



# Indiana Builders Association 2018 Sponsorship Guide

We educate and advocate for safe and affordable housing.



Dear Member,

Since 1952, the Indiana Builders Association has been committed to maintaining and developing workable and affordable regulations and laws that enable the citizens of Indiana to own a home. We are a statewide trade organization representing Indiana's home building, remodeling and light commercial construction industry with 25 local affiliates across Indiana.

If you are looking to target home builders, remodelers and small business owners and increase your visibility among leaders in the housing community, then I encourage you to discover the opportunities we offer.

The following 2018 Sponsorship Guide was developed to help you plan your involvement and budget for the year. The Indiana Builders Association offers you the opportunity to take part in year-long sponsorships or individual event sponsorships. These opportunities exemplify your commitment to the housing industry and provide the Indiana Builders Association with an additional source of support for advocacy, networking and education.

Please look over the enclosed information. We hope you will consider partnering with us as we continue to build a better Indiana!

Sincerely,

Rick Wajda

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Chief Executive Officer

Get the most bang for your buck by becoming an Indiana Builders Association annual sponsor. Not only does becoming an annual sponsor provide a cost savings over individual sponsorships, but you will gain exposure all year long at a variety of IBA events.

# **Gold Sponsor**

(3 available) \$10,000

- Featured Member on IBA's website for one month
- Linked company logo on IBA's website home page for 12 months
- Six full page ads in the Indiana Builder News
- Feature article in the Indiana Builder News
- Premier sponsor (includes foursome) at annual golf outing
- Event sponsor for IBA Housing and Legislative Conference
- Gold sponsor at Indiana's Networking Night at the International Builders Show
- Full page ad in Leadership Directory
- Board Meeting sponsor
- Recognition at all IBA events

# Silver Sponsor

\$5,000

- Linked company logo on IBA's website home page for six months
- Six ½ page ads in the Indiana Builder News
- Lunch sponsor (includes foursome) at annual golf outing
- Event sponsor for IBA Housing and Legislative Conference
- Silver sponsor at Indiana's Networking Night at the International Builders Show
- Full page ad in Leadership Directory
- Recognition at all IBA events

# **Bronze Sponsor**

\$2,500

- Linked company logo on IBA's website home page for three months
- Three 1/2 page ads in the Indiana Builder News
- Beverage cart sponsor at annual golf outing
- Statehouse lunch sponsor
- Bronze sponsor at Indiana's Networking Night at the International Builders Show
- Half page ad in Leadership Directory
- Recognition at all IBA events

# Board Meeting (3 available - 2/6, 6/12, 12/4)

- Sponsor \$2,500
  - Company logo on all promotional material, signage and event presentation
  - One 8' tabletop in venue lobby
  - 2-3 minute speaking opportunity during the event
  - Provide promotional lanyards for attendees
  - Opportunity to provide educational seminar before or after

# <u>Housing and Legislative Conference – February 5-6</u>

- Event sponsor (10 available) \$2,000
  - Company logo on all promotional material, signage and event presentation
  - One 8' tabletop in venue lobby
- Statehouse lunch sponsor \$1,000
  - Company logo on all promotional material and signage

### **Golf Outing -Date TBD**

- Premier sponsor (exclusive) \$2,500
  - Company logo on all promotional material and signage
  - Foursome for golf
  - 2-3 minute speaking opportunity at lunch
- Lunch sponsor \$1,500
  - Company logo on all promotional material and signage
  - Foursome for golf
- Beverage cart sponsor \$250
  - Company logo on all promotional material and signage
- Hole sponsor \$150
  - Company representative(s) and signage at hole
- Souvenir sponsor
  - Donate one item per golfer (approx. 100 items)

### Leadership Directory

- Back cover (exclusive) \$1,000
- Full page \$500
- Half page \$250

### <u>Indiana's Networking Night at the International Builders Show - January 9</u>

- Company logo on all promotional material and signage
- Silver sponsor \$500
  - Company logo on all promotional material and signage
- Bronze sponsor \$250
  - Company logo on all promotional material and signage

### **Leadership Conference- December 3**

- Sponsor \$2,000
  - Company logo on all promotional material, signage and booth space at the event.

- Indiana Builder News is the official publication of the Indiana Builders Association and is distributed bi-monthly to Indiana's builders, developers, remodelers, trade contractors and building suppliers.
- Each issue is packed with building industry information from the national, state and local levels, allowing all professionals to stay up to date on building industry happenings.
- There are 3,000+ copies published bi-monthly. Each copy is circulated to over 40,000 readers.
- Each issue is also published online at www.BuildIndiana.org.

# **Specifications**

- 11" x 13" tabloid offset newspaper
- Advertisements can be emailed as a TIF, JPEG or PDF file
- Minimum resolution is 200 DPI.

# **Issues and Deadlines**

<u>lssue</u>	Deadline
January/February	December 22
March/April	February 16
May/June	April 20
July/August	June 22
September/October	August 24
November/December	October 19

Advertisement Sizes			
Full Page  10 1/4" wide by 12 3/4" tall	1/2 Page Dominant 7 3/4" wide by 9 1/4" tall		
1/2 Page	1/2 Page		
Horizontal	Vertical		
10 1/4" wide	5" wide		
by 6 1/4" tall	by 12 3/4" tall		
1/4 Page	1/8 Page		
5" wide	5" wide		
by 6 1/4" tall	by 3" tall		

	1 time per year	3 times per year	6 times per year
Full Page	\$1,010	\$860	\$710
Half Page	\$710	\$570	\$490
1/4 Page	\$510	\$430	\$350
1/8 Page	\$360	\$330	\$290

- Rates quoted are for full color advertisement placement per issue for IBA members
- Additional 40% for non-members
- Inserts \$900 (company to provide 4,000 copies)

For more information and to secure your spot, please contact Reagan Van Cleave at (800) 377-6334 ext. 203 or reagan@BuildIndiana.org.

Indiana Builder News is published by the Indiana Builders Association 101 W. Ohio St., Ste. 710, Indianapolis, IN 46204

# <u>Indiana Builders Association Online Buyers Guide</u>

We are pleased to announce a new exclusive, easily accessible, valuable resource that will allow our members to provide service to each other and consumers throughout the state. Our Buyer's Guide features updated and expanded company and product listings, in addition to other valuable information relating to the building industry. This online marketplace provides users with an efficient way to browse for goods and services and offers building suppliers and companies exceptional visibility by showcasing their products and services to a targeted, industry-specific buyer group.

The guide will be accessible through the IBA website at <a href="https://buildindiana.org">https://buildindiana.org</a>. We encourage you to take advantage of this exceptional opportunity to highlight your products and services. To learn more about advertising your products or services in the Guide, please email <a href="mailto:iba-advertise@svmmedia.com">iba-advertise@svmmedia.com</a>.







1165 Anderson Blvd, Greenfield, IN 46140

(800) 555-1836

Product Description: Great for professional construction jobs, plumbing and electric professionals, and those dabbling in home renovation projects. This saw offers the solid performance that keeps...

www.keecarpenter.com

View More...

# **Featured Member Listing**

- \$500 per month
- Prominent placement on IBA homepage
- Choice of one photo and 50 word descriptionLink to company website

# FEATURED MEMBER La Cabreab La Cabreab North Eastern Group North Eastern Group is a development company that has been building communities for over 50 years. They have developed hundreds of communities with over 18,000 home sites on over 8,000 acres.

# **Company Logo**

- \$200 per month or \$2,000 per year
- Company logo on main IBA homepage
- Link to company website





Please place a checkmark in the box that corresponds with the sponsorship(s) of your choice.

Some sponsorships are limited and offered on a first-come, first-serve basis. Please allow 48 hours for IBA staff to confirm availability of limited sponsorships. All dates/sponsorships printed in this guide are subject to availability and change.

Annual Sponsorship		Housing and Legislative Conferen	ce
O Gold Sponsor O Silver Sponsor O Bronze Sponsor	\$10,000 \$5,000 \$2,500	O Event Sponsor O Statehouse Lunch Sponsor	\$2,000 \$1,000
Board Meeting		Golf Outing	
O Board Meeting Sponsor	\$2,500	O Premier Sponsor O Lunch Sponsor	\$2,500 \$1,500
Leadership Conference		O Beverage Cart Sponsor O Hole Sponsor	\$250 \$150
O Leadership Conference Sponsorship	\$2,000	O Souvenir Sponsor	
Leadership Directory		Indiana's Networking Night at IBS	
O Back Cover	\$1,000	O Gold Sponsor	\$1,000
O Full Page O Half Page	\$500 \$250	O Silver Sponsor O Bronze Sponsor	\$500 \$250
Online/Website	·		
O Featured Member \$500/month x months = \$		O Company Logo	
		\$200/month x months = O Company Logo (one year)	\$2,000
Indiana Builder News			
O Full Page (1x)	\$1,000	O 1/4 Page (1x)	\$510
O Full Page (3x) O Full Page (6x)	\$860 \$710	O 1/4 Page (3x) O 1/4 Page (6x)	\$430 \$350
O Half Page (1x)	\$710	O 1/8 Page (1x)	\$360
O Half Page (3x)	\$570	O 1/8 Page (3x)	\$330
O Half Page (6x)	\$490	O 1/8 Page (6x)	\$290
		TOTAL = \$	

For more information, please contact Reagan Van Cleave at (800) 377-6334 ext. 203 or reagan@BuildIndiana.org.

Payment Information				
Company Name:				
Billing Contact:				
Address:				
City:				
Phone:	_ Email:			
Payment Method				
O Check (made payable to IBA)		O Credit Card		
Card Number:				
Name on Card:				
Exp. Date: CVV:	:	Zip:		

# Please send completed form to

## Mail

Reagan Van Cleave Indiana Builders Association 101 W. Ohio St., Ste. 710 Indianapolis, IN 46204

# **Email**

reagan@BuildIndiana.org

Fax

844-272-4932