seymour
 Norman Wagler, CAPS, K Brukholder Construction LLC, Kokomo
 Brad Wallace, CAPS, CGP, Granite Ridge Builders, Inc., Fort Wayne
 Joseph Wallace, CAPS, CGP, CGR, Maple Road Construction, Indianapolis
 Michael Wedaman, CAPS, Arbor Building, Fort Wayne
 Don Weiler, CGP, Bailey & Weiler, LLC, Bloomington
 Stephanie West, HCCP, Herman & Kittle Properties, Indianapolis
 Tammy Wheaton, HCCP, Gene B. Glick Company, Indianapolis
 Brad Whicker, CGP, Whicker Construction, Inc., Plainfield
 Kimberly Whitaker, HCCP, Flaherty & Collins Properties, Indianapolis
 Victoria Wright, CGP, Herman & Kittle Properties, Noblesville
 Juli Wright, CAPS, Knapp Supply Co., Inc., Muncie
 Kevin Yoder, CGP, K.W. Yoder Construction Inc., Elkhart
 Julia Young, HCCP, Flaherty & Collins Properties, Indianapolis
 Mike Zehner, CGB, GMB, Zehner Development Corp., Evansville
 David Zehr, CAPS, CGP, CGR, Zehr Construction Inc., Goshen



IBA Members Meet with State Legislators at Legislative Lunch




Housing & Legislative Conference
Presidents' Reception & Board Session













IBA Members Meet with State Legislators at Legislative Lunch



IBA Members Meet with State Legislators at Legislative Lunch



DISCOUNT PRICING FOR INDIANA BA MEMBERS

The Indiana Builders Association partners with NPP to provide discounts on products and services. NPP negotiates the rates, and makes them available to Indiana Builders Association members.

NPP MEMBERSHIP IS FREE.

Available products include:

Wireless Service	Tech Devices
Office Supplies	Fleet Management
Travel	Remote Surveillance
Maintenance & Repair	and more...



Access the nation's largest and most reliable 4G LTE network.

Corporate Discount - 22% discount on eligible wireless calling plans \$34.99 and higher (five line minimum, two corporate lines required).

\$20 for 3GB data on 3G/4G devices or \$30 for 5GB with Mobile Hotspot on 4G smartphone devices for corporate subscribers.

Text Message Offer - 250 per month for free, 500 per month for \$5, or unlimited per month for \$10.

Employee Discount - Up to 18% discount on eligible wireless calling plans \$34.99 and higher (15% discount, plus 3% if enrolled in paperless billing and My Verizon).

Accessories - 25% discount on select accessories.

*Eligibility Requirement: Company must be a commercial construction company, home builder, remodeler or other trade craftsman.

All Verizon Wireless offers are for a limited time only and are subject to equipment availability. Verizon Wireless reserves the right to change or modify all offers at any time without notice. All terms and conditions are subject to and governed by Verizon Wireless' Agreement with Customer including, but not limited to, Customer eligibility requirements. Every effort is made to ensure the accuracy of the Verizon Wireless offers, however, Verizon Wireless is not responsible for any errors or omissions.

Exclusive savings with the world's largest online travel agency.

Save 5% on hotel bookings—over and above Expedia's industry leading prices.

The nation's leading provider of online legal document services and legal plans to families and small businesses.

15% discount for NPP members.

HOW TO GET STARTED

Signing up to be an NPP member is free and easy:

- Visit www.mynpp.com, click on "Join Now."
- Select "Company," then "Construction," then "Residential"
- Select "HBA-Home Builders Association" from the Association dropdown menu and complete enrollment.

National Purchasing Partners
800.810.3909
mynpp.com
customerservice@mynpp.com

Discount pricing on maintenance, repair and operating supplies.

Local products and service at over 2,600 stores.



Housing & Legislative Conference Presidents' Reception & Board Session

Rebate Program saves members thousands!

Since the Member Rebate Program (MRP) has been offered as a free member benefit of the Indiana Builders Association, it has given participating members a total of \$255,254.50. With 170 members participating in the program, that is an average of \$1,501.50 going to each builder and remodeler member!

IBA's Member Rebate Program lets builders and remodelers receive cash rebates for using certain manufacturers' products in the building and remodeling of homes. There are currently 46 participating manufacturers covering 36 different product categories.



This is your final chance to receive a rebate for any address completed in 2014. Be sure to make the claiming process easier on yourself going forward by taking advantage of our new customized EXCEL template. You only need to select the manufacturers that were used and an EXCEL template is generated for you with only those selected products.

Once you are registered, you are eligible to claim on a quarterly basis. Any home, remodeling project, or multi-family unit completed from October — December is eligible to be submitted by February 20, 2015.

The claiming process is just as simple as

First you need to register:
www.HBArebates.com
 This tells MRP where to send your rebate check!

registering. An address is ready to be submitted once the entire project is completed. MRP will ask for your company name, the completed address, and the completion date(s). You then complete the information required for each manufacturer used. Typically: *Quantity used.*

Subcontractor or supplier name
Model number
No receipts are needed!



Once a project is completed and the form is filled out, all you have to do is send it in. MRP will process your quarterly information, send it to the manufacturers, and issue you one lump-sum check for all of your rebates!

Nationwide, over 70% of the builders and remodelers who participated last year have received in rebates more than they paid in annual dues to their HBA. Get the most of your membership by taking advantage of this free member benefit.

www.HBArebates.com

HVAC	Dealer/Subcontractor: _____	
bryant	List Quantity Used (if more than 1 accessory please note):	
Complete HVAC System Qty: _____	Thermostat Qty: _____	Air Cleaner Qty: _____
Heat Only System Qty: _____	Humidifier Qty: _____	Zoning System Qty: _____
Heat or Energy Recovery Ventilator Qty: _____		

Indiana Builders Association members have received cash rebates totaling \$255,254 from this program.

IBA builder and remodeler members are eligible for this free rebate program.

www.HBArebates.com

NAHB rewards recruiters with double spikes

NAHB wants you to lead the way with member recruitment. This year your association has two chances to increase Builder and Associate membership while competing to win up to \$2,500. Local HBAs can compete in both the spring (May) and fall (either September or October). The top 5 finishers in each size category will take home a cash prize. That's 60 local association winners in 2015!

When local HBAs participate in the 2015 Spring Membership Drive, their members can earn double Spike Credits for each new member they recruit. For those locals that participate in both the Spring and Fall Membership Drives, members can earn triple Spike Credits for each new member they recruit.

its for each new member they recruit.

In order to win prizes and earn double and triple spike credits, your association must sign up to participate. Complete program rules and details are available at nahb.org/2015MembershipDrive.

Current participating Indiana locals whose members qualify for triple spike credits are: Dubois County (May & September), Elkhart County (May & October), Kosciusko Fulton Counties (May & October), East Central Indiana (May & October), Northwest Indiana (May & October), St. Joseph Valley (May & October), and Greater Terre Haute (May & September).



HCCP retake exam offered in April

The Housing Credit Certified Professional (HCCP) is a specialized designation for developers, property managers, asset managers and others working in the affordable housing industry through the Low-Income Housing Tax Credit (LIHTC) program. One of the requirements for earning the HCCP designation is successful completion of the HCCP exam.

April is HCCP Retake Month. If you need to retake the HCCP exam, Indiana Builders Association is offering retake exams on the following Wednesdays in April in Indianapolis:

- Wednesday, April 1 9:30 a.m. – 12:00 p.m.
- Wednesday, April 8 9:30 a.m. – 12:00 p.m.
- Wednesday, April 15 1:00 p.m. – 3:30 p.m.
- Wednesday, April 22 1:00 p.m. – 3:30 p.m.
- Wednesday, April 29 1:00 p.m. – 3:30 p.m.

The cost of the HCCP retake exam is \$100. The testing location is 101 W. Ohio Street, Ste. 710, Indianapolis, IN. Registration is required 7 days prior to the exam date, and you may register by emailing Carlie@BuildIndiana.org or calling 800-377-6334 ext. 206. The registration form is available online at <http://www.buildindiana.org/design/HCCP-Retake-Exam-Apr-2015.pdf>



ATTENTION BUILDERS AND REMODELERS:
 Do you want to start getting money for products you already use?

The Member Rebate Program is a free member benefit of the State Home Builders Association that is available to all active Builder and Remodeler Members.



There are currently over 40 of the country's leading Manufacturer Brands participating in the Member Rebate Program.

MOST THAT YOU PROBABLY ALREADY USE!

It's as easy as 1-2-3!

- 1) Register
- 2) Submit a Rebate Claim
- 3) Receive a Rebate Check!

Visit www.HBArebates.com to Register & Claim

OVER 70% OF PARTICIPANTS RECEIVED MORE THAN THEIR ANNUAL DUES TO THEIR ASSOCIATION LAST YEAR!



"Like" us on Facebook for more information:
www.facebook.com/MemberRebateProgram

Call us Toll Free:
866-849-8400

Or visit our website:
www.HBArebates.com

The ever-changing requirements for residential construction

Typically when Indiana decides to update its building codes by adopting a more recent version of an amended model code, the regulated community has the opportunity to submit proposed code changes, participate in code review committee meetings, and testify at the public hearings in support of or opposition to the proposed rules.

When federal standards or standards referenced in the model codes change, these changes have the effect of changing the code without the aforementioned vetting that provides transparency and balance of interests in Indiana's code adoption process.

Here are three examples of changes to residential construction resulting from changes to federal standards or standards referenced in the model codes:

1) Size and Installation Requirements for Water Heaters

2) Safety Barrier for Glass-Front, Gas Fireplaces



Codes Corner
By Carlie Hopper
Regulatory Affairs Director,
Indiana Builders Association

3) New Design Values for Southern Pine

Size and Installation Requirements for Water Heaters

Federal energy-efficiency standards for residential water heaters effective April 16 will change the size and installation requirements for water heaters. Water heaters of 55 gallons and less may increase in size by 1-2 inches in width or height to accommodate the additional insulation. These increased dimensions may require

additional installation clearances or some manufacturers may choose to adjust the capacity of some of their tanks, offering 2-3 gallons less, so their tanks still fit in the same space. The changes for water heaters larger than 55 gallons are more significant. For these larger units, electric water heaters must use a heat-pump design and gas water heaters will need to be a condensing combustion type to meet the new efficiency requirements.

A detailed explanation is available at nahb.org/waterheaters. Builders and remodelers should contact their sales representatives, suppliers or plumbing subcontractors to discuss the best solution for their projects. Note: Products manufactured before April 16 can still be bought and installed after the changeover date.

Safety Barrier for Glass-Front, Gas Fireplaces

As of January 1, all newly manufactured glass-fronted, gas fireplaces and stoves

will include an installed protective barrier if their glass surface temperature exceeds 172 degrees Fahrenheit, according to the latest ANSI Standard Z21.50 and Z21.88. This new safety standard was approved by the American National Standards Institute (ANSI) in 2012 and requires that the barrier must be in place when the product is installed.

The 2005 Indiana Residential Code, Section R101 states that "standards referenced in this code shall be considered part of the requirements of this code" and includes the two previously mentioned ANSI Standards in Ch. 43; however, it does not include the latest versions of these standards. That said, if the manufacturer's instructions for the new product with the protective barrier require the barrier to be installed, then according to the Exception to R101 the manufacturer's instructions would apply.

Note: Product produced prior to January 1, 2015 without the barrier can still be sold until inventory is depleted.

New Design Values Southern Pine

New design values for all sizes and grades of visually graded Southern Pine dimension lumber were approved by the American Lumber Standard Committee and became effective June 1, 2013. The new values were reduced by 25-30% and primarily affect the design of roof trusses. The prescriptive tables for joists and rafters in the 2014 Indiana Building Code reflect the reduced values; however, those in the 2005 Indiana Residential Code do not. Builders should use the revised span tables developed by the American Wood Council and available at <http://www.southernpine.com/new-design-values/>.

IBA's Governmental Affairs Team will continue to provide updates on changes that impact you and to advocate for cost-effective and affordable building codes, standards and regulations that govern residential construction.



Design, Fabrication & Installation

Vehicle Graphics

Vinyl Graphic Signs

Street & Traffic Signs

Interior Displays

Sales Center Displays

Custom Routed Signs

Builder & Community Signs

Installation & Removal

Sign Repair

3-D Lettering

Metal Fabrication

Yard Signs

Weekend Directionals

317.867.2737

www.CSI-SIGNS.com





The BA of Northeast Indiana proudly displays its Toys for Tots donations. The Angola-based local was able to donate approximately 50 gifts for children, and according to President Jeff Wilson (left) and Immediate Past President Jeff Deahl, CGP "It's our biggest loot yet!"

NETWORKING AT IBA PRESIDENTS' RECEPTION & BOARD MEETING



Approved Agents

Dearborn County HBA
BA of Dubois County
Logan Lavelle Hunt
 Loyd Jobe
 812-401-9206
 LoydJobe@LLHins.com

BA of Elkhart County
HBA of Fort Wayne
BA of Northeast Indiana
The DeHayes Group
 Greg Gerbers
 260-969-1317
 greg@dehayes.com

BA of Greater Indianapolis
East Central Indiana BA
Madison County HBA
Wayne County BA
Wharton Insurance
 Scott Wharton
 317-663-4138
 Scott@wifsinc.com

Jackson-Jennings BA
Lawrence County HBA
Monroe County Building Assn.

Parker Group
 Miles Parker
 812-275-5921
 milparker@parkergruopindiana.com

BA Kosciusko Fulton Counties
Marshall County BA
Wetzel Insurance Agency
 Byron Kauffman
 574-267-6183
 BKauffman@wetzel1.com

HBA of Howard County
Jasper County HBA
BA of Greater Lafayette
Mid-North Indiana BA
MBAH Insurance / Heiny Insurance
 765-423-5421 / 800-735-5365
 Cindy Finkenbinder,
 CFinkenbinder@MBAH.com
 Deb Musser, DMusser@MBAH.com
 Jay Spry, JSpry@MBAH.com

BA of LaPorte County
HBA of Northwest Indiana
General Insurance Services
 Eric Gibson
 219-510-6207
 EGibson@genins.com

IBA offers fully insured health insurance program to members



Contact an insurance agent listed if you are a builder, remodeler, subcontractor or provide a product or service that is included in the certificate of occupancy and would like to find out if you can offer a quality, fully-insured health insurance program (Anthem) to your employees at a reasonable cost.

Ask the agent to consider your company for the Indiana Builders Association Health Insurance Program.

The Indiana Builders Association (IBA) has partnered with Association Insurance Partners to bring a health insurance program to our membership. The Indiana Employers Trust is operational.

This product is medically underwritten and fully insured by Anthem. It offers coverage utilizing the BlueCard network just like products currently offered by Anthem. There are 12 benefit designs across a wide range of deductibles, drug cards and high deductible health plans, all of which meet or exceed Bronze-level coverage.

The Indiana Employers Trust will give member firms the opportunity to possibly realize lower health insurance rates due to several factors, the most important of which is the aggregation of like industry companies into a larger group, creating buying power and spreading the risk of a few amongst many.

HBA of St. Joseph Valley
McCarthy Insurance Group
 Schaune Johnson
 574-259-5622
 Schaune@McCarthyIns.com

HBA of Greater Terre Haute
Crapo Insurance Agency
 Jay Crapo
 812-478-3100
 cinsurance@ma.rr.com

BA of Southeastern Indiana
Southeastern Insurance
 Kathy Linville
 812-934-3209
 KLinville@southeastern-ins.com

Gibson County BA
Vincennes Area BA
ISU Meeks Insurance
 Brad Bane
 812-886-4000
 Brad@MeeksInsurance.net

Meet the 2015 Local HBA Presidents



Jeff Andree
Andree Builders, Inc.
Jasper County HBA



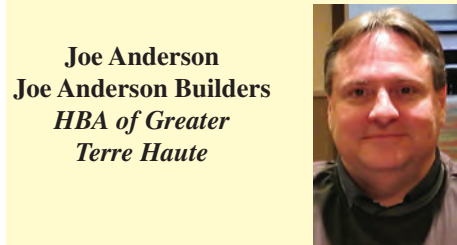
Greg Gerbers
The DeHayes Group
HBA of Fort Wayne



Brett Harter
Freeman & Harter
Custom Homes
BA Kosciusko
Fulton Counties



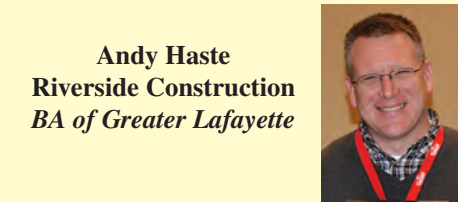
Micah Hill
MILHAUS: Development
BA of Greater Indianapolis



Joe Anderson
Joe Anderson Builders
HBA of Greater
Terre Haute



Bob Gillaspay
Town & Country
Construction
Jackson-Jennings BA



Andy Haste
Riverside Construction
BA of Greater Lafayette



TJ Jacobs
Berco Construction
Dearborn County HBA

Local Presidents (see page 19)



Jason Bell
The Vacuum Center
Monroe County Building
Association



Morris Bennett
Bennett Construction
Lawrence County HBA



Doug Cunningham
Richard's Building
Supply
HBA of Howard County



Don DeLaCroix
Miles-Richmond, Inc.
Wayne County BA



Eric Denning
Denning Brothers
Construction
Gibson County BA



Ryan Downey
Downey Home Designs
Mid-North Indiana BA



Eric Early
Hammer Enterprises
Marshall County BA



VISIT ONE OF
OUR LOCATIONS:

717 LEY ROAD
FORT WAYNE, IN 46825
(260) 484-4191
(800) 284-4191
FAX (260) 482-1678

3740 HANNA CIRCLE
INDIANAPOLIS, IN 46241
(317) 821-8301
(800) 777-9728
FAX (317) 821-8305

4673 DALE DRIVE
LAFAYETTE, IN 47905
(765) 477-2575
(800) 677-2828
FAX (765) 477-6380

800 SOUTH COUNCIL STREET
MUNCIE, IN 47302
(765) 289-0264
(800) 395-6994
FAX (765) 286-4812

4110 REAS LANE
NEW ALBANY, IN 47150
(812) 948-7933
(800) 472-0823
FAX (812) 948-7976

2825 SOUTH 11TH STREET
NILES, MI 49120
(269) 684-3600
(800) 888-9083
FAX (269) 684-3737

www.NORANDEX.COM



Are you getting the level of service you deserve?

At Norandex Building Materials Distribution, we're all about people, products and service.

Our people are experienced building industry professionals who are genuinely interested in your business.

We distribute top quality, competitively priced windows, siding, roofing, doors and more, that are strongly warranted for performance.

And, the service, commitment and support to our customers is unmatched and unwavering.

Our customers deserve the best, and we deliver it, because of the high level of trust they put in us.



IBA Spike Club Members Recognized for Recruiting

Recruiting new members to your local association is an activity recognized and rewarded through the Spike Club. Those who participate are called Spikes, and they are among the most valued members of the association.

Member-to-member recruitment and retention efforts are the largest source of growth for the federation. Spikes bring grassroots growth and stability. These efforts lead to the development of the general membership and our leadership pipeline. Spikes are the membership leaders of our

federation, building the voice, power and influence on every level, in every state.

Below is a list of Indiana's Spikes according to total credits earned as of February 28, 2015. For more information on Spike Club, including the benefits of becoming a Spike, how to become a Spike, and the Spike Club levels, please click www.nahb.org/spikeclub. Spikes can check their current credit total by going to the "Your Membership" section of nahb.org and clicking on "My Profile."

Statesman Spikes with 500 Credits

- Paul Shoopman, Indianapolis, 770.5
- Richard Jenkins, Terre Haute, 621
- David Kovich, Lafayette, 561

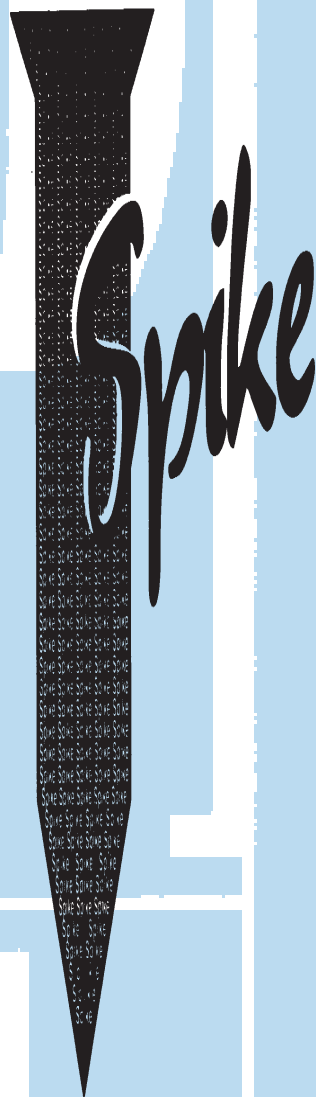
Super Spikes with 250 Credits

- Mark Schneider, Jasper, 481
- Herb Delagrang, Fort Wayne, 472
- Pat Harrison, New Albany, 424
- Larry Coplen, Warsaw, 410
- Robert Buescher, Fort Wayne, 397
- Mike Sievers, Vincennes, 386
- Rob Wacker, Fort Wayne, 366
- Vern Leatherman, Goshen, 354.5
- Michael Bell, Westville, 350
- Skip Egolf, Valparaiso, 348.5
- Gloria Anderson, Terre Haute, 338
- Tim Miller, Goshen, 330.5
- Todd Newman, Riley, 312.25
- Guy East, Indianapolis, 308.5
- Terry Stultz, Bloomington, 290.5
- Bill Williams, Bedford, 287.5
- Mike Talbert, Newburgh, 286.5
- Ben Houser, Valparaiso, 283.5
- Gregory Furnish, Memphis, 282.5
- Ron Dauby, Evansville, 278.75
- Orrin Sessions, Fort Wayne, 276.5
- Carl Shepherd, Evansville, 273
- Will Wright, Carmel, 263.5
- Chris Erb, Goshen, 250
- Pete Gray, Carmel, 250

Royal Spikes with 150 Credits

- Joe Shipley, Fort Wayne, 246
- Steven Heidorn, Chandler, 244.25
- Phil Myers, Indianapolis, 243.5
- Michael Gorman, Greenwood, 239
- Alan Bosma, Newburgh, 238.5
- Roger Delagrang, Ft. Wayne, 238
- Jeff Thomas, Fort Wayne, 238
- Ron Smith, Santa Claus, 237.5

- Beverly Jacques, South Bend, 235
- Trent Hunt, New Albany, 230
- Dennis Wilson, Gary, 228
- Joe Zehr, Fort Wayne, 227
- David Hizer, Aurora, 216
- Don Thieneman, Floyds Knobs, 216
- Adlai Schrock, Goshen, 214
- Greg Longest, Sellersburg, 213
- Earl Cooper, Bloomington, 211
- Bill Przybysz, Mishawaka, 208



- Thomas Fuller, Bloomington, 207.5
- Mark Zimmerly, Terre Haute, 203
- Brad Sterchi, Evansville, 202.5
- Doug Birkey, Granger, 202
- Sandy Smith Jones, Evansville, 200.5
- Terry Day, Terre Haute, 200
- Duane Kees, Fort Wayne, 200
- Carl McIntyre, Mc Cordsville, 200
- Dennis Spidel, Angola, 199.5
- Ronald McGillem, Newburgh, 199
- Matt Momper, Fort Wayne, 195
- Roger Harbison, Georgetown, 194.5
- Andrew Place, South Bend, 192.5
- Jerry Highley, Yorktown, 190
- Jay Crapo, Terre Haute, 189.5
- Jay Shipley, Fort Wayne, 187.5
- Larry Swank, Mishawaka, 183
- Doug Miller, Elkhart, 182.5
- Andy Andree, Demotte, 180
- Steve Schreckengast, Lafayette, 176.5
- John Jones, Vincennes, 175.5
- James Klotz, Syracuse, 175
- Ken Wilson, Angola, 175
- Richard Miller, Goshen, 170.5
- William Badger, Newburgh, 170.25
- Lucky Jennings, Oolitic, 169
- Brian Adams, Indianapolis, 167.5
- Mary Ellis, Lafayette, 167
- Curtis Rector, Indianapolis, 166.5
- Ryan Baker, Terre Haute, 162
- Tom Schroering, Jasper, 162
- Alan Simmons, Muncie, 161.5
- Frank Scholz, Evansville, 161
- Mike Hannigan, Carmel, 160
- W Ullery, Kokomo, 160
- Stephen Robinson, New Castle, 158.75
- Karl Bandemer, Fort Wayne, 157.5
- Dan Wolf, Noblesville, 157.5
- William Sodo, Crown Point, 154.5
- Jacob Feichter, Fort Wayne, 154
- Donald Stash, Gary, 153.5
- Tim Henderlong, Crown Point, 152
- John Letherman, Elkhart, 152
- Terry Conley, Merrillville, 150.5

Red Spikes with 100 Credits

- Roger Cox, Jasper, 149
- James Pressel, La Porte, 147.5
- Jeff Loucks, Goshen, 146.5
- Jeff Hamman, Leesburg, 143
- Linda Rogers, Granger, 142.5
- Jeffrey Hatfield, Evansville, 141.75
- Jeff Martin, Goshen, 141.5
- Mark Werncke, Greenville, 141
- Ed Kelly, Crown Point, 140.75
- Judson Motsenbocker, Muncie, 140
- Steven Wilson, Carmel, 140
- Richard Carriger, Carmel, 139
- David Compton, Fishers, 139
- Ralph Yearly, Bedford, 139
- Bob Coolman, Valparaiso, 137
- Frank Spivey, Indianapolis, 136.5

- Damien Scheessele, Newburgh, 135.75
- Dave Mark, Elkhart, 135.5
- Tim Eckert, Lebanon, 132
- Steve Bogenschutz, Ft. Wayne, 130.5
- Kevin Yoder, Elkhart, 128.5
- Wendell Miller, Warsaw, 127.5
- Leon Fisher, Merrillville, 127
- Jack Sumption, South Bend, 127
- Tim Mustin, Anderson, 125
- Randy Crutchfield, Noblesville, 124
- Kevin Dupont, New Albany, 120
- Corby Thompson, Fishers, 119.5
- Bob Hawley, South Bend, 118.5
- Jamie Lancia, Fort Wayne, 118.5
- Charlie Giese, Fort Wayne, 118
- Dave Zehr, Goshen, 118
- Dana Cone, Syracuse, 117
- Michael Altman, Indianapolis, 113.5
- Brad Persohn, Jasper, 113.5
- Steve Connors, Lafayette, 111
- Patrick Foley, Lafayette, 111
- Eric Holt, Otterbein, 111
- Ervin Raber, Shipshewana, 110.5
- Bill Ready, Princeton, 109.5
- Dennis Meneely, Brazil, 109.25
- Lynne Gallant, Indianapolis, 108.5
- Geoff Horen, Indianapolis, 108.5
- Douglas Harvey, Warsaw, 108.25
- Gene Miller, Elkhart, 107.5
- Houser Canter, New Albany, 105
- Mike Smith, Granger, 104.75
- Kenneth Puller, Indianapolis, 104.5
- Greg Hoppes, Kokomo, 104
- Tony Schrank, Floyds Knobs, 103
- Todd Olthof, Saint John, 102.5
- Alan Sommers, Chesterton, 100.5

Green Spikes with 50 Credits

- Edsel Charles, Brentwood, 99
- Dan Study, Spencerville, 99
- Jeff Happe, Evansville, 97.75
- Mark Hubers, Demotte, 97.5
- Brad Killebrew, Evansville, 97.5
- Robert Lane, Greenwood, 97.5
- Jerry Korte, New Haven, 97.25
- Joe Goossens, Elkhart, 97
- Thomas Borger, Elkhart, 95
- John Wagner, Fort Wayne, 95
- Frank Morin, Merrillville, 94.5
- Alan Eisenhour, Plymouth, 94.25
- Louie Cronmiller, Mishawaka, 94
- William Feikes, Laporte, 93.5
- Terry Herschberger, Middlebury, 92.5
- Steven Smith, Borden, 92.5
- Dale DeVon, Granger, 92
- Gerri Garrett, Fort Wayne, 92
- Robert Osborne, Sellersburg, 92
- Danny Davis, Newburgh, 91.5
- Bob McKean, Kokomo, 91
- jeff deahl, Angola, 90.5
- Bob Van Berg, Hobart, 90.5
- M Weiss, Carmel, 90.5

IBA Spike Club Members Recognized for Recruiting

Green Spikes with 50 Credits

Vern Heacock, Elkhart, 90
 Jim White, Carmel, 90
 Brian Holley, Terre Haute, 89.5
 Mike Zehner, Evansville, 89.5
 Fred Kreigh, Kendallville, 87.5
 John Elpers, Evansville, 87
 Dave Poe, Floyds Knobs, 86
 Paul Trench, Terre Haute, 85.5
 Dave Newham, Valparaiso, 85
 Marc Berridge, Evansville, 84.5
 John Kozon, Cromwell, 84.5
 Paul Shinn, Chesterton, 83
 Mark Sovinski, Bloomington, 83
 Lawrence Johnson, Anderson, 82.5
 Floyd Lancia, Fort Wayne, 82.5
 John Lazaro, Avon, 82.5
 Brian Wolka, Brownstown, 82.5
 Brian Cottom, Terre Haute, 82
 David Howald, Brazil, 81.5
 Matt Lancia, Fort Wayne, 81
 Ben Beard, Bloomington, 80
 Kevan Biggs, Decatur, 77.5
 Charles Pechette, Indianapolis, 77.5
 Ric Zehr, Fort Wayne, 77
 Richard Oakley, Evansville, 76
 Mike Temple, Westfield, 76
 Craig Yoder, Fort Wayne, 73.5
 Vicki Lowery, Clarksville, 73
 Gary Schnell, Jasper, 72
 Jeff Chupp, Bristol, 71.5
 Gregg Richhart, Fort Wayne, 71.5
 Heath Vannatter, Kokomo, 71
 Don Clemens, Warsaw, 70.5
 James Bauman, Hoagland, 70
 Terry Davis, Ellettsville, 70
 Jerry Deckard, Ellettsville, 70
 Linda Krinock, Indianapolis, 70
 Tina Bernacchi, Monticello, 69.5
 Kenny Reinbrecht, Haubstadt, 68.5
 Daniel Schlatter, Warsaw, 68.5
 David Eckrich, Granger, 68
 Mike Frank, Evansville, 68
 Frederick Olthof, Saint John, 68
 Dick Zirkle, Evansville, 68
 Joe Reedy, Indianapolis, 67.5
 Gary Allen, Fort Wayne, 67
 Randy Harris, Chesterton, 67
 Bruce Jackson, Syracuse, 67
 Pete Hils, Indianapolis, 65.5
 Scott Zila, La Porte, 65.5
 Gary Furniss, Fort Wayne, 65
 Thomas Mullen, Indianapolis, 64.5
 Lynn Delagrang, New Haven, 63
 Jim Fitzer, Fort Wayne, 62.5
 Denny Smith, Indianapolis, 62.5
 Richard Cook, Crown Point, 62
 Don Eyer, Terre Haute, 61.5
 Hal Kemmerer, South Bend, 61
 Richard Tudor, Muncie, 60.5
 Jim Lancia, Fort Wayne, 60

Shane Clements, Evansville, 59.5
 Diane Trippeer, Valparaiso, 59.5
 Andy Place, South Bend, 59
 Wayne Birkey, Granger, 58.5
 John Eppen, Indianapolis, 58.5
 Walter Van Zilen, Newburgh, 58
 Jim Arvin, Evansville, 57
 Kent Burget, Indianapolis, 57
 Kris Owen, Valparaiso, 56.5
 Grant Giese, Lafayette, 56
 Pat Richard, Lafayette, 56
 Merrill Wolff, Oakford, 55.5
 Roger Nealis, New Albany, 55
 Greg O'Herren, Indianapolis, 54.5
 Kim Thonn, West Lafayette, 53.5
 Victor Charlson, Valparaiso, 53
 Jim Muth, Evansville, 53
 Steve Becker, Indianapolis, 52.5
 Richard Schmidt, Guilford, 52
 Max Courtney, Warsaw, 51.5
 Mitch Feikes, Laporte, 51.5

Life Spikes with 25 Credits

Teri Tillery, Indianapolis, 49.5
 Rick Laurie, Lafayette, 49
 Rodney Robrock, Fort Wayne, 49
 David Lucas, Brownstown, 48
 Deb Plue, Lafayette, 48
 Leigh Ann Clayton, Indianapolis, 47
 Mark Gradison, Indianapolis, 47
 David Schuler, New Albany, 47
 Melissa Duke, Greenwood, 46.5
 John Mutchner, Terre Haute, 46.5
 Phyllis Courser, Lafayette, 45.5
 Sean Miller, Evansville, 44.5
 Terry Stauffer, Fort Wayne, 44.5
 Chris Combs, Evansville, 43.5
 Michael Crabb, Indianapolis, 43.5
 Larry Delagrang, Fort Wayne, 43.5
 Barclay Allen, Leo, 43
 Ken Ausenbaugh, Batesville, 43
 Greg Szybala, La Porte, 43
 Daniel Losekamp, Harrison, 42
 Kimber McElhinney, Indianapolis, 42
 Lisa Raderstorf, Elkhart, 41.5
 Chris Jankoviak, Mishawaka, 41
 Jack Thompson, Bloomington, 41
 Brad Cayot, New Haven, 40.5
 Van Miller, Cromwell, 40.5
 Wilmer Miller, Elkhart, 40.5
 Bert Warner, Evansville, 40
 Jeremy Ash, Indianapolis, 39.5
 Lisa Harvey, Warsaw, 39.25
 John Cardwell, Kokomo, 38.5
 Brad Jackson, Syracuse, 38.5
 Al Mehringer, Jasper, 38.5

Robert Sanders, Warsaw, 38.5
 Cheryl Seitz, South Bend, 38.5
 Terry Robinson, Richmond, 38
 Eric Woerner, Indianapolis, 38
 Thomas Bedsole, Indianapolis, 37.5
 Brent Holweger, Evansville, 37
 Mark Lengacher, Fort Wayne, 37
 Fred Vogel, Seymour, 37
 John Graupner, Henderson, 36.5
 Steven Hoss, Oaklandon, 36.5
 Dennis Voegerl, Huntingburg, 36.5
 Nick Thompson, Owensboro, 36
 Roberta Alfrey, Granger, 35.5
 James Buckhardt, Fort Wayne, 35.5
 John Driscoll, Terre Haute, 35.5
 Jennifer Mitchell, Evansville, 35.5
 John Walborn, Fort Wayne, 35.5
 Joe Garcia, Westfield, 35
 Brian Keene, Lafayette, 35
 Chris Monroe, Kokomo, 35
 Mark Hansen, Evansville, 34.5
 Donna Moulder, Carmel, 34.5
 Sarah Oudman, Wheatfield, 34
 David Stemler, New Albany, 34
 Ted Ubelhor, Evansville, 34
 Linda Gilmore, Fort Wayne, 33.5
 John Guthrie, Terre Haute, 33.5
 Tom Slater, Brazil, 33.5
 Cory Hull, Angola, 33
 Elizabeth Urschel, Fort Wayne, 33
 Vince Vondervellen, Elkhart, 33
 James Bohrer, Bloomington, 32.5
 Robert Geswein, Corydon, 32.5
 Karen Lewis, Elkhart, 32.5
 Jim Greig, Greenfield, 32
 Brett Harter, Leesburg, 32
 Robbie Sears, Evansville, 32
 Sheila Hurst, Indianapolis, 31.5
 Maxine Laugle, Lawrenceburg, 31.5
 Ralph Akard, Carmel, 31
 Beth Meeks, Vincennes, 31
 Greg Thompson, Fishers, 31
 Vance Csaszar, Mishawaka, 30.5
 Bob Johnson, Griffith, 30.5
 Kathy Ribik, Valparaiso, 30.5
 John Hickey, Indianapolis, 30
 Roxanne Olejnik, Crown Point, 29.75
 Joe Mervar, Carmel, 29.5
 Rick Miller, Kokomo, 29.5
 Steve Smith, South Bend, 29.5
 Ty Romeo, Georgetown, 29
 L. Michael Baker, Bloomington, 28.5
 Kellie Fishburn, Nappanee, 28.5
 Jack Slager, Saint John, 28.5
 Mel Wood, Granger, 28
 Thomas Nowaskie, Vincennes, 27.5
 Melvin Betz, Celestine, 27
 Dan Mcmonagle, Mishawaka, 27
 Bruce Miller, Newburgh, 27
 Robert Sandberg, Danville, 27
 Donnie Stash, Gary, 27
 Kevin Becher, Vincennes, 26.5
 George Gray, Bloomington, 26.5
 Jeff Langston, Carmel, 26.5
 Becky Gastel, Plainfield, 26
 Jeff Andree, Demotte, 25.5
 Dan Killion, Bloomington, 25.5

J D Lucas, Indianapolis, 25.5
 Chris Scholz, Evansville, 25.5
 Larry Easterday, Warsaw, 25
 W Wolf, Fort Wayne, 25

Spikes with 6 credits

Bob Gillasp, Seymour, 24.5
 Dean Knies, Huntingburg, 24.5
 Casey Knigga, Lawrenceburg, 24.5
 Bill Kattmann, Evansville, 24
 James Bushey, Fort Wayne, 22.5
 Ryan Downey, Monticello, 22.5
 Ann-Marie Schapker, Evansville, 22.5
 Scott Thompson, Indianapolis, 22.5
 Rich Welage, Vincennes, 22
 Julie Deal, Valparaiso, 21.5
 Greg Milakis, Lafayette, 21
 Adam DeVon, Granger, 20.5
 Joe Barrett, Indianapolis, 20
 Ed Mehringer, Jasper, 20
 Cathy Stegemoller, Indianapolis, 20
 Josh Barkley, Ossian, 18.5
 John Kremke, Porter, 18.5
 Bill Lehman, Warsaw, 18
 Greg Longbrake, Elkhart, 18
 Don DeLaCroix, Liberty, 17.5
 Steve Downey, Monticello, 17.5
 Keith Scheessele, Newburgh, 17.5
 John Neff, Rosedale, 17
 Jamie Sulcer, Valparaiso, 17
 Kenny Elpers, Wadesville, 16.5
 Todd Hopf, Jasper, 16.5
 Gregory Lander, Jeffersonville, 16.5
 Lora Nix, Louisville, 16.5
 Victor Volom, Valparaiso, 16.5
 Jason Bell, Bloomington, 16
 Karen Bock, Mishawaka, 16
 Chad Delagrang, Fort Wayne, 16
 Jim Bolka, Michigan City, 15.5
 John Troyer, Mishawaka, 15.5
 Bruce Craig, Indianapolis, 14.5
 Scott Edmond, Evansville, 14.5
 Dan Graves, Goshen, 14.5
 Micah Hill, Indianapolis, 14.5
 Joe Viewegh, Camby, 14.5
 Brad Whicker, Plainfield, 14.5
 Palmer Myers, Crown Point, 14
 Joseph Ash, Carmel, 13.5
 Donnie Denton, Lynnville, 13.5
 Andy Haste, West Lafayette, 13.5
 Deb Paton-Showley, Warsaw, 13.5
 Steve Ulery, Culver, 13.5
 Jay Andrews, Lafayette, 12.5
 Judy Dauby, Evansville, 12.5
 Chris Doncaster, Elkhart, 12.5
 Joe Ennis, Chesterton, 12.5
 David Johnson, Winona Lake, 12.5
 Larry Miller, Goshen, 12.5
 Bob Craig, Avon, 12
 Arthur Haan, Indianapolis, 12
 Heather Rayka, Indianapolis, 12
 Vic Stansberry, Carmel, 11.5
 Andy Tolch, La Porte, 11.5
 Jeff Wilson, Angola, 11.5
 Kristy Wozniak, Lafayette, 11.5
 Mindy Reece, Richmond, 11
 Susie Wulff, Muncie, 10.5

We

Our
Spikes!

Meet the 2015 Local HBA Presidents (from page 16)



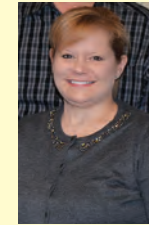
Lawrence Johnson, CAPS
Mustin Builders, Inc.
Madison County HBA



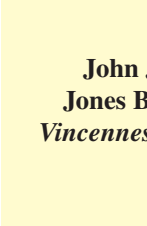
Ed Mehringer
Mehringer Bros. Plastering
BA of Dubois County



Vince Smith
Vince Smith Construction
BA of Southeastern Indiana



Michelle Wittig
Nugent Builders
HBA of St. Joseph Valley



John Jones
Jones Builders
Vincennes Area BA



Aaron Miller
Barrington Development Group
Southwestern Indiana BA



Matt Toole
Infinity Homes & Development
Building & Development
Association of Southern Indiana



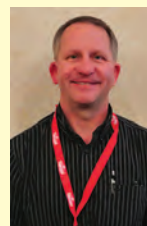
Kevin Yoder, CGP
K.W. Yoder Construction
BA of Elkhart County



Ed Kelly
Kelly Construction, Inc.
HBA of Northwest Indiana



Jud Motsenbocker, CGR, CAPS
Jud Construction, LLC
East Central Indiana BA



Jeff Wilson
Bob Buescher Homes
BA of Northeast Indiana



Scott Zila
Built-Right Construction
BA of La Porte County

IBA Spike Club Members

Spikes with 6 credits

- James Heinen, Elkhart, 10
- Brad Lombard, Fort Wayne, 10
- John McKenzie, Carmel, 10
- Matthew Toole, Clarksville, 10
- Pete Devos, Plymouth, 9.5
- Gregory Gerbers, Fort Wayne, 9.5
- Jerrod Klein, Indianapolis, 9.5
- Jeff Brant, Schererville, 9
- Chris Schrader, Indianapolis, 9
- Jason Ells, Westfield, 8.5
- Shannon Frank, Evansville, 8.5
- Susan Schricker, Mishawaka, 8.5
- Glenn Harris, Bloomington, 8
- Nick Kacarab, Osceola, 8
- Aaron Miller, Newburgh, 8
- Craig Pawling, Elkhart, 8
- Bill Burns, Jeffersonville, 7.5
- John Hart, Carmel, 7.5
- Eric Prime, Greenwood, 7.5
- Marlon Schrock, Nappanee, 7.5
- Kirk Bouchie, Vincennes, 7
- Brad Chesterman, Monticello, 7
- Richard Hamilton, Indianapolis, 7
- Mark Heller, Fort Wayne, 7
- Larry Hobson, Louisville, 7
- Gail Sager, Elkhart, 7
- Matt Chitwood, Bloomington, 6.5
- Eric Fredrick, Vincennes, 6.5
- Tim Merchant, Rochester, 6.5
- Barbara Popp, New Albany, 6.5
- Brenda Schreiber, Hobart, 6.5
- Dennis Cripe, Plymouth, 6
- Mike Freeman, Newburgh, 6
- Jon Guy, Avon, 6
- Kurt Jones, Terre Haute, 6
- Barney Scheumann, Lafayette, 6
- John Schroering, Jasper, 6
- Andy Sheely, Plymouth, 6
- Tamra Stier, Leo, 6

Recruiters and their New Members (from page 7)

Jamie Sulcer, Chicago Title Insurance, Valparaiso
Kim Benko, Horizon Bank
Teri Moran, Horizon Bank

*Jeff Thomas, Oakmont Development, Fort Wayne
Mike Peters, TB Holdings LLC
Victor Steury, Steury Homes LLC

James Ward, Docs Basement Systems, Jeffersonville
Vickie Julius, 300 Spring LLC
Dennis Julius, Walnut Ridge Greenhouses

Recruiters Earning 1 Brick

*Joe Anderson, Joe Anderson Builders, Terre Haute
Bernard Ridens, Greater Wabash Valley SCORE
Chapter 661

Jay Arvin, Beazer Homes, Indianapolis
Bill Jarrett, Exterior Building Products

*Ryan Baker, Jenkins Builder/Developer, Terre Haute
Shane Turner, Advanced Fitness Solutions

Robert Bamey, Glenbrook Automotive Group, Fort Wayne
Tammy Robertson, The Maids

Jeff Bills, LP Building Products - Nashville TN, Martinsville
Greg Knepp, K&K Industries Inc.

*David Compton, R N Thompson & Assoc, Fishers
Megan Scott, Williams Creek Consulting Inc.

Michael Crabb, Pillar Group, Indianapolis
Michael Gollner, Gollner Homes

Jay Crapo, Crapo Insurance Agency, Terre Haute
Mark Miles, First Farmers Bank & Trust

Michael Daling, TSI Energy Solutions, Carmel
James Williams, CLEARresult Consulting Inc.

*Don DeLaCroix, Miles-Richmond, Inc., Liberty
Thomas Joiner, T J Construction

Matthew Dexler, Hawkeye Security & Electronic,
Jeffersonville
Lauren Brown, Michaelis Events

Patrick Dubach, The Re-Development Group, Indianapolis
Tom Lannan, Salin Bank And Trust

Chris Erb, Team Construction Co Inc., Goshen
Jay Rohrer, Team Construction Co Inc.

*Joe Garcia, G & G Custom Homes Inc., Westfield
Gary Adams, Charter One Bank
Christopher Garten, Signature Countertops, Scottsburg
Lincoln Ogden, Compass Project Management

Eric Goodman, A R C Companies, Jeffersonville
Blair Wingham, River Valley Financial Bank

Kurt Haas, Uebelhor & Son Motor Co, Jasper
Shawn Klumb, KS Energy Services LLC

*Brett Harter, Freeman-Harter Custom Homes, Leesburg
Mark Ebling, Overhead Door of South Bend/Mishawaka

*Andy Haste, Riverside Construction, West Lafayette
Mike Livengood, LMF Group

Bob Hawley, Cressy & Everett Inc., South Bend
Les Crooks, Penn High Bldg. Trades Corp.

*Trent Hunt, Logan Lavelle Hunt Insurance, New Albany
Eric Goodman, A R C Companies

Chad Hurm, City of Jasper, Jasper
Andrew Brelage, Smithville Communications

Beverly Jacques, Rose Brick LLC, South Bend
Pam Nickell, Centier Bank

*Richard Jenkins, Jenkins Builder/Developer, Terre Haute
Brian Connor, Budget Blinds of Terre Haute

*Lawrence Johnson, Mustin Builders Inc, Anderson
Joe Stolle, Sagamore Ready Mix

*John Jones, Jones Builders, Vincennes
Wayne Neace, Williams Bros. Health Care
Pharmacy Inc.

John Lazaro, Jr., J R Lazaro Builders Inc, Avon
George Huizinga, Zinga's Window Fashions

Brian Levan, WSBT-TV, Mishawaka
Chris Kramer, C. Kramer Interiors

Greg Longbrake, Advanced Heating Inc, Elkhart
Craig Patton, The Habegger Corporation



Tom McDaniel, Killebrew Brick, Evansville
Mark Byrley, Kenny Kent Toyota Lexus Scion

*Bob McKean, McKean Construction Co., Kokomo
Richard Moore, Moore Title & Escrow

*Brian Murphy, New Urban Homes, Evansville
Marvin Lengacher, M & S Construction

Palmer Myers, Meridian Title Corporation, Crown Point
Sheree Perfetti, Northwest Indiana Real Estate

*Todd Olthof, Olthof Homes, Saint John
Dean Savarino, Dean's Lawn & Landscaping

Craig Pawling, Silver Creek Homes Inc, Elkhart
Adam Cobane, Silver Creek Homes Inc.

Pete Popham, Popham Construction, Evansville
Doug Annakin, Shepherd Insurance LLC

*James Pressel, Pressel Enterprises Inc, La Porte
Dylan Bailey, Baileys Discount

Mindy Reece, Habitat for Humanity, Richmond
Don DeLaCroix, Ernst Enterprises, Inc.

*Pat Richard, Spire Group, Lafayette
Craig Wagoner, Craig Wagoner Electric

*Linda Rogers, Nugent Builders, Granger
Stephen Schmidt, Schmidt furniture & Cabinetry

Janiece Scherer, Lancia Homes, Fort Wayne
Nick Staker, Academy Mortgage Corporation

Gary Schnell, Sell4Free Welsh Realty Corp, Jasper
Scott Uebelhor

Tony Schrank, Tony Schrank Builders, Floyds Knobs
Ty Romeo, Ty Romeo Construction

Adlai Schrock, Schrock Homes Inc, Goshen
Dean Sprunger, Schrock Homes Inc.

*Alan Sommers, Sommers Construction, Chesterton
James Dines, NWI Generator

John Sturdy, Jr., John Sturdy Construction, New Albany
Edward Croucher, Metro Plumbing

*Lance Swank, Sterling Construction Corp of Indiana,
Mishawaka
Alice Springer, Barnes & Thornburg LLP

*Andy Switzer, ARKOR, Lafayette
Stephanie Richeson, Central Supply Co Inc.

Daniel Temme, Intek Inc., Evansville, IN
Mike Morrow, Mystic Development LLC

Scott Thompson, Arbor Homes LLC, Indianapolis
Scott Jarrell, Nu-Wool Co. Inc.

Jason Tuttle, Citizens Energy Group, Indianapolis
Amandia Stanfield, Amandia Stanfield Architectural
Designs

*Heath VanNatter, Vannatter Construction, Kokomo
Sidney York, Carpetland USA/ColorTile

Stacy Vervynck, McCarthy Insurance Group, Mishawaka
Mary Beth Fewell, Harmony Marketing Group

Fred Vogel, Vogel Builders, Seymour
Louis Abraham, W J Abraham & Sons

Victor Volom, Northwestern Mutual Life, Valparaiso
Kirk Kusmiz, Four Seasons Sunrooms

Kevin Walsh, Trinity Home Design Center, New Haven
Nate Smith, Ollesheimer & Son Inc.

*Michelle Wittig, Juday Creek Golf Course, Granger
Terry Reamer, Zolman Tire

Dan Wolf, Bedrock Builders Inc., Noblesville
Deborah Jones, DJ Interiors Inc.

*Kevin Yoder, K W Yoder Construction, Elkhart
Mark DeLeeuw, Stair Supplies

SuperFleet®



Now save up to **5¢ per gallon!**

- Over 7,000 Locations
- Online Account Management
- No-Cost Program
- Multiple Security Options
- Online Bill Payment



For more details or a complete list of locations now accepting SuperFleet, visit us at

www.superfleet.net

Contact
 Derrick L. Foward
 937-668-4727
 DLFoward@Speedway.com

