

INDIANA BUILDER NEWS

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Issue Highlights



12 Local HBA Leaders Qualify for Vegas Trip

The Excellence in Leadership is a program that rewards local HBA Presidents and Executive Officers for attaining goals in communication, membership, PAC and attendance.

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IBA Leadership Conference

IBA Senior Officers welcome members to annual Leadership Conference with a variety of guest speakers, policy discussions, and industry awards.

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Furnish receives IBA's highest housing award

Greg Furnish of Upright Builders in Memphis, Indiana was awarded the John C. Hart Presidential Award by 2022 IBA President Paul Schwinghammer at IBA's recent Board & Committee Meetings.

The award is presented for long-time service to the housing industry and for efforts to maintain housing affordability in Indiana. IBA's highest housing award is named in honor of John C. Hart Sr., who served as Chairman of the Indiana House Ways and Means Committee in the early 1970's. Hart was known for be-

award is reserved to a select few who have made unselfish commitment and extraordinary contributions to the industry, the Association or to one's community. The greatest measure of their commitment is their long-range service. "Greg has worked tirelessly for decades for housing affordability at the local, state and national levels. His commitment and dedication are without question and his service to our industry is unparalleled. Greg is truly deserving of IBA's most prestigious award" commented Paul Schwinghammer.



Greg Furnish (left) receives John C. Hart award from IBA President Paul Schwinghammer

"Greg has worked tirelessly for decades for housing affordability at the local, state and national levels. His commitment and dedication are without question and his service to our industry is unparalleled." - Paul Schwinghammer

ing instrumental in restructuring Indiana's property tax system with then Governor Doc Bowen. Hart is also the only Hoosier to serve as President of the National Association of Home Builders and one of five Hoosiers inducted into the National Housing Hall of Fame.

The John C. Hart Presidential



John C. Hart, 1970 IBA President

Furnish, a member of the Association for over 25 years, remains actively involved at all levels of the federation to this day. In addition to his activities at his local association, the Building and Development Association of Southern Indiana, he recently concluded eight years of service to the state of Indiana as a Gubernatorial appointment to the Fire Prevention and Building Safety Commission.

Furnish served as IBA State President in 2013, and he is a Senior Life Director on the IBA Board, having attended over 85 Board of Directors Meetings during his service to the state association. He currently serves on IBA's Executive Committee and is active on numerous other committees.

At the national level, Furnish recently wrapped up a 2-year stint as the National Area Chairman for the National Association of Home Builders, representing Indiana, Illinois and Michigan. He continues to serve NAHB as Indiana's State Representative to the national association. His passion for the association is evident having recorded nearly 400 Spikes for membership recruitment and retention during his career, putting him in the top 20 of all-time in the state.

A married father of four, an Elder at his church, and active in his local community, Greg embodies the spirit of the award he received and will continue to promote and protect the housing industry for years to come.

Indiana Builders Association Leadership

Senior Officers

Paul Schwinghammer
President
paul@hallmarkhomes.com

Ric Zehr
Vice President
riczehr@northeasterngroup.com

Kenny Reinbrecht
Treasurer
kenny@reinbrechthomes.com

Ryan Baker
Treasurer
rbaker@rjbuilders.net

Associate Area Vice Presidents

Greg Gerbers
Area 1
greg@dehayes.com

Tom Slater
Area 2
t Slater@timberlandlbr.com

Jacob Julius
Area 3
jacobjulius@lhins.com

Indiana's National Leadership

Kevin Chaffin
NAHB Area 9 Chairman
chaff@aol.com

Greg Furnish
State Representative to NAHB
gregfurnish@yahoo.com

State Rep. Heath VanNatter
National Delegate
vannatterv@aol.com

Frank Rhoades
Associate National Delegate &
IBA Parliamentarian
frank@efrhoades.com

NAHB BUILD-PAC Trustees

Lance Swank
laswank@sterlinggrp.com

State Rep. Heath VanNatter
vannatterv@aol.com



President's Message

By Paul Schwinghammer
Hallmark Homes

President,
Indiana Builders Association

Looking back, moving forward

As I reflect on my short time as the IBA president, I am incredibly proud of the work that we all accomplished this year. State legislative wins include House Enrolled Act 1245, priority legislation for the IBA because it prohibits a local unit or water or wastewater utility from charging or collecting a capacity related fee or a tap fee that includes contributions in aid of construction (CIAC). The legislation also contained provisions that pertain to residential septic systems. IBA has heard from members and installers alike about difficulties in getting systems approved by the local health departments as well as onerous local ordinances in some counties. In response to HEA 1245, which sunsets all local ordinances more stringent than the state's Residential On-Site Sewage Systems Rule on June 30, 2023, the Indiana Department of Health (IDOH) worked with more than a dozen local health departments to draft changes to the Rule. IBA has a subcommittee reviewing the proposed changes and will provide comments to the IDOH. Many homes in Indiana are served by septic systems so it's important that they remain an affordable option and that they're approved and installed in an efficient manner. Many other issues and challenges were addressed resulting in wins for

housing. Indiana Builders Association was represented on the Indiana General Assembly's 13-member Housing Task Force that produced 16 recommendations to address the shortage of workforce housing, including: establishing a revolving loan fund to assist in development in underserved areas, easing restrictions on the residential TIF program, streamlining construction inspections, ways to reduce permitting and zoning costs as well as other creative solutions.

Our biggest ask is yet to come – an expansion of Build Your Future Indiana to include customized semi-trailers that will visit hundreds of schools and venues across the state with virtual reality and hands-on simulators, many of which are construction related. Our partnership with the Indiana Construction Roundtable Foundation will help us bring this exciting new resource to Hoosier youth.

The International Builders' Show in Orlando brought tens of thousands of builders, suppliers and vendors for the first time since the pandemic. The 2023 Show is back in Las Vegas, Jan. 31-Feb. 2, 2023, and pairs with the Kitchen and Bath Industry as well as the National Hardware Shows. This will become the largest trade show ever for our industry. Dirty Jobs host Mike Rowe will open the Show and the closing concert will feature musician Sheryl Crow. IBA will host a networking night with Michigan and Illinois on Feb. 1 at 4:30 at El Segundo Sol. Details are available at <https://business.buildindiana.org/events>.

In June, we had our Capitol Hill visit with a majority of Indiana's congressional delegation. Our time with them in Washington, D.C. was well spent and continued to strengthen the relationships we enjoy with our federal lawmakers. Our summer leadership meetings were held in French Lick and featured U.S. Senator Braun and NAHB Second Vice Chairman Carl Harris. The Vinyl Siding

Institute provided an informative lunch and learn, and members had the opportunity to support the NAHB BUILD-PAC with a round of golf at the Donald Ross Course. Rounding out the two-day event was a sporting clays outing. This was a fun event which we hope to repeat.

We also launched three valuable resources, all free to members:

- 1) Consumer Connect enables consumers to find service providers, builders and remodelers with just a few clicks which then gives our members those sales leads, all free as part of membership and available on IBA's website at <https://buildindiana.org/search-members/>.
- 2) IBA's Mobile App provides access to our news, events calendar, member directory, and more. Members can log in to gain access to communication feeds and groups with other members. Download in the Apple App Store or Google Play Store by searching "Indiana Builders Assoc".
- 3) Cloverleaf AI is a video-based research tool that can be your eyes and ears at government meetings on issues that could impact your business. You can watch the exact moment in a meeting when you, your project, or any of the keywords you've identified are discussed. Contact info@buildindiana.org to activate your account, then subscribe to IBA's campaign or customize your own.

Having visited many of Indiana's 21 local home builders associations and attended many events across the state, I can leave my presidency knowing that IBA will persevere through the numerous challenges facing our industry and will continue our mission "to positively impact legislative, regulatory, and legal issues that affect housing affordability" for Hoosier families.

Wishing everyone the happiest of holidays and a fantastic 2023.

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Please direct all advertising inquiries to Savannah Ayres at 317-917-1100 ext. 203 or Savannah@buildindiana.org.

Indiana Builders Association Staff

101 W. Ohio St., Ste. 710, Indianapolis, IN 46204
Phone: (317) 917-1100
www.BuildIndiana.org

Chief Executive Officer | **Rick Wajda**
Chief Lobbyist | ext. 204 • Rick@BuildIndiana.org

Governmental Affairs Director | **Carlie Hopper**
ext. 206 • Carlie@BuildIndiana.org

Association Services Director | **Mollie Flook**
ext. 205 • Mollie@BuildIndiana.org

Communications & Event Coordinator | **Savannah Ayres**
ext. 203 • Savannah@BuildIndiana.org

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President Snapshots





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Inside the Issue

By Rick Wajda
 Chief Executive
 Officer
 Indiana Builders
 Association

Build Your Future and infrastructure funding on the horizon for housing industry during legislative session

The Indiana General Assembly will begin its work in earnest in early January and the Indiana Builders Association governmental affairs team is working hard to prepare for the upcoming session. A lot of issues will be debated, discussed and ultimately passed into law during the long session of the General Assembly, which runs from January through the end of April. In addition to the roughly 1,000 pieces of legislation that will be introduced during the session, lawmakers will also pass a new 2-year state budget.

Two of IBA's priority issues for the upcoming session will be seeking funding from the General Assembly for the Build Your Future mobile workshop career exploration tool as well as following through on many of the General Assembly's Housing Task Force recommendations from earlier this year, which includes infrastructure funding for Indiana's workforce housing challenges.

Build Your Future

Build Your Future (BYF) is a multi-media and grass roots program that is focused on changing the public's misperceptions of the construction industry. IBA has partnered with the Indiana Construction Roundtable Foundation on the BYF program for several years with outstanding results. The program has recruited and trained over 350 industry professionals, who deliver presentations at schools directly to students. It has connected industry professionals with over 360,000 Hoosier students in face-to-face conversations since 2015.

The partnership serves commercial, residential, and horizontal (infrastructure) construction under one umbrella, along with union and non-union contractors. Focused on investing in education and awareness, the program has increased the percentage of Hoosier students enrolled in construction CTE courses every year since founding, providing over 1,000 schools across the state with access to educational materials related to careers in the construction industry.

IBA and its partners are excited to take the next step in the evolution of this program in 2023 by asking the General Assembly to support BYF's mobile simulator program. This program, modeled after successful programs in states such as North Carolina, South Carolina and others would fund two semi-trucks and trailers, custom fabricated with virtual and augmented reality simulators to provide Hoosiers with hands-on experiential learning activities to benefit the construction and trucking / CDL industries as well as other high-demand jobs in the state such as manufacturing. Trucks and trailers will be used year-round at K-12 schools, along with adult related career fairs and community engagement events. By engaging with students and the community at large, our hope is to increase enrollments in K-12 CTE programs and to generate more community interest in construction careers and other high demand occupations.

Housing Task Force/Infrastructure Funding

The Housing Task Force met several times this fall and issued the following recommendations. It was co-chaired by State Senator Linda Rogers and State Representative Doug Miller. Both Rogers and Miller are acutely aware of the challenges Indiana faces to provide safe and affordable housing to all Hoosiers. They have been active in the association for decades. IBA was also well-represented on the Task Force by IBA President, Paul Schwinghammer.

Task Force Recommendations:

- State funding for housing infrastructure
- Residential TIF - Support removing the current 1% cap on residential TIF to allow for more flexibility for local units to approve larger projects that meet high demand for inventory
- Brownfields - Support more resources for brownfields redevelopment
- Tax incentives - Support tax incentives for homeownership programs targeted at first-time buyers or low-income buyers seeking to own their own home and a housing tax credit for workforce multifamily housing as well as property tax abatements to encourage the construction or rehabilitation of multifamily housing
- Financial literacy
- Appraisal discrimination - Support required continuing education in the area of fair housing for licensed appraisers to protect equity a homeowner has established
- Tax sale reform
- READI Program - Support utilizing the opportunities and partnerships provided by the READI grant process to prioritize housing projects
- Underutilized properties - Support further assistance, both financial and technical, to local units for homeowners to age in place or restore/renovate existing homes
- Local zoning - Support incentivizing local units to consider voluntary revisions in local zoning
- Local permitting and inspections – Support faster approval times for construction permits and timely inspections of projects at the local level
- Statewide building codes – Support continued adoption of statewide building codes that balance safety and cost
- Manufactured housing – Support revisions to state statutes that will put manufactured housing on a more level playing field with all forms of housing
- Appraisal gaps - Support helping local units fund appraisal gaps in developing areas
- Taxing housing - Oppose new taxes on housing, such as transfer fees, property transaction taxes, or new sales taxes on services, which will stifle growth and exacerbate the housing affordability challenges Hoosiers face

An ambitious list to address the challenges the housing industry currently faces, several of these bullet points may take time to implement and/or address, but the time is now for Indiana to invest in housing infrastructure across the state to meet the demand for workforce housing. We need to make sure we are able to provide Indiana's communities with housing choices that accommodate the job growth and investments that Hoosier employers are making as well as the new jobs and employment centers the state continues to bring to Indiana as we outpace our competitors in neighboring states.

Good problems to have, but challenges, nonetheless. Let's keep the ball rolling and make Indiana the best we can make it. Much of that starts with housing!

You can access a full copy of the Housing Task Force report and recommendations at: <https://iga.in.gov/documents/47e96236>.

Thank You Indiana Builders PAC Donors



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LEGISLATIVE ACCOMPLISHMENTS

- Passed prohibition of residential fire sprinkler mandate
- Passed prohibition on local builder license and registration requirements
- Passed Right to Work Law and repealed common Construction Wage Law
- Passed comprehensive Wetlands Statute
- Passed Developers Discount Statute

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Silver Club	\$2,500
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Hammer Club	\$100
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Geoff Horen (right) accepts award from IBA CEO, Rick Wajda

Geoff Horen named 2022 Remodeler of the Year

The Indiana Builders Association (IBA) recently awarded the 2022 Remodeler of the Year Award to Geoff Horen, Owner and President of Indianapolis-based The Lifestyle Group during the IBA’s annual Leadership Conference & Board of Directors Meeting.

The Remodeler of the Year Award recognizes exemplary association involvement at all levels, superior business management, and outstanding contributions to the remodeling industry. Along with The Lifestyle Group, Horen has been extensively involved within the Builders Association of Greater Indianapolis (BAGI) for over two decades and held a variety of association leadership roles, including past president of the Board of Directors. He currently serves as the Board’s Treasurer.

“It was my honor and pleasure to present IBA’s Remodeler of the Year Award to Geoff Horen and his team at The Lifestyle Group. Geoff has been a tremendous advocate for the industry, and the growth his company has experienced over the years is a testament to the quality work they perform across central Indiana,” commented Rick Wajda, IBA’s CEO.

The Lifestyle Group is an award-winning remodeling company, founded in 1998, offering kitchen and bathroom remodeling, home additions, whole home renovations, basement finishing and exterior improvements.



Dustin Findlay receives award at the IBA Board of Directors Meeting

Dustin Findlay named 2022 Associate of the Year

The Indiana Builders Association (IBA) recently awarded the 2022 Associate of the Year Award to Dustin Findlay, owner of Triton Water Solutions & Dilden Brothers Well Drilling, during the IBA’s annual Leadership Conference & Board of Directors Meeting.

The Don Cassidy Associate of the Year Award recognizes an associate member who has demonstrated outstanding service to the Association. Findlay has served on the Builders Association of Greater Lafayette (BAGL) Board of Directors for the past five years and is moving into a senior officer role as secretary in 2023. He also serves as the Co-Chair and major sponsor of the Home Building & Remodeling Show.

“It is a great honor to receive such an award at the state level from a fine organization like the IBA. I’ve spent the last several years getting to know the local and state organizations, and I truly understand the importance of what the IBA does and how it not only impacts builders, but also associates like me. I’m happy to be a part of the IBA and very thankful for the recognition,” – Dustin Findlay.

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EXCELLENCE
— 2022 —
IN LEADERSHIP

12 rewarded for Excellence in Leadership

Excellence in Leadership is an incentive program for Indiana Local HBA Presidents and Executive Officers to encourage and reward outstanding association leadership and management throughout the year. Points are earned based on the President's and Executive Officer's performance in four categories: Membership, Communication, PAC, and Attendance. Prize packages include expense reimbursement for 2023 NAHB events & twosome at IBA's Bill Carson Memorial Outing. The '21-'22 Program winners are as follows;

1st place winners:

- Marcy DeShong, Madison Co.
- Mary Ellis, Greater Lafayette
- Niki Groves, Elkhart Co.
- Jim Mansfield, Dearborn Co.
- Brian McMorrow, St. Joseph Valley
- Todd Meier, Elkhart Co.
- Bob Penrose, St. Joseph Valley

2nd place winners:

- Rebecca Cameron, Ft. Wayne
- Christian Evans, Southern IN.
- Kim McKibbin, North Central IN.
- Lashanda Messer, Dearborn Co.
- Bill Pedtke, Southwestern IN.

Final Scoreboard

Scoreboard points earned by Presidents and Executive Officers are recorded below. There are 25 points/category with a 15-point bonus opportunity. Contact Mollie@BuildIndiana.org.

HBA #	P/E	Builders Assoc./Chapter	Leadership	Last Name	Mbrshp	Emails	PAC	LdrTraining	LegConf	Committee	BOD	TOTAL
1522	Pres	Dearborn County	Lashanda	Messer	15	25	25		5	5	5	80
1522	EO	Dearborn County	Jim	Mansfield	15	25	25	5	5	10	10	95
1511	Pres	Dubois County	Bart	Persohn	0	25	0					25
1511	EO	Dubois County	Tracy	Lee	0	25	0					25
1512	Pres	Elkhart County	Todd	Meier	20	25	25	5	5	10	10	100
1512	EO	Elkhart County	Niki	Groves	20	25	25	5	5	10	10	100
1528	Pres	Fort Wayne	Luke	Hoffman	0	25	25		5	5	5	65
1528	EO	Fort Wayne	Rebecca	Cameron	0	25	25	5	5	10	10	80
1532	Pres	Howard County	Steve	DeLon	0	25	0					25
1532	EO	Howard County	Nicki	Whiteman	0	25	0					25
1544	Pres	Indianapolis	Andrew	Brindley	0	25	0		5	10	10	50
1544	EO	Indianapolis	Steve	Lains	0	25	0			10		35
1548	Pres	Lafayette	Ryan	Kennedy	15	25	25		5		5	75
1548	EO	Lafayette	Mary	Ellis	15	25	25	5	5	10	15	100
1534	Pres	LaPorte County	Jimmy	Pressel	15	25	0					40
1534	EO	LaPorte County	Cindy	Dangler	15	25	0					40
1535	Pres	Lawrence County	Morris	Bennet	25	0	0					25
1535	EO	Lawrence County	La Quita	Jennings	25	0	0					25
1504	Pres	Madison County	Marcy	DeShong	20	25	25	5	5	10	10	100
1504	EO	Madison County	Amer	Dietz	20	25	25			5		75
1556	Pres	Muncie HBA	Nathaniel	Carroll	25	25	0					50
1556	EO	Muncie HBA	Donna	Jacobsen	25	25	0	5		5		60
1541	Pres	North Central Indiana	Thomas	Burnworth	0	25	25					50
1541	EO	North Central Indiana	Kim	McKibbin	0	25	25	5	5	10	10	80
1572	Pres	Northeast Indiana	Lou	Salge	25	10	25		5		5	70
1572	EO	Northeast Indiana	Chris	Evans	25	10	25			5		65
1572	EO	Northeast Indiana	Ian	Garner	25	10	25	5		5	5	75
1564	Pres	Northwest Indiana	Mike	Grazinczy	0	25	0					25
1508	Pres	South Central Indiana	Terry	Davis	25	10	25	5				65
1508	EO	South Central Indiana	Jason	Bell	25	10	25	5		5		70
1536	Pres	Southeastern Indiana	Vince	Smith	0	10	0					10
1536	EO	Southeastern Indiana	Suzanne	Parmer	0	10	0					10
1566	Pres	Southern Indiana	Jason	Sams	15	25	25		5		5	75
1566	EO	Southern Indiana	Christian	Evans	15	25	25		5	5	5	80
1524	Pres	Southwestern Indiana	Cougar	Martin	0	25	25		5	5	5	65
1524	EO	Southwestern Indiana	Bill	Pedtke	0	25	25	5	5	10	10	80
1578	Pres	St. Joseph Valley	Brian	McMorrow	15	25	25	5	5	5	10	90
1578	EO	St. Joseph Valley	Bob	Penrose	15	25	25	5	5	10	10	95
1582	Pres	Terre Haute	Joe	Hoopingartner	0	0	0					0
1563	Pres	Vincennes Area	John	Jones	15	10	0					25
1563	EO	Vincennes Area	Shirley	Rose	15	10	0					25



Welcome IBA's Newest Employee:

Mollie Flook

Mollie Flook recently joined the IBA team as the Association Services Director. In her role, she supports local associations by managing membership recruitment and retention programs, develops and promotes member benefits, and manages IBA's marketing and sponsorship opportunities.

Mollie is a lifelong Hoosier, having grown up in Fowler, Indiana. She graduated from Butler University this spring with a bachelor's degree in strategic communication and political science.

Throughout her time at Butler, she gained a plethora of experience interning in marketing and communications roles for a tech company, a political consulting group, and most recently the Broad Ripple Village Association.

"We are excited to have Mollie on-board working with the membership and local associations. Her background and willingness to serve are already proving to be a great fit for the organization," commented, Rick Wajda, IBA CEO.

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Contact Mollie Flook to receive your 2023 Sponsorship Guide

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Dearborn County hosts annual chili cook-off and historical home tour



From left: Wayne Schroeder, Lashanda Messer, Aurora Mayor Mark A. Drury, Jason Cox, Lisa Cox at Dearborn County event

In October, the Dearborn County Home Builders Association gathered in Aurora, Indiana for their fourth annual chili cook-off and historical home tour. This event was accompanied by guest speakers from the mayor of Aurora Mark A. Drury and Rick Wajda, IBA CEO. Nine members entered the chili cook-off, so no one went home hungry. Each year has been very competitive, and the winner receives a gift certificate.

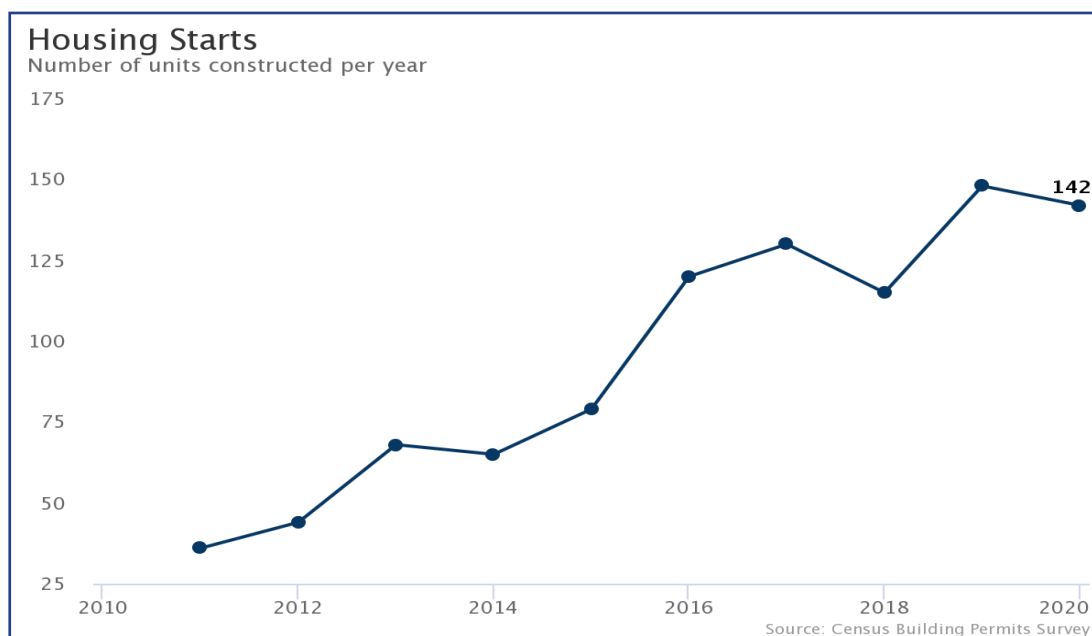
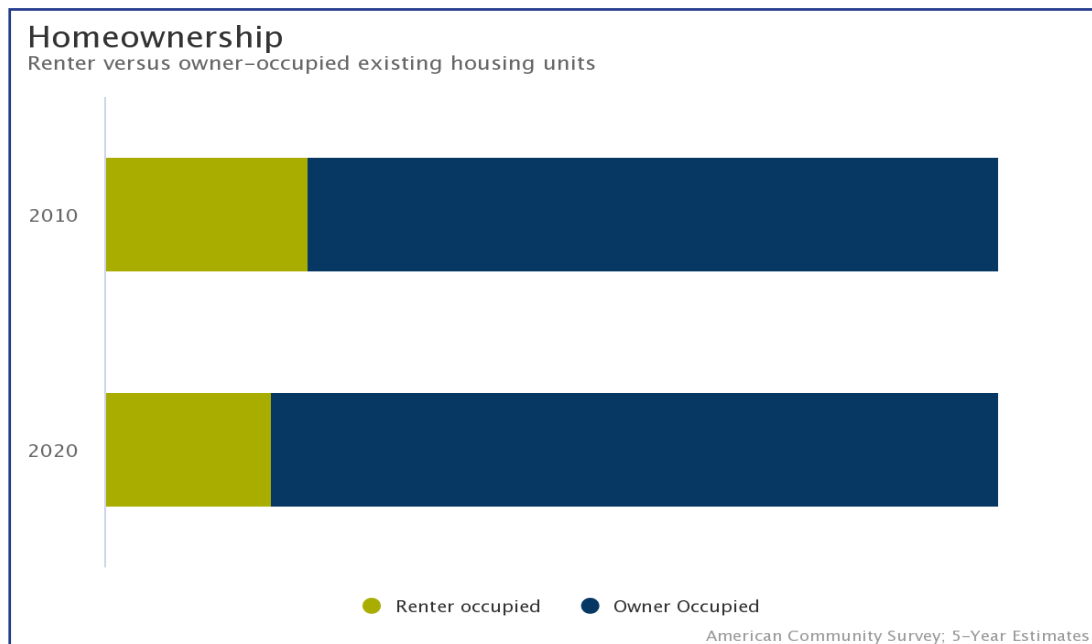
Besides networking and eating chili, members toured the Traveler's Rest Haven Bed and Breakfast which is located in Aurora and owned by Mayor Drury and his wife Maggie. Maggie provided a detailed tour of their home and its rich history which dates to before the Civil War.

Membership Stats:

- 33 Members (13 builders, 20 associates)
- Added 5 New Members for a 26.9% Membership Increase
- 87.5% Annual Retention Rate

Housing Stats:

- Total Population: 49,612
- Housing Starts: 142
- Median Household Income: \$70, 779



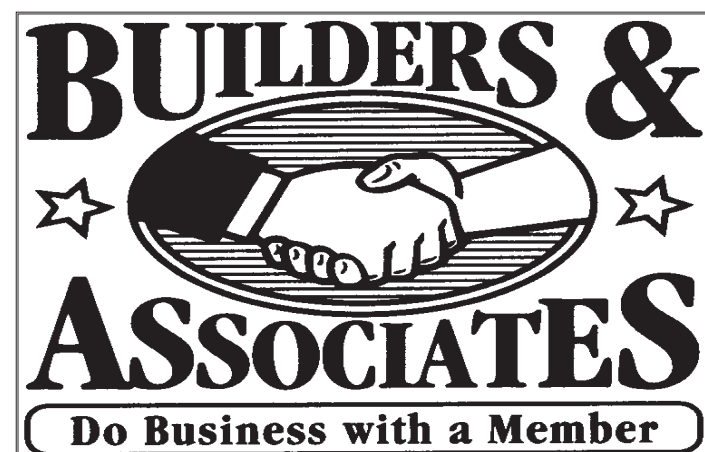
Housing Stats and Graph Data Source: <https://www.in.gov/ihcda/dashboard/>

Mayor Drury shared with members regarding the development and improvements in the City of Aurora. They are working diligently to make improvements that will attract new homeowners to this quaint, riverfront town. Several new restaurants and businesses have moved into the city as it becomes more of a destination in the Dearborn County area.

Rick Wajda, CEO of the Indiana Builders Association, also attended the meeting. Besides tasting and judging chili, Rick provided valuable information to members about the health of the building industry across the state. Rick also shared current legislative policies and concerns facing builders across Indiana and how IBA is working to keep housing affordable for all Hoosiers.

The members enjoyed networking, eat-

ing delicious chili, and learning more about local history and concerns facing the building industry statewide. The Dearborn County Home Builders Association provides opportunities like the chili cook-off and many others which aid members in their networking and professional development efforts.



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2023 Calendar of Events & Upcoming Events



Date	Event	Location
January 31 – February 2	NAHB International Builders' Show (IBS)	Las Vegas Convention Center, Las Vegas NV
February 1	Networking Night at IBS	El Segundo Sol, Las Vegas, NV
February 20 – February 21	IBA Legislative Lunch and Board & Committee Meetings	Embassy Suites Downtown, Indianapolis, IN
Spring	Certified Aging-in-Place Specialist (CAPS) Program	TBD
April 12	IBA Executive Committee Meeting	IBA, Indianapolis, IN
TBD	NAHB BUILD-PAC Golf Outing	TBD
May 17	IBA Summer Board and Committee Meetings	Crowne Plaza Downtown Indianapolis, IN
June 6 – June 10	NAHB Spring Legislative Conference and Leadership Meetings	Washington Hilton, Washington, D.C.
August 16	IBA Executive Committee Meeting and IBA Bill Carson Memorial Golf Outing	Back 9, Indianapolis, IN
September 19	Certified Lead Renovator Training	Ivy Tech Community College – Lawrence Campus
Fall	Certified Aging-in-Place Specialist (CAPS) Program	TBD
September 18-22	NAHB Fall Leadership Meetings	Palm Springs, CA
November 29-30	IBA Leadership Conference and Board & Committee Meetings	Embassy Suites Noblesville, IN



2023 Networking Night



2023 LEGISLATIVE CONFERENCE

Board and Committee Meetings

Embassy Suites by Hilton Downtown
Indianapolis

February 20-21



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IBA Educational Scholarship 2022 Awardees

The Indiana Builders Association Educational Scholarship Foundation honors IBA's long-time CEO, the late Bill Carson, by providing youth the opportunity to become the future generations of homebuilders.

Scholarships are awarded to individuals desiring to enhance their career in the building industry, whether it is a structured degree, certification, designation apprenticeship, or an approved continuing education class. The student must be at least a senior in high school and be in good standing with the school. The student must also be a legal resident of the state of Indiana, live in the jurisdiction of the Indiana Builders Association and be enrolled in a construction technology program or a related construction field of study. Each student is judged according to academic achievement, prior work experience in the area of construction technology, recommendations by faculty and employers and specific career objectives.



The Foundation awarded scholarships to the following deserving students who have chosen the building industry as their vocation.

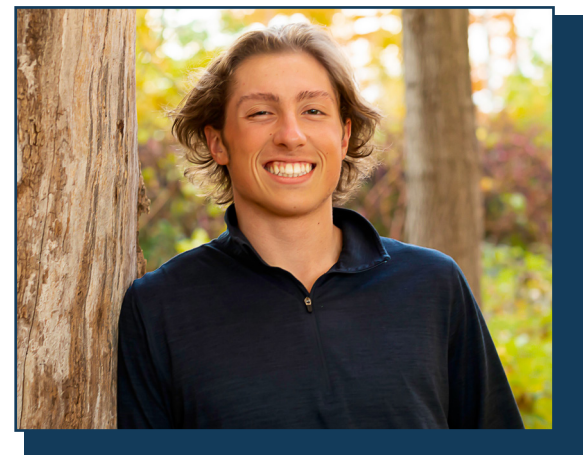
2022 Scholarship Recipients



Shane Gupton, Indianapolis, IN -
Ball State University, Department of
Construction Management & Interior
Design



Valentino Baucco, Wabash, IN -
Indiana Kentucky Ohio Regional
Council Carpenters, Apprenticeship
Program



Trace Stookey, Winona Lake, IN -
Trine University, School of
Engineering

Four ways to support the future generation of homebuilders through IBA

The Indiana Builders Association will continue to support the building industry by offering scholarships and grants to students and professionals furthering the educational development of their professional careers within the industry. To create an even greater impact, the Indiana Builders Charitable Foundation and IBA Educational Scholarship Foundation welcome and appreciate support from members.

Four Ways to Get Involved:

1. Attend the Bill Carson Memorial Golf Outing - IBA will be hosting an outing at Back 9 in Indianapolis on August 16. Proceeds will go towards both foundations. Register online at business.buildindiana.org/events.
2. Pledge financial support - Both foundations are 501(c)3 public charities qualified to receive and gift tax deductible bequests, devises, transfers or gifts. Contact Mollie Flook at Mollie@buildindiana.org or go online to buildindiana.org/scholarships-grants/ to fill out a pledge form.
3. Add us on AmazonSmile - Support the foundation at no cost by setting us as your AmazonSmile Charity, where 0.5% of the amount of your purchase will be donated. Use the link smile.amazon.com/ch/20-3910424 to access us in your web browser or search "Indiana Builders Association Education Scholarship Foundation" in Smile.amazon.com.
4. Join the Advisory Committee - The committee meets once a year to consider applications and award grants. Visit buildindiana.org/committees/ to sign up.

IBA welcomes 98 new members

For the months of July, August, September and October, Indiana local home builder associations welcomed 98 new members to the federation. They are listed below. To find a local homebuilder association near you, please visit

www.buildindiana.org/local-associations/.

Kyle Abram, Abram Construction Services
 Travis Baldwin, Best Deal Auto Sales
 Kay Beard, A-1 Concrete Leveling
 Brad Bennett, Generator Supercenter of Indianapolis
 Claudio Bertolini, The Smart Pergola
 Quentin Bischoff, Bischoff Plumbing Services Inc
 Jay Bordner, Brewster Insurance Agency Inc.
 Kathy Boyd, Boyd Electric LLC
 Greg Bramwell, Star Financial Bank
 Tammy Campbell, Louisville Tile
 Ivan Charlesworth, Fairmount Door
 Michael Clampitt, North Salem State Bank
 Ryan Cotter, The Mortgage Corp
 Tiffany Dearman, X-Factor Agents LLC
 Jim Druin, American Cabinets & Closets
 Pat Dwyer, U.S. Lumber
 Colby Dysert, Central Insurance Companies
 Blake Evans, National Property Inspections
 John Fansler, Budget Blinds
 Jessica Flora, Farm Credit Mid-America
 Emily Ganshorn, Bridgewater Development
 Karen Garner, Wayne Pipe and Supply
 Annette Geis, Vinyl Solutions Unlimited
 Jennifer Goldsby, Diamond Residential Mortgage Company
 Julia Gonzalez, Cable Bullet
 Laura Groninger, Marketplace Events LLC
 Deanna Grotrian, The Granite Shop
 Al Hamed, Hamed Homes
 Andrew Harlow, United Federal Credit Union
 Ryan Harrington, H&H Custom Made Vinyl Fence Co.
 Pat Harrison, Pat Harrison Enterprises
 Leah Hartzell, Custom Concrete Co Inc
 Jack Havlin, Havmack Construction Inc.
 Chris Head, First Federal Savings Bank
 Deborah Hesting, Fort Financial
 Ashley Hurley, Bespoke Construction

Mohammed Hussain, Kashauna Development LLC
 Andy Isch, Bradford Builders Inc.
 Tony Jackson, Indiana Flooring Carpet One
 Bill Jarchow, GroundTruth
 Nicholle Jehl, Meridian Title Company
 Luke Kaiser, Hr Block Se Insurance
 Steven Kampfer, Kuester Enterprises
 John Kempfski, MasterBrand Cabinets Inc.
 Brian King, King Concrete Construction
 Brian Kipp, Kipps plumbing Inc
 Dylan Kiracofe, Kiracofe Homes
 Steven Klein, Klein Homes LLC
 Cedric Knight, Capital One
 Kelsay Konechy, Kitchens Etc. Inc.
 Gary Koors, Koors Construction
 Cory Kreith, Yunique Design + Build Inc.
 Jan Lazzara, RE/MAX 100
 Patrick Maloblocki, Coldwell Banker the Real Estate Group
 Brad Marley, State Bank
 Linda Maynhart, Mont Surfaces by Mont Granite Inc.
 Dennis Meneely, Meneely Construction LLC
 Bill Michalak, Indy Grills
 Tony Miller, Chase Manufacturing
 Michelle Mohler, Flow-Tech Plumbing & Heating
 Holden Moll, Fleetcor/Speedway
 Gabe Monger, SourceOne Insurance
 Jolanta Moore, McMahon & Associates CPAs P.C.
 Kyle Nicholas, Nicholas Design Build
 Bruce Nicola, Comcast Xfinity
 Dustin Oberholtzer, D.O. Electric LLC
 Trey Oetjen, Zinga's Blinds Shutters Shades
 Tad Parmer, Bobcat of Columbus
 Amy Pate, Realtors Association of Central IN
 Kush Patel, Niam Homes LLC
 Mike Pavey, Pavey Excavating and Construction
 Mike Payne, Masonry Additions LLC

Jennifer Pond, Garage Doors Plus More
 Paul Rodriguez, Peoples Bank
 Eric Shippy, PlungeLife LLC
 Amy Siders, Maumee Supply
 Myra Simpson, Myra Simpson Designs
 Benjamin Smaltz, Auburn Rental and Supply
 Inc DBA Taylor Rental Center
 Eric Snyder, North Star Stone Inc
 Craig Sorenson, Brookhaven Homes LLC
 Eric Spalding, D&E Homes LLC
 Nick Stevens, Old National Bank
 Mark Stier, Stier Heating & Cooling Inc
 Larry Sunderhaus, Carter Kitchen Bath and Millwork
 Orla Troyer, Premier Timber Designs
 Jan Tudor, Tudor Floors and More - Carpet One
 Robert Uptegrove, EF Marburger Fine Flooring
 Mariah Vankirk, Gustave A. Larson
 Justin Vobroker, Universal Roofing & Exteriors
 Jake Walls, Beacon Building Products
 James Walther, Dark Star Marble & Granite
 Jason Wetzel, Sycamore Insurance Associates
 Sam Windler, KBM Mechanical
 Scot Wolf, Salem Insurance Agency
 Phil Wolf, Wolf Homes
 Jason York, Indiana Michigan Power/AEP
 Jami Young, Progressive Insurance

**All membership information
 is provided by NAHB's Web
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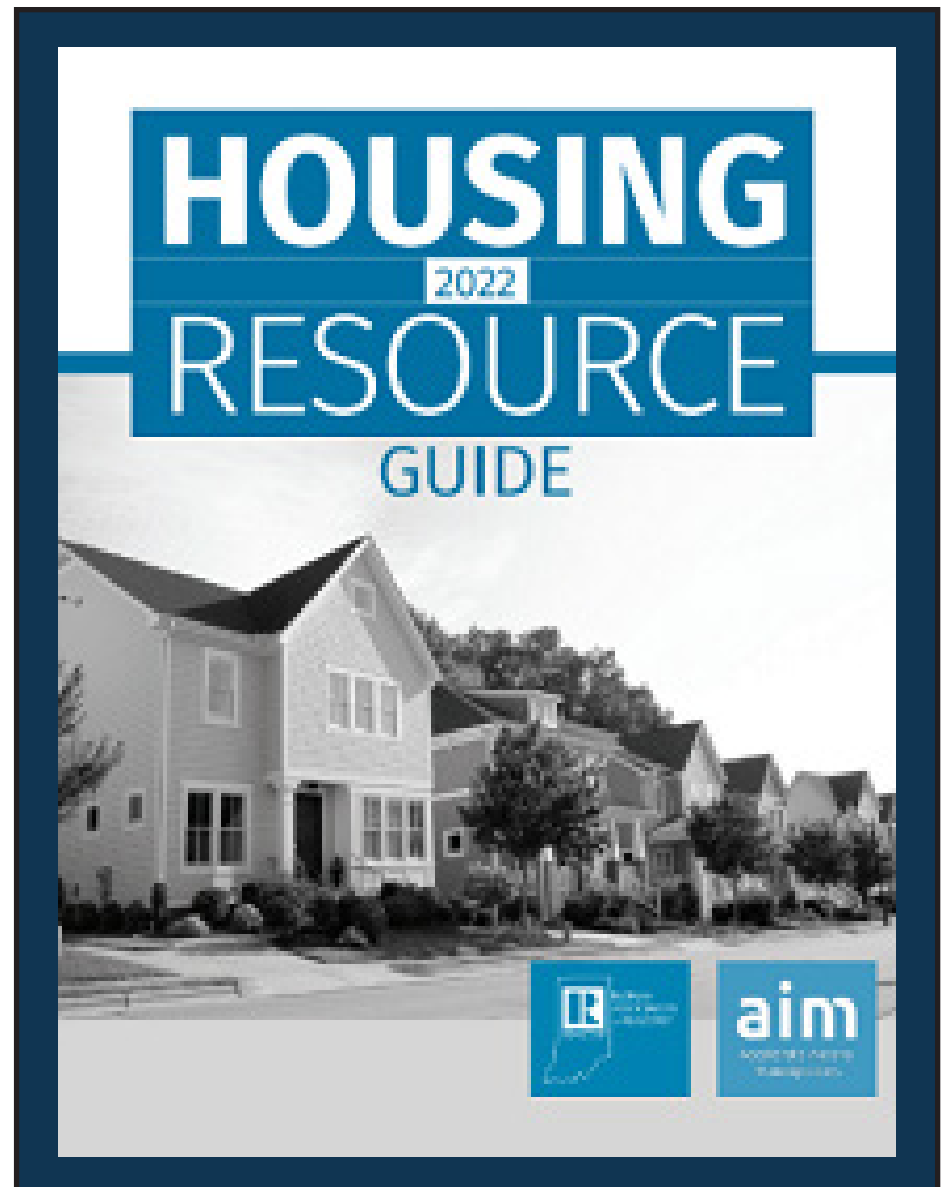
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Check this out!

The Indiana Housing Resource Guide is a joint effort of AIM, the Indiana Association of REALTORS® and other public, private and non-profit partners working in the housing sector. This guide inventories the array of public incentives, financing mechanisms and various state and federal programs available to local elected officials, redevelopment commissions and other partners to expand housing supply to meet and anticipate demand.

View the Housing Resource Guide at <https://buildindiana.org/homeowners/>.



Applications for Model and Spec Home Deductions due Dec. 31!

The Model Residence Deduction and the Residence in Inventory Deduction provide a 50% deduction on the structure (not the land) for up to three models and three residences in inventory, statewide for the initial partial assessment followed by three full assessments. Applications for the deductions for 2022 must be completed and signed by the property owner no later than December 31, 2022, and filed with the county auditor where the property is located no later than January 5, 2023.

Applications for both deductions are available at <https://www.in.gov/dlgf/8510.htm>. Select state Form 53812 for the Model Residence Deduction and State Form 54861 for the Residence in Inventory Deduction.

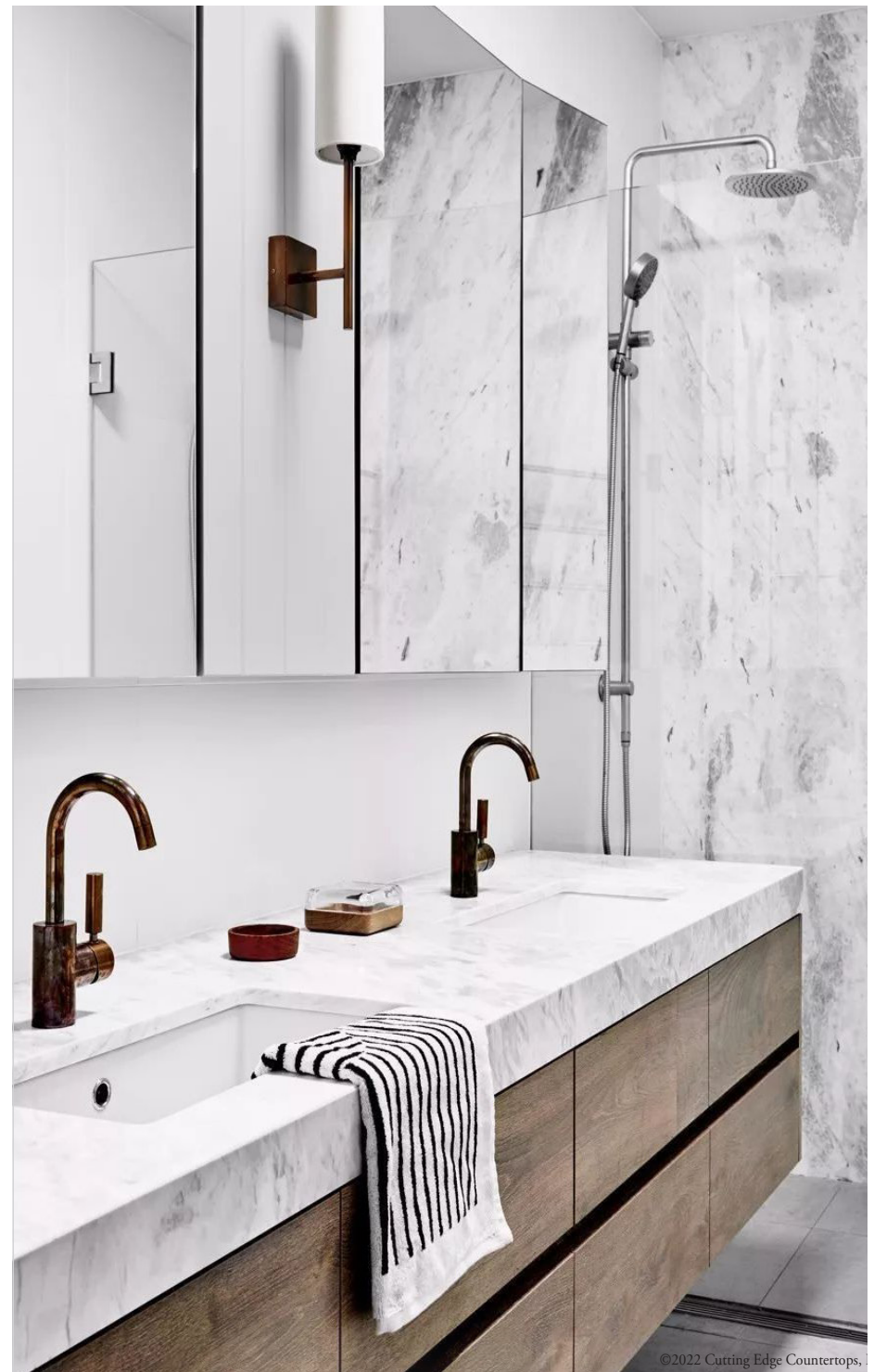
Build Your Future year in review



This past year, Build Your Future Indiana continued to share with students throughout the state the incredible opportunities available in the construction industry, specifically in the residential sector. From visiting classrooms to participating in large career exploration events, BYF connected students to the many different construction careers. In addition to materials, the career quiz was a primary resource provided to students to help with their exploration of the industry.

A couple of highlights for 2022 include participating in the Builders Association of Greater Lafayette's C2E Expo and supporting the Builders Association of Madison County in their school-based career day efforts. During both events, folks from the residential building sector shared about what it is like to work a day in the life of a homebuilder, remodeler, real estate agent or one of the many other careers connected to our industry.

Next year looks to be an exciting time for Build Your Future as we launch our BYF Construction Clubs. These clubs for middle school and elementary-aged students will provide a hands-on introduction to what it is like to be a craft tradesperson. If you'd like to bring a club to your community, please reach out to Matthew Nance at matthew@indianaconstruction.org.



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IBA recognizes Spike Club members

Recruiting new members to your local association is an activity recognized and rewarded through the Spike Club. Those who participate are called Spikes, and they are among the most valued members of the association. Member-to-member recruitment and retention efforts are the largest source of growth for the federation. Spikes bring grassroots growth and stability. These efforts lead to the development of the general membership and our leadership pipeline. Spikes are the membership leaders of our federation, building the voice, power and influence on every level, in every state. Below is a list of Indiana's Spikes according to total credits earned as of October 31, 2022. For more information on Spike Club, including the benefits of becoming a Spike, how to become a Spike, and the Spike Club levels, please visit www.nahb.org/spikeclub. Spikes can check their current credit total by going to "My Profile" then "Your Membership" on nahb.org.

Statesman (500-999 Credits)

Paul Shoopman, Zionsville, 773
David Kovich, Lafayette, 617
Rob Wacker, Fort Wayne, 602.5
Herb Delagrang, Fort Wayne, 577.5
Jeff Thomas, Fort Wayne, 535

Super Spike (250-499 Credits)

Pat Harrison, New Albany, 460.5
Larry Coplen, Warsaw, 453
Robert Buescher, Fort Wayne, 436.5
Kevin Passanisi, Sellersburg, 404.5
Gloria Anderson, Terre Haute, 404.5
Greg Furnish, Memphis, 398.5
Tim Miller, Goshen, 398.5
Todd Newman, Riley, 390.75
Donald Thieneman, Floyds Knobs, 364.5
Tim Eckert, Zionsville, 349.5
Pete Gray, Carmel, 347
Terry Stultz, Bloomington, 338
Ron Dauby, Evansville, 322.25
Guy East, Carmel, 321
Chris Erb, Goshen, 320
Greg Longest, Floyds Knobs, 298
Jimmy Pressel, La Porte, 288.5
Will Wright, Carmel, 286
Jeff Loucks, Bristol, 283.25
Trent Hunt, New Albany, 280.5
Phil Myers, Fishers, 280
Mary Ellis, Lafayette, 271.5
Brian Adams, Indianapolis, 271.5
Steven Heidorn, Chandler, 270.75
Beverly Jacques, South Bend, 268.5
Scott Jagoe, Owensboro, 252
Ron Smith, Santa Claus, 250

Royal Spike (150-249 credits)

Jamie Lancia, Fort Wayne, 249.5
Carl McIntyre, Mc Cordsville, 241.5
Adlai Schrock, Goshen, 240.5
Jay Shipley, Fort Wayne, 239.5
Roger Delagrang, Fort Wayne, 238
Dennis Spidel, Angola, 236.5
Matt Momper, Fort Wayne, 231.5
Duane Kees, Fort Wayne, 229
Jeff Martin, Goshen, 227
Steve Schreckengast, Lafayette, 225.5
John Jones, Vincennes, 225.5
Ronald McGillem, Newburgh, 224.25
Andrew Place, South Bend, 221
Mark Zimmerly, Terre Haute, 221
Roger Harbison, Georgetown, 210.5
Kevin Yoder, Elkhart, 210.5
John Kidd, Warsaw, 205
Corby Thompson, Fishers, 201
Charlie Giese, Fort Wayne, 199
Larry Swank, Mishawaka, 194.5
Ryan Baker, Terre Haute, 194.5
Curtis Rector, Indianapolis, 193.5
James Klotz, Syracuse, 193
Kenny Reinbrecht, Haubstadt, 192.5
Tom Schroering, Jasper, 192.5
Ken Wilson, Angola, 192
Randy Crutchfield, Noblesville, 188.5
Robert Phillippe, Steger, 183.5
Linda Rogers, Granger, 176.5
Dave Mark, Elkhart, 175
Douglas Harvey, Warsaw, 170.75
Wendell Miller, Warsaw, 170.5
Todd Olthof, St John, 170
Roger Cox, Jasper, 167.5
Alan Simmons, Muncie, 166.5
Mike Hannigan, Carmel, 166
Frank Scholz, Evansville, 166
Geoff Horen, Indianapolis, 163.5
John Letherman, Elkhart, 162
Jeffrey Hatfield, Evansville, 161.25
Jason Bell, Bloomington, 160.5
Stephen Robinson, New Castle, 160
Damien Scheessele, Newburgh, 157.25
David Compton, Fishers, 156
Bob Hawley, South Bend, 155.5
Kay Feichter, Fort Wayne, 155
Steven Wilson, Carmel, 152
Timothy Henderlong, Crown Point, 152
Jud Motsenbocker, Muncie, 151

Red Spike (100-149 Credits)

John Lazaro, Avon, 145
Richard Carriger, Carmel, 143
Dennis Meneely, Brazil, 141.75
Mike Zehner, Newburgh, 141
Barclay Allen, Leo, 139.5
John Elpers, Evansville, 138
Gary Schnell, Jasper, 137.5
Patrick Foley, Lafayette, 134
Steve Smith, Floyds Knobs, 130
Jeff Happe, Evansville, 127.75
Mike Smith, Grand Rapids, 125.75
Dan Study, Spencerville, 125.5
Michael Altman, Indianapolis, 125.5
Jeff Deahl, Angola, 125.5
Deb Plue, Rossville, 124.5
Paul Shinn, Chesterton, 124.5
Ric Zehr, Fort Wayne, 124
Matt Lancia, Fort Wayne, 121.5
Brett Harter, Leesburg, 120
Brian Cottom, Terre Haute, 119
Nigel Hoss, Indianapolis, 118.5
Eric Holt, Otterbein, 118.5

Alan Sommers, Chesterton, 118.5
Fred Kreigh, Kendallville, 118.5
Ervin Raber, Shpshewana, 118
Hal Kemmerer, South Bend, 117.5
Daniel Schlatter, Warsaw, 116
Terry Herschberger, Elkhart, 113.5
Edsel Charles, Brentwood, 113
Vern Heacock, Elkhart, 113
John Rueff, Louisville, 112.5
Heath VanNatter, Kokomo, 110
Frank Morin, Merrillville, 107.5
Bob Sandberg, Danville, 106.5
John Wagner, Fort Wayne, 106
Andy Place, South Bend, 106
Jerry Korte, New Haven, 105.25
Kevan Biggs, Decatur, 104.5
Greg Hoppes, Kokomo, 104.5
Louie Cronmiller, Mishawaka, 103.5
Dale DeVon, Granger, 101.5
Joe Goossens, Elkhart, 101.5
Robert Osborne, Floyds Knobs, 101.5

Green Spike (50-99 Credits)

Lawrence Johnson, Anderson, 96.5
Dave Poe, Floyds Knobs, 96.5
Patrick Richard, Lafayette, 96
Joe Garcia, Westfield, 94.5
Paul Trench, Terre Haute, 93.5
Don Weiler, Bloomington, 92
Micah Hill, Indianapolis, 90.5
Jeff Langston, Carmel, 88.5
Jeff Wilson, Fort Wayne, 88
Shane Clements, Evansville, 85.5
David Eckrich, Granger, 85
Rodney Robrock, Fort Wayne, 84.5
Bruce Jackson, Syracuse, 84
Casey Knigga, Lawrenceburg, 83.5
Scott Thompson, Indianapolis, 82.5
Don Clemens, Warsaw, 81
Corey Hughes, Jeffersonville, 81
Gregory Gerbers, Fort Wayne, 81
Gregg Richhart, Fort Wayne, 80
Jamie Sulcer, Valparaiso, 79
Terry Davis, Bloomington, 78.5
Jeremy Ash, Indianapolis, 77
Nick Thompson, Owensboro, 74.5
Jason Ells, Westfield, 73.5
David Schuler, New Albany, 73.5
Kristy Wozniak, Lafayette, 72.5
Richard Cook, Crown Point, 72.5
Sean Miller, Evansville, 72
Lynn Delagrang, New Haven, 71.5
Gary Furniss, Fort Wayne, 70.5
Josh Barkley, Ossian, 70.5
Matthew Reinbrecht, Jasper, 70
David Sieradzki, Mishawaka, 69.5
George Dubovich, Valparaiso, 69.5
Frederick Olthof, Saint John, 68
Matthew Toole, New Albany, 67
Cory Kreith, Valparaiso, 66.5
Paul Schwinghammer, Anderson, 64.5
Rick Laurie, Lafayette, 64.5
Phyllis Courser, Lafayette, 63.5
Mark Gradison, Indianapolis, 63.5
Jay Andrew, Lafayette, 63.5
Walter Van Zilen, Newburgh, 62
Mark Zimpfer, West Lafayette, 62
Greg O'Herren, Indianapolis, 61
Adam DeVon, Granger, 61
Aaron Miller, Newburgh, 60
Merrill Wolff, Oakford, 59.5
Jack Thompson, Bloomington, 59
Rob Osborne, Floyds Knobs, 59
Thomas Bedsole, Indianapolis, 57
Craig Jensen, Carmel, 57
Todd Meier, Goshen, 56.75
Vince Smith, Greensburg, 54
Chris Monroe, Kokomo, 54
Brad Cayot, New Haven, 53
Chris Combs, Elberfeld, 52.5
Paul Miele, Louisville, 52.5
Gregory Lander, Jeffersonville, 52.5
Steve Smith, South Bend, 51.5
David Stemler, New Albany, 51
John Graupner, Henderson, 50.5
Meghann Redding, Elkhart, 50.5

Life Spike (25-49 Credits)

Andy Haste, West Lafayette, 49.5
Jeffery Corbett, Clarksville, 48.5
D.G. Asay, Chandler, 48
Ed Mehringer, Jasper, 48
Brad Jackson, Syracuse, 47.5
Dennis Voegerl, Huntingburg, 47
Steven Hoss, Oaklandon, 46.5
Beth Meeks, Vincennes, 46.5
Scott Bowman, Newburgh, 44.5
Terry Stauffer, Fort Wayne, 44.5
Logan Buescher, Fort Wayne, 44
Dean Knies, Huntingburg, 44
Al Mehringer, Jasper, 43.5
Tom Slater, West Terre Haute, 43
Luke Hoffman, Fort Wayne, 43
Sheri Zimmer, Chesterton, 42
Joe Anderson, Terre Haute, 41.5
John Cardwell, Kokomo, 40.5
Cathy Stegemoller, Indianapolis, 40.5
Ryan Downey, Monticello, 40
Greg Milakis, Lafayette, 39.5
Julia Moore, Leesburg, 39.5
Karen Lewis, Elkhart, 39
Todd Pyatt, Carmel, 39
Ted Ubelhor, Evansville, 39
Mark Hansen, Evansville, 38.5
Brian Keene, Lafayette, 38.5
Terry Robinson, Richmond, 38
Justin Hurtekant, Elkhart, 38
James Buckhardt, Fort Wayne, 37
Nick Geswein, Corydon, 36.5
TJ Jacobs, West Harrison, 36.5
David Johnson, Winona Lake, 36
Rick Miller, Kokomo, 35.5
Keith Scheessele, Newburgh, 35.5
Mark Clinkenbeard, Terre Haute, 35.5
Julie Deal, Valparaiso, 35
Samuel Beachy, Nappanee, 35
Randolph Hall, Merrillville, 34.5
Eric Feagley, Vincennes, 34.5
Tyler Kees, New Haven, 34.5
Rick Schapker, Evansville, 34.25
Richard Hamilton, Indianapolis, 34
Don DeLaCroix, Liberty, 33.5
Jerrod Klein, Indianapolis, 33
Kenny Elpers, Wadesville, 32.5
James Bohrer, Bloomington, 32.5
Andy Switzer, Lafayette, 32
Austin Lundquist, Fort Wayne, 31.5
Thomas Nowaskie, Vincennes, 31
Nathaniel Carroll, Muncie, 30.5
Jessica Scheurich, Fort Wayne, 30.5
Ann-Marie Schapker, Evansville, 29.5
Chris Scholz, Evansville, 29
Matthew Podlesak, Plymouth, 29
Frank Rhoades, Pierceton, 28.5
Chase Murphy, Floyds Knobs, 28
Jeff Bushey, Fort Wayne, 26.5
Donnie Denton, Oakland City, 26
Bill Kattmann, Evansville, 25.5

Thomas Nare, Lawrenceburg, 25.5
 Travis McVicker, Plymouth, 25

Spike (6-24 credits)

Jimmy Atcher, Charlestown, 24.5
 Bill Burns, Jeffersonville, 24.5
 Chad Delagrang, Fort Wayne, 24
 Kurt Lorey, Jasper, 24
 Ryan Kennelly, Greensburg, 23.5
 John Blackburn, Clarksville, 23.5
 Steve Ulery, Culver, 23.5
 Joe Barrett, Indianapolis, 23
 Andrew Brindley, Carmel, 23
 Greg Longbrake, Elkhart, 23
 Palmer Myers, Crown Point, 23
 Joe Ennis, Chesterton, 23
 Bill Lehman, Fort Wayne, 22.5
 Dan Graves, Goshen, 22.5
 Stacy Vervynckt, Mishawaka, 22.5
 Michelle Wittig, Mishawaka, 22
 Greg Roberts, Fort Wayne, 21.5
 Barney Scheumann, Lafayette, 20.5
 Jacob Julius, New Albany, 20.5
 Daniel Wernert, Georgetown, 20
 Michael Coe, Huntertown, 20
 Brad Whicker, Plainfield, 19.5
 David Kidwell, Terre Haute, 19.5
 Judy Dauby, Evansville, 19.5
 Shannon Frank, Evansville, 19.5
 Brad Lombard, Fort Wayne, 19
 Steve Schrader, Lafayette, 19
 Ryan Lee, Fishers, 18.5
 J. Douglas Chisholm, Indianapolis, 18.5
 Matt Moore, New Haven, 18
 Joe Gradison, Indianapolis, 18
 Hank Kidwell, Terre Haute, 18
 Chad Korte, New Haven, 17.5
 Matt Chitwood, Bloomington, 17.5
 Andy Tolch, La Porte, 17
 Susan Schricker, Mishawaka, 17
 Mark Heller, Fort Wayne, 16.5
 Jill Bunch, Lafayette, 16.5
 John Hart, Carmel, 16.5
 Brad Wallace, Leo, 16
 Jon Guy, Avon, 16
 Arthur Haan, Indianapolis, 16
 Randy Maxwell, Greendale, 16
 Chris Schrader, Indianapolis, 16
 Joe Viewegh, Mooresville, 16
 Linda Cook, South Bend, 15.5
 John McKenzie, Carmel, 15.5
 Karen Johnson, Hebron, 15.5
 Donald Dubord, Evansville, 15.5
 Debra Keller, Terre Haute, 15
 Arnold Joers, Mishawaka, 15
 Andrew Harlow, Goshen, 15
 Jason Schneider, Floyds Knobs, 15
 James Ward, Jeffersonville, 15
 Scott Lahrman, Lafayette, 14.5
 Lisa Cox, Lawrenceburg, 14.5
 Chad Todd, Lafayette, 14.5
 DJ Tavernier, Mishawaka, 14.5
 Larry Hobson, Louisville, 14.5
 Nick Kacarab, Osceola, 14
 Bradley Plett, Goshen, 14
 tim konowitz, La Porte, 14
 Lee Thomas, Charlestown, 14
 Brandon Gentry, Indianapolis, 13.5
 Don Naville, New Albany, 13.5
 Timothy McMahon, , 13.5
 Patrick Matthews, Granger, 13
 Jason Cox, Lawrenceburg, 13
 Jimmy Schiff, Evansville, 13
 Michelle Ferrero, Evansville, 13

Monty Miller, Jeffersonville, 12.5
 Winnie Schwinghammer, Anderson, 12.5
 Rick Cummings, Greenwood, 12.5
 Kelly Good, West Lafayette, 12.5
 Chris Hall, Lanesville, 12.5
 Bill Wilson, Indianapolis, 12.5
 Ryan Casey, BRISTOL, 12
 Barbara Popp, New Albany, 12
 Chris Schlabach, Shipshewana, 12
 Mike Freeman, Newburgh, 11.5
 Jeff Bills, Cincinnati, 11.5
 Isaiah Baker, Kokomo, 11.5
 Jeremy Ward, Jeffersonville, 11.5
 Kurt Jones, Terre Haute, 11.5
 Ryan Kennedy, West Lafayette, 11
 Kirk Bouchie, Vincennes, 11
 Jim Doering, Bloomington, 11
 Karen Schneider, Mishawaka, 11
 Jeremy Mattingly, 11
 Douglas England, Jeffersonville, 10.5
 Brian Levan, Mishawaka, 10.5
 Corey Hirsch, Boonville, 10.5
 David Decker, Carmel, 10.5
 Dan Reiff, Elkhart, 10.25
 Mike Benson, Floyds Knobs, 10
 Bart Persohn, Jasper, 10
 Jason Tuholski, La Porte, 10
 Marlon Schrock, Nappanee, 10
 Chuck Murphy, Newburgh, 10
 Ryan Hodskins, Sellersburg, 10
 Brian Stevens, Haubstadt, 10
 John Mattingly, Newburgh, 10
 Jerry Erschen, Goshen, 9.5
 Vicki Pearl, Lafayette, 9.5
 Forrest Carpenter, Greenwood, 9.5
 Scott Dudeck, Granger, 9.5
 Rique McPheron, Indianapolis, 9
 Brady Albright, Jasper, 9
 Brian Kerkhoff, Otterbein, 8.5
 John Schroering, Jasper, 8.5
 Brian McMorrow, South Bend, 8.5
 Kevin Powell, Bloomington, 8.5
 Dan Dickerson, Indianapolis, 8.5
 Brian Levan, Granger, 8
 Anthony Hardebeck, West Lafayette, 8
 Keith Hite, New Carlisle, 8
 Jerry Nord, Evansville, 7.5
 Nada Djordjevic, Berrien Springs, 7.5
 Anthony Ziegler, Indianapolis, 7.5
 Mike Corns, Bloomington, 7.5
 Tony Flick, Bloomington, 7.5
 Bob Danielson, Carmel, 7.5
 Amanda Parker, Indianapolis, 7.5
 Michael Duke, Bargersville, 7.5
 Tom Herman, Indianapolis, 7.5
 Joe Kirchgessener, New Albany, 7.5
 Jared Shantz, Clarksville, 7.5
 Ryan Schiltz, Fort Wayne, 7.5
 Angie Kaufman (Panayi), Valparaiso, 7.5
 Loren Wood, Bloomington, 7.5
 Matthew Dexler, Jeffersonville, 7.5
 Joseph Lenehan, Saint John, 7.5
 David Hobbs, Louisville, 7.5
 Angela Raake, Ellettsville, 7.5
 Jason Berg, Huntingburg, 7.5
 Todd Moore, Indianapolis, 7.5
 David Rahman, Newburgh, 7
 Steven DeLon, Kokomo, 7
 Amy Houk, South Bend, 7
 Jeffrey Yancey, Cicero, 7
 Kevin Mertz, Fort Wayne, 7
 Tim Munding, Warsaw, 7
 John Linn, South Bend, 7
 David Killion, Bloomington, 7

Cameron Haughey, Indianapolis, 7
 Ryan Woolever, Indianapolis, 7
 Gary Hasenour, Celestine, 7
 Kent Shaffer, Zionsville, 6.5
 Amie Methner, La Porte, 6.5
 Tim Merchant, Warsaw, 6.5
 Matt Beecher, Greenwood, 6.5
 David Sego, Greenfield, 6.5
 Tom Vander Luitgaren, Greenwood, 6.5
 Brad Bowman, Indianapolis, 6.5
 Chad Huff, Westfield, 6.5
 Nathaniel Stoops, Indianapolis, 6.5
 Jesse Tremain, Indianapolis, 6.5
 Kent Witten, Floyds Knobs, 6.5
 Steve Beggs, Elkhart, 6.5
 Jeff Baumgartner, Indianapolis, 6.5
 Chris Dexter, Indianapolis, 6.5
 Bob Micunek, South Bend, 6.5
 Jerry Himsel, Jasper, 6.5
 Tonya Scherle, Jasper, 6.5

Bryan Keve, Mishawaka, 6.5
 Ken Maddin, Greendale, 6.5
 John Gradle, Syracuse, 6.5
 Josh Milakis, Lafayette, 6.5
 Diane Ashlock, Indianapolis, 6.5
 Cougar Martin, Newburgh, 6
 Cindy Jones, Lafayette, 6
 Candy Koehl, Merrillville, 6
 Dan Rohaley, Valparaiso, 6
 Shawn Bornman, New Paris, 6
 Chad Leap, Rochester, 6
 Dave Roos, Mishawaka, 6
 Craig Schneider, Jasper, 6
 Travis Duell, Lafayette, 6
 Joseph Jennings, Oolitic, 6
 Mandy Walker, Greenfield, 6
 Joe Englert, Jasper, 6
 Nancy Frigo, Schererville, 6
 Stan Verkamp, Saint Anthony, 6
 Bill Sermersheim, Jasper, 6

MEMBERSHIP STANDINGS

As of October 31, 2022

TOP RECRUITING LOCALS BY PERCENTAGE GAINED

1. Muncie HBA: 71.4%
2. Dearborn County HBA: 26.9%
3. Lawrence County HBA: 18.2%
4. BA of South Central IN: 15.1%
5. Madison County BA: 12%

TOP RETAINING LOCALS

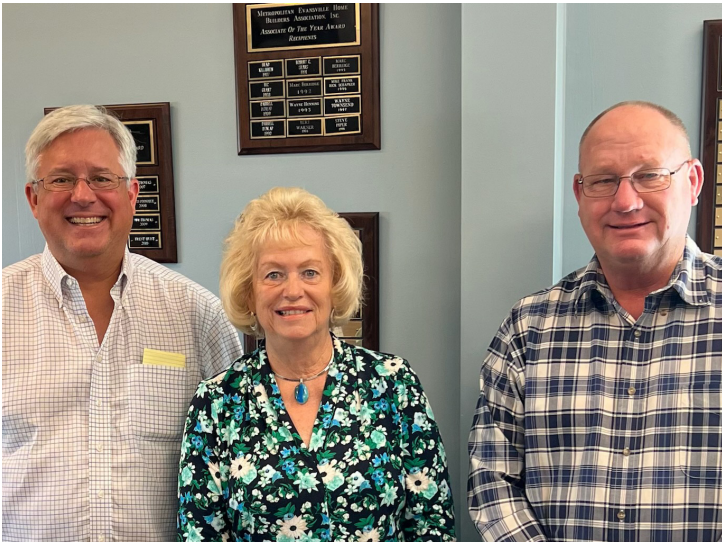
1. Muncie HBA: 100%
2. BA of Northeast IN: 94.4%
3. Vincennes Area BA: 94.3%
4. BA of Greater Lafayette: 90.3%
5. HBA of St. Joseph Valley: 88.2%

TOP NEW MEMBER RECRUITERS

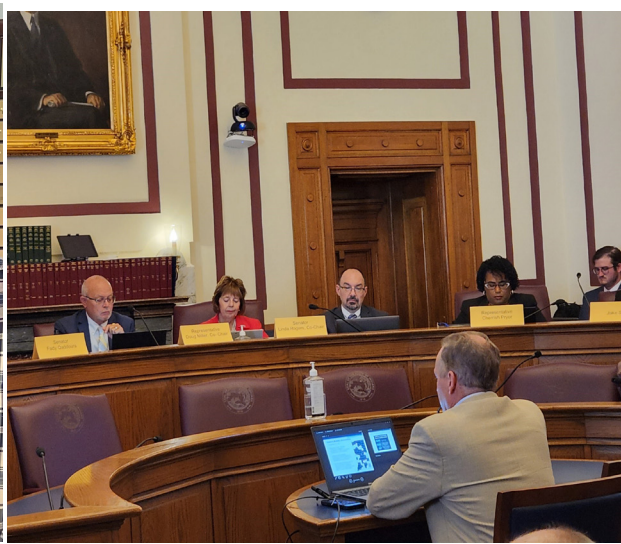
- Jason Bell, Bloomington: 12
 Julia Moore, First Federal Savings Bank, Leesburg: 8
 Andrew Brindley, HE Homes, Carmel: 7
 Kenny Reinbrecht, Reinbrecht Homes, Haubstadt: 6
 Mary Ellis, Lafayette: 6
 Lashanda Messer, Lashanda Messer LLC,
 Lawrenceburg: 5



IBA Across the State



Southwestern Indiana Builders Association (SIBA) Executive Officer Bill Pedtke (left) talks housing with State Senator Vaneta Becker (center) and IBA Treasurer, Kenny Reinbrecht



Housing was top of mind as IBA President, Paul Schwinghammer testifies in front of the Indiana General Assembly's Housing Task Force this fall



Housing was well represented at a recent event in Granger. Pictured from left to right: Michelle Wittig, Juday Creek Golf Course; U.S. Senator Todd Young; State Senator Linda Rogers; and U.S. Representative Rudy Yakym



NAHB Second Vice Chairman, Carl Harris (left) is welcomed to the Builders Association of Greater Lafayette Membership Meeting. Pictured from left to right: Harris; David Kovich, 2003 IBA President; Pat Richard, 2018 IBA President; and Ric Zehr, 2022 IBA Vice President



Julia Moore (right), IBA Executive Committee Member, welcomes State Representative, Craig Snow, to their local HBA meeting



BA of North Central IN leaders gather for a picture at a recent membership meeting. Pictured from left to right: John Kidd; Thomas Burnworth; and 2020 IBA President Brett Harter



IBA was well represented at the 2022 Indiana Housing Conference. Pictured from left to right: Carlie Hopper, IBA Governmental Affairs Director; Marcy DeShong; Madison Co. BA President; Rose Quint, NAHB AVP; and David Compton, 2008 IBA President



Lawrence County HBA (LCHBA) members welcome IBA CEO, Rick Wajda (right), to a recent monthly membership meeting. Pictured from left to right: Patti Fortner, LCHBA Treasurer; Melissa Hilkey, LCHBA Secretary; Morris Bennett, LCHBA President; and Wajda

IBA Across the State



Carlie Hopper (right), IBA's Governmental Affairs Director recently met with the new Commissioner of the Indiana Department of Labor, David Redden



NAHB Second Vice Chairman Carl Harris addresses the membership of the Builders Association of Greater Lafayette at a recent meeting



Hoosier hospitality, Boilermaker style. Ryan Kennedy (right), Builders Association of Greater Lafayette President treated IBA Vice President, Ric Zehr (center) and NAHB Second Vice Chairman, Carl Harris, to a Purdue-Marquette basketball game after the local monthly membership meeting



IBA President, Paul Schwinghammer (left) catches up with U.S. Senator Tim Scott (R-South Carolina) at a fundraising event in Indiana



Southwestern Indiana Builders Association (SIBA) members talk housing with U.S. Representative Larry Buchson (third from right). Pictured from left to right: Jim Morley, Morley Corp.; Rick Schapker, Pella Windows & Doors; Bill Pedtke, SIBA; Buchson; Mark Mayfield, Modern Structure; and IBA Treasurer, Kenny Reinbrecht, Reinbrecht Homes



Housing hits the links. Pictured from left to right: State Representative Greg Steuerwald; State Representative Dale DeVon; David Compton, Pulte Homes; and State Representative Doug Miller



IBA CEO, Rick Wajda (right) connects with Building & Development Association of Southern Indiana Executive Officer, Christian Evans, at their monthly membership meeting



IBA CEO, Rick Wajda (right) catches up with U.S. Senator Todd Young at an event in Granger

Leadership Conference



IBA President, Paul Schwinghammer (left) thanks IBA Parliamentarian, Frank Rhoades for his year of service to the IBA



IBA Past State Presidents gather for a group picture at their annual dinner during IBA's Leadership Conference and Board of Directors Meeting



2022 IBA Senior Officers. Pictured from left to right: Ric Zehr, IBA Vice President; Paul Schwinghammer, IBA President; Ryan Baker, IBA Secretary; and Kenny Reinbrecht, IBA Treasurer



2001 IBA President Joe Zehr (right) inducts his son, Ric Zehr as the incoming IBA President in 2023. The Zehr's become the 3rd father-son duo to hold the office of IBA President



Builders Association of Northeast Indiana members Lou Salge (left) and Jeff Deahl gather for a picture at IBA's Leadership Conference



Builders Association of Greater Lafayette members show support for their own Dustin Findlay (fourth from left) as he was awarded IBA's Associate of the Year for 2022



2001 IBA President Joe Zehr (left) is all smiles after his son, Ric Zehr was installed as the 2023 IBA President



The Wolfpack. IBA Past State Presidents gather for a picture at the IBA Leadership Conference. Pictured from left to right: State Representative Jim Pressel; Pat Richard; State Senator Linda Rogers; Don Thieneman; and Brett Harter



Southwestern Indiana Builders Association representing at IBA's Leadership Conference. Pictured from left to right: D.G. Asay; Steve Heidorn; and Bill Pedtke

Leadership Conference



Featured keynote speaker, Shari Pash, prepared IBA members for their upcoming year of leadership



Savannah Ayres (left), IBA's Communications & Events Coordinator, welcomes NAHB's AVP of Forecasting & Analysis, Danushka Nanayakkara, to IBA's Board of Directors Meeting



IBA's CEO, Rick Wajda, surrounded by his leadership team at the IBA Board of Directors Meeting. Pictured from left to right: Ric Zehr; Ryan Baker; Wajda; Kenny Reinbrecht; and Paul Schwinghammer



BA of North Central Executive Officer Kim McKibbin (center) catches up with two of her members at IBA's Leadership Conference. Pictured from left to right: Julia Moore; McKibbin; and Rachael Rhoades



NAHB Operations Field Specialist, Samantha Davis, addresses the IBA Leadership Conference on the services available to the membership from the national association



IBA State Director, Adam DeVon (right), asks a follow-up question of presenter Lily Pesavento from Collective Alternative during one of the breakout sessions during IBA's Leadership Conference



IBA Secretary, Ryan Baker (left) catches up with members from his local association, the HBA of Greater Terre Haute, during IBA's Board of Directors Meeting



IBA Associate Area Vice President, Greg Gerbers (right) welcomes Jeremy Galloway (left) and Jameson Berry of the Indiana Department of Labor to IBA's Codes & Safety Committee Meeting



IBA Governmental Affairs Director, Carlie Hopper (second from left), catches up with IBA Treasurer, Kenny Reinbrecht (left); 2021 IBA President, Jeff Thomas (second from right) and IBA Vice President, Ric Zehr



2002 IBA President, Steve Heidorn, accepts a gift for his role on IBA's Educational Scholarship Foundation



Brian McMorrow, V3 Companies, provides an update to IBA's Government Affairs Committee on the Construction Stormwater General Permit, which became effective at the end of 2021



Greg Gerbers accepts a gift from IBA leadership for his service as an Associate Area Vice President for IBA in 2022

Presidential Awards



Bob Penrose, HBA of St. Joe Valley Executive Officer, was recognized for 5-years of service as a local executive officer



Indiana State Senator Linda Rogers (left) accepts a Presidential Award from IBA President, Paul Schwinghammer for her work as co-chair of the Indiana General Assembly's Housing Task Force



Indiana State Representative Doug Miller (right) accepts a Presidential Award from IBA President, Paul Schwinghammer for his work alongside Senator Rogers as co-chair of the Indiana General Assembly's Housing Task Force



Indiana State Representative Jim Pressel (right) accepts a Presidential Award from IBA President, Paul Schwinghammer for his work on protecting and promoting the housing industry in the Indiana General Assembly



2008 IBA President David Compton accepts his Presidential Award during IBA's Board of Directors Meeting. Compton is the long-standing chairman of IBA's Housing Protection Fund



IBA President, Paul Schwinghammer (right) presents IBA Codes & Safety Committee Chairwoman, Lynn Madden, with a Presidential Award for her outstanding service to the Association

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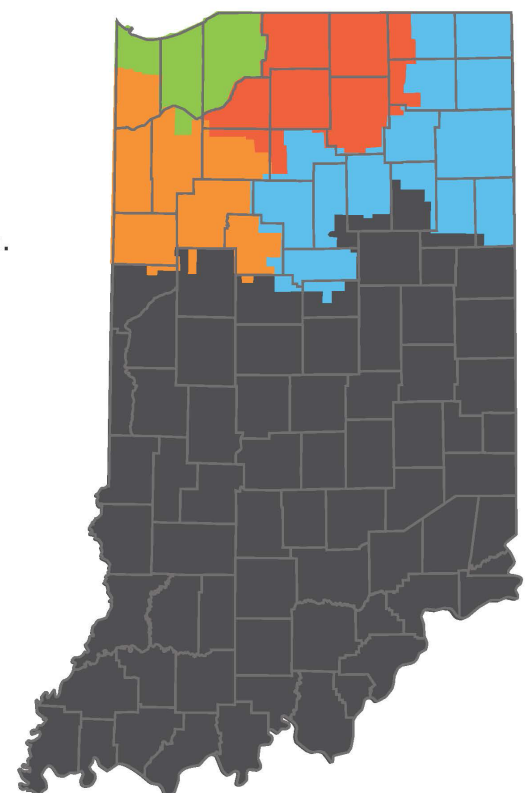
NAN ZAREMBA
219-380-2080
NZaremba@NiSource.com

THOMAS COFFEY
574-341-9385
ThomasCoffey@NiSource.com

RYAN TEDESCHI
219-240-6757
RTedeschi@NiSource.com

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NEW STANDARDS AVAILABLE JAN. 1, 2023

The Indiana Quality Assurance Builder Standards, Fourth edition reflects the following changes based on feedback from members:

- Removes Indianapolis-specific language since the Standards are used by members across the state
- Corrects references to outdated model energy codes in Section 17 HVAC Standards
- Adds luxury vinyl plank and luxury vinyl tile to flooring types covered in Section 14

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WE ARE VSI

The Vinyl Siding Institute, Inc. (VSI) is the trade association for manufacturers of vinyl and other polymeric siding and suppliers to the industry.

As industry advocates, it's our goal to further the development and growth of the vinyl and polymeric siding industry by helping to develop material, product, and performance standards in cooperation with standards-making organizations and code bodies.

VSI engages in product stewardship and outreach activities to enhance the image of the industry and its products, and serve as an information resource to remodelers, builders, planners, designers, architects, elected officials, building code officials, distributors, homeowners, and other exterior cladding decision-makers on the facts about vinyl siding.

VSI is proud to support *Build Indiana Roots* - an advocacy campaign to grow thriving sustainable communities with achievable housing for all - and the Indiana Builders Association's advocacy efforts against building design mandates.

HBA REBATES



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WHO PARTICIPATED IN 2021 WAS:

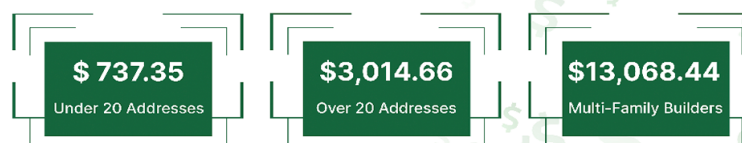
\$1,582.20

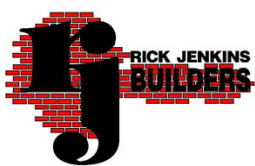
PARTICIPATING MANUFACTURERS



HBA REBATES

Builders Average Rebate 2021





The housing industry lost a great leader on October 10, 2022. Rick Jenkins was the owner of Rick Jenkins Construction and Idle Creek Golf Course in Terre Haute. Rick earned his bachelor's and master's degree in education at Indiana State University and ultimately went into the construction business in Vigo County.

Remembering Rick Jenkins

A former President of the HBA of Greater Terre Haute, he also served as the 1984 President of the Indiana Builders Association. Jenkins and many of his employees are/were active at the local and state level, giving of their time and expertise to help further the mission of the association.

According to the late IBA CEO, Bill Carson, in his book High Pitches and other Tall Tales "Jenkins was an action-oriented leader and outspoken spokesman for builder involvement in their own professional organization. Jenkins had great instincts on effective business management and had a feisty sense of humor and was a first-class prankster."

"Rick Jenkins was one of the more instrumental figures in the beginning of my HBA career", commented Rick Wajda, IBA CEO. Jenkins served the IBA on numerous committees and task forces, but most notably was his Chairmanship of IBA's Midwest Builders Convention, of which he turned into one of the most successful events in the nation.

Jenkins was awarded IBA's highest housing award, the John C. Hart Award Presidential in 1998 and an IBA Presidential Award in 2014. Jenkins earned 716 Spikes, placing him #2 all-time in Indiana for membership recruitment and retention.

Outside his professional life, Rick was a strong Christian, servant, mentor, and family leader.

Rick Jenkins will be missed, but not forgotten!



Richard Jenkins, 1984 IBA President



Rick Jenkins (left) and his wife Dayle (center) were presented the IBA Presidential Award from 2014 IBA President Tom Mullen



State Representatives Tonya Pfaff (left) and Bruce Borders (right) with IBA past president Rick Jenkins



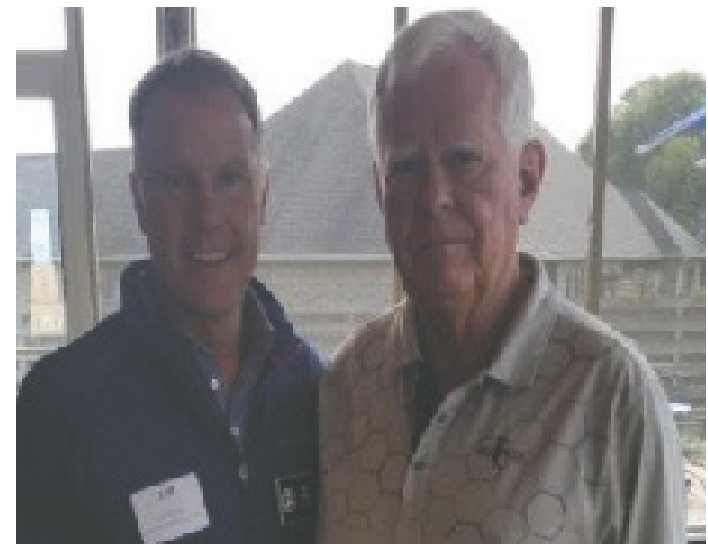
Rick Jenkins (left) with leaders from HBA of Greater Terre Haute at Christmas party



'84 IBA President Rick Jenkins advocates for property tax caps in the state's constitution



2009 IBA President Dennis Spidel (right) catches up with Jenkins at a home builders meeting



2021 IBA President Jeff Thomas (left) thanks IBA Past President Rick Jenkins for donating Idle Creek Golf Course in Terre Haute for the annual Bill Carson Memorial Golf Outing

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