

INDIANA BUILDER NEWS

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September / October 2016



Vol. 53, No. 5

In This Issue



IBA hosts annual golf outing to benefit NAHB BUILD-PAC

Twenty foursomes participated in the outing at the Juday Creek Golf Course in Granger.

More photos on pages 14-15

Defender of Housing Awards honor pro-housing legislators

The National Association of Home Builders (NAHB) has awarded the Defender of Housing award to seven Indiana federal legislators who have, through their voting record and accessibility, demonstrated strong support for housing and NAHB positions on key issues facing home builders, remodelers and home owners.

Nominated by state and local HBA leaders, each candidate is reviewed by a select group of NAHB Federal Government Affairs Committee members before being chosen for this national award.

The award winners are Sen. Dan Coats, Sen. Joe Donnelly, Rep. Susan Brooks, Rep. Luke Messer, Rep. Todd Rokita, Rep.

Jackie Walorski and Rep. Todd Young.

"These legislators understand the key national issues facing home builders and remodelers in Indiana," said IBA President Jim Pressel.

"The unfortunate effect of too much legislation and regulation is that it drives up the cost of housing, making it more difficult to afford a home," said Pressel.

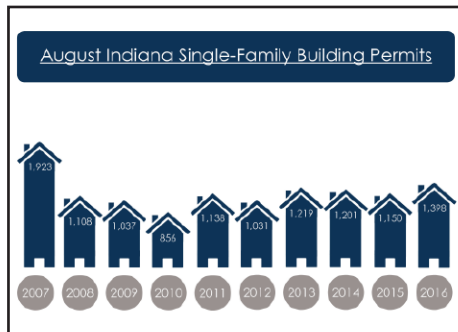
NAHB created the Defender of Housing Award on behalf of the more than 700 state and local HBAs across the country that make up the NAHB Federation.

"Home building is by its very nature a series of productive partnerships: between the home builder and his or her client, trade contractor, banker or architect," said

Ed Brady, chairman of NAHB and a home builder in Bloomington, Ill.

"The Defender of Housing Award honors another very important partnership: our ongoing work with the lawmakers who, in many ways, create the blueprint for our businesses with their votes on legislation that define how our industry operates."

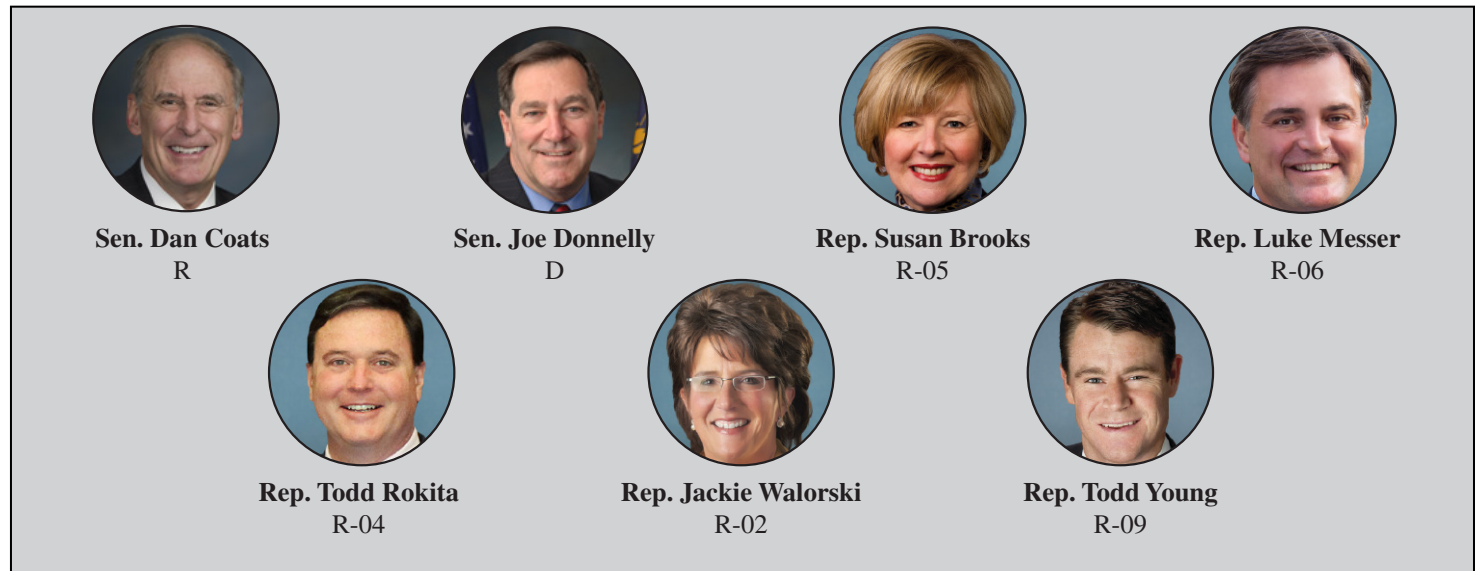
"This award represents a strong commitment to affordable housing, consumer choice and most importantly, the significant contribution that home building makes to the economy," said Pressel. "Homeownership is the engine that drives this nation, and the Defender of Housing Award goes to those men and women that enable more homes to be built."



Indiana single-family building permits up 14 percent over last year

Single-family building permits in Indiana increased 22 percent in August compared to the same time last year.

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Indiana Lt. Gov. Eric Holcomb joins resolution to support housing

The National Lieutenant Governors Association recently issued a proclamation recognizing the importance of the nation's home building industry in spurring job and economic growth.

Indiana's Lieutenant Governor Eric Holcomb was one of nine lieutenant governors who cosponsored the resolution.

"Homeownership is a cherished ideal and the bedrock of the American dream," said Wisconsin Lieutenant Governor Rebecca Kleefisch, the lead Republican cosponsor of the bipartisan resolution. "Housing accounts for 15% of the nation's GDP. As housing goes, so goes the economy."

"Housing affordability and availability are key to economic growth and

development and play a major role in attracting new employers and residents to our communities," said Connecticut Lieutenant Governor Nancy Wyman, the lead Democratic sponsor of the resolution. "Over the past six years in Connecticut, we've invested more than a billion dollars in housing, revitalizing our neighborhoods and spurring job growth. I'm proud to join members on both sides of the aisle in sponsoring this resolution."

The proclamation stated that building 100 new single-family homes generates nearly 300 full-time jobs and \$11.1 million in taxes and other government revenue that helps local communities to fund roads, schools, police and firefighters.

The statement also noted the regulatory challenges facing the industry by citing figures from a recent National Association of Home Builders study which shows that more than 24% of the cost of a new home

is due to government regulations.

Per the proclamation:

"The National Lieutenant Governors Association appreciates the role the home building industry plays in helping citizens achieve the American dream and strengthening our economy.

"Be it further resolved, that the National Lieutenant Governors Association recommends that the President and Congress acknowledge the importance of housing and homeownership and support policies that encourage production of housing that meets the needs of all families.

"Be it further resolved, that the National Lieutenant Governors Association approach housing issues in a meaningful and responsible manner, while avoiding any legislation or regulatory actions that will drive up the cost of housing or inhibit the ongoing housing market recovery from the Great Recession."



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IBA's new website helps engage members

Technology has truly changed the way we live our day-to-day lives. Last year, under the leadership of IBA President Linda Rogers, the Board of Directors recognized that as an association, in order to do the best job possible for our members, we need to embrace technology and plan for the future. Therefore, funds were budgeted for an overhaul of IBA's website.

The need for a new website was also expressed by the Member Awareness Task Force, which is an outgrowth of IBA's strategic plan. The objective of the task force is to increase member awareness of the role and value of IBA and their engagement in the association's activities.



President's Message

By Jim Pressel
Pressel Enterprises

President
Indiana Builders Association

The task force determined that one of the best ways to communicate with members in today's world was to develop a new website.

Last October, a Website Task Force was formed and led by IBA Communications and Event Director Kim Heffner. The Task Force had several conference calls to decide the direction of the website redesign.

The task force determined that the website should be easily accessible, have a clean design and be mobile-friendly. This is important since more people now use their smartphones to access the Internet than a traditional desktop.

After months of research and meetings, Iconic Digital Marketing was hired to complete the project. Iconic is a member company based in Fishers.

I am excited to announce that the new IBA website is live, and there are many new things for you to explore. The website is designed to serve as a resource for IBA members, policy makers and homeowners.

The members-only page is a password

protected page where resources exclusively for members are housed. Potential new members can find all the information they need on joining, including a list of member benefits, on the site, too.

You can learn about IBA's government affairs and register for our grassroots advocacy campaign (VoterVoice) on the advocacy page.

There are several ways to stay up-to-date on what's happening with IBA. Easily access the latest IBA news by visiting the news page. The interactive events calendar lists upcoming events and also allows you to RSVP and pay online. It does not get easier than that!

Facebook and Twitter icons at the top and bottom of the website allow you to easily connect with IBA on social media.

You will find bios and photos of IBA leadership and staff on the about page along with a listing of IBA past presidents.

The website also provides several means for generating revenue through advertising, including a featured member listing on the homepage which will garner much attention. Other advertising opportunities are available throughout the website, too.

I truly believe that if we want to engage our current members and attract new

ones, then we must have a strong online presence. See the new website for yourself by visiting www.buildindiana.org.

Check out IBA's redesigned website:
www.buildindiana.org

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Please direct all advertising inquires to Kim Heffner at 800-377-6334 ext. 203 or kimh@buildindiana.org.

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Indiana Builders Association, Inc.



@IBAHome

Why this election is so important

I know we all hear this every election cycle and I have been “guilty as charged” for repeating how important each and every election is, but the reality of the situation is that our country is at a serious crossroads and the decisions we make in the voting booth this November could shape our lives and our family’s lives forever.

Political affiliations aside, our elected leaders at the local, state, and national level face many difficult challenges ahead. Specific to our industry; we face a serious labor shortage among our trades and now nearly 25% of the cost of a sales price of a new home is attributed to regulations at all levels of government.

So, what can we do about it? First of all, become educated on the issues and how candidates feel about government regulations, economic development,

jobs, and growing the economy. A strong economy will grow the housing industry, allowing for our members to build more houses and provide jobs for our trade



Inside the Issue
By Rick Wajda
Chief Executive Officer
Indiana Builders Association

partners.

Second, we must vote. How many Hoosiers voted in the last Presidential election? Fifty-two percent of registered voters voted and many more are not even

registered. How many voted in the May 2016 primary in Indiana? Thirty-eight percent voted. That’s 38% of Hoosiers who again, are registered to vote.

Those are the simple rights we enjoy as Americans and most cannot cross the street to vote in a free election, let alone volunteer to work on a campaign or donate to a campaign or a political action committee that supports candidates who support your issues. (This is a shameless plug for the NAHB BUILDPAC and IBA’s Association to Build a Better Indiana PAC.)

We all owe it to our country to not only vote in this election but to grab a friend, neighbor, co-worker, or family member who was not planning to vote and convince them to reengage, starting with this election. Our leaders need our support to tackle the issues head-on and work together to find a solution to the many issues facing our great nation.

Our political system is not perfect. None are, but our system does allow for the cream to rise to the top, and especially in Indiana, Hoosiers are fortunate having many talented elected officials who care about making Indiana and the U.S. a better place to call home.

This November, Hoosiers have the opportunity to vote for a President; a Vice-President from Indiana; a new U.S. Senator; members of Congress; a new Governor; half the state will vote for a State Senator and all 100 seats for the Indiana House of Representatives are up for election among others.

IBA has several active builder members serving or running for the Indiana General Assembly. You know they will be pro-housing. Find out about the others, invite them to a jobsite; set-up a meeting and ask them how important housing is to them. Let them know how many people you employ, how many sub-contractors or trade partners you work with on a daily basis.



Tom Slater (left), IBA Associate Area Vice President, gathers for a picture in Bloomington with Ben Beard (right), Gentry Group.



Linda Rogers (left), IBA Past State President, talks housing with State Senator Brandt Hershman (right) at an event at the Indianapolis Motor Speedway.








U.S. Senator Dan Coats (left) catches up with IBA Past State President, Joe Zehr (right), at a recent event held at the North Eastern Group in Ft. Wayne.



IBA CEO Rick Wajda (right) discusses housing with State Senator Ron Grooms (left).

IBA Builder Members on the Ballot

		
State Representative Wes Culver Indiana House District 49	State Representative Dale DeVon Indiana House District 5	State Representative Doug Miller Indiana House District 48
		
Jim Pressel IBA President, Republican Candidate Indiana House District 20	State Representative Heath VanNatter Indiana House District 38	

2016 IBA Sustaining Dues Members

Gold Level	Silver Level
	 
Bronze Level	
 	
Legacy Club	
 	
	Charlie Pechette

Register to vote

Online

www.indianavoters.com

Indiana residents with a valid Indiana driver’s license or Indiana state-issued identification card will be able to use this tool to submit a new voter registration application or to update an existing voter registration record.

In addition to registering to vote online, the website provides Hoosiers with the ability to validate their voter registration status, find their polling place location, look into their provisional ballot status information, find county contact information, and determine “Who’s on My Ballot?” for an upcoming election.

By Mail or In-Person

To register to vote or update your current registration by mail or in person, you will need to complete and return the Voter Registration Form 29 days prior to the General Election (on or before October 11, 2016).

Voluntary Contractor Registry: One step closer to reality

The Professional Licensing Agency's recent approval of the Indiana Builders Association (IBA) as a supporting organization to certify home builders and home remodelers as "State Registered" paves the way for the state's first voluntary contractor registry (VCR).

Below is a timeline of the events leading up to this latest major development.

July 1, 2015: House Enrolled Act 1303 establishes a pilot program under which individuals who practice a certain occupation that is not a regulated profession under Indiana law can become "State Registered" and be listed as practitioners of their occupation on the electronic registry of professions.

The legislation also provides that an individual, to become state registered, must hold a certification or credential from a supporting organization that is approved by the Executive Director of the Professional Licensing Agency (Agency).

Summer-Fall 2015: IBA staff works on a comprehensive proposal for participating in the pilot program.

IBA staff travels the state to present the proposal to its members and solicits feedback on the proposal from local HBAs through October 2015.

October 28, 2015: The Agency publishes notice of intent to adopt a rule, LSA Document #15-373, to add 810 IAC to establish requirements for listing supporting organizations that certify certain individuals and for listing those individuals so certified on the State Registration of Privately Certified Individuals.

December 7, 2015: The IBA Board of Directors approves IBA staff presenting the proposal to the Jobs Creation Committee (Committee), which was established to assess the efficiency and effectiveness of all professional licenses regulated by the Agency.

April 21, 2016: The Committee approves the \$50 registration fee that the Agency will receive for establishing the electronic registry.

June 1, 2016: The proposed rule and notice of a public hearing are posted to the Indiana Register.

June 24, 2016: The Agency holds a



Statehouse Scoop

By Carlie Hopper

Governmental Affairs Director
Indiana Builders Association

public hearing on the proposed rule, LSA Document 15-373. The IBA staff testifies in support of the proposed rule.

August 10, 2016: The proposed rule is filed with the publisher and is final.

August 18, 2016: IBA presents its application for certifying home builders and home remodelers as "State Registered" to the Committee.

The Committee recommends approval of the IBA as a supporting organization to the Executive Director of the Agency. The Executive Director approves the IBA as a supporting organization.

In short, House Enrolled Act (HEA) 1303 created a pilot program whereby industry groups (such as IBA) could apply to the state to be a "supporting organization."

Once approved, anyone who complies with the registration requirements of the supporting organization can apply to be state registered.

Any person or company that is state registered will be included on the state's electronic registry (along with any specific credentials or industry certifications earned) and can advertise publicly that they are state registered.

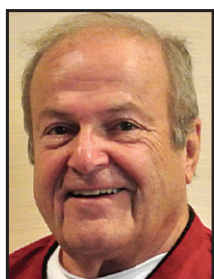
This is a voluntary program, so a person or company is NOT prohibited from practicing an occupation if they are not state registered.

"While this model incorporates elements of other states programs, like Kentucky and Oklahoma, it is unique in that it is voluntary, statewide, and does not create barriers to entering or continuing to work in the home building or remodeling professions," said Andy Place, IBA's Voluntary Contractor Registry Task Force Chairman.

IBA is finalizing the details and will keep members posted of the official launch.

IBA member Tom Slater appointed by Governor to Land Resources Council

IBA Senior Life Director and Associate Area Vice President Tom Slater was recently appointed to serve on the Indiana Land Resources Council (ILRC).



Tom Slater

Slater was appointed by Governor Mike Pence to serve a four-year term through September 15, 2020.

The ILRC was created to assist local and state decision-makers with land use tools and policies.

The ILRC is composed of representatives from county and municipal governments, home building and land development, business, environmental interests, soil and water conservation districts, and forestry, as well as a land use expert and a farmer.

IBA Past President and Senior Life Director David Kovich also serves on the ILRC.



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IBA Board of Directors Met in September

The Indiana Builders Association Board of Directors met on September 12 at the 502 East Event Centre in Carmel. The meeting was sponsored by the Vinyl Siding Institute.

Eric Holcomb, Lieutenant Governor of Indiana, was the keynote speaker at the meeting and discussed Indiana's economy and top-rated business climate. NAHB Chairman of the Board Ed Brady also addressed the Board.



Eric Holcomb, Indiana Lieutenant Governor, addresses IBA's Board of Directors. As Lt. Governor, Eric oversees a varied and diversified portfolio that includes the Indiana Housing and Community Development Authority.



The Vinyl Siding Institute sponsored the Board meeting. Pictured are Matt Dobson (left) and Deina Hashimi (center) from VSI with IBA CEO Rick Wajda (right).



NAHB Chairman Ed Brady addresses the Board. Ed is a second generation home builder and president of Brady Homes Illinois, one of the largest home building firms in central Illinois.



Andy Place, Sr. presents the NAHB BUILD-PAC report to the Board.



Larry Coplen (right) is awarded Senior Life Director status by IBA President Jim Pressel (left).



IBA President Jim Pressel (left) greets NAHB Chairman Ed Brady (right).



NAHB Field Representative Ashley Wucher gives an update on what's happening at the national level.



IBA President Jim Pressel (right) welcomes Indiana Lieutenant Governor Eric Holcomb (left) to the Board meeting.



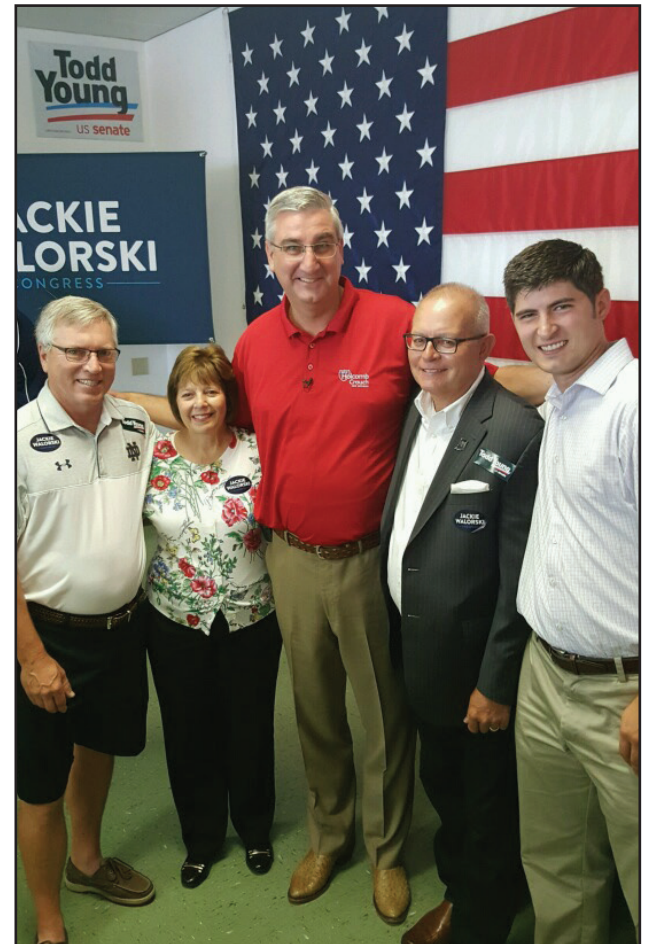
Deina Hashimi from the Vinyl Siding Institute, a trade association for manufacturers of vinyl and other polymeric siding, addresses the Board.



Membership Committee Chairman Tim Eckhert recognizes Board members who have recruited new members this year.



Governmental Affairs Director Carlie Hopper (left) met with the Board of Directors of the Mid-North Indiana BA. The Board met to discuss event planning for the coming year as well as a marketing campaign to promote the projects of members and to encourage building industry professionals to join the Monticello-based local HBA.



Builders greet Lt. Governor Eric Holcomb (center) at a recent event in northern Indiana. Pictured from left to right: State Representative Dale DeVon, 2015 IBA President Linda Rogers, Holcomb, State Representative Doug Miller and State Representative Tim Wesco.



BA of Southeastern Indiana President Vince Smith (left) and EO Suzanne Parmer (center) welcome IBA President Jim Pressel (right) to their membership meeting.



Greg Furnish (left) grabs a picture with Trey Hollingsworth (right) at the Building and Development Association of Southern Indiana's 60th Anniversary celebration. Hollingsworth is a candidate for Congress in Indiana's 9th Congressional District.



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Participating Manufacturers



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Indiana Builders
Association, Inc.



@IBAHome

Attention Associate Members and Remodelers:
Nominations for state awards are due Oct. 31.
Call 800-377-6334 to request an application.



IBA members Joe Zehr (left) and Ric Zehr (right) hosted an event in Fort Wayne for State Senator Jim Banks (center). Banks is a candidate for Congress in Indiana's 3rd Congressional District.



IBA members Jeff Kittle (right), Herman and Kittle Properties, Inc., and Mark Shublak (left), Ice Miller LLP, attend the Indiana Housing Conference presented by the Indiana Affordable Housing Council and the Indiana Housing and Community Development Authority. IBA was a sponsor of the event.



IBA President Jim Pressel (left) recently met with leadership of the HBA of Northwest Indiana including Todd Olthof, State Director, Ed Kelly, Builder Area Vice President, and Jamie Sulcer, Local Membership Chairperson. The Merrillville-based local HBA has nearly 200 members.

Thank you associate IBA members

In recognition of the thousands of associates who volunteer their time and services to their local builders association, the Indiana Builders Association, and the National Association of Home Builders, September is designated Associate Member Appreciation Month.

Among the ranks of associate members are subcontractors, sales and marketing specialists, architects, interior designers, title and settlement experts, lawyers, people in the financial services industry, product suppliers and manufacturers,

and many more who are essential to the challenging task of providing housing for a growing population.

Associate members offer sponsorships, devote countless hours at committee meetings and volunteer at special events, and strengthen our industry in the process.

Most importantly, our associate members help broaden our perspective so that we can assess issues more objectively in the context of our entire industry.

The builders association sincerely appreciates the dedication, enthusiasm and

commitment of its associate members.

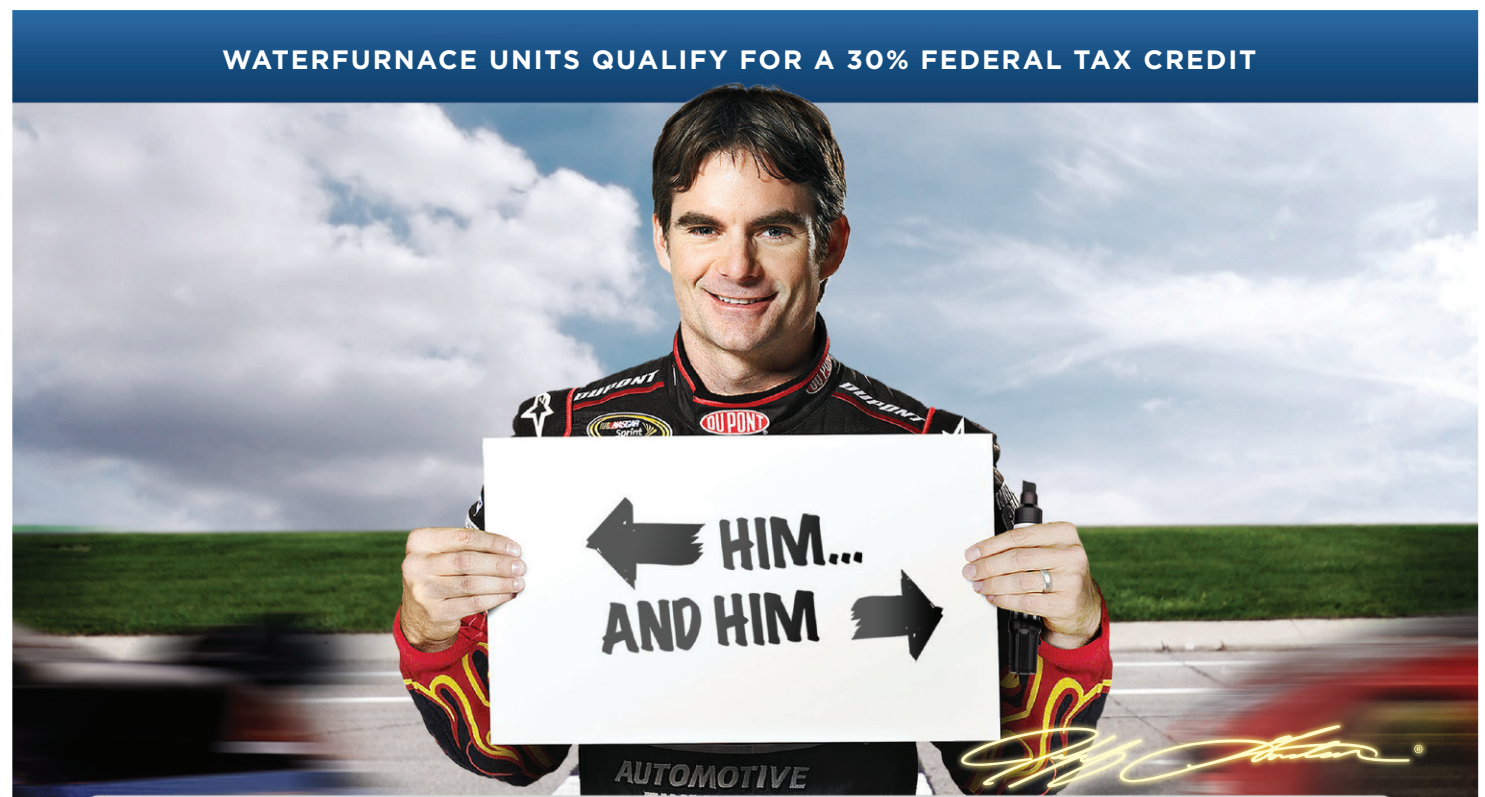
IBA would like to recognize an associate member as the "State Associate Member of the Year."

All associate members are eligible to be nominated for the award.

For an application, please call IBA at (800) 377-6334. Completed applications are due October 31, 2016.

The award will be presented at IBA's Board of Directors Meeting on December 5, 2016 at the 502 East Event Centre in Carmel.

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IBA's PAC, Association to Build a Better Indiana, hosted an event for the Republican candidate for Governor, Lt. Governor Eric Holcomb (center), at the home of IBA Past State President David Compton (left) and his wife Melissa Hartman-Compton (right).



IBA members David Sherry, John Dzikowski, Elizabeth Habben, and Gregory Musch completed aging-in-place training with instructor Mike DuKate (2nd from right). Indiana has 113 Certified Aging in Place Specialist (CAPS) professional designation holders and there are more than 3,000 in the U.S.



Tom Slater (left), IBA Associate Area Vice President, congratulates Amy Chitwood (center) and Jason Bell (right) on a successful Parade of Homes in Bloomington.



IBA Past State President Greg Furnish (left) catches up with Building and Development Association of Southern Indiana Executive Officer Charlie Smith (right) at the Association's 60th Anniversary celebration.



Corey Hughes (left), Building and Development Association of Southern Indiana's President, inducted IBA Senior Life Director Houser Canter to the BDASI Hall of Fame at the Association's 60th Anniversary celebration.



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IBA welcomed 55 new members in July and August

IBA welcomed 55 new members in July and August. They are listed below:

- Stephen Ash, Ashland Farms, Lafayette
- Carol Bassett, Wayside Furniture, Angola
- Jerry Brown, NIPSCO, Fort Wayne
- John Burgin, BK Plumbing Supply, New Albany
- Tim Cardis, Electra Products Agency, Indianapolis
- Sean Clayton, Sterling Homes, Lafayette
- Jeff Cooper, Tri-County Builders Supply Inc., Yorktown
- Ebe Cotton III, Diamond Residential Mortgage Corp., Fishers
- Steve Cox, Cox Roofing and Construction, La Porte
- Meronaca Davis, Lockyear Title, LLC, Evansville
- Rex Deaton, Pyramid Signs, Lafayette
- Eric Denning, Denning Brothers Construction, Owensville
- Karl Doorn, Doorn Construction Inc., Schererville
- Sharon Fawbush, Bloom Bank, Bloomington
- Thomas Garvey, Marble Uniques, Tipton
- Jared Grable, Global Construction Management, Brazil
- Jerry Grant, Greenwell Plumbing, New Albany
- Luke Gunselman, Uebelhor & Sons Chevrolet, Jasper
- Dale Hale, Ripco LTD, Vincennes
- Dan Halsted, Culligan Water, Merrillville
- Rick Harrison, Community Exteriors Inc., Indianapolis
- Kelsey Hobson, Kitchens Etc., Inc., Elkhart
- Andy Hostetler, Ideal Construction, Warsaw
- Connor Houston, Elevated Imaging, LLC, Franklin
- Corey Hughes, Emerald Construction Company Inc., New Albany
- Reese Iovan, ServPro, Saint John
- David Jenner, Authentic Homes, INC, Ellettsville
- Eric Jurgonski, Champion Window, Mishawaka
- Dave Keller, Chase Custom Homes, Muncie
- David Killion, Keystone Construction, Bloomington
- Ryan Kramer, Coldwell Banker Lunsford, Muncie
- Charlie Law, C. E. Law Construction LLC, Lexington
- Josh Male, JJM Contracting LLC, Huntertown
- Stan May, S & L Properties, Fort Branch
- Michael Miller, MDM Stoneworks Inc., Fort Wayne
- Laura Mullen, Farm Credit Mid-America, Lafayette
- Taylor Nance, Gary Nance Design, Carmel
- Kyle Newcomb, The Newcomb Group, Fort Wayne
- Matthew Podlesak, Colorbilt Paint & Structure, Plymouth
- Dean Ritter, Old National Bank, Princeton
- Paul Schwinghammer, Hallmark Homes Inc, Anderson
- Randy Sexton, Sigma Builders, LLC, Carmel
- Matthew Shaw, ShawCADesign, Noblesville
- Earl Small, Comcast Cable Communications LLC, Indianapolis
- Ellen Somers, Swartz Retson & Co PC, Merrillville
- James Stoffleth, Completely Wired Inc., Evansville
- Kim Summers, Berkshire Hathaway, Elkhart
- John Tackett, Adamson's Portable Restrooms, Terre Haute
- Donnie Taylor, Taylor's Custom Concrete, Henryville
- Kevin Templeman, Premier Power, Indianapolis
- Paul Terzioski, Trademark Group Development, Crown Point
- William Troutman, Certainty Home Inspections, Salem
- Todd Wagner, Wagner Signs, Indianapolis
- Angela Wallace, Midwest Garage Door Systems Inc., Greenwood
- Brad Weddington, Weddington Custom Homes LLC, Jeffersonville

Permits up 22 percent from August 2015

Single-family building permits in Indiana increased 22 percent in August compared to the same time last year according to the latest data from the U.S. Census Bureau and the Department of Housing and Urban Development.

Permits increased 18 percent in August over the previous month.

"Historically low mortgage interest rates make the ability to purchase a home a reality for many Hoosiers," said Indiana Builders Association President Jim Pressel. "Looking forward, there are signs that conditions in the housing market should show continued improvement in the coming months."

In August 2016, there were 1,398 single-family building permits issued compared

to 1,150 in 2015.

The single family permit numbers for the first eight months of 2016 are up 14 percent compared to the first eight months of 2015.

Builder confidence in the market for newly built, single-family homes in September jumped six points to 65 from a downwardly revised August reading of 59 on the National Association of Home Builders/Wells Fargo Housing Market Index (HMI).

This marks the highest HMI level since October 2015.

"It is encouraging to see permit numbers this year are up 14 percent compared to last year," said Pressel. "We expect this upward momentum will continue throughout the remainder of the year and into 2017."

August Indiana Single-Family Building Permits



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- » Copyright infringement of house plans

Presenters



Tom Bedsole, Partner, Frost Brown Todd LLC

Tom focuses his practice on business, construction and real estate matters. He has significant experience advising and counseling local and national residential home builders.

Tom is on the Board of Directors of the Builders Association of Greater Indianapolis and serves as legal counsel to the Indiana Builders Association.



Rick Wajda, CEO, Indiana Builders Association (IBA)

As the IBA's chief lobbyist, Rick works with members of the Indiana General Assembly and Indiana's regulatory agencies to insure housing affordability is taken into consideration when policy makers craft laws and regulations for Indiana's citizens.

Southern Indiana - Corydon October 18, 2016

9:00 a.m. - 12:00 noon
Harrison REMC
1165 Old Forest Road NW, Corydon, IN

Northern Indiana - Granger November 9, 2016

9:00 a.m. - 12:00 noon
Juday Creek Golf Club
14770 Lindy Dr., Granger, IN

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To register, contact Carlie at 800-377-6334 x206 or Carlie@BuildIndiana.org.

NOTICE

Date: October 1, 2016
To: Indiana Builders Association Board of Directors
Subject: 2016 December Board of Directors Meeting

NOTICE IS HEREBY GIVEN that there will be a meeting of the Board of Directors of the Indiana Builders Association on Monday, December 5, 2016 at 12 p.m. (EST) at the 502 East Event Centre (502 E Carmel Dr, Carmel, IN 46032).

Sincerely,

Rick Wajda
IBA Chief Executive Officer

Top New Member Recruiters for 2016

(as of 8/31/16)

- | | |
|---------------------------------|---------------------------------|
| 1. Jeff Thomas, Fort Wayne, 13 | 4. Jason Bell, Bloomington, 5 |
| 2. Nigel Hoss, Indianapolis, 10 | 5. Jim Pressel, LaPorte, 5 |
| 3. Rob Wacker, Fort Wayne, 6 | 6. Jeremy McVicker, Plymouth, 4 |



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For sponsorship opportunities at IBA's Networking Night, contact Kim Heffner at 800-377-6334 ext. 203 or KimH@buildindiana.org.

Register at www.buildersshow.com



IBA CEO Rick Wajda (right) congratulates the winners at the Building Association of South Central Indiana Parade of Homes Awards Banquet in Bloomington.



BA of Elkhart County Executive Board members present checks to State Representative Doug Miller and State Senate candidate Blake Doriot for their campaigns. Pictured from L-R: Peggy Milton, BAEC Treasurer; Ryan Casey, BAEC President; Blake Doriot, State Senate candidate; Doug Miller, State Representative; Todd Meier, BAEC Vice President; Kim McKibbin, BAEC Executive Officer; and Mike Smith, BAEC Board Secretary.

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BA of Greater Lafayette members Tim Eckert (left), Deb Plue (second from left) and Jay Reynolds (right) present a \$2,000 check to IBA President Jim Pressel (second from right) for the Association to Build A Better Indiana PAC.



Political action. Pictured from left to right: IBA Past State President David Compton, Speaker of the House Brian Bosma, State Representative Denny Zent and IBA Past State President David Kovich.

Check out IBA's redesigned website: www.buildindiana.org

2016 Bill Carson Memorial Golf Outing



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