

INDIANA BUILDER NEWS

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In This Issue



IBA members attend annual Legislative Conference

IBA members from across the state travel to Indianapolis to meet with legislators and attend committee and Board of Directors meeting.

Pages 6-7



Trade associations partner to address skilled labor shortage

Build Your Future Indiana has launched in an effort to attract people to the building and construction trades.

Page 9

Fire sprinkler mandate prohibition bill passes Indiana General Assembly

The Indiana General Assembly passed a bill towards the end of session that will prohibit fire sprinklers from being mandated in single-family construction in Indiana. The Indiana Builders Association was successful in advocating for SB 393, authored by Senator Eckerty (R-Yorktown) and sponsored by Representative Pressel (R-Rolling Prairie), which contained the language prohibiting fire sprinklers from being mandated in single family construction at a local or state level.

"This was a huge victory for Hoosier homeowners, as IBA members and staff urged lawmakers to keep housing affordable in the state of Indiana by keeping sprinklers as an option, not a mandate, for homebuyers", commented Pat Richard, IBA's 2018 President.

The Indiana Builders Association faced heavy opposition from several groups as the bill moved its way through the legislative

process. Fire sprinkler manufacturers, fire chiefs and others would like to have seen fire sprinklers mandated in single-family construction and lobbied lawmakers to defeat the legislation.

Hoosier homeowners could have been faced with a \$100 million dollar increase in the cost of housing per year at a minimum if sprinklers were mandated in single-family construction. This costly increase would have priced thousands of Hoosiers out of the ability to own a new home.

"Nothing in SB 393 will prohibit a willing buyer and/or contractor from putting a fire suppression system in their home. The Indiana Builders Association strongly believes that consumers have a choice vs. a costly mandate that will benefit a few sprinkler contractors and cost Hoosiers just starting their families from attaining the dream of Homeownership", commented Rick Wajda, IBA's Chief Executive Officer. Polls across the state have overwhelmingly

shown that Hoosiers don't want fire sprinklers mandated in their home; they want the option to decide what is best for their families.



Sen. Doug Eckerty



Rep. Jim Pressel

With the passage of SB 393, Indiana will join the ranks of numerous other states that have defeated fire sprinkler mandates through the code adoption process or through legislation.

As of printing of the publication, SB 393 is awaiting signature into law by Governor Holcomb.

IBA members step in to help Eastside couple

An east side couple has a newly remodeled home following a Call 6 Investigation into their contractor, Jerry Hatten. We first told you about Carlene and Keith Hall back in August after they said Hatten took their \$6,000 and ran without doing the work promised.

When Call 6 Investigates aired the Halls story, Hatten was a convicted felon with warrants out for his arrest.

Shortly after our story aired, Hatten was arrested by local law enforcement.

"Because of your story airing, somebody recognized him and turned him in and that's how they caught him," said homeowner Carlene Hall.

Not only was Hatten arrested, following the Call 6 Investigation, prosecutors in multiple counties filed five new criminal cases against Hatten for home improvement fraud, theft and check deception.

Marion County prosecutors mentioned Call 6 Investigates' report on the Halls when they charged Hatten with four felonies for stealing the Halls \$6,000.

Hatten is due in court on the Halls case on March 12.

"It restored our faith in humanity," said Carlene Hall.

But Call 6 Investigates wasn't finished, because the Halls still needed their home remodeled—it was their 40th wedding anniversary gift to each other.

We contacted the Indiana Builders Association who put us in touch with the

Guy Corporation, Shoopman Homes and Ken Woods Painting.

The contractors fixed up the Halls home at a much-reduced rate.

"It couldn't have happened without you, Kara," said Carlene Hall. "You're an angel in disguise."

Hall said they can finally enjoy their home once again.

"It's just a big relief," said Carlene Hall.

"We are so full of gratitude for these good people that stepped up and showed yes,



By Kara Kenney

RTV 6

there are people who help. You can't do it by yourself anymore."

The Halls wish they had picked a reliable contractor to start with, but when they hired Hatten they found him on Angie's List and assumed he was vetted.

As it turned out, Hatten was a convicted felon with a slew of pending criminal cases.

"It cost us, but we learned a valuable lesson," said Carlene Hall.

As Hatten faces a bunch of court appearances in the coming months, the Halls want prison time.

"I hope he gets what is due," said Keith Hall.

"There are good people in the world," said Keith Hall.

Before you hire a contractor, it's a good idea to go to Mycase.in.gov and see if that contractor has any criminal cases or civil cases pending or on their record.

Make sure to use their name and their company name.

"Homeownership is the foundation of the American Dream, and it's important that homeowners feel secure when paying others to do work in and outside their home, said IBA President Pat Richard. "By adhering to a code of ethics and offering industry education and designations for our members, we aim to provide confidence for Hoosier homeowners like Keith and Carlene when they are looking for someone to help with home improvement projects."

"The Indiana Builders Association is disappointed to hear of the hardships Indiana residents face when a contractor is fraudulent in their claim of providing service to a home or business

Unfortunately, some online search engines make it easy to set-up a profile even if you are not a legitimate contractor. For this reason, our organization has put together an Online Buyer's Guide for homeowners and industry professionals to connect with local builders, suppliers and contractors. This way, families like the Hall's, can know their home renovation project is done by members of an organization that fosters professionalism and dedication to the industry."

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Advertising

Index

Housing Protection Fund.....	page 11
Marvin.....	page 4
North Eastern Group.....	page 5
Oakmont Development.....	page 3
Speedway.....	page 12

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The fruits of action

Choice--an act of SELECTING or MAKING a decision when faced with two or more possibilities.

Decision--a conclusion or resolution reached after CONSIDERATION.

After reading the definition of choice I realized that without choices you would have no decisions to make!!...how cool would that be!?! Let me tell you. NOT COOL. Consider both definitions, please. I had to look up 'decision' after seeing it in 'choice'. I realized through the process that it is all in action: selecting, making and considering.



President's Message

By Pat Richard
Spire Group

President
Indiana Builders Association

I talk with my children all the time about solving problems and making decisions. I started doing that with them when they entered the 1st grade. They are now 12, 14, and 17. The fruits of that action have left me with 3 Little's (I still call them that) who sometimes remind me, while I am fussing about something, that life is about solving problems and making decisions. Love it when they pull a 'me' on me.

Last month's article was about 'serving', which is an action. Choosing or deciding is an action. Sooooo with all of that I took the topic of 'choices' and I landed at 'The Fruits of Action'. The Bible talks about fruits a lot and most generally it's an analogy between trees that bear fruit and the fruits that we bear in our faith or walk with Him. Better said serving Him. Fruits can be good or bad. Do you believe that all of your actions bear fruit? Do you consider this when having choices to make? If not, you should. What is the short term gain or the long term gain of the decision you have to make? Which one bears the best, most

ripe fruit? The one that yields the fastest outcome or the one which yields the best results. The choice you make, is it for the betterment of a larger cause and greater whole than you?

I mentioned at the last board meeting a book I am reading, 'The ONE Thing'. The surprisingly simple truth behind extraordinary results. It talks about the one thing you can do at any given time that makes everything else easier or unnecessary.

I am purposely being elusive. I want you to engage yourself and consider your process. I want you to consider the fruits of your actions or the fruits of inaction in all areas of your life.

I know this...all things are NOT equally important. Choose the few that matter most and give them the time they deserve. Everything else, sweep it. Doing this will make life sweeter and simpler. It can yield extraordinary results.



IBA Past President and Owner of Nugent Builders Linda Rogers (left) visits the Statehouse with her daughter, Michelle Wittig (right), to officially file her run for Senate District 11.



IBA Executive Committee Meeting

April 18 11:30 - 1:30 p.m.

TOPGOLF FISHERS

Top New Member Recruiters for 2018

(as of 1/30/18)

- | | |
|----------------------------------|------------------------------------|
| 1. Jason Bell, Bloomington, 3 | 3. Scott Thompson, Indianapolis, 2 |
| 2. Andy Place Jr., South Bend, 2 | 4. Loren Wood, Bloomington, 2 |

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Workforce development and Build Your Future Indiana

It is no surprise to anyone in the construction industry that finding a worker is one of the biggest challenges we face today. With a recovering new housing market, our members are struggling to keep pace with the demand for new housing as projects are taking longer and longer to complete, due to the shortage of skilled workers in our industry.

This challenge is not unique to the housing industry and many sectors of our economy are facing the same concerns we have, and that is how will we meet the demands of our customers moving forward in a cost effective, timely manner.

Lawmakers and policy-makers across the state are keenly aware of this challenge and are looking at ways to help employers find a workforce to grow Indiana's economy. This problem will not solve itself overnight and will take an all-hands-on-deck approach as we now compete in a global economy with an aging workforce.

As various state programs and initiatives to deal with the workforce development challenge are debated, IBA will be engaged in the process, as we understand the importance of having a skilled workforce to build houses for Hoosiers.

Indiana needs to find ways to encourage under-employed or unemployed Hoosiers that meaningful work can be gained in the construction industry. But we must also look at how we can encourage potential workers from other states to locate in Indiana, and sell our state on the advantages we have; such as affordable housing, good

jobs and low taxes. Encouraging veterans to relocate to Indiana is one area the state is looking at as a source of workers.

Another area that I hope will pay dividends is right here at home with our youth in grade school and high school. The Indiana Builders Association, the Indiana Construction Roundtable Foundation and the Builders Association



Inside the Issue

By Rick Wajda
Chief Executive Officer
Indiana Builders Association

of Greater Indianapolis (BAGI) have formed a strategic partnership in order to assist in recruiting a skilled workforce in the construction and building trades. The partnership, better known as Build Your Future Indiana, is an effort to create awareness and resources that attract young workers to commercial, residential and road building industries.

Build Your Future Indiana works to fight the skilled labor shortage by curating career information from professionals industry-wide to highlight key aspects and opportunities for each trade career path. This information has been developed into an interactive career match quiz online and comprehensive resources that are currently being delivered face to face by invested

industry professionals at career fairs and schools.

Through the program, trade professionals will work to spread awareness about the vast amount of employment opportunities available in construction and other trades. IBA has placed kits at local associations throughout the state to give construction industry professionals the platform to explain the numerous great jobs available in our industry.

The construction industry is one of the nation's largest industries, employing more than 5 million individuals in the United States. Parents, teachers, counselors and students are encouraged to take a close look at the rewarding opportunities available in construction. The programs created through this unique partnership will help everyone understand that there are various ways to enter the industry, ranging from vocational/on-the-job training to four-year degrees, that all lead to satisfying careers and financial success.

I know the staff and leadership are excited for this new opportunity to showcase the construction industry and assist our members in solving one of the challenges we have with a worker shortage. Let's make this a success not only for our own companies, but for the future of Indiana's growing economy.

For more information on Build Your Future Indiana, please visit the webpage at www.indiana.byf.org/quiz or you can contact Chris Fisher at the IBA office at 800-377-6334.



Members of the Johnson County Council of the BA of Greater Indianapolis recently met with U.S. Representative Trey Hollingsworth to discuss issues of interest to the homebuilding industry, including the shortage of labor.



IBA members attend the 2018 Indiana Chamber Legislative Dinner in February.



The HBA of Fort Wayne's student chapter at the Fort Wayne Career Academy built tool boxes that were donated to middle high students at the local Boys & Girls club for Christmas.



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Midterm matters

Midterm elections mean the people can elect their representatives in the middle of the term of the president, providing the opportunity to rearrange the political makeup of the U.S. Congress every two years. Unlike presidential elections where the Electoral

the Indiana State Senate (of the chamber's 50 seats) and all 100 members to the Indiana House of Representatives.

•In Indiana, the state legislature is responsible for drawing both congressional and state legislative district lines. Winning State Senate candidates in this election will serve through 2022 and play a role in Indiana's redistricting process.

Additionally there are elections held at the municipal level for judges, local public offices, and ballot initiatives.

Voting is the cornerstone of a democracy. Voting allows YOU to choose the representatives that YOU think can best effect the changes YOU want. Simply put – don't vote and you allow someone else's vision to govern you. The health and prosperity of our communities, Indiana, and the United States depends on YOUR VOTE.

Register to vote online by visiting <http://www.indianavoters.com/>. You can also validate your voter registration status, find your polling place location, find county contact information, and determine "Who's on My Ballot?" for an upcoming election. Direct questions to 1-866-IN-1-VOTE.

Important Dates

April 9, 2018- Voter Registration Ends

May 8, 2018- Primary Election Day

May 22, 2018- Voter Registration Begins

October 9, 2018- Voter Registration Ends

November 6, 2018- General Election Day

Advocacy Angle

By Carlie Hopper

Governmental Affairs Director
Indiana Builders Association



College determines the next president, congressional elections use the state's citizens to choose the winner.

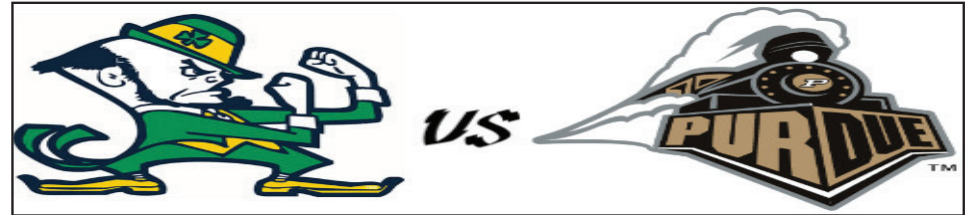
Midterm elections will take place on November 6, 2018, with the primary held on May 8, 2018.

Voters in Indiana will elect one member to the U.S. Senate and nine members to serve in the U.S. House, one from each of the state's nine congressional districts.

•Democrats need two seats to flip Republican-led U.S. Senate and 24 seats to flip the Republican-controlled U.S. House.

While Indiana's governor is not up for election, three state executive offices are: Secretary of State, Treasurer, and Auditor.

Hoosiers will also elect 25 members to



Back in November, the membership challenge between the Builders Association of Greater Lafayette (BAGL) and Builders Association of South Central Indiana (BASCI) ended in BASCI president and Executive Officer singing the Purdue fight song in defeat. At the conclusion of the last verse, BAGL 2017 President Jay Reynolds challenged the local association close to University of Notre Dame, Builders Association of St. Joseph Valley of the same challenge. After three months of the membership challenge, both associations were just too close to determine a winner, and therefore, have declared a "draw." The associations have both decided to table the challenge for now until further review.

2018 IBA Sustaining Dues Members

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Silver Level



Bronze Level

Mary Ellis



Legacy Club

Greg Furnish



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\$3,000?
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If you guessed \$12,934, you're absolutely right! And that's for EACH serious violation.

To help you avoid costly fines and protect workers, the Job-Site Safety Institute (JSI) in partnership with National Association of Home Builders and Indiana Builders Association is conducting a 4-hour **Fall Prevention in Residential Construction Training** seminar for builders, trade contractors, supervisors and workers. This training program focuses on identifying fall hazards in residential construction, as well as, providing attendees an understanding of the OSHA fall protection regulations and safe work practices to prevent fall-related injuries and deaths.

Specifically, the seminar will teach you how to:

- Recognize common fall hazards in residential construction.
- Identify when fall protection is required.
- Determine which protection system to use for a given fall hazard.
- Understand the key requirements and basic safety practices for each protection system.
- Understand the safety requirements and practices for ladders and scaffolding.

Make plans to attend today—a safe jobsite protects both your company and your workers! Visit www.buildindiana.org and click on "Events" to learn more and register.

Make plans to attend today—it'll be the most informative 4-hours you've ever spent learning!

When: May 8, 2018
Where: TBD
Cost: FREE

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IBA hosts annual Legislative Conference

In February, IBA members attended the 2018 Housing and Legislative Conference at the Sheraton Indianapolis City Centre Hotel. The two-day event included a legislative briefing, lunch at the Statehouse,

leadership training, and committee meetings. Abdul-Hakim Shabazz, esteemed political commentator and writer, was the keynote speaker at the Board of Directors Lunch Meeting.



Members Chris Garten (left) and Jeff Thomas (right) pose for a picture.



Members from the Building and Development Association of Southern Indiana gather at the Legislative Lunch.



Members Hal Kemmerer (left), Mike Bell (second from left), IBA President Pat Richard (second from right), and Dan Losekamp (right) pose for a picture.



HBA of St. Joseph Valley Executive Officer Bob Penrose (left) with State Senator David Niezgodski (right, D-South Bend).



Southwestern Indiana Builders Association members pose for a picture with Lt. Governor Suzanne Crouch (center right) and Past IBA President Linda Rogers (center left).



State Senator Ron Alting (center, R-Lafayette) poses for a picture on the Statehouse steps with Builders Association of Greater Lafayette members.



IBA President Pat Richard (left) poses for a picture with Lt. Governor Suzanne Crouch.



Builders Association of Elkhart County Executive Officer Kim McKibbin (left) and Jeff Loucks (second from left) join HBA of St. Joseph Valley President Patrick Matthews (second from right) and Executive Officer Bob Penrose (right) for a picture.



Madison County HBA members Donna Jacobsen (left) and Paul Schwinghammer (second from right) join East Central BA members Jerry Highley, Jr. (center) and Nathan Carroll (second from left) for a picture with State Senator Tim Lanane (D-Anderson).



Builders Association of Northwest Indiana President Randy Hall (left), Executive Officer Eddie Castellanos (second from right), and Hal Kemmerer (right) pose for a picture with State Representative Julie Olthoff (R-Crown Point).



State Representative Heath VanNatter (R-Kokomo) poses for a picture with Builders Association of Greater Lafayette member David Kovich.



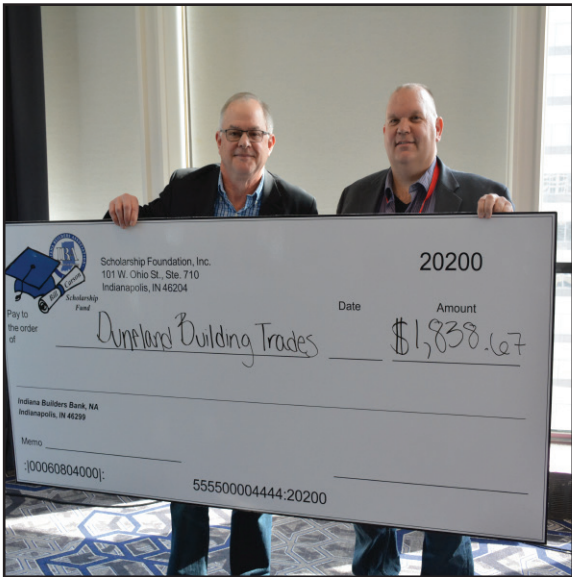
HBA of Greater Terre Haute members Dan Browne (left), Hank Kidwell (second from left), and Ryan Baker (right) pose for a picture with their State Senator Jon Ford (center, R-Terre Haute).



Marshall County BA President Matt Podlesak (left) and Travis McVicker (right) pose for a picture with State Representative Jack Jordan (center, R-Bremen)



Builders Association of Kosciusko-Fulton Counties member Frank Rhoades (right) chats with State Representative Dave Wolkins (left, R-Warsaw).



Indiana Builders Association Charitable Foundation Chairman Mike Bell (left) awards Duneland Building Trades this year's scholarship.



Adam Clemens (left) and Ed Kelly (right) get ready to throw their cornhole bags at the First Annual IBA Cornhole Tournament.



Indiana Builders Association Charitable Foundation Chairman Mike Bell (left) awards New Prairie Building Trades this year's scholarship.



Builders Association of Greater Lafayette Executive Officer Mary Ellis (right) poses for a picture with IBA Past President Jud Molsenbocker (left).



Political commentator and writer of Indy Politics, Abdul-Hakim Shabazz, addresses the IBA Board of Directors as the lunch meeting keynote speaker.



IBA President Pat Richard (left) poses for a picture with IBA Vice President Don Thieneman (right) at the IBA Cornhole Tournament.

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Winners of the First IBA Cornhole Tournament Casey Luckert (left) and Greg Furnish (center) accept their trophy and St. Elmo's Steak-house gift cards from IBA President Pat Richard (right).

IBA welcomed 82 new members in December and January

IBA welcomed 82 new members in the months of December and January. They are listed below:

- Donnee Alexander, Indianapolis
- Sherry Anderson, Milford
- John & Tate Bellman, Bremen
- Trent Bennett, Culver
- Morris Bennett, Mitchell
- Jeff Bird, Floyds Knobs
- Delbert Cagle, Henryville
- Dan Charlebois, Plainfield
- Thomas Cook, South Bend
- Salvador Cornejo, Lafayette
- Dennis Cripe, Plymouth
- Joe Denton, Evansville
- Roger DePoy, Elkhart
- Roger DePoy, Elkhart
- Manny Dosal, Goshen
- Pam Ender, Granger
- Tanner Faulkenburg, Sellersburg
- Larry Faulstich, Plymouth
- Roger Fine, Lafayette
- Tom Fowle, Calhoun
- Eric Frye, South Bend
- Mark Graber, Linton
- Tom Haas, Newburgh
- Ryan Haase, Lafayette
- Scott Hamm, Quincy
- Richard Hensley, Plymouth
- Sean Higgins, Louisville
- Ed Holtshouser, Louisville
- Tim Houin, Plymouth
- Jeff Hoza, Arlington
- Joe Hunting, Plymouth
- Seth Inman, Bloomington
- Bill Jaquinde, Mishawaka
- Eric Jurgonski, Mishawaka
- Adam Jurs, Jefferson Valley
- Catie Kelley, Lafayette
- Hilary Kindred, Greenwood
- Justin Kuhn, Plymouth
- Matt Laidig, Mishawaka
- Eric LaLone, Plymouth
- Terry Lang, South Bend
- Jeff Ledford, Lebanon
- Amzie Lehman, Shipshewana
- Tom Lenker, Plymouth
- Dave Lewallen, Plymouth
- Matt Lowry, Plymouth
- Jen Luke, Mishawaka
- Joe Masingo, Otisco
- Steve Mast, Goshen
- Travis McVicker, Plymouth
- Gene Miller, Elkhart
- Sharon Morrissey, Lafayette
- Dave Murphy, Plymouth
- David Napier, Richmond
- David Nesseth, Fort Wayne
- Rosie O'hara-Lindsey, Zionsville
- Jerad Oren, Bloomington
- Steve Piekarski, Fort Wayne
- Stuart Propes, Lafayette
- Brian Rainey, Bedford
- Alby Ransom, Boonville
- Mayor Shawna Girgus, Bedford
- Gary Simpson, Carmel
- Matt Siples, Brazil
- Maurice Smith, Fort Wayne
- Eric Sommers, Evansville
- Rich Spencer, Elkhart
- Joe Stanton, Bloomington
- Tyler Stephens, Indianapolis
- Michael Sturgeon, Bloomington
- Guy Surprise, Battle Ground
- Rich Szymanski, Granger
- Joe Tinghitella, Brookville
- Steve Ulery, Culver
- Kevin Wagner, Middlebury
- Luke Wallis, Evansville
- Nathan Wanstrath, Greensburg
- Resa Warren, Plymouth
- Dave Webster, South Bend
- Chris Williams, Indianapolis
- Nanette Zaremba, La Porte



IBA's Mark Zimpfer, the adviser to the Purdue University Student Chapter, has been awarded the 2018 Junior Faculty of the Year by NAHB. This prestigious award recognizes and encourages high-quality standards in teaching construction education. Educators are recognized for their voluntary extracurricular activities, activities with construction industry organizations, as well as their construction experience and professional activities.

Designations make a difference when choosing a building professional

March is National Designation Month – a time to recognize the achievements of those holding NAHB educational designations and encourage individuals either to start or complete courses to obtain them.

Professional designations offer excellent opportunities to improve skills, advance careers and earn recognition for builders, remodelers and trade partners' commitment to professional growth.

To learn more about NAHB's designations program, visit www.nahb.org/designations.

Below is a listing of IBA's professional designation holders:

Thad Adams, CGR, CGP, Adams Construction Services Inc, Clarksville
 Barclay Allen, CAPS, GMB, CGP, Timberlin Properties LLC, Leo
 Michael Altman, GMB, CGP, Michael & Associates Inc., Indianapolis
 John Anderson, HCCP, Herman & Kittle Properties, Fort Wayne
 Tara Arms, CAPS, HCCP, RealAmerica Development & Management, Fort Wayne
 Jeremy Ash, CGA, Airtron Heating & Air Conditioning, Indianapolis
 William Badger, CAPS, CGP, Badger Construction Inc., Evansville
 Tracey Bail, CAPS, CGR, Bail Home Services & Construction, Inc., Goshen
 Ryan Baker, GMB, CGP, Richard Jenkins Const., Inc., Terre Haute
 James Barber, CAPS, Housewurks of Zionsville, Zionsville
 Sam Beachy, CGP, Reliance Construction Inc, Nappanee
 Brian Beckman, CAPS, TRI-CAP, Jasper
 Michael Bell, CAPS, GMB, CGR, CGP, Bell Construction Inc, Westville
 Susan Benedict, CAPS, Design Alternatives, Lafayette
 Fredric Beron, CGP, M.B.T. Inc., Mishawaka
 Thomas Bland, CGP, Van Gogh Inc., Merrillville
 Nathaniel Bornman, GMB, CGP, Choice Homes by Shawn Bornman, Inc., Milford
 Ken Bretz, HCCP, TWG Management, Indianapolis
 Matthew Brown, CGP, Accent Homes Inc., Hamlet
 Krista Burdine, HCCP, Herman & Kittle Properties, Indianapolis
 Tara Carson, HCCP, Herman & Kittle Properties, Indianapolis
 Kendra Cates, HCCP, Herman & Kittle Properties, Brownsburg
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 Michelle Coors, CAPS, Coors Remodeling, Lafayette
 Jason Cox, CAPS, GMB, GMR, CGP, JDC Construction, Lawrenceburg
 Lisa Cox, CAPS, CGR, CGP, JDC Construction, Lawrenceburg

Dawn Coyle, HCCP, Flaherty & Collins Properties, Indianapolis
 Tehiji Crenshaw, CAPS, CGP, Community Action Program of Evansville, Evansville
 Ursula David, CGP, Ursula David Homes, Indianapolis
 Erica Davis, HCCP, TWG Management, Indianapolis
 C. Jeff Deahl, CGP, Four Seasons Design Remodeling, Angola
 Herbert Delagrang, CAPS, CGP, Delagrang Homes, Fort Wayne
 Clayton Detweiler, CGB, CGP, Martin Brothers Contracting Inc., Goshen
 Raquel Diaz, HCCP, Herman & Kittle Properties, Indianapolis
 Michael Dippold, CGB, Vogel Construction, Seymour
 Michael DuKate, CAPS, CGB, CGR, DuKate Fine Remodeling Inc., Franklin
 Travis Dunn, CGP, Thermo-Scan Inspections, Carmel
 Ross Eagleson, CAPS, Evergreen Remodeling, Inc., Fort Wayne
 Guy East, CGB, CGR, CGA, CGP, UBUILDIt - Indianapolis North, Indianapolis
 Michael Eaton, CGP, Rubicon Construction, LLC, Bloomington
 Patricia J. Edwards, HCCP, The Olynger Companies, Gas City
 Josh Elkins, CAPS, Williams Brothers Health Care Pharmacy, Columbus
 Maxwell Emerich, CGP, Signature Construction LLC, Carmel
 Joe Ennis, CGP, Ennis Builders, Chestertown
 David Fish, CGP, Signature Construction LLC, Carmel
 Robbie Froehlich, GMB, CGR, CGP, Corinthian Construction Inc., Indianapolis
 Gregory Furnish, CGP, Furnish Contracting, MEMPHIS
 Richard Ganczak, CGB, CGR, CGP, Martin Brothers Contracting Inc., Goshen
 Joe Garcia, GMB, CGP, Master CGP, G and G Custom Homes Inc., Westfield
 Gregory Gavin, CAPS, Greg Gavin Construction Inc., Lawrenceburg
 Phillip Gettum, CAPS, CGB, CGR, CGP, Gettum Associates, Inc., Greenwood
 Jason Gettum, CGR, CGP, Gettum Associates, Inc., Greenwood
 Grant Giese, CGB, CGP, Green Goose Homes, Lafayette
 Mark Gradison, CGP, Gradison Building Corp., Indianapolis
 Jeff Hamman, GMB, Jeff Hamman Construction, Inc., Leesburg
 Jennifer Hamrick, HCCP, Biggs Property Management, Decatur
 Steve Hankenson, CAPS, HCCP, Biggs Property Management, Decatur
 Erica Harrington, HCCP, Herman & Kittle Properties, Indianapolis
 Doug Harvey, CAPS, CGB, CGR, CGP, Copen Construction, Inc., Warsaw
 Melinda Heckaman, HCCP, The Sterling Group, Mishawaka
 Teri Hedemark, HCCP, Flaherty & Collins Properties, Indianapolis
 Steven Heidorn, CAPS, CGB, CGR, CGP, Heidorn Construction, Inc., Chandler
 Terry Herschberger, GMB, CGP, 1-2-1 Designs, Incorporated, Middlebury
 Mary Holz, CAPS, Southern Kitchens Ltd. Co., Jeffersonville
 Geoffrey Horen, CAPS, The Lifestyle Group, Inc.,

Indianapolis
 Sarah Huff, CMP, F. C. Tucker, Indianapolis
 Robert Hunt, CGP, Signature Construction LLC, Carmel
 Jerry Huston, CGP, J. Huston & Associates, Carmel
 Brad Jackson, CGP, T.L. Jackson Construction, Syracuse
 Lawrence Johnson, CAPS, Mustin Builders Inc., Anderson
 Timika Johnson, HCCP, Buckingham Companies, Indianapolis
 Aaron Johnson, CAPS, Riverside Construction, LLC, West Lafayette
 Lisa Kalinke, HCCP, Gene B. Glick Company, Indianapolis
 Kelly Kaminski, CGP, Coolman Communities, Valparaiso
 John Kidd, CGB, CGP, RW Kidd Construction, Winona Lake
 Jenni Knight, CAPS, Von Tobel Lumber & Hardware, Valparaiso
 Cory Kreith, GMB, CGP, CK Building and Design Corporation, Crown Point
 Jamie Lancia, CGP, Lancia Homes, Fort Wayne
 John Lazaro, CGP, J.R. Lazaro Builders Inc., Avon
 Amanda Leazenby, CAPS, CGP, TRA Certification, Elkhart
 Aaron Lehman, CGP, Habitat for Humanity of Elkhart, Goshen
 Jack Lieser, CGP, 1st Metropolitan Builders, Inc., Munster
 Kellie Linzner, HCCP, Buckingham Companies, Indianapolis
 Jeffrey Loucks, CAPS, CGB, CGP, J. L. Construction Inc., Goshen
 Jennifer Maple, HCCP, Herman & Kittle Properties, Greenwood
 Jeffrey Martin, CAPS, GMB, CGR, CGP, Martin Brothers Contracting Inc., Goshen
 Patrick Matthews, CGP, Forest Beach Builders, Granger
 Todd McBride, CGP, Signature Construction LLC, Carmel
 Tyler McKee, CAPS, HCCP, RealAmerica Development & Management, Fishers
 John McKenzie, CGP, Homes by McKenzie, Inc., Carmel
 Michael McLaughlin, HCCP, Herman & Kittle Properties, Indianapolis
 Lisa McNabb, HCCP, RealAmerica Development & Management, Fishers
 Todd Meier, CGP, Team Construction, Goshen
 Timothy Meinert, CAPS, CGR, CGP, Heidorn Construction, Inc, Chandler
 Dennis Meneely, CGB, CGR, CGP, Meneely Construction, LLC, Brazil
 Kelly Miller, HCCP, Biggs Property Management, Decatur
 Douglas Miller, CGB, Tailor Made Homes, Elkhart
 David Miller, CGB, Land-Mill Developers, Jeffersonville
 Mandy Miller, HCCP, Flaherty & Collins Properties, Muncie
 Wendell Miller, CGR, CGP, Renewal Homes, LLC, Warsaw
 Janet Moore, HCCP, The Sterling Group, Mishawaka
 Grant Moore, CAPS, At Home Accessibility, South Bend
 Melissa Moriarity, HCCP, RealAmerica Development & Management, Fort Wayne
 Michael Mosenbocker, CAPS, CGR, Jud Construction, Muncie
 Jud Mosenbocker, CAPS, CGR, Jud Construction, Muncie
 Andrew Myszak, CGP, Myszak + Palmer Development, Vincennes
 Wayne Neace, CAPS, Williams Brothers Health Care Pharmacy, Washington
 Todd Newman, GMB, GMR, Newman Company Inc., Riley
 Richard Oakley, CAPS, CGR, Oddjob/Creative Interiors Inc, Evansville
 Jennifer Oswalt, HCCP, Herman & Kittle Properties,

Lafayette
 Lisa Pavey, HCCP, RealAmerica Development & Management, Fort Wayne
 Anthony Phillips II, HCCP, Herman & Kittle Properties, Indianapolis
 Andrew Place, CGB, CGP, Place Builders Inc., South Bend
 Bradley Plett, CGP, Miller Brothers Builders, Goshen
 Jered Prough, CAPS, CGR, Bail Home Services & Construction, Goshen
 Kenneth Puller, HCCP, Monarch Management & Realty Inc., Indianapolis
 Melanie Reusze, CAPS, HCCP, RealAmerica Development & Management, Fishers
 Gregg Richhart, CGP, Star Homes by Delagrang & Richhart, Woodburn
 Ron Ross, CGP, Martin Riley Architects/Engineers, Fort Wayne
 Mason Rusk, CAPS, CGP, Rusk Builders Inc., Granger
 Chasity Sadowy, HCCP, TWG Management, Indianapolis
 Robert Sandberg, CGB, CGP, RLS Building Corp, Danville
 Gerald Schaeffer, CGP, Universal Design Associates, Ferdinand
 Paul Schwinghammer, CAPS, GMB, CGP, Hallmark Homes Inc., Anderson
 Brad Sechrist, CGP, Helman Sechrist Architecture, Elkhart
 Alan Simmons, CGP, Simmons Construction, Muncie
 Mark Sovinski, GMB, CGP, G & S Homes, Bloomington
 Dennis Spidel, GMB, CGR, CGP, Dennis Spidel Custom Homes Inc., Angola
 Dean Sprunger, CAPS, CGP, Schrock Homes, Inc., Goshen
 Cheri Steele, HCCP, Miller Valentine, Indianapolis
 Tyler Storch, CGP, Signature Construction LLC, Carmel
 Ed Swoveland, CAPS, CGR, Bail Home Service & Construction, Inc., Goshen
 Kim Thonn, CAPS, GMB, CGP, Kalan Homes, LLC, Lafayette
 Anita Van Meeter, HCCP, The Sterling Group, Mishawaka
 Craig Van Prooyen, CGP, Van Prooyen Builders, Inc., Merrillville
 Dennis Voegerl, CAPS, Voegerl Construction, Huntingburg
 Tina Waggoner, HCCP, Herman & Kittle Properties, Indianapolis
 Diana Wahl, HCCP, Herman & Kittle Properties, Indianapolis
 Joseph Wallace, CAPS, CGR, CGP, Maple Road Construction, Inc., Indianapolis
 Don Weiler, CGP, Bailey & Weiler, LLC, Bloomington
 Tammy Wheaton, HCCP, Gene B. Glick Management, Indianapolis
 Brad Whicker, CGB, CGP, Whicker Construction, Inc., Plainfield
 Kimberly Whitaker, HCCP, Flaherty & Collins Properties, Indianapolis
 Tina Wigmore, HCCP, Triple S Development LLC, Roanoke
 Paul Wiles, CAPS, Habitat for Humanity of St. Joseph County, South Bend
 Victoria Wright, CGP, Herman & Kittle Properties, Noblesville
 Kevin Yoder, CAPS, CGP, K.W. Yoder Construction Inc., Elkhart
 Julia Young, HCCP, Flaherty & Collins Properties, Indianapolis
 Mike Zehner, GMB, Zehner Development Corp., Evansville
 David Zehr, CAPS, CGR, CGP, Zehr Construction Inc, Goshen
 Gary Zimmerman, CGP, Martin Brothers Contracting Inc., Goshen



Trade associations announce strategic partnership to fight labor shortage

The Indiana Builders Association, the Indiana Construction Roundtable Foundation and the Builders Association of Greater Indianapolis (BAGI) have formed a strategic partnership in order to assist in recruiting a skilled workforce in the construction and building trades. The three-year partnership, coined Build Your Future Indiana, comes in an effort to create awareness and resources that attract young workers to commercial, residential and road building industries.

Currently, Indiana has reported an average of over 3,000 annual job openings in construction and similar fields. The state projects that by 2024 there will be over 30,300 construction trade jobs to be filled.

Build Your Future Indiana works to fight the skilled labor shortage by curating career information from professionals industry-wide to highlight key aspects and opportunities for each trade career path. This information has been developed into an interactive career match quiz online and comprehensive resources that are currently being delivered face to face by invested industry professionals at career fairs and schools.

Through the program, trade professionals will work to spread awareness about the vast amount of employment opportunities available in construction and other trades. Local employers, associations and schools are encouraged to conduct job fairs, panel discussions and local community events to inform students of the benefits of choosing a career path in skilled trade industries.

The construction industry is one of the nation's largest industries, employing more than 5 million individuals in the United States. Parents, teachers, counselors and students are encouraged to take a close look at the rewarding opportunities available in construction. The programs created through this unique partnership will help everyone understand that there are various ways to enter the industry, ranging from vocational/on-the-job training to four-year degrees, that all lead to satisfying careers and financial success.

For more information on Build Your Future Indiana, please visit the webpage at www.indiana.byf.org/Quiz and join the conversation on Facebook and Instagram by following @BYFIndiana.

Take the Career Match Quiz:



It's fast and easy! Answer a few questions and see what careers might be a good match for you.

Visit Indiana.BYF.org/Quiz to get started.

Meet the 2018 local HBA presidents

<p>Bart Persohn Dubois Co Block & Brick Inc. BA of Dubois County</p>	<p>Matt Reinbrecht Reinbrecht Homes Southwestern Indiana BA</p>
<p>Jeff Corbett Premier Homes of So IN Building & Devl. Assoc. of Southern Indiana</p>	<p>Jimmy Pressel Pressel Enterprises, Inc. BA of LaPorte County</p>
<p>Isaiah Baker Baker Contracting LLC BA of Howard County</p>	<p>Kristy Wozniak KHI-Laf, Inc. BA of Greater Lafayette</p>
<p>Mike Dippold Vogel Builders Jackson-Jennings BA</p>	<p>Barclay Allen Timberlin Homes, LLC HBA of Fort Wayne</p>
<p>Ryan Downey Downey Home Designs Mid-North Indiana BA</p>	<p>Paul Schwinghammer Hallmark Homes Inc Madison County BA</p>
<p>Matt Podlesak Colorbilt Paint & Structure Marshall County HBA</p>	<p>Patrick Matthews Forest Beach Builders HBA of St. Joseph</p>
<p>Jerry Highley, Jr. Highley Homes LLC East Central Indiana BA</p>	<p>Vince Smith Vince Smith Construction BA of Southeastern IN</p>
<p>Scott Thompson Silverthorne Homes BA of Greater Indianapolis</p>	<p>Don Weiler Bailey & Weiler Design/Build BA of South-Central IN</p>
<p>David Johnson Signature Building & Design BA Kosciusko Fulton Counties</p>	<p>Rich Welage Vincennes Univ. Construction Technology Vincennes Area BA</p>
<p>Casey Knigga Casey's Outdoor Solutions & Florist Dearborn County HBA</p>	<p>Tristan Simmerman Hunter Page Construction LLC Lawrence County HBA</p>
<p>Mark Howald Mark Howald Construction HBA of Greater Terre Haute</p>	<p>Mike Gepfert Mike Gepfert Homes BA of Northeast Indiana</p>
<p>Andy Harlow Interra Credit Union BA of Elkhart County</p>	<p>Randy Hall Luxor Homes HBA of Northwest Indiana</p>

Members travel to Orlando for IBS

In January, over 400 IBA members traveled to Orlando, Florida, to attend the largest annual light construction show in the world, the International Builders' Show (IBS). During the show, members attended various builder clinics and educational seminars covering an array of topics. This year, hundreds of exhibitors came to showcase the many products that are used in the home building industry. On the first night of the show, members were invited to join IBA at their annual Networking Night.



Builders Association of Greater Indianapolis President Scott Thompson (left) with Sonny YamCharern (center) and Rod Kilgore (right) of Arbor Homes at Networking Night.



Builders Association of South Central Indiana President Don Weiler (left) and Craig Bailey (right) of Bailey & Weiler Design/Build attend the IBA Networking Night.



Thomas O' Brien of Lensing Building Specialties visits the Nissan booth at the International Builders' Show.



2018 NAHB State Representative Greg Furnish and his wife at Networking Night.



Members from Davis Homes attend the IBA Networking Night at the Brickhouse Tavern and Tap in Orlando, Florida.



IBA Member Rep. Heath VanNatter accepting the 2017 NAHB Young Professional Award alongside HBA Member Rebate Program Vice President Rich Robinson at the International Builders' Show.



2017 NAHB State Representative Andy Place gives remarks at the IBA Networking Night.



IBA members visit with NAHB Area 9 Chairman Mike Nagle (left) at the Area 9 Caucus Meeting.



Micah Hill of Compendium Group and his wife Tatum at Networking Night.

2018 Membership Drive

Below is a list of IBA local associations who have signed up for the 2018 NAHB Membership Drive. Associations with a net annual growth of at least five members at the end of 2018 will receive \$35 for each new member (max \$1,500). Contact IBA Member Services Coordinator Chris Fisher at chris@buildindiana.org for more information. The deadline to register is March 31, 2018.

- 508 Building Association of South Central Indiana
- 522 Dearborn County HBA
- 541 BA of Kosciusko-Fulton Counties
- 572 BA of Northeast IN
- 504 Madison County
- 511 BA of Dubois County
- 512 BA of Elkhart Co
- 528 HBA of Fort Wayne
- 532 HBA of Howard County
- 544 BA of Greater Indianapolis
- 578 HBA of St Joseph Valley
- 582 HBA of Greater Terre Haute

2018 home building off to a solid start

The United States Census Bureau has released data on Indiana home building in the first month of 2018, indicating a small decrease for single-family construction starts for January. Single-family permits are down 10% from December 2017 when 948 permits were pulled. There were 858 permits pulled in January of 2018, a 1% decrease from January of 2017 when 868 permits were pulled.

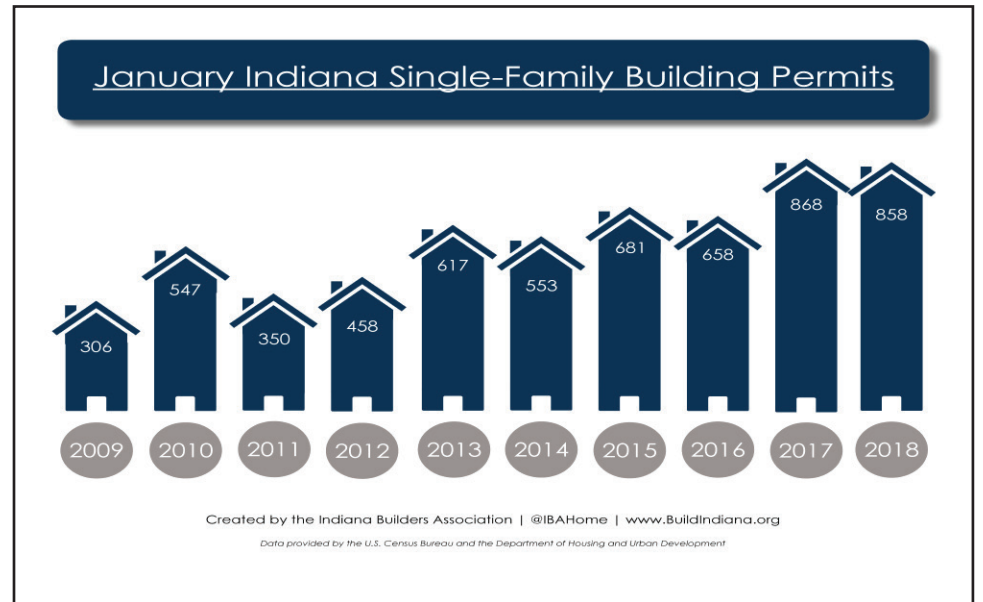
“Although this month’s data indicates just a small decrease in new construction, a larger issue faces the building industry,” said Indiana Builders Association President Pat Richard. “The search for skilled-labor is a critical challenge we are hoping to overcome in the coming years as lawmakers and industry professionals

make efforts to grow a highly-skilled and technical workforce.”

Builder confidence in the market for newly built single-family homes remains steady in January at 72, on the National Association of Home Builders/Wells Fargo Housing Market Index (HMI). Any number over 50 indicates that more builders view sales conditions as good than poor.

“The housing outlook for 2018 is promising given increased economic development and competitive mortgage interest rates” said Indiana Builders Association Chief Executive Officer Rick Wajda. “However, with housing inventory tight for the year, builders are faced with the challenge of making supply meet increased demand.”

Information for February building permits will be release March 23.



HOUSING PROTECTION FUND



WHAT IS IT?

The Housing Protection Fund is one of the Indiana Builders Association’s most effective programs. The Fund is used to help defray the staggering litigation costs of builders and developers who are litigating a case with either statewide significance to the housing industry or which has the potential for positive impact on an issue of particular interest to the housing industry. It is also used to affect legislation and public policy favorable to the housing industry.

HOW DOES IT WORK?

The Housing Protection Fund Board of Trustees hears applications three times a year, coinciding with the Indiana Builders Association Board of Directors meetings. Staff at IBA is available to make this simple application process as easy as possible for the petitioning association. If you have any questions about the funding process, the particular litigation in question or other legal services we can provide, please feel free to call Rick Wajda, CEO, at 1-800-377-6334, or 317-917-1100 ext. 204.

DO YOU QUALIFY FOR ASSISTANCE?

All applications for assistance from IBA’s Housing Protection Fund must come from a local building association and not from an individual member. Applicants must also pursue additional funding through their local building associations. Applications must be complete and received by the appropriate deadline in order to be considered.

2018 APPLICATION DEADLINES

Requests for assistance must be submitted in writing at least 14 days prior to meetings of the Housing Protection Fund Board of Trustees during the IBA Board meetings. Applications will not be accepted after deadlines. 2018 application deadlines are:

- January 22 for February 5 Board Meeting
- May 28 for June 11 Board Meeting
- October 22 for November 5 Board Meeting



QUESTIONS OR TO APPLY FOR ASSISTANCE

Indiana Builders Association
101 W. Ohio St., Ste. 710
Indianapolis, IN 46204
Phone: 800-377-6334 ext. 204
Email: Rick@Buildindiana.org



Dearborn County HBA President Casey Knigga (Casey’s Outdoor Solutions) swears in 2018 DCH-BA Board (left to right Jamie Graf (Schmidt Builders), LaShanda Messer, Treasurer (Lowe’s), Chris Burris, Secretary (Home Furniture & Flooring), TJ Jacobs, past president (Berco Construction), Kathy Patterson (Premier Properties) and Chris Gavin (Gavin Construction).



IMI Area General Manager Steve Bunch (left) is awarded 42 years of service by Builders Association of Greater Lafayette President Kristy Wozniak (center) and IBA President Pat Richard (right).



IBA President Pat Richard (center) visits with Builders Association of South Central Indiana President Don Weiler (left) and Executive Officer Jason Bell (right) at their home show in March.



IBA Communications Director Reagan Van Cleave (second from right) and Member Services Coordinator Chris Fisher (right) attend the Builders Association of Northeast Indiana’s membership meeting along side BANI President Mike Gepfert (center) and members Steve Shade (second from left) and Chad Sutton (left).

Special Association **Discount** for the Indiana Builders Association

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