Update on Indiana’s Quality Assurance
Builder Standards Program
The Indiana Quality Assurance Builder Standards (QABS) program has changed in two ways:

1. Indiana QABS manuals are now offered through IBA directly to you, the member, and in digital format.
2. All builder members can participate.

The Indiana QABS program creates a series of performance guidelines that builders/remodelers and their customers can use to communicate and understand each other’s expectations for building and remodeling projects. Members should provide a manual to customers for each project and include contract provisions that incorporate the Standards and specify a third-party dispute resolution mechanism. You can read more about the Standards and how to use them on IBA’s website under the Membership tab...

Cont’d page 6

Election Night (Week) a Success for IBA Members
In St. Joe County, Jake Teshka knocked off incumbent State Representative Ross Deal (D-Mishawaka). Teshka works for Interra Credit Union in business development and the firm is a member of two local associations in northern Indiana. Teshka won the race by a 54%-46% margin, or just over 2,000 votes.

In addition to the two above races, IBA members across the state up for election or re-election enjoyed a positive outcome in their respective races. One of the races expected to be the closest was the rematch in Indiana House District 5 between State Representative Dale DeVon (R-Granger) and Dr. Don Westerhausen (D-Mishawaka). DeVon, a home builder and Life Director for the Indiana Builders Association, dispatched of Westerhausen 2 years ago and did the same in the 2020 rematch by a margin of 51% - 49%. Of the over 28,000 votes cast in the race, DeVon’s margin was 426 votes. This race was seen by many political analysts as one of the top...

Cont’d page 6

IBA to hold Leadership Conference, Board and Committee meetings Nov. 30-Dec. 1

Leadership Conference Keynote Speaker
SAFER LEADERSHIP ACADEMY...

Leadership Conference is open to anyone interested in attending the conference. We encourage you to have a representative from the Indiana Leadership Academy deliver your keynote address on “Building Trust: This will explore the nonverbal side of networking. It will teach techniques that will give you an advantage in challenging social situations. Speak-up sessions will help you build your association during these challenging times. Stick around for a networking reception afterwards and get your local association ready for a great 2021..

Meeting Location & Hotel Accommodations
Embassy Suites Noblesville Indianapolis Conference Center
12700 Conference Center Dr. S, Noblesville, IN 46060
 Reserve your hotel room by visiting https://bit.ly/3lB6xzr or calling 317-674-1900 and asking for the Indiana Builders Association rate

Group rate ends: November 23, 2020

Cancellations
Board of Directors Luncheon: $25 if not cancelled by Nov. 29
An additional fee of $5 will be applied for on-site registration.

Registration
Please register by November 29, 2020 for catering purposes. Registration can be done online on our “event” tab at www.buildindiana.org.

Event Sponsors
CENTRAL EXCHANGE COMPANIES
NAHB National Association of Home Builders
bo-mar Custom Metal Fabrication

Schedule of Events
Monday, November 30
1:00 p.m. - 5:00 p.m. Leadership Conference
5:00 p.m. - 6:00 p.m. Reception
6:00 p.m. - 9:00 p.m. Past Presidents’ Dinner

Tuesday, December 1
8:15 a.m. - 9:00 a.m. Legislation
9:00 a.m. - 11:00 a.m. Board of Directors Meeting
11:00 a.m. - 12:15 p.m. Association Issues Council Meeting
12:15 p.m. - 1:30 p.m. NAHB Housing Policy and Regulatory Committee Meeting
12:15 p.m. - 1:30 p.m. Executive Committee Meeting

Contact: rani@buildindiana.org to learn more.
Remembering 2020

What a year. When starting my time as IBA president after our December board meeting last year, I never would have expected what 2020 had in store for us as individuals, a community and an industry. I came in to my term as IBA president with the goal of visiting every local association and advocating for membership retention and involvement. When the COVID-19 pandemic became a serious threat to our state and country, it became clear that those goals may need to be shifted. We started to worry about the effects that the pandemic would have on the housing industry and what we needed to do to make sure we came out on the other side with as few blows as possible.

To say we went in swinging is an understatement. We proved that the housing industry was an essential part of our nation’s economy and continued to work safely on the job. We fought through a virtually unknown disease, lumber shortages, elections and a completely new way of living our everyday lives in the hopes that we could continue providing the American Dream of owning a new home to Hoosiers. I have never been more proud to be part of such a resilient community of professionals that took a potentially disastrous situation and turned it into something we could work and grow with.

I believe moving forward we should continue to focus on the importance of membership retention and expansion.

If you are an active member of your local association, don’t be afraid to work with your executive officer to reach out to members who may not be as active. Make sure they know that they have an entire network of individuals that are working on their behalf to ensure that their industry is protected and represented at the local, state and national levels. Continue working to get the word out to those who may not know about our association and all the great benefits that come along with it. Starting a conversation is the first step in gaining a new member.

I am so glad that I had the opportunity to attend NAHB’s ‘International Builders’ Show in Las Vegas this year and network with individuals in the home building industry from across the country, participate in both of our golf outings in Granger and Newburgh, attend our legislative conference in Indianapolis, and visit many of our locals for membership meetings and association events. I enjoyed every single one, and I am grateful for the conversations and encouragement from every individual I encountered along the way. I also had the honor of being the first IBA president to endorse the Indiana governor, which was something I was proud to be a part of.

I want to give huge shout out to

Jeff Thomas, Paul Schwinghammer and Ric Zehr for being a part of my senior officer team and continuously offering me their support. I know you will continue to serve IBA well and be excellent representatives for our industry. To our past IBA presidents, thank you for taking me under your wing from day one and giving me your guidance and advice throughout this year.

A special thank you to IBA’s staff for your expertise and dedication to our association, your hard work does not go unnoticed. And lastly, but certainly not least, thank you to Shelby Roberts with the Builders Association of Kosciusko-Fulton Counties for all the laughs and effort she put in to managing our local association through this crazy year, Larry Coplen, Frank Rhoades and Julia Moore for being shoulders to lean on and individuals to bounce off my ideas and concerns. You all are appreciated.

Being your 2020 IBA president will be something I remember for the rest of my life, and I will be proud to look back on a community of builders and associates that stood with me to fight for an industry we believe in. 2020 may have been a crazy year, but we got through it together. I look forward to taking on my role as a past president and am excited to continue being an active member of IBA.
The President’s Snapshots from 2020

Above: Brett Harter snaps a photo with State Representative Jim Pressel at the LaPorte County Home Lifestyle Expo.

Above: (Left to right) IBA Vice President Jeff Thomas, IBA Secretary Ric Zehr, Congressman Jim Banks, Brett Harter and HBA of Fort Wayne President Greg Gerbers, pose for a photo honoring Congressman Banks with a Defender of Housing award for his pro-housing advocacy at the national level.

Above: Brett Harter takes a spin around the Indianapolis 500 race track at a function in support of State Senator Freeman.

Above: Brett Harter and Builders Association of Greater Lafayette President, Kristy Wozniak, enjoy a round of golf at the BAGL golf outing this year.
Since 2009, SBGP has partnered with State Home Building Associations, to offer their private business planning services to builders, remodelers and HBA Associate members of select states throughout the country. We are pleased to announce that since May, IBA members now have access to their nationally recognized BPA and BPA Process.

Through their six step Business Diagnostic & Plan of Actions (BPA), the SBGP Team identifies what is working, notes what is not, asks you a litany of questions, disseminate and fully documents everything that is discovered. Finally, they conduct DISC Profile and Motivational Assessments with you and up to 10 members of your management team (including a team “scatter chart”) and blend the results into your BPA. These assessments are also compliments of the Indiana Builders Association, to truly personalize your plan.

- Identifying Your Vision
- Creating a Marketing Plan
- Creating a Sales Plan and Process
- Recruiting & Maximizing Team Engagement
- Understanding and creating KPIs (Key Performance Indicators) and a Company Dashboard
- Creating and Documenting Overall Company Systems and Processes
Priority legislative issues for home builders in 2021

While there’s still considerable uncertainty about how the legislature will conduct business during the 2021 legislative session, lawmakers must craft the next two-year state budget, draw new congressional and state legislative district boundaries, and address numerous pandemic related issues. As IBA finalizes its legislative agenda, here are a few priority issues we’ll focus on to foster growth in Indiana and to protect our members’ ability to provide housing that is safe and affordable for Hoosiers.

Issues Impacting Housing

### Natural Gas Bans
Hoosiers deserve energy options. Mandating a single energy source for homes and businesses restricts choice and raises prices for customers.

### Mandated Home Aesthetics
Local restrictions related to a home’s design and aesthetics infringe on private property rights and are potentially economically harmful since they often result in increased housing costs without any added benefit to health or safety.

### Isolated Wetlands
A non-federally jurisdictional water should not require an isolated wetland permit from the state.

### Utility Pole Relocation
Requiring utility pole relocations and upgrades at the developer’s expense without taking into account the age of the existing poles threatens housing affordability.

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### Indiana Builders Association &
National Association of Home Builders
2021 Calendar of Events

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<tr>
<th>Date</th>
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<td>March 1-2</td>
<td>IBA Housing &amp; Legislative Conference</td>
<td>Indianapolis, IN  Sheraton Indianapolis City Centre Hotel</td>
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<tr>
<td>April 20</td>
<td>IBA Executive Committee Meeting</td>
<td>Indianapolis, IN  St. Mary’s Child Center</td>
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<td>June 7-8</td>
<td>IBA Board &amp; Committee Meetings</td>
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<td>June 15-19</td>
<td>NAHB Legislative Conference &amp; Leadership Meetings</td>
<td>Washington, DC  Washington Hilton</td>
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<td>IBA Bill Carson Memorial Golf Outing &amp; Executive Committee Meeting</td>
<td>Terre Haute, IN  Idle Creek Golf Course</td>
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<td>September</td>
<td>Executive Committee Meeting</td>
<td>Shelbyville, IN  Indiana Grand Racing and Casino</td>
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<td>October 14-16</td>
<td>NAHB Fall Leadership Meeting</td>
<td>Huston, TX</td>
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<tr>
<td>Nov. 8-9</td>
<td>IBA Board and Committee Meetings</td>
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<tr>
<td>November 8</td>
<td>IBA Leadership Conference</td>
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Notice: Event dates are subject to change due to the coronavirus outbreak.

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Connect with us
www.buildindiana.org
Indiana Builders Association, Inc.
@IBAHome
Quality Assurance Builder Standards, Cont’d

QABS members receive recognition on IBA’s website and have access to marketing resources.

Become a QABS Member in 3 Easy Steps:
Step 1: Contact Raelle Hurtekant at raelle@buildindiana.org to create a member login and password if you have not done so in the past. This will help streamline your online purchasing of manuals.

Step 2: Sign the online commitment form that will be sent to you upon reaching out to Raelle.

By signing the commitment form you will be added to the online Listing of QABS Members and will receive access to a digital resource toolkit that will provide you with marketing graphics and logos to help identify your business as one that measures up to industry standards. You will also be mailed a welcome folder that includes program window clings, a participation certificate, program info bookmarks to give to potential customers, and (for a limited time) program license plates.

Step 3: Order manuals online in hard copy or digital format – your choice! As a member of the Builders Association you can purchase the Standards manual in hard copy or digital copy directly on our website and have them delivered to your business or email.

If you have any questions, please reach out to raelle@buildindiana.org. We hope you will take advantage of this useful program offered to all IBA builder and remodeler members.

Election Night (Week) A Success, Cont’d

2-3 races that could have switched control, however, DeVon ran a positive campaign with a message that resonated with voters across the district.

“The IBA and its affiliated PAC were extremely pleased with the results on Election Day in Indiana. Our overall success rate of candidates on both sides of the aisle that we supported was 97%. In a tumultuous election season in 2020, we are excited to have strong pro-growth, pro-housing legislators back in the Indiana General Assembly and in statewide office,” commented Rick Wajda, IBA CEO.

IBA Builder Members and Associate Members elected to serve in the Indiana General Assembly:

- *Sen. Linda Rogers, District 11
- *Sen. Chris Garten, District 45
- *Sen. Mark Messmer, District 48
- Rep. Dale DeVon, District 5
- Rep. Jake Teshka, District 7
- Rep. Julie Olthoff, District 19
- Rep. Jim Pressel, District 20
- Rep. Chuck Goodrich, District 29
- Rep. Heath VanNatter, District 38
- Rep. Doug Miller, District 48

*Up for re-election in 2022
Golf outings raise money for federal pro-housing candidates

IBA hosted two fundraising events for BUILD-PAC, NAHB’s political action committee that works to elect pro-housing, pro-business candidates to federal office. In September, the annual Bill Carson Memorial Golf Outing was held at Juday Creek Golf Course in Granger, IN. In October, IBA hosted a second golf outing at Victoria National Golf Club in Newburgh, IN where several state legislators came out to show their support. This past election cycle has proven that BUILD-PAC resources are critical in electing pro-housing, pro-business candidates at the national level. To make a personal contribution to BUILD-PAC, please contact Katie Crowley at (202) 266-8110 or mcrowley@nahb.org.

Right: IBA CEO, Rick Wa-jda (right) talks housing with US Representative Jim Baird (IN-4).

Left: INAHB BUILD-PAC Trustee, Heath Van-Natter (right) presents US Representative Trey Hollingsworth (IN-9) with a Defender of Housing Award from the National Association of Home Builders.
Local Association Spotlight:
Home Builders Association of Kosciusko-Fulton Counties

Growing through the Struggle
Submitted by EO, Shelby Roberts

Good things come to those that wait. At the end of every storm is a rainbow. There are a million different ways to say that patience is a major key to success.

The Builders Association of Kosciusko-Fulton Counties is proud to announce that we will be joining forces with the Marshall County Builders Association to become the Builders Association of North Central Indiana (BANCI).

We will focus on serving Kosciusko, Fulton and Marshall counties but are looking past the county lines to service the building industry.

With COVID-19 came the cancellation of the majority of our events for the year. With the merger, comes a growth in membership, resources, and events. A new hope for the future of our association and the building industry.

Small Successes
While the majority of our events were cancelled in 2020 due to COVID-19, we were still able to put together a few successful events. August brought our membership together for the first time since February. In early August, we got together to Rebuild and Refresh. We drank wine, listened to great music from Don Middlebrook, and just spent time together. We were blessed with good weather in August and September for golf outings. Our August Coats for Kids Golf Outing brought our membership out to raise money to provide coats for elementary school students at 19 local elementary schools. Our September Golf Outing brought the membership out to help raise money for the scholarship fund for high school students interested in a career in the building industry.

More to Come
The 2021 calendar for BANCI is shaping up to be a busy year for events, meeting, and networking events. We are planning to hold two Home and Outdoor Show events, two Golf Outings, and a Homes on Parade. The time away in 2020 proved to us that we thrive when we get together. Our association has built a community based on connections, and we were missing our connections.

For 2021, we are hopeful that we will be able to return to normal activities and turn all of our hard work into a reality. We are excited about a new venue for our Warsaw Home and Outdoor Show and our Plymouth Golf Outing. We are also going to continue to explore our member businesses through sponsored General Membership Meetings. Our members host the meetings at their facilities so we can see firsthand the services they can offer.

We have had a great response from

Above: Rachael Rhoades, Matthew Podlesak, Naomi Podlesak, Doug Harvey, Sam Beachy, and Brett Harter at the Marshall County Builders Association Golf Outing.

Above: Members at a local General Membership Meeting, hosted by Kosciusko REMC.
the few meetings we have been able to have this way and are looking forward to many more. Lastly, we are just looking forward to getting to grow our association in the industry. We are looking to educate those that are not aware of the benefits of the builders association and continuing to support our members and our community.

Thanking Our Man, Brett

Finally, on behalf of the Builders Association of North Central Indiana, we would like to send a hug thank you to Brett Harter. Brett began his involvement with the association in 2002. Since then, he has shown that he has a passion for the building industry and helping others grow their passions.

Brett served as the BAKFC President from 2013 for 2016. Brett continued to be a valuable asset for our association, while sharing his talents with the Indiana Builders Association. Brett always shows up with a smile on his face and a positive attitude. More than a member of our association, he is a great friend to each of us as well as the industry. We cannot wait to see what comes next. Brett, we are so proud of you and thank you for being on our team.

As 2020 draws to a close, there is so much uncertainty in the world. The Builders Association of North Central Indiana strives to be a place of comfort. We will be here to support our members and those in the building industry. We never know what will happen tomorrow, but you can count on us to be here.

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Photos from around the state

Left: IBA President Brett Harter (right) is welcomed to the Madison County Builders Association meeting by Lynn Madden, IBA Codes & Safety Committee Chairperson.

Right: IBA member Andy Place, left, stops for a photo with State Rep.-elect Jake Teshka at an outing this summer.

Left: Rick Wajda, IBA CEO (left) catches up with US Representative-elect Frank Mrvan in northern Indiana. Mrvan will replace Congressman Visclosky in Congress, who is retiring from representing Indiana’s first district.

Right: Gov. Eric Holcomb, second from right, joins IBA members, left to right, Linda Rogers, Mike Bell and State Rep. Jim Pressel at a breakfast to discuss Indiana’s housing industry and the coming year.

Left: IBA’s golf team poses for a photo with State Sen. Mishler (center) at his golf outing at the Tippecanoe Lake Country Club in Leesburg, IN this summer.

Right: SIBA Executive Officer Bill Pedtle snaps a photo with Rep. Ryan Hatfield at a local association event.

Left: Kenny Reinbrecht, IBA Executive Committee Member (left), presents US Representative Larry Bucshon (IN-8) with a PAC check from NAHB BUILD-PAC for his reelection to Congress.

Right: IBA Executive Committee Member, Kenny Reinbrecht (right), Reinbrecht Homes, catches up with Steve Heidorn at a recent monthly membership meeting in Evansville. Heidorn was the IBA State President in 2002.
INDIANA BUILDERS ASSOCIATION

BUSINESS INSURANCE PLAN

Logan Lavelle Hunt, a Shepherd Insurance partner, offers exclusive member benefits to handle your insurance needs. Our association insurance programs are built specifically for your industry. As the risks facing your business continue to change, we will help navigate those changes by creating a custom plan built just for you.

Contact us today to learn more about how we can be a benefit to your company or how we measure up to your standards.

PROPERTY  AUTO

GENERAL LIABILITY  BUILDERS RISK

WORKERS COMP  UMBRELLA

317.846.5554  812.949.7444
Remembering John B. Scheumann

John B. Scheumann, 71, passed away on Thursday, October 1, 2020 at Franciscan Health St. Elizabeth East. He was born January 30, 1949 in Lafayette, IN. John was a lifelong Lafayette resident and graduate from Jefferson High School in 1967. He was awarded a full scholarship to play football at Ball State, where he graduated in 1971.

John was a loving family man and entrepreneur. After college, he took a job with National Homes where he discovered his passion for the homebuilding industry. From there, he branched out and started several homebuilding companies and never looked back.

He was an active member of the Builders Association of Greater Lafayette and Indiana Builders Association. There are numerous reminders of his contribution to the Lafayette community including the Boys and Girls Club, Columbian Park Zoo, Habitat for Humanity, and scholarship programs. The latest including donations to help build the Food Finders Center, Northend Community Center and Crosser Softball Complex.

“You can’t even put into words the impact that John has had on this community and his incredible generosity of giving his time and talent,” said Lafayette Mayor Roswarski. “He’s somebody that never forgot where he came from, never forgot his hometown, and never forgot the school he graduated from. This is a huge loss for our community.”

IBA and the entire housing industry extend our deepest sympathies to his wife June, son John B (Barney) Scheumann Jr (Stephanie), daughters—Kimmy (Chuck) Armantrout & Lindsey (Jack) Donaldson, 7 grandchildren, 3 great grandchildren and his siblings.

Indiana Builders Association responds to high of single-family permit pulls in September

“Indiana single-family permits are continuing to show strong gains as we head into the fall season,” said IBA CEO Rick Wajda.

Indiana Builders PAC Donor Clubs

Gold

Silver

Bronze

Mary Ellis  RN Thompson & Assoc.
Does your home bear the mark of distinction?

We stand behind the best home builders in the country.

Quality Builders Warranty
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WE’RE YOUR CONSTRUCTION SUPPORT SPECIALISTS

NIPSCO. Proudly serving Indiana for over 100 years.
As your New Business Development Managers, we are here to partner with you on your utility needs. We will work with you on planning the electric and gas service to the subdivision or home that you are building. To provide a more personalized service, we are located regionally across northern Indiana.

**NAN ZAREMBA**
219-380-2080
NZaremba@NiSource.com

**THOMAS COFFEY**
574-341-9385
ThomasCoffey@NiSource.com

**RYAN TEDESCHI**
219-240-6757
RTedeschi@NiSource.com

**JERRY BROWN**
260-443-6353
JerryBrown@NiSource.com

Please contact the representative located in your projects region to discuss your energy needs.
Build Indiana Roots launches

Increasing housing costs are stifling the growth of communities across Indiana. When new households are unable to put down roots, the community struggles to thrive.

Build Indiana Roots educates Hoosiers on achievable housing and advocates responsible, balanced housing policies so all residents can achieve their home buying dream.

To learn more about Build Indiana Roots, please visit www.buildindianaroots.com.

Indiana Builders Association
2021 Sponsorship Opportunities Available

Please contact the IBA Offices at 317-917-1100 for more information on how your business can work with us!

101 W. Ohio St., Ste. 710, Indianapolis, IN 46204
(P) 800-377-6334 | (I) 844-272-4932 | www.buildindiana.org
**IBA recognizes Spike Club members**

Recruiting new members to your local association is an activity recognized and rewarded through the Spike Club. Those who participate are called Spikes, and they are among the most valued members of the association.

Member-to-member recruitment and retention efforts are the largest source of growth for the federation. Spikes bring grassroots growth and stability. These efforts lead to the development of the general membership and our leadership pipeline. Spikes are the membership leaders of our federation, building the voice, power and influence on every level, in every state.

Below is a list of Indiana’s Spikes according to total credits earned as of September 30, 2020. For more information on Spike Club, including the benefits of becoming a Spike, how to become a Spike, and the Spike Club levels, please visit www.nahb.org/spikeclub. Spikes can check their Club levels, please visit www.nahb.org/spikeclub.

### Super Spike (250-499 credits)

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### Royal Spike (150-249 credits)

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**Note:** The above list includes only current members and does not reflect the full membership of the Spike Club. For a complete list of current Spike Club members, please visit www.nahb.org/spikeclub.
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Life Spike (25-49 credits) cont.
Paul Schwinghammer, Anderson, 46
Ken Ausenbaugh, Batesville, 45.5
Lisa Harvey, Warsaw, 44.75
Steven Hoss, Oakland, 44.5
Kye Romeo, Georgetown, 44.5
Terry Stauffer, Fort Wayne, 44.5
Dennis Voegerl, Huntington, 44.5
Larry Delagrave, Fort Wayne, 43.5
Craig Jensen, Indianapolis, 43.5
Bert Meeks, Vincennes, 43.5
Leann Osborn, West Lafayette, 43.5
Kimber McElhinney, Indianapolis, 42
Al Meringher, Jasper, 42
Tom Slater, West Terre Haute, 42
Jeffery Corbett, Clarksville, 41.5
Andy Haste, West Lafayette, 41.5
Ed Meringher, Jasper, 41.5
Vince Smith, Greensburg, 41.5
John Cardwell, Kokomo, 40.5
Wilmer Miller, Elkhart, 40.5
Van Miller, Cromwell, 40.5
Dean Kies, Huntingburg, 40
Mark Lengacher, Fort Wayne, 39.5
Todd Meier, Goshen, 39
Jim Greig, Greenfield, 38.5
Cheryl Seitz, South Bend, 38.5
Cathy Stegemoller, Indianapolis, 38.5
Terry Robinson, Richmond, 38
Eric Woerner, Indianapolis, 38
Mark Hansen, Evansville, 37.5
Brian Keene, Lafayette, 37.5
Karen Lewis, Elkhart, 37.5
Meghan Redding, Elkhart, 37.5
Ted Ubelhor, Newburgh, 37.5
James Buckhardt, Fort Wayne, 37
Sheri Zimmer, Chesterton, 36.5
Nick Geswein, Corydon, 35.5
Greg Milakis, Lafayette, 35.5
John Walborn, Fort Wayne, 35.5
Joe Anderson, Terre Haute, 35
Randolph Hall, Merrillville, 34.5
Julie Deal, Valparaiso, 34
Don Delacroix, Liberty, 33.5
Linda Gilmore, Fort Wayne, 33.5
John Guthrie, Terre Haute, 33.5
Kevin Becher, Vincennes, 33
Cory Hull, Angola, 33
Elizabeth Urschel, Fort Wayne, 33
James Bohrer, Bloomington, 32.5
D.G. Asay, Chandler, 32
David Johnson, Winona Lake, 32
Keith Schesele, Newburgh, 32
Robbie Sears, Evansville, 32
Thomas Nowaskie, Vincennes, 31
Greg Thompson, Fishers, 31
Joe Mervar, Carmel, 30
John Neff, Rosedale, 30
Roxanne Olejnik, Munster, 29.75

Life Spike (6-24 credits)
Jerrod Klein, Indianapolis, 24.5
Jimmy Atcher, Charlestown, 23
Joe Barrett, Indianapolis, 23
Luke Hoffman, Fort Wayne, 23
Kurt Haas, Jasper, 22.5
Greg Longbrake, Elkhart, 22.5
Palmer Myers, Crown Point, 22.5
Bill Burns, Jeffersonville, 22
Rich Welage, Vincennes, 22
Joe Ennis, Chesterton, 21.5
Tyler Kees, Fort Wayne, 21.5
Ryan Kennelly, Greensburg, 21.5
Steve Uley, Culver, 21.5
Frank Rhoades, Pierceton, 21
Donnie Denton, , 20.5
John Blackburn, Clarksville, 19.5
Scott Bowman, Newburgh, 19.5
Dan Graves, Goshen, 19.5
Jim Bolka, Michigan City, 19
Travis Mdvicker, Plymouth, 19
Judy Dauby, Evansville, 18.5
Shannon Frank, Evansville, 18.5
Brad Whicker, Plainfield, 18
Jacob Julius, New Albany, 17.5
Michelle Wittig, Mishawaka, 17.5
Glenn Harris, Bloomington, 17
Mark Wernert, Palmrya, 17
Robert Smith, Warsaw, 16.5
Brad Lombard, Fort Wayne, 16
Matt Moore, New Haven, 16
Deb Paton-Showley, Warsaw, 16
Joe Viewegh, Mooresville, 16
Doug Chisholm, Indianapolis, 15.5
Larry Miller, Goshen, 15.5
Todd Pyatt, Carmel, 15.5

Applications for model and spec home deductions due Dec. 31!
The Model Residence Deduction and the Residence in Inventory Deduction provide a 50% deduction on the structure (not the land) for up to three models and three residences in inventory, statewide for the initial partial assessment followed by three full assessments. Applications for the deductions for 2019 must be completed and signed by the property owner no later than Dec. 31, 2020 and filed with the county auditor no later than Jan. 5, 2021.

Applications for both deductions are available at https://www.in.gov/d5tf/8510.htm. Select State Form 53812 for the model residence deduction and State Form 54861 for the residence in inventory deduction.
The Indiana Builders Association held its Board of Directors Meeting in early August after having to push the meeting back from its usual June date due to the COVID-19 pandemic. To facilitate the changing landscape, IBA implemented numerous safety precautions to ensure our members and guests safety. For the first time ever, IBA also offered members the ability to participate in the board meeting via Zoom to accommodate members who couldn’t come to the meeting due to health concerns. U.S. Senator Mike Braun addressed the board and answered questions on the regulatory measures that were being taken at the national level and received a Defender of Housing award from IBA President Brett Harter. Thank you to all who participated and attended the events!
Work on Brennan Estates Continues

In 2015, the Lucy Brennan family donated their home and acreage to the Garrett HS Construction Trades Program. In 2017 Chad Sutton, the building trades instructor for the Garrett High School Building Trades Program, and his students went to work to remodel the Brennan family home and restore the outside to the local landmark that so many in the community remember fondly. “Everyone knew about the Brennan house; everyone had all kinds of stories to tell about growing up in Garrett and what that house was to them,” Sutton said. “It was a great project for us; it took a year and a half to complete.” After remodeling the existing house, it was sold at a public auction for a whopping $263,000. The proceeds from the home sale were used to start the 9 lot subdivision titled Brennan Estates.

The first house in the subdivision is currently under construction by students from the trade program. With help from Knott Excavating to move ground for the homes, Garrett High school students now get the very unique experience of learning how to build a home from the ground up. They are involved in the planning, designing and structure of the soon-to-be-built homes.

Not only will the students learn about the construction trades, but they will also get real world business experience and exposure. “One of the first things we teach these kids is how to shake somebody’s hand and look them in the eye,” Sutton said. “That is very important in this work.” The subdivision will fuel approximately nine more years of classes for Garrett High School students, and the sales of the completed houses will help to finance the start of new projects within the subdivision.

IBA Welcomes New Members

For the months of July, August, and September, Indiana local home builders associations welcomed 60 new members to the federation. They are listed below. To find a local homebuilder association near you, please visit www.buildindiana.org/local-associations.

Chris Arrowsmith, Mishawaka
Jimmy Atcher, Charlestown
Chad Blacklock, Mooresville
Jeff Carey, Warsaw
Chris Curtis, Zionsville
Wesley Mast, Nappanee
Jim Meadows, Cassopolis, MI
David Miller, Grabill
Cindy Sawyer, Mishawaka
Theresa Steele, Fort Wayne
Matt Surface, Indianapolis
Rich Szymanski, Granger
Brad Wolf, Huntington
Gary Barrow, Bloomington
Theresa Beasley, Ellettsville
Jeff Bokel, Roanoke
Chris Bolte, Cincinnati, OH
Aaron Breeden, Bloomington
Jennifer Brouwer, Warsaw
Miranda Brown, Lafayette
Teresa Dahlgren, South Bend
Ben Davis, Westfield
Jim Doering, Bloomington
Debbie Farmer, Bloomington
Sharon Fawbush, Bloomington
Greg Flynn, Bedford
Amy Fryman, Friendship
Whitney Gates, Bloomington
Scott Hamm, Quincy
Chris Hatfield, Fort Wayne
Kurt Jones, Bloomfield
Sarah Jordan, Lawrenceburg
Doug Kiger, La Porte
Brian McMorrow, South Bend
Ben Miller, Washington
Chris Minor, Avon
Brandon Osmon, Bloomington
Chris Parker, Saint Peters, MO
John Patton, Gosport
Jon Pritchett, Bedford
Megan Rogers, Pimento
Matt Slay, Evansville
Al Vlasman, Bloomington
David Yeary, Bedford
Jim Clark, Mishawaka
Jeff Cooper, Yorktown
Scott Crook, Crown Point
Julie Deal, Valparaiso
Matt Hamilton, Elkhart
Andy Harlow, Mishawaka
Michael Herbers, Crown Point
Terry Herschberger, Elkhart
Scott Hountz, Greensburg
Dave Lewallen, Plymouth
Kevin Miller, Fort Wayne
Chase Murphy, Floyds Knobs
James Padgett, New Albany
Dave Spoolstra, Dyer
Laurie Tatch, Goshen
Cory White, Elkhart

IBA thanks all those who participated in our statewide membership drive in October. Keep an eye out on IBA’s communications to view the list of winners.

IBA welcomes littlest member to the family

We would like to congratulate our newest team member, Raelle Hurtekant, on the recent birth of her daughter Celeste Aurora, born October 1st at 7 lbs 11 oz. and measuring 20.5 inches long. Her parents are very excited about her arrival and have already started looking at toddler golf club sets so that she can join the group on the course someday!
Members Save Millions

Put Your NAHB Membership to Work Now.

Money-saving discounts that benefit you, your business and your family

nahb.org/Savings