

# INDIANA BUILDER NEWS

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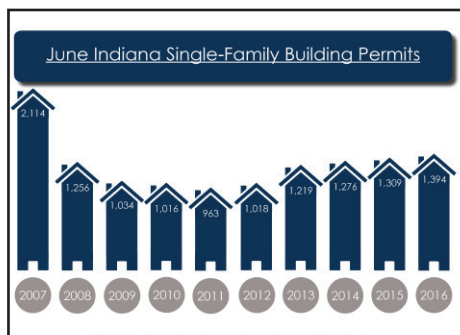
## In This Issue



### IBA leaders visit with Senator Joe Donnelly on Capitol Hill

IBA representatives visited several members of the Indiana delegation to discuss federal housing issues.

More photos on page 8



### Indiana single-family building permits up 14 percent for first half of 2016

Single-family building permits in Indiana increased 6 percent in June compared to the same time last year.

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## Housing industry files lawsuit against City of Greenwood

Arbor Homes, the Indiana Builders Association (IBA), and the Builders Association of Greater Indianapolis (BAGI) filed a lawsuit against the City of Greenwood in Johnson Superior Court on June 27, 2016. The lawsuit centers on Greenwood's interpretation of Indiana statute that grants property rights to builders and developers.

The City of Greenwood is attempting to enforce architectural standards that were adopted in September 2015 to projects started prior to that date.

It is the position of BAGI, IBA, and Arbor Homes that property rights commence at the time of a development plan filing and/or primary plat filing.

The City of Greenwood interprets the statute to mean that a builder has no vested rights until a later construction permit is issued. This means that when a builder applies for a permit for a new section of an approved subdivision, a new set of rules and regulations may be imposed on the new section.

"Obviously, the interpretation of the city would have widespread negative ramifications across the state on housing affordability if left unchecked," said IBA Chief Executive Officer Rick Wajda. "It

is critical that the home building industry continues to fight for housing affordability at every price point in Indiana. Hoosier homeowners and future homeowners need a voice against government overreach and the Indiana Builders Association is willing to make sure their voices are heard."

A recent study by the National Association of Home Builders (NAHB) entitled Government Regulation in the Price of a New Home highlights the need for sensible reforms to burdensome regulations that increase the cost of housing.

The study shows that on average, government regulations account for 24.3 percent of the final price of a new single-family home. In fact, the regulatory costs for an average single-family home went from \$65,224 in 2011 to \$84,671 in 2016 – a 29.8 percent increase in five years.

"The issue of housing affordability and the lack of affordable housing options in many areas of the state has become more prevalent as the housing sector begins to rebound and many levels of government begin to implement costly rules and regulations, increasing the cost of building a new home," said 2016 IBA President Jim Pressel. "The cost of regulation in the price

of a new home is rising more than twice as fast as the average American's ability to pay for it. That is simply not sustainable."

Building requirements similar to those in Greenwood have been imposed in other municipalities over the last 15 years and the legal basis for many of those ordinances is questionable. Indiana's statute regarding municipal zoning powers only allows for such standards for the preservation of architectural elements that already exist in a community, such as historic districts.

The end result of this government overreach is that the teachers, police officers, firefighters, members of the military and even young Hoosier families just starting their careers are unable to buy a home in the communities they work in, as builders cannot absorb these costs in the construction of new homes. These new regulations in many cases lower the density of units per acre; increase the size of the lot and/or home; and add costly aesthetic requirements such as brick, side-load garages, and other architectural features that do nothing to add to the safety or affordability of the home.

The IBA will keep members abreast of any further developments with the lawsuit as it progresses.

## Lt. Gov. Holcomb to address IBA Board on Sept. 12

The IBA Board of Directors will meet on Monday, September 12 at 12:15 p.m. at the 502 East Event Centre in Carmel.

The keynote speaker is Indiana Lieutenant Governor Eric Holcomb.



As Lt. Governor, Eric oversees a varied and diversified portfolio that includes the Indiana Housing and Community Development Authority (IHCDA).

Committee meetings will be held on Sunday, September 11 and Monday, September 12. All members are invited to attend the committee meetings of their choice.

Please RSVP by August 26 to Kim Heffner at 800-377-6334 ext. 203 or kimh@buildindiana.org.

See page 6 for a full schedule of events.

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For sponsorship opportunities and to register, contact Kim at kimh@buildindiana.org or 800-377-6334 ext. 203.



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# Taking the message of IBA to Capitol Hill

I do not know where the time goes. We are already half way thru the year, and fall is fast approaching.

I am pretty sure everyone else is just as busy as I am. It is difficult to keep up with the day to day of staying in business and keeping customers happy and content.

How can we possibly get it all done and keep abreast of what is going on in the industry? Maybe that is the easy part when you are a member of IBA. Keeping us all up to speed on industry happenings is one of the most important member services IBA provides.

I was fortunate enough to be able attend the D.C. meetings on Capitol Hill in June. What a great trip!



## President's Message

By Jim Pressel  
Pressel Enterprises

President  
Indiana Builders Association

The IBA delegation was able to meet with eight of Indiana's 11 Congressional delegates.

IBA is one of the few states that did the meetings on the Hill this year.

It is amazing to me that we were able to get meetings with almost all of the Congressional delegation.

NAHB provided us a special briefing to bring us up to speed on current issues they could use help with. We were accompanied by a NAHB governmental affairs director that attended most of our meetings, because they typically cannot get that kind of time with the Congressmen and Congresswomen, but IBA made it happen.

As I travel the state and visit with local associations not only am I looking for ideas to improve what IBA is doing, I am also trying to draw attention to the value of membership.

It is hard to cover all of what IBA does for members. The value of your membership is much larger than the discounts on services

and products.

On the D.C. trip, one of the big takeaways for me was that 25 percent of the cost of a new home is due to government regulations.

Can you imagine what that number could be without NAHB and IBA? That is the big picture and the true value of your membership.

As we get closer to the fall season, I am sure you are keeping a close eye on the elections – it is pretty hard not to this year.

What a crazy election year with the presidential, gubernatorial and congressional races all seeming to take many different twists and turns.

All of these races will prove to have an impact on our industry. Your Association to Build a Better Indiana (ABBI) and Build PAC contributions are more important this year than ever.

The IBA golf outing is a great way to make a contribution to Build PAC and have some fun at the same time. Mark your calendars for September 20!

Lastly, I want to personally invite everyone to attend the committee meetings and Board of Directors meeting in September.

If you have not had the opportunity to

attend some of the committee meetings or just have not been able to attend in a while, I promise you will not be disappointed.

The Board of Directors meeting, with a keynote address by Lt. Governor Eric Holcomb, will be one you will want to attend, too. Also on the agenda is an update on the developments from last year's strategic plan.

IBA is becoming the new and improved IBA, and your input is needed and valued.

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## Indiana Builder News

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Indiana Builders Association, Inc.



@IBAHome



# Why a strong association membership is so important

As a federation, we are the voice of the residential construction industry.

At the national level, federal office-holders, media, and policy-makers look to the National Association of Home Builders (NAHB) for input, guidance, and comments on how issues will impact the housing industry.

At the state level, we engage with state elected officials, regulatory bodies, policy-makers, and local media outlets to stress the importance of a housing market that is safe and affordable.

At the local level, the strength of our grassroots network is critical. Many local elected officials move up to state positions and knowing the organization and its members makes our voice that much louder. Having a strong local presence through home shows, parade of

homes, community service, and other local activities strengthens the community and strengthens the “brand” of the builders association.



## Inside the Issue

By Rick Wajda

Chief Executive Officer  
Indiana Builders Association

At the peak of the home building boom in the mid-2000's, the state association had over 7,000 member companies. Today, that number is just under 3,000.

The decline in membership tracks what

many other home builder associations across the country have experienced over the last 7-10 years.

However, with housing starts rebounding statewide now is the time to rebuild the base.

Not only is it important that our existing membership “does business with a member,” but we need to sell the federation to the new and existing housing industry businesses.

We must stress the importance of supporting the association that fights for their livelihood each and every day.

NAHB has created a great “Prospect Rolodex” of 101 potential new member categories.

I suspect your rolodex has been replaced by your smartphone, but I know there are potential new members out there who are engaged in the residential construction

industry that should be members of the association.

Having a strong association in all areas of the state is critical. You never know (especially in today's political environment) where the next U.S. Senator, Congressman or Congresswoman, Governor, or Committee Chair in the House or Senate will be from.

At the June IBA Executive Committee Meeting, IBA President Jim Pressel challenged each of the Executive Committee Members to recruit one new member by the September IBA Board of Directors Meeting. What if every member took up the challenge?

Please look over the “Prospect Rolodex” below and ask for the sale. Your leadership and staff are ready to assist. Thank you for your service to the industry, and thank you for being a member.



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## Prospect Rolodex 101 potential new members

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# Battle brewing over stickers on homes

Summer is winding down, but efforts to mandate stickers on homes built with engineered lumber are ramping up and so are the Indiana Builders Association's (IBA) efforts to defend its members' use of materials in construction that are economical and environmentally-friendly.

Housing industry trade groups including the IBA worked together to defeat legislation introduced in 2010 to label structures built with engineered lumber.

Our concerns were that the legislation singled out a widely-used, code-compliant product (engineered lumber) as being deficient; applied a civil penalty if the tag, label or placard was not installed and maintained; and circumvented the authority of the Indiana Fire Prevention and Building Safety Commission by requiring the Commission to adopt rules creating requirements governing the placard.

IBA staff participated in a work group to create language that was incorporated into the state's Sample Building Ordinance as Article VI Use of Engineered Roof Trusses and Floor Joists to provide jurisdictions



**Statehouse Scoop**  
By Carlie Hopper  
*Governmental Affairs Director*  
Indiana Builders Association

with the option to require labeling on new structures built with engineered roof trusses and/or floor joists.

During the 2016 legislative session, Representative Wesco (R-Osceola) filed House Bill 1392 to require the following: 1) a Class 1 or Class 2 structure that receives a building permit after June 30, 2016, and contains engineered lumber roof trusses or floor joists, or both, must have a placard concerning the trusses or joists affixed to the structure 2) 911 telephone call centers to maintain information concerning properties with engineered lumber to be used for purposes of dispatching units

of public safety to the property 3) the local building commissioner to supply the placard to an applicant for a building permit and allows a charge of \$3/placard, and 4) owners of structures with a placard to ensure that the placard remains affixed during the life of the structure or face up to a \$3,000 fine/structure/year.

HB 1392 was referred to the House Committee on Veterans Affairs and Public Safety.

IBA staff conveyed our concerns to the bill's author Rep. Wesco, a Penn Township firefighter, and to the committee chairman, Rep. Frye (R-Greensburg), a retired Indianapolis firefighter.

The bill received a hearing, and the widow of a firefighter who died battling a Muncie church fire in 2011 and numerous fire service professionals offered testimony in support of the bill.

IBA staff testified in support of the voluntary inclusion of placard language in local building code ordinances to provide local communities with a tool to increase firefighter safety and reiterated our opposition to a statewide mandate to label

structures built with engineered lumber. No vote was taken and the bill died.

IBA staff and other housing industry trade groups have met with representatives of the Professional Firefighters Union of Indiana this summer, and, despite the availability of the option to include Article VI in local building code ordinances and the fact that nearly a dozen municipalities have adopted such ordinances, they are planning to move ahead with legislation.

New homes are engineered for a high level of performance and energy efficiency.

The use of engineered lumber and advanced framing techniques minimizes the amount of lumber used to build a house, without compromising its structural integrity.

Given the prevalence of the use of engineered lumber products in new home construction and remodeling projects, the IBA will continue to strongly oppose attempts to label homes built with engineered truss roof and/or floor systems.

IBA will work with other stakeholders through code adoption process to insure that housing remains safe and affordable.

## IBA mourns the loss of two housing leaders

Beryl R. Horrall, 67, of Bedford, (formerly of Princeton) passed away peacefully at his home on May 3 after having survived an eight-year battle with cancer.



Beryl was an active member of the Lawrence County Homebuilders Association where he served as president.

Beryl was an IBA Senior Life Director, having attended nearly 90 Board of Directors meetings. Beryl was active on the Association's convention committee as well.



Mark "Rookie" Schneider, 63, of Jasper, died May 15 at Select Specialty Hospital in Evansville.

Mark was a member and past president of the Dubois County Builders Association.

Mark retired as general manager of the Krempp Lumber Company in Jasper, where he had served for over 42 years.

He was also active with the Indiana University Alumni Association and enjoyed pheasant hunting, golf, fishing, and spending time with friends and family.

The average rebate per builder/remodeler company who participated in the member rebate program in 2015 was \$1,178.12!

Find out more at [www.IBArebates.com](http://www.IBArebates.com).

### ANATOMY of a 2016 HOMEBUYER

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## 2016 IBA Sustaining Dues Members

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# What you need to know about the impact of new overtime rules on your business

**O**n May 18, 2016, the Department of Labor (“DOL”) released its Final Rule regarding overtime pay for white collar workers under the Fair Labor Standards Act (“FLSA”).

The FLSA exempts administrative, executive, and professional employees from the FLSA’s minimum wage and overtime requirements.

Prior to the Final Rule being adopted, an employee had to be paid at least \$455 per week on a salary basis in order to be exempt from overtime pay requirements.

Bringing significant changes to employers, the Final Rule extends overtime pay requirements to an estimated 4.2 million additional workers who are not currently eligible for overtime pay under federal law.

Specifically, the Final Rule will:

- **Raise the salary threshold from \$23,660 to \$47,476 a year, or from \$455 to \$913 a week.** This increase doubles the current salary threshold. This number was chosen as it represents the 40th percentile of full-time salaried workers in the lowest income census region.
- **Update the salary threshold every 3 years.** These updates will maintain the salary threshold at the 40th percentile of full-time salaried workers in the lowest income region of the county. Based on the DOL’s projections of wage growth, the threshold is expected to rise to more than \$51,000 with the first update on January 1, 2020.
- **Raise the highly compensated employee threshold from \$100,000 to \$134,004 in total compensation annually.** Once the employee receives this amount of total annual compensation, however, only a minimal showing is required to demonstrate that an employee is not eligible for overtime. The DOL designed this threshold to ease the burden on employers in identifying overtime eligible employees, since it is more likely that workers earning this high salary level perform the types of job duties that would exempt them from overtime requirements.
- **Not change the duties test.** Workers earning more than the salary threshold are still subject to the duties test to determine eligibility for overtime. However, there will be no changes to the existing duties test.
- **Count bonuses and commissions toward up to 10 percent of the new salary level.** For the first time, employers will be able to count bonuses and commissions toward as much as 10 percent of the salary threshold.

To comply with the Final Rule, many employers are either (1) increasing salary to meet the new salary level, or (2) converting employees to non-exempt status and paying overtime.

If employees are moved to non-exempt status, builders and contractors should be especially careful to track the hours of new

non-exempt personnel. Training on how to keep track of time for new non-exempt employees will be key to this transition.

Employers should also be conducting audits of their workforces in order to implement the required changes.

Specifically, builders and contractors can use this opportunity to ensure that their independent contractors are properly classified under the Department of Labor and Internal Revenue Service guidelines.

Through an audit, builders and contractors can also confirm that the job descriptions of their current employees are correct and all employees are properly

classified.

The Final Rule has substantial implications for employers, both from a dollar perspective and a liability perspective, as the Department of Labor will closely monitor employers’ compliance with the rules.

The Final Rule took into account input from 270,000 public comments and outreach meetings with employers, business associations, small businesses, workers, worker advocates, non-profit organizations, educational institutions, and state and local government representatives.

The Final Rule goes into effect on

December 1, 2016.

Employers should consult with an attorney to ensure that they are in compliance.

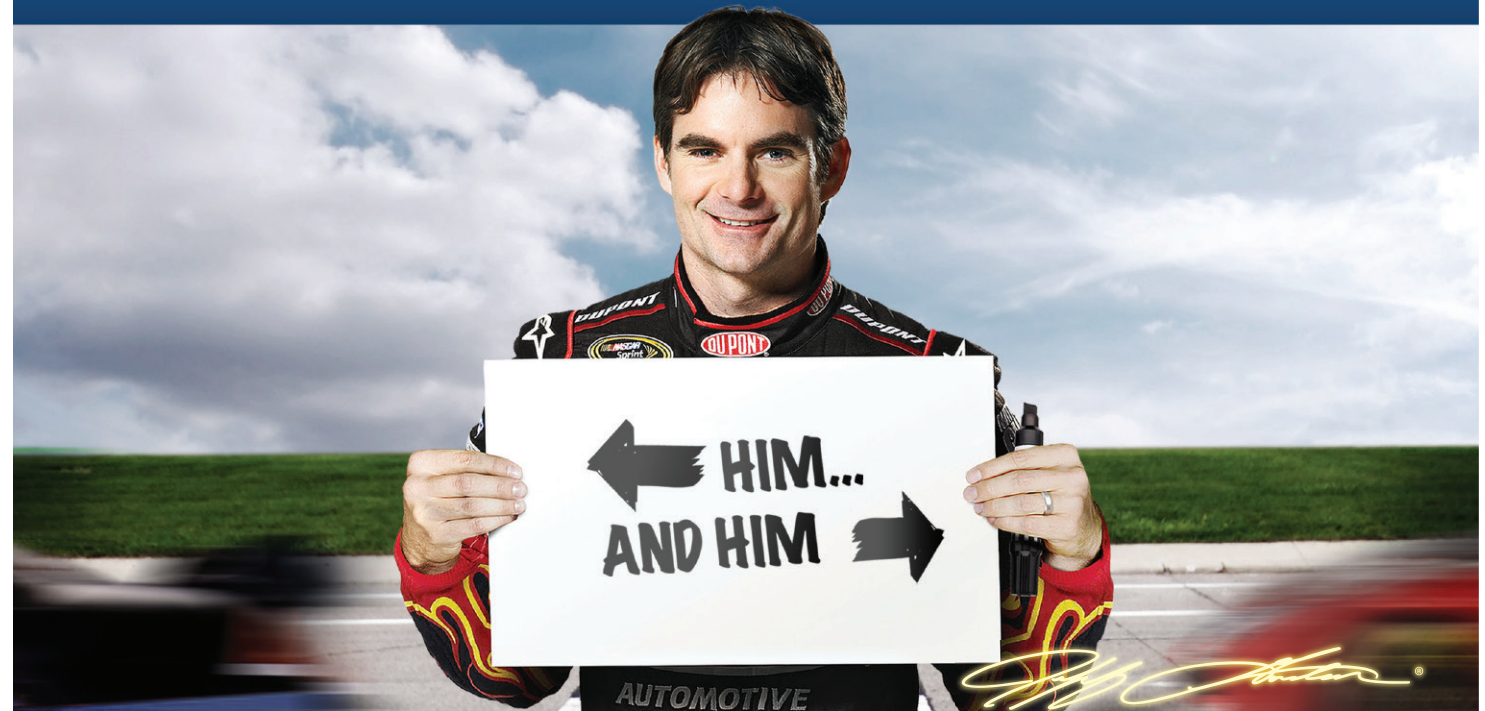


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*business counseling.*

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# IBA celebrates Homeownership Month at the Statehouse



IBA President Jim Pressel (center) and CEO Rick Wajda (right) discuss the importance of homeownership with Indiana Lt. Governor Eric Holcomb.



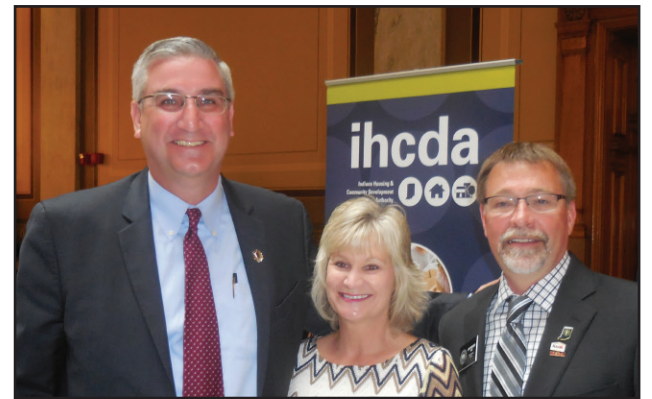
IBA Past President and an Indiana Housing and Community Development Authority (IHCDA) Board Member Andy Place (center) welcomes Jim Williams, Executive Director of Habitat for Humanity of St. Joseph Valley (left) and Jim Morris, President of Greater Indy Habitat for Humanity, to the Indiana Statehouse.



IBA CEO Rick Wajda (center) and housing industry leaders proudly carry the wood that will be used to build a future Habitat for Humanity home. Pictured left to right are Kim Harris, Single Family Manager for the IHCDA; Jim Williams, Executive Director of Habitat for Humanity of St. Joseph Valley; Jim Morris, President of Greater Indy Habitat for Humanity; and Dan Klein, Executive Director of Habitat for Humanity of Northwest Indiana.



The 2nd annual Homeownership Month event was attended by IBA members from across the state including Tom Slater, Timberland Lumber (left), Tim Eckert, Weber Concrete (center), and Carl Shepherd, Shepherd Construction.



Lt. Governor Eric Holcomb (left) offered the opening remarks at the Homeownership Month event and posed for photos with IBA President Jim Pressel (right) and his wife Becky (center) following the event.



More than a dozen IBA members attended the Homeownership Month event in June at the Indiana Statehouse.



Housing industry leaders present the Homeownership Month Proclamation signed by Indiana Governor Mike Pence. Pictured left to right are IBA Past President and an Indiana Housing and Community Development Authority (IHCDA) Board Member Andy Place, State Director of Habitat for Humanity of Indiana Gina Leckron, President of the Indiana Mortgage Bankers Association Clint Morgan, Single Family Manager for the IHCDA Kim Harris, Carpenter REALTORS® Managing Broker Nancy Smith, and IBA President Jim Pressel.

## Indiana Builders Association

### Board of Directors & Committee Meetings

Sunday, Sept. 11 & Monday, Sept. 12, 2016

**Keynote Speaker:**  
Indiana Lieutenant Governor Eric Holcomb

As Lt. Governor, Eric oversees a varied and diversified portfolio that includes the Indiana Housing and Community Development Authority (IHCDA). He also serves as chairman of the Indiana Counter Terrorism and Security Council and President of the Indiana Senate, where he presides over the chamber during each year's legislative session.

**Meeting Location**  
502 East Event Centre  
502 E Carmel Dr, Carmel, IN 46032

**Hotel Accommodations**  
Homewood Suites by Hilton (formerly DoubleTree)  
11355 North Meridian Street, Carmel, IN 46032

Please call the hotel (317-844-7994) by **August 19** and ask for the Indiana Builders Association special rate of \$109 (plus tax) for a king suite that includes breakfast and wireless internet.

**Cost**  
All members are invited to attend the committee meetings of their choice. The cost for the Board of Directors Lunch Meeting is \$25 per person. Payment is due at or prior to the meetings.

**RSVP**  
Please RSVP by **August 26** to Kim Heffner at 800-377-6334 ext. 203 or KimH@buildindiana.org.

### Schedule of Events

**Sunday, September 11**

- 5-6 p.m. Senior Officers Meeting
- 6-7 p.m. Finance Committee Meeting
- 7-9 p.m. Executive Committee Dinner Meeting

**Monday, September 12**

- 7:30 a.m. Registration & Continental Breakfast
- 8-9:15 a.m. Housing Protection Fund Meeting Remodelers Meeting
- 9:15-10:30 a.m. Education Committee Meeting Local Presidents' Council Meeting Codes & Safety Committee Meeting
- 10:45 a.m.-12 p.m. Land Use Committee Meeting Associates & Membership Committee Meeting Local Executive Officers' Council Meeting
- 12-12:15 p.m. Executive Committee Meeting
- 12:15-2 p.m. Board of Directors Lunch Meeting
- 2-5 p.m. Construction Contracts & Law Seminar

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# IBA Meets Congressional Delegation on Capitol Hill

*IBA leaders and governmental affairs staff spent a day on Capitol Hill meeting with members of Indiana's Congressional delegation. IBA members were able to meet in-person with eight of Indiana's 11 Congressional delegates.*

*A number of the important issues were discussed, including worker shortage and immigration reform, health reimbursement arrangements, residential energy codes, regulatory reform and tax-related issues.*



*IBA President Jim Pressel (right) with U.S. Congressman Todd Young.*



*Members of the Indiana Builders Association delegation gather for picture outside of the U.S. Capitol. Pictured from left to right: Carlie Hopper, Jim Pressel, Pat Richard, Jeff Thomas, Chris Thomas and Linda Rogers.*



*Members of the IBA delegation catch up with Congresswoman Susan Brooks (fourth from right).*



*IBA President Jim Pressel (left) talks with Congressman Larry Bucshon (right) in his Washington, D.C. office.*



*IBA leaders thank U.S. Senator Dan Coats (center) for his years of service to Indiana and the country.*



*Members of the IBA delegation gather for a picture with Congressman Luke Messer (center).*



*IBA members and staff with Congressman Todd Rokita (fourth from right).*



*IBA President Jim Pressel (right) discusses housing issues with Congresswoman Jackie Walorski.*



*IBA leaders talk housing with U.S. Senator Dan Coats (fourth from right).*



# IBA welcomed 134 new members in April, May and June

IBA welcomed 134 new members in April, May and June. They are listed below:

- Wayne Adkins, ABC Supply Company Inc., Bloomington
- Dawn Agnew, Carpet Specialists Inc, Louisville, KY
- Tavis Amundson, Quality Window & Door Inc, Elkhart
- Vern Andrews, Andrews Plumbing Sewer and Drain Cleaning, Decatur
- Steven Ash, Boger Cabinetry & Design, Fishers
- Mark Bates, Dal Tile Corporation, Evansville
- Dennis Baxter, Land Home Financial Services, Salem
- Leslie Bernacki, Horizon Bank, Valparaiso
- Michelle Bissonnette, Castle Cooke Mortgage LLC, Crown Point
- Jeff Bokel, Bokel Electric, Roanoke
- Shawn Bridges, ABC Supply Company, Louisville, KY
- Gary Brinkworth, John G Brinkworth Inc, New Albany
- Matthew Brown, APA - The Engineered Wood Association, Hamlet
- Jenny Byrd, Sherwin-Williams, Jasper
- Roxanne Cantrell, Castle Cooke Mortgage LLC, Crown Point
- Terrence Carpenter, Armored Floors Inc., Plainfield, IL
- Nandita Chatterjea, Sterling Homes Inc., Fort Wayne
- Tony Chimienti, Cana Cabinetry, Elkhart
- Jeff Chupp, Pheasant Ridge Development Co. Inc., Elkhart
- Josh Clemons, General Waterproofing & Mold Remediation, New Albany
- Bruce Cole, Overhead Door Co Of Ft Wayne, Fort Wayne
- Joseph Colvin, Homeworks Construction, South Bend
- Jeb Conrad, Great Bloomington Chamber of Commerce, Bloomington
- Randy Cook, Eco-Comfort, Anderson
- Louis Cronmiller, Amerifirst Home Mortgage, Mishawaka
- Alex Curry, TAMKO Building Products Inc., Joplin, MO
- Ryan Curtis, Ryan Built Inc., Fairdale, KY
- Terry Davis, Bender Lumber Co, Bloomington
- Francisco Delgado, Delgado Construction, Valparaiso
- Jim Deren, Quality Glass, Goshen
- Randy Domingo, Levenstein s Quality Floor Cov, Greensburg
- Mark Dougherty, Carpets Plus ColorTile, Bloomington
- John Dzikowski, JD Home Repair and Remodel, Danville
- John Eaton, John Eaton Homes Inc., Indianapolis
- Michael Edwards, Horizon Bank, South Bend
- Mary Eicher, Eicher Concrete Ltd., Hicksville, OH
- Rich Eicher, Ike's Drywall, Leo
- TJ Elbert, Elbert Construction LLC, Noblesville
- Neil Elkins, Tri-Cap, Jasper
- Joshua Fern, Mutual Bank, Fort Wayne
- Curtis Foote, PPG Porter Paint, Louisville, KY
- Brad Franklin, Sierra Construction LLC, New Haven
- Jerod Ganczak, Firefly Outdoor Supply, Fort Wayne
- Sam Garwood, Superior Air Management Systems LLC, Edwardsburg, MI
- Steve Gibson, Culligan Water Conditioning, Mishawaka
- Harry Glover, Glover & Sons Inc, Cedar Lake
- Scott Hammontree, Cressy & Ererett Real Estate, Elkhart
- Sally Hardy, Regions Bank, Bloomington
- Manfred Harington, Haring Contractors Inc, Moores Hill
- Chris Harouff, Boral - Light Building Product Division, Fort Wayne
- Chris Harouff, Boral Light Building Products, Fort Wayne
- David Haynes, Chamber of Commerce of Terre Haute, Terre Haute
- Stephanie Henthorn, Arbor Homes, Indianapolis
- Benjamin Hodgkin, MainSource Bank, Indianapolis
- Joe Hunting, 1st Source Bank, Plymouth
- Christian Hurley, Trim-A-Door, Mishawaka
- Matt Hussong, Fairmount Door Inc, Marion
- Jason Hutcheson, Iconic Partners LLC, Fishers
- Autumn Janowski, Home Matters LLC, Noblesville
- Shawn Jensen, A & B Restoration, Terre Haute
- Victoria Johns, Millennium Builders, Jeffersonville
- Toby Jordan, Freedom Heating and Plumbing Inc., Auburn
- Lorie Juhl, Hallmark Home Mortgage, South Bend
- Karen Keaton, First Merchants Bank, Munster
- Al Khalil, Granite Midwest, Zionsville
- Marcus King, Greenskeepers Lawn Care, South Bend
- Cory Kreith, CK Building and Design Corporation, Crown Point
- Eric Krueger, One Source Remodeling, La Porte
- Justin Kuhn, Carter Dillon Umbaugh LLC, Plymouth
- Josh Laycock, Row Printing Inc., Indianapolis
- Jason Lehman, Hitzer Inc., Berne
- Lori Lewis, Residential Warranty Corp, Harrisburg, PA
- Amy Litten, Redwood Living, Beachwood, OH
- Jason Lovely, Lee Supply Corporation, South Bend
- Nathan Luallen, Rite-Way Plumbing Inc., Ramsey
- JD Lucas, Dealers Wholesale, Indianapolis
- Joe Mackovic, Audio Video Integrity, Sunman
- Marty Marrs, Marty Marrs Masonry, West Terre Haute
- Chris Matthews, M & C Concrete Company Inc., Indianapolis
- Mark Mayo, Graber Insealators Inc, Louisville, KY
- Linda McGinnity, Amerifirst Home Mortgage, Mishawaka
- Martin Mersich, South Bend ConTech, South Bend
- Denny Miller, Kountry Wood Products LLC, Nappanee
- Marv Miller, Marvs Drywall, Antwerp, OH
- Bob Milutinovic, Granite Masters Inc., Schererville
- J.W. Moore, DME Elevators & Lifts, Indianapolis
- Dennis Murphy, Prime Development Construction LLC, Mishawaka
- Trisha Murphy, Meridian Title, Fort Wayne
- Jon Robert Mutchner, Jon R Mutchner Quality Homes, Terre Haute
- Beth Myers, MG Myers Insurance, Indianapolis
- Shannon Nicholson, Kitchens by Rutenschroer INC, Cincinnati, OH
- Robert Oake, Oake Concrete, Mill Creek
- Don Pampel, Irving Materials Inc, Lafayette
- Amanda Parker, Collective Alternative, Indianapolis
- Chris Parker, 2-10 Home Buyers Warranty, Bloomington
- Dustin Parker, Van's Home Center, Auburn
- Lori Parrish, Meridian Title Corporation, Warsaw
- Geoffrey Payne, Keystone Granitewerks Inc., Pierceton
- Kathy Peck, First Merchants Bank, Munster
- Andy Peterson, Red Roof Exteriors LLC, Bloomington
- Matthew Purcell, Owensboro Insulators, Owensboro, KY
- Tony Quakenbush, Quakescape LLC, Greenwood
- Joe Raver, Raver Ready Mix Concrete LLC, Greensburg
- Kari Reynolds, U.S. Aggregates, Richmond
- B J Riley, Tribune Star, Terre Haute
- Paul Rioux, Platinum Properties LLC, Indianapolis
- Brad Rodgers, RBR Decks & BR Brick Bracket, Eaton
- Don Roop Jr., R & C Fence Inc., Fort Wayne
- Tom Rosenbarger, Focal Point Homes & Development LLC, Marysville
- Nate Routsong, Simplx Security & Simplx Sound, Fort Wayne
- Kurt Sendek, 3D Stone Inc., Bloomington
- Ashley Sessions, Castle Cooke Mortgage LLC, Crown Point
- Brad Shaffer, Estes Design & Manufacturing, Indianapolis
- Mayor Shawna Girgus, City Of Bedford, Bedford
- Paul Shoopman, Paul Shoopman Home Building Group, Zionsville
- Meredith Shuckford, Chicago Title Insurance Co, Valparaiso
- Chris Simmons, Premiere Paint & Wallpaper, Evansville
- Tom Simmons, Premier Carpets & More, Sellersburg
- Debbye Sims, Drexel Interiors, Indianapolis
- Gregory Sistevaris, Sistevaris Builders LLC, Huntertown
- Larry Smith, Powers Welding Shop, Evansville
- Leslie Smith, Smith Broady & Associates, New Albany
- Frank Spitznagel, Cunningham Door & Window, Louisville, KY
- Amandia Stanfield, Amandia Stanfield Architectural Designs, Pendleton
- Mark Stier, Stier Heating & Cooling Inc, Greensburg
- Shane Stille, Winsupply of Westfield, Westfield
- Erin Stopczynski, Innovative Garage & Closet Design, Granger
- Alfredo Trejo, Flying Colors of Indy Inc., Indianapolis
- Ashley Warren, Farmer's & Merchants State Bank, Fort Wayne
- Steve Warren, Bedford Ford Chrysler, Bedford
- Justin Weaver, M & M Fire Protection & Security, Goshen
- Tom Whitehurst, Fireplace World Inc, Terre Haute
- Kent Witten, Witten Builders LLC, Meridian, ID
- Marc Woernle, Cardno, Indianapolis

## Top New Member Recruiters for 2016

(as of 6/30/16)

1. Jeff Thomas, Fort Wayne, 13
2. Nigel Hoss, Indianapolis, 8
3. Rob Wacker, Fort Wayne, 5



IBA Communications and Events Director Kim Heffner and her husband Andrew recently welcomed a baby girl to their family. Katelyn Mae was born on May 3 at 12:47 p.m. and was 7 pounds, 11 ounces and 21.5 inches long.



IBA CEO Rick Wajda (right) and State Senator Mark Messmer gather at an event in Indianapolis. Senator Messmer, a member of the BA of Dubois County, was the author of a bill supported by IBA this past session.



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contact Kim Heffner at 800-377-6334 ext. 203  
or KimH@buildindiana.org.

Register at [www.buildersshow.com](http://www.buildersshow.com)





IBA Secretary Don Thieneman (left) and IBA Area Vice President Brett Harter (right) catch up with State Representative Dale De Von (R-Granger) at an event in Indianapolis. DeVon is a member of the HBA of St. Joseph Valley and Life Director of the Indiana Builders Association.



IBA representatives gather for a picture with Indiana Governor and Republican Vice President Nominee Mike Pence (center) at a recent golf outing. Pictured from left to right: Rick Wajda, Don Thieneman, Governor Pence, Brett Harter and Lawrence Johnson.



IBA CEO Rick Wajda (right) and State Representative Mike Karickhoff (R-Kokomo) talk housing at a recent event.



Andy Place, Sr. (left), IBA Past State President and NAHB State Representative, talks housing on the national level with United States Congresswoman Jackie Walorski (IN-2).



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## Permits up 14 percent for first half of 2016

Single-family building permits in Indiana increased 6 percent in June compared to the same time last year according to the latest data from the U.S. Census Bureau and the Department of Housing and Urban Development. Permits decreased 2 percent in June over the previous month.

“For the fifth straight month, single-family housing starts in Indiana have increased over the same time last year,” said Indiana Builders Association Chief Executive Officer Rick Wajda. “This steady climb indicates that the housing industry should continue to strengthen throughout the remainder of the year.”

In June 2016, there were 1,394 single-family building permits issued compared to 1,309 in 2015. The single family permit

numbers for the first half of 2016 are up 14 percent compared to the first half of 2015.

Builder confidence in the market for newly built, single-family homes in July fell one point to 59 from a June reading of 60 on the National Association of Home Builders/Wells Fargo Housing Market Index (HMI). Any number over 50 indicates that more builders view conditions as good than poor. For the past six months, builder confidence has remained in a relatively narrow positive range that is consistent with the ongoing gradual housing recovery.

“A healthy job market and low mortgage rates are bolstering the Hoosier housing market,” said Wajda. “These latest numbers confirm the considerable strength in the housing industry over the past few months, and we anticipate that trend will continue.”

## IBA accepting requests for grants and scholarships

The Indiana Builders Association has funds available for projects and scholarships that benefit the housing industry through the Indiana Builders Charitable Foundation (IBCF) and IBA’s Educational Scholarship Foundation.

The Indiana Builders Charitable Foundation (IBCF) was formed in 1999 by members of the Indiana Builders Association.

Its purpose is to provide funding to educational causes that enhance knowledge and understanding of the housing industry

and of the career opportunities available within the industry.

IBA’s Educational Scholarship Foundation honors IBA’s long-time CEO, the late Bill Carson, by providing youth the opportunity to become the dream-makers of future generations.

The Foundation awards scholarships to deserving students who have chosen the building industry as their vocation.

To obtain an application, contact Rick at 800-377-6334 ext. 204 or rick@buildindiana.org. Applications are due by September 30.

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- » New developments in Indiana Law affecting builders and developers
- » Copyright infringement of house plans

### Presenters



**Tom Bedsole, Partner, Frost Brown Todd LLC**

Tom focuses his practice on business, construction and real estate matters. He has significant experience advising and counseling local and national residential home builders.

Tom is on the Board of Directors of the Builders Association of Greater Indianapolis and serves as legal counsel to the Indiana Builders Association.



**Rick Wajda, CEO, Indiana Builders Association (IBA)**

As the IBA’s chief lobbyist, Rick works with members of the Indiana General Assembly and Indiana’s regulatory agencies to insure housing affordability is taken into consideration when policy makers craft laws and regulations for Indiana’s citizens.

### Central Indiana - Carmel

**September 12, 2016**

2:00 p.m. - 5:00 p.m.  
502 East Event Centre  
502 E. Carmel Dr., Carmel, IN

### Southern Indiana - Corydon

**October 18, 2016**

9:00 a.m. - 12:00 noon  
Harrison REMC  
1165 Old Forest Road NW, Corydon, IN

### Northern Indiana - Granger

**November 9, 2016**

9:00 a.m. - 12:00 noon  
Juday Creek Golf Club  
14770 Lindy Dr., Granger, IN

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### ‘Construction Contracts & Law’ Seminar Registration Form

#### SEMINAR ATTENDING

- September 12 (Carmel)
- October 18 (Corydon)
- November 9 (Granger)

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- \$149: 1st registrant IBA Member company
- \$99: Additional registrant same company
- \$249: Non-member

#### REGISTRANT(S) CONTACT INFORMATION

Company: \_\_\_\_\_ Phone: \_\_\_\_\_

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1st Registrant: \_\_\_\_\_ E-mail: \_\_\_\_\_

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Return completed form to: Carlie@BuildIndiana.org | Fax (844) 272-4932 | IBA, 101 W. Ohio St., Ste. 710, Indpls., IN 46204

Payment & Cancellation Policies: Payment must accompany the registration form. No shows will not receive a refund.

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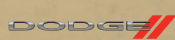
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