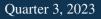
## INDIANA BUILDER NEWS

 $\widehat{\square}$ 

OFFICIAL PUBLICATION OF THE INDIANA BUILDERS ASSOCIATION, INC.

WWW. BUILDINDIANA.ORG





**Issue Highlights** 



Join us for our Annual Golf Outing Support the future of the homebuilding industry by participating in the Bill Carson Memorial Golf Outing at Back 9 in Indianapolis on Wednesday, August 16. Page 9



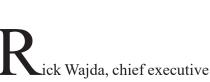
Submissions Now Open With 16 categories to choose from, builders and remodelers are bound to find the perfect category in IBA's Hoosier Excellence Awards. Page 14



## Indiana Builders Association 101 W. Ohio St., Ste. 710 Indianapolis, IN 46204

## **IBA CEO testifies before Congress on housing affordability**

Vol. 60, No. 3



officer of the Indiana Builders Association, told Congress the "primary challenge to the building industry is the lack of attainable, affordable housing in the singlefamily and multifamily markets."

At the invitation of U.S. Sen. Mike Braun (R-Ind.), the ranking member of the Senate Special Committee on Aging, Wajda testified before the panel on a hearing focusing on housing issues.

"The fact is homeownership is unattainable for many across Indiana — including two-earner households — due to tight supply, inflationary pressures, regulatory costs and rising mortgage rates," said Wajda. "This is why we must look at reducing the cost of housing at all levels." Wajda cited NAHB research to lawmakers that nearly 25% of the costs of a new home nationwide can be attributed to regulations.

"Regulations come in many forms and can be imposed by various levels of government," he said. "At the local level, jurisdictions may charge permit, hook-up, and impact fees and establish development and construction standards that either directly increase costs to builders and developers, or cause delays that translate to higher costs. State and federal governments may be involved in this process directly or indirectly. For example, restrictive building codes add thousands of dollars to the cost of a house, making it that much more difficult to qualify for a mortgage."

To improve housing affordability, Wajda told lawmakers that



Wajda testifying in Washington D.C.

all regulations should be examined for their impact on housing affordability.

"Communities can reduce the cost of producing new housing by eliminating fee increases, assisting with infrastructure costs and allowing for higher density housing where the market demands it," said Wajda. "Our aging population may want to age in place or age in community. Creativity and options to allow this must be explored and implemented."

## Residential housing infrastructure assistance program signed into law

bill authored by State Rep. Doug Miller (R-Elkhart) and sponsored by State Sen. Linda Rogers (R-Granger), to establish a residential housing infrastructure assistance program in Indiana was ceremonially signed into law by Gov. Eric Holcomb on May 22. Through House Enrolled Act 1005, the Indiana Finance Authority will administer the program and residential housing infrastructure assistance revolving fund. Indiana communities will be able to apply for loans through the fund for infrastructure projects related to residential housing development.



Housing advocates gather around Gov. Eric Holcomb as HEA 1005 is signed into law

#### Senior Officers

**Ric Zehr** President riczehr@northeasterngroup.com

Kenny Reinbrecht Vice President kenny@reinbrechthomes.com

> Ryan Baker Treasurer rbaker@rjbuilders.net

**Marcy DeShong** Secretary marcyd@midwest-remodeling.com

Associate Area Vice <u>Presidents</u>

**Greg Gerbers** Årea 1 greg@dehayes.com

Tim Eckert Area TimE@weberconcrete.com

**Jacob Julius** Area 3 jacobjulius@llhins.com

#### **National Leadership**

Kevin Chaffin NAHB Area 9 Chairman chaff@aol.com

**Greg Furnish** State Representative to NAHB gregfurnish@yahoo.com

State Rep. Heath VanNatter National Delegate vannatterv@aol.com

John Linn Associate National Delegate jlinn@abonmarche.com

**NAHB BUILD-PAC Trustees** 

Lance Swank laswank@sterlinggrp.com

State Rep. Heath VanNatter vannatterv@aol.com

## <u>Advertising</u> Index

NAHB Member Savings	page 3
VSI	page 4
Bob Buescher Homes	page 13
Hallmark Homes	page 13
CenterPoint Energy	page 14
C&J Water	page 16
HBA Rebates	page 19

Please direct all advertising inquiries to Savannah Ayres at 317-917-1100 ext. 203 or email Savannah@buildindiana.org.



President's Message By Ric Zehr The North Eastern

> President Indiana Builders Association

Group

## Membership is strength

n June 7th of this year, I and other senior officers and IBA members attended the NAHB Spring Leadership Conference in Washington D.C. to meet with our Congressional Representatives and United States Senators on Capitol Hill. As a group, we were able to meet with six of our nine Congressional Representatives and both U.S. Senators. There were three agenda items we discussed with our federal lawmakers:

1. Energy Codes. The Biden administration is promoting \$1 billion in grants provided to state and local governments to adopt updated energy codes that are more costly and restrictive. Forcing the adoption of more stringent energy codes to qualify for these grants will worsen the current housing affordability crisis and limit energy choices for consumers. This "carrot" for the states

Indiana Builders Association, Inc.

and local government represents a very small energy savings (estimated at 13 cents a month) compared to the increased costs for builders and ultimately consumers who will pay more for their home with the new energy code with little to no energy savings. We asked our Senators to introduce and advance legislation that includes the provision in House-passed bill H.R. 1 that would repeal the \$1 billion dollars.

2. Workforce Development (Trades). As we are all aware, skilled trades in the construction and building industry are aging out and retiring. With little skilled trades training over the last 30 years, there are very few of the younger generation entering the industry. NAHB estimates that nearly 2.2 million new construction workers will be needed to keep up with housing demand over the next three years. Our request was for Congress to re-authorize two key acts to help address and ease the residential construction industry's severe workforce shortage.

3. Transformers. This is a supply chain shortage issue that real estate developers see at the beginning of the process. By the time a builder applies for a permit, the transformers are normally already installed and power is available. However, soaring costs and a shortage of electrical distribution transformers are delaying housing projects across the nation. Many times, a developer has completed a section of a subdivision,

continue to page 3.



Zehr meeting with U.S. Rep. Jim Banks during NAHB's Spring Leadership Conference in Washington D.C.

@IBAHome

Association

Indiana Builders	Association Staff	Indiana Builder News				
101 W. Ohio St., Ste. 710, Indianapolis, IN 46204 Phone: (317) 917-1100 www.BuildIndiana.org		Official publication of the Indiana Builders Association, Inc. Indiana Builder News is published in hard copy and online guarterly. Please dire				
Chief Executive Officer Chief Lobbyist	Rick Wajda ext. 204 • <u>Rick@BuildIndiana.org</u>	all editorial or advertising inquires to Savannah Ayres at 317-917-1100 ext. 203 or <u>Savannah@buildindiana.org</u> .				
Governmental Affairs Director	Carlie Hopper ext. 206 • <u>Carlie@BuildIndiana.org</u>	Indiana Builder News is distributed to all members of the Indiana Builders Association, government officials and other parties affiliated with the Indiana housing industry.				
Association Services Director	Mollie Flook ext. 205 • <u>Mollie@BuildIndiana.org</u>	This publication will not knowingly accept any advertisement that is in violation of the law. Inclusion of an advertisement and/or article does NOT indicate approval or endorsement of the product, service, or opinion by Indiana Builders				
Communications & Event Coordinator	Savannah Ayres ext. 203 • <u>Savannah@BuildIndiana.org</u>	Association. For more information, call 317-917-1100 ext. 203 or visit <u>buildindiana.org/</u> advertise.				
Indiana Builders Association Inc						

Indiana Builders Association, Inc.



A return trip to Washington D.C. in July for IBA testifying in front of Congress. Pictured from left to right: Ric Zehr, U.S. Senator Mike Braun, Rick Wajda

recorded the secondary plat, and the installation of the distribution transformers is delayed by months, further delaying the ability of the builder to start construction of the home. Our request was for Congress to utilize the Defense Production Act to boost output at existing facilities to address the growing supply chain crisis for distribution transformers. There are efforts by the Department of Energy to increase energy conservation standards for the production of distribution transformers. At a time when supply is a critical issue, the last thing the industry needs are stricter standards for production.

The ability for us to meet with almost all of our Indiana federal delegation is not common. Many of the states were only able to meet with a staff member and never saw their Congressional Representatives or Senators. It was critical for us, representing the homebuilding and construction industry in Indiana to address these issues directly with our Congressional Representatives and U.S. Senators. As you read this article in your hometown in Indiana, it is easy to feel like we have no control over federal issues. But as a member of your local association, you are also a member of the National Association of Homebuilders. Your support and participation gives us the ability to make an impact and difference at the federal level.

The second level of membership you receive is in the Indiana Builders Association. IBA has eight State Representatives and three State Senators, who serve in the Indiana General Assembly and are subject matter experts and are making a positive difference in housing affordability in Indiana.

Finally, and maybe most importantly, you are first a member of the local home builders association. Your local is critical in promoting and supporting the cities, towns, local planning, mayors, city council, county council, commissioners and surveyors who can all impact the ordinances, building codes and comprehensive plans that govern and direct how and where homes are built. Your local association gives you a collective voice as you address issues in your respective areas.

In the end, you as a member, are part of your local, state, and national association of homebuilders. Collectively we are able to address, change, implement, and support issues at all levels that impact our industry and homeowner affordability.

Membership includes all three levels and truly gives us the strength to make a positive impact.

# 

## NAHB members save up to 75%

off the officedepot.com regular prices on our Best Value List of preferred products!



Create an account online through **www.officediscounts.org/nahb** and browse through your discounts.



Free delivery on qualifying orders of \$50 of more!\*\*



Text **NAHBSPC** to **833-344-0228** to receive exclusive offers and to download your free Store Purchasing Card to your phone.



Businesses may qualify for additional discounts. Please email: NAHB@officedepot.com or call 855-337-6811 X 12897

Office Depot updates pricing, product and service assortment on a regular basis as a result of a variety of factors, including, but not limited to, market and competitive forces, and reserves the right to

change pricing and product assortment al any time without notice. Offers are non-transferabte. Office Depot reserves the right to limit quantities sold to each customer. We are not responsible for errors.

Office Depot is a trademark of The Office Club, Inc. OfficeMax 1s a trademark of OMX. Inc. ©2023 Office Depot, Inc. All rights reserved.

## DESIGN. Build. Live. **No limits.**



#### VINYL SIDING MAKES IT POSSIBLE

Style with no strings attached. Lasting performance without a premium price. And built-in productivity for hard-working installers. That's what you get with today's vinyl siding.



DESIGN Discover the unlimited design versatility of vinyl and

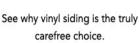
polymeric siding.



**INSTALLATION** Find programs and support for

professional installers.

PERFORMANCE





### SUSTAINABILITY

See how vinyl siding outperforms other materials.

### WE ARE VSI

The Vinyl Siding Institute, Inc. (VSI) is the trade association for manufacturers of vinyl and other polymeric siding and suppliers to the industry.

Get started at www.vinylsiding.org

As industry advocates, it's our goal to further the development and growth of the vinyl and polymeric siding industry by helping to develop material, product, and performance standards in cooperation with standards-making organizations and code bodies.

VSI engages in product stewardship and outreach activities to enhance the image of the industry and its products, and serve as an information resource to remodelers, builders, planners, designers, architects, elected officials, building code officials, distributors, homeowners, and other exterior cladding decision-makers on the facts about vinyl siding.

VSI is proud to support *Build Indiana Roots* - an advocacy campaign to grow thriving sustainable communities with achievable housing for all - and the Indiana Builders Association's adovcacy efforts against building design mandates.





#### Advocacy Angle

By Carlie Hopper

Governmental Affairs Director Indiana Builders Association

## Regulatory issues on the radar

The Indiana Builders Association's (IBA) government relations team delivered on four of our five legislative priorities this session:

• Residential housing infrastructure funding

• Residential TIF flexibility

Establishing a balanced state building commission & a consistent code adoption process
BYF Indiana funding\*

\*Additional funding for mobile workshops with virtual reality simulators in construction-related professions was cut from the budget during final negotiations.

In the weeks following the state legislative session, we've attended legislative receptions for those who support housing as well as other meetings and events that allow us to network with members and raise money for Indiana Builders PAC. We've also ramped up efforts on the regulatory front on several housing related issues, including:

#### Legislative Interim Study Committees

On June 13, 2023, the Indiana General Assembly's Legislative Council assigned topics for lawmakers to study during the 2023 legislative interim in preparation for the 2024 session of the General Assembly. House and Senate leaders are assigning members to each interim committee, which will meet during the summer and fall months. IBA's lobbyists will monitor and participate in interim committee meetings that focus on land use, taxes, government reform and fiscal policy. View the interim committee information including meeting agendas and referenced handouts as well as watch live meetings at https://iga.in.gov/2023/committees/interim.

#### New State Building Commission, Statewide Building Codes and Building Commissioner

The Fire Prevention and Building Safety Commission adopts statewide building codes that govern construction. In the fall of 2022, the Commission set an aggressive code review and adoption schedule to update eight of its building codes in 2024. Rather than establish code review committees comprised of stakeholders to recommend cost-effective, equally safe amendments to the codes, the Commission began reviewing proposed code changes to one model code each month in February 2023. The IBA and the Indiana Apartment Association shared our concerns about the added cost to housing to comply with new, more stringent code requirements and the limited opportunity for stakeholder input given the expedited code review and adoption schedule. When our concerns were not addressed, we supported state legislation to modify the membership of the Commission and to establish a consistent code adoption process. In accordance with HEA 1575, beginning August 1, 2023, governor appointees to Commission must align with the 10 professions spelled out in statute. This change will disqualify some for reappointment since currently architects, engineers and fire officials hold two seats each and the statute now limits them to one each.

Once the new Commission is in place, one of their first orders of business will likely be to establish a schedule of the three statewide building codes they plan to adopt each year. We're keeping a close eye on attempts to mandate the adoption of the 2021 International Energy Conservation Code, as this would add thousands of dollars to the cost of construction for commercial and low-rise residential buildings. Let us know if you can provide the cost of changes to the prescriptive insulation and fenestration requirements which include increased ceiling insulation, increased continuous insulation on frame walls, increased slab insulation, and lower window U-factor (CZ 4), changes for lighting efficiency and controls; additional air sealing; duct testing (even if ducts are entirely inside conditioned space); increased fan efficacy and testing for whole dwelling ventilation fans, and additional energy efficiency measures.

In addition to a new Commission and new statewide building codes, Indiana will have a new State Building Commissioner to provide oversight of the building plan review section and the code services section of the Department of Homeland Security and issue written interpretations of building laws. Commissioner Craig Burgess, a registered architect, is retiring on August 18. Commissioner Burgess, who was appointed by Governor Holcomb in 2017, has published a record number of written interpretations, including more than 20 on the 2020 Indiana Residential Code. From Commission appointments to the adoption of new statewide building codes, rest assured, IBA will be involved every step of the way!

#### Residential Housing Infrastructure Assistance Program

The Residential Housing Infrastructure Assistance Program established in HEA 1005 creates a revolving loan fund to help local governments cover the costs of projects like water distribution systems, sanitary sewer systems, streets and sidewalks, and electric or gas distribution lines. The Indiana Finance Authority will oversee the revolving fund, with 70% of the funding dedicated to municipalities under 50,000 people. The IFA is developing its ranking system to prioritize loans. The IBA will offer a webinar in the fall to educate members on the application process. In the interim, we encourage you to share the news of this funding opportunity with local elected officials and employers who need housing for their workforce.

#### Septic Rule Changes

The Technical Review Panel (TRP) has approved the Indiana Dept. of Health's (IDOH) draft of proposed changes to the Residential Onsite Sewage Systems Rule. Since the passage of HEA 1402, the IDOH scrapped the original draft that made extensive changes to the rule by including opt-in/opt-out provisions for local health departments (LHD) that would have made compliance and enforcement difficult and added cost to housing. The new draft aligns the rule with the statute by sunsetting local ordinances more stringent than the rule, allowing the IDOH to update standards and bulletins every two years, and requiring 25' sinkhole separation and a 30-day timeline for a LHD to issue a permit. The IBA septic subcommittee and the Indiana Onsite Wastewater Professionals Association are reviewing the draft, which adopts the most recent edition of several standards referenced in the rule.

#### Wetlands Work

IBA representatives, Indiana Dept. of Environmental Management (IDEM) staff, and wetlands consultants from across the state are discussing next steps following the Sackett decision, which requires the federal government to overhaul its "waters of the U.S." (WOTUS) rule, along with concerns that we have raised about the State Regulated Wetland Class Determination Worksheet and the isolated wetlands classifications in Indiana. This work is ongoing.

Please keep an eye on the Builder Bi-Weekly newsletter for updates on these regulatory issues and others. If you have any questions or want to get more involved, please reach out to our government relations team.



## HBA of Howard County Leadership



President, Doug Wolff



Treasurer, Whitney Steltenkamp

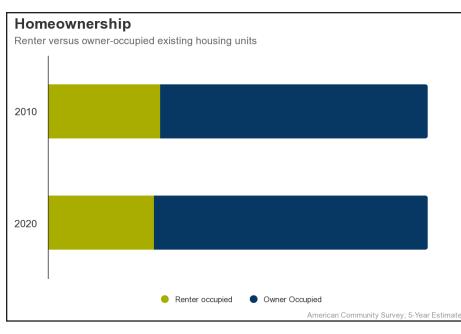


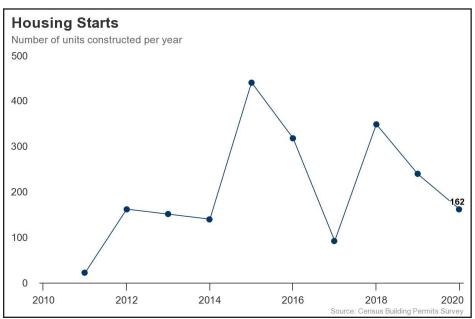
Secretary, Kolby Dickover

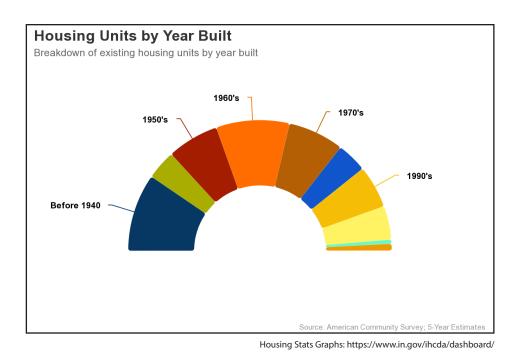


EO, Nicki Whiteman

Mission Statement: The Home Builders Association of Howard County, serving North Central Indiana since 1964, is comprised of professional business people dedicated to the building industry. As leaders of the community, we promote quality building standards, responsible community growth, regulatory accountability, charitable works, public education, and membership training.







Housing Stats	
Total Population 2022	83,574
Population Growth 2020 to 2022	-0.10%
Households 2021	34,674
Median Household Income 2022	\$56,268

Housing Stats Table: https://www.statsamerica.org/uscp/comparison.aspx





## **LEGISLATIVE ACCOMPLISHMENTS**

- Passed prohibition of residential fire sprinkler mandate
- Passed Residential Housing Infrastructure Assistance Program and Fund
- Passed Right to Work Law and repealed Common Construction Wage Law
- Passed comprehensive Wetlands Statute
- Passed Developers Discount Statute



## JOIN THE CLUB AT BUILDINDIANA.ORG/CONTRIBUTE/

## **Education and Events Bulletin**



Date	Event	Location
August 16	IBA Executive Committee Meeting and IBA Bill Carson Memorial Golf Outing	Back 9, Indianapolis, IN
September 19	Certified Lead Renovator Training	Ivy Tech Community College – Lawrence Campus, Indianapolis, IN
TBD	NAHB BUILD-PAC Golf Outing	TBD
September 18-22	NAHB Fall Leadership Meetings	Palm Springs, CA
October 23-25	Certified Aging-in-Place Specialist (CAPS) Program	Fort Wayne, IN
November 29-30	IBA Leadership Conference and Board & Committee Meetings	TBD
		*as of 7-28-23*





## Play golf for a good cause

Support the future of the homebuilding industry by participating in the Bill Carson Memorial Golf Outing at Back 9 in Indianapolis on Wednesday, August 16. William "Bill" Carson was IBA's Executive Director from 1963 until his retirement in 2006. The golf outing commemorates his 42 years of leadership and advocacy for the housing industry while raising funds for scholarships and grants that support the next generation of homebuilders.

Proceeds from the event benefit the IBA Educational Scholarship Foundation and Indiana Builders Charitable Foundation. You can register up to six for a bay or sign up as an individual. This is a great opportunity to connect with members across the state and have some fun while supporting a good cause. Register today at business.buildindiana.org/events.

## **Scholarship and Grant Applications Now Open**

The IBA Educational Scholarship Foundation and the Indiana Builders Charitable Foundation applications are now open for the 2023 award cycle. In 2022, both foundations awarded over \$12,500 to deserving students and programs. The IBA Educational Scholarship Foundation awards scholarships to individuals desiring to continue their education to enhance their career in the building industry, whether it be a structured degree, certification, designation apprenticeship, or an approved continuing education class. Applicants must be a legal resident of Indiana. The Indiana Builders Charitable Foundation provides grants to programs and institutions that provide education that enhances the knowledge and understanding of the housing industry and career opportunities within the housing industry. Scholarship and grant applications can be downloaded online at buildindiana.org/scholarships-grants/ and must be submitted by **October 31, 2023** to Mollie@ buildindiana.org.



https://buildindiana.org/scholarships-grants/

317-917-1100

## Interested in partnering or advertising with us?

- We have Sponsorship Opportunities for:
- Events
- Print Publications
- Digital Publications
- IBA's Website



Contact Mollie Flook to receive your 2023 Sponsorship Guide Mollie@BuildIndiana.org (317) 917-1100 ext. 205



## Indiana Builders Association Leadership Conference

#### Leadership Conference Keynote Speaker: NAHB Advisory Services Department



HBA Advisory Services offers customized consulting and training for you and your volunteer leaders to help your association reach new levels of success. We will work with you and your leadership as you position your association for the challenges and opportunities that lay ahead. Areas of focus

include Strategic Planning, Leadership Training and Membership Planning.

#### NAHB Economics Group



The NAHB economics group is comprised of esteemed economists who provide in-depth and insightful presentations to a variety of audiences, including trade associations, businesses and media outlets. Our detailed data analyses focus on current economic and housing market

conditions, demographics, policy and other current forecasting topics. This team of experts has given numerous presentations in recent years to local and national audiences.

#### Introducing the first Hoosier Excellence Awards Program



IBA is pleased to announce its inaugural awards program, the IBA Hoosier Excellence Awards, to recognize outstanding building and remodeling projects from across the state in a variety of categories. Award winners will be selected by an independent judging panel of building industry professionals

and consultants. Winners will be announced on November 29, at a ceremony occurring in conjunction with the IBA's Leadership Conference. Thank you to our sponsors:





Drilling • Pumps • Service



## Location: TBD

## **Schedule of Events**

#### Wednesday, November 29

10:00 am - 10:30 am • **Registration** 

10:30 am - 11:00 am

• Utilizing the Services of IBA

#### 11:00 am - 11:30 am

• Utilizing the Services of NAHB

#### 11:30 am - 1:00 pm

• Keynote Speaker and Lunch

#### 1:00 pm - 1:50 pm

- Membership Recruitment/Onboarding
- BYF Training

#### 2:00 pm - 2:50 pm

- Board Orientation
- Government Affairs Panel
- IBA Senior Officers Meeting

#### 3:00 pm - 3:50 pm

• NAHB Economics Presentation

#### 4:00 pm - 5:30 pm

• IBA Board of Directors Meeting

#### 5:30 pm - 7:00 pm

Hoosier Excellence Awards Ceremony

#### 7:00 pm - 8:30 pm

• IBA Past Presidents Dinner



## **Indiana Builders Association** Leadership Conference

Following the Leadership Conference, the Indiana Builders Association Board of Directors will meet to present awards, hold elections for 2024 leadership and approve legislative and regulatory policies.

Meeting Location & Hotel Accommodations Location for the Leadership Conference is to be determined.

#### Cost

\$30 if registered by November 15, 2023. An additional fee of \$5 will be applied for late and on-site registration.

### Download our IBA Mobile APP



Explore the full schedule of events, site maps, guest speaker information and sponsors by using our mobile app event section! Open the conference by pressing "More" on the bottom bar, then select "Events" and check the Leadership Conference. Use the links below to download the app if you haven't already:

Apple Phones- https://bit.ly/IBAAppApple

Android Phones- https://bit.lyIBAAppAndroid

## Thank you to our Sponsors

Looking for opportunities to increase your company's exposure among builders and associates? Consider sponsoring the Leadership

## **Schedule of Events**

#### Thursday, November 30

8:00 am - 8:30 am Check in

8:30 am - 9:30 am

Finance Committee Meeting

#### 9:30 am - 10:45 am

- Codes & Safety Committee Meeting
- Housing Protection Fund Committee Meeting
- Scholarship Committee Meeting

#### 11:00 am - 12:15 pm

- Government Affairs Committee Meeting
- Awards Committee
  - Meeting
- Association Issues Committee Meeting

#### 12:15 pm - 2:00 pm

 Executive Committee Lunch Meeting



## IBA now accepting submissions for our statewide awards

## orogram

With 16 categories to choose from, builders and remodelers are bound to find the perfect category for their projects in Indiana Builders Association (IBA) Hoosier Excellence Awards!

From August 1 through September 30, the IBA will accept applications for the highly anticipated awards program, which will culminate in an exclusive awards banquet slated for November 29th. This event will celebrate the exceptional contributions and outstanding accomplishments of building professionals across Indiana.

The IBA invites professionals in the home service industry, including builders, contractors, remodelers, and other related professionals, to submit their applications for consideration. Submissions are free and limited to IBA members. To be eligible for entry, projects must have been completed between October 1, 2022, and September 30, 2023. IBA members may make submissions to multiple categories and submit multiple projects to the same category.

Visit ibaaward.com for more details and to submit your best projects for consideration.

#### Categories

#### Kitchen

-Best new kitchen, home under \$500,000 - Best new kitchen, home over \$500,000 - Best kitchen remodel, under \$50,000 - Best kitchen remodel, over \$50,000

Outdoor Living – Best outdoor living (new construction or remodel)

Additions – Best room addition (including seasonal rooms)

#### Bath

- Best new bathroom, home under \$500,000
- Best new bathroom, home over \$500,000
- Best bathroom remodel, under \$40,000
- Best bathroom remodel, over \$40,000

#### Curb Appeal

- Best curb appeal, home under \$500,000

- Best curb appeal, home over \$500,000

Open
– Best problem solved/We saved the day

Overall New Home – Best home, under \$500,000 – Best home, \$500,000 – \$750,000 – Best home, \$750,000 – \$1 million

#### Thank you to our Award Sponsors:

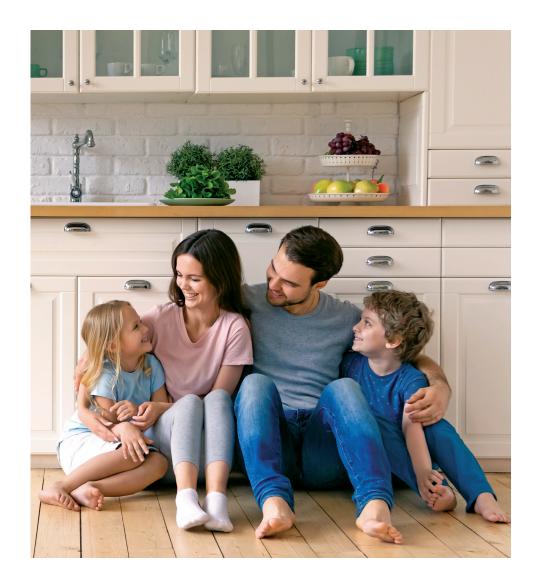












## Create a home built on energy efficiency

Whether you're building a new home or updating an existing one, we offer a variety of rebates for you. From home heating and cooling equipment to appliances like clothes washers and dryers, we can help you **save up to \$1,000** on energy-efficient equipment for the homes you build. That's savings today and into the future! Learn more at **CenterPointEnergy.com/SmartSavings**.

Programs and services are operated under the brand CenterPoint Energy by Indiana Gas Company, Inc. d/b/a CenterPoint Energy Indiana North and Southern Indiana Gas and Electric Company d/b/a CenterPoint Energy Indiana South in their respective service territories. ©2023 CenterPoint Energy 230726-08





#### Certified Aging-in-Place Specialist (CAPS) Program:

A designation program that teaches the technical, business management, and customer service skills essential to competing in the fastest growing segment of the residential remodeling industry: home modifications for the aging-inplace.



Instructor: Paul Schwinghammer IBA Immediate Past President

CAPS I | Oct. 23 CAPS II | Oct. 24 CAPS III | Oct. 25

Location: Fort Wayne, Indiana Time: 8:30 a.m. - 4:30 p.m. each day

The CAPS Courses are free for members and \$100 or less for non-members. These training opportunities are underwritten by the Indiana Housing and Community Development Authority



## Coming Soon – IBA License Plate

IBA needs your help! Support the next generation of building professionals and raise awareness of IBA's mission by pledging to purchase an IBA license plate. 500 commitments are needed by April 1, 2024, to make the IBA license plate a reality. Proceeds from the license plate will be used by the IBA Educational Scholarship Foundation and Indiana Builders Charitable Foundation to fund scholarships and grants that support students pursuing careers in the building industry.

To make your commitment, complete the attached form and return it to mollie@buildindiana.org or mail it to 101 W. Ohio St. Ste. 710 Indianapolis, IN 46204.





#### PETITION FOR PARTICIPATION IN THE SPECIAL GROUP RECOGNITION LICENSE PLATE PROGRAM

State Form 55352 (R2 / 6-18) INDIANA BUREAU OF MOTOR VEHICLES

INSTRUCTIONS: This petition is used to support an application for a special group recognition license plate. The organization must also complete an application (State Form 54852) which is subject to review under IC 9-18.5-12. This petition must be filed with the Bureau of Motor Vehicles by the applicant on or before 3 pm ET April 1. Application is for plate issuance the following registration year. This petition must contain the original signatures of at least five hundred (500) residents of Indiana who pledge to purchase the special group recognition license plate in accordance with IC 9-18.5-12-3 (a)(8), to meet an application for participation requirement (attach and number additional pages, as needed). The petition must be submitted with the application (State Form 54852). The BMV reserves the discretion to deny an application if the pledge list is incomplete or appears fraudulent.

TO THE INDIANA BUREAU OF MOTOR VEHICLES:

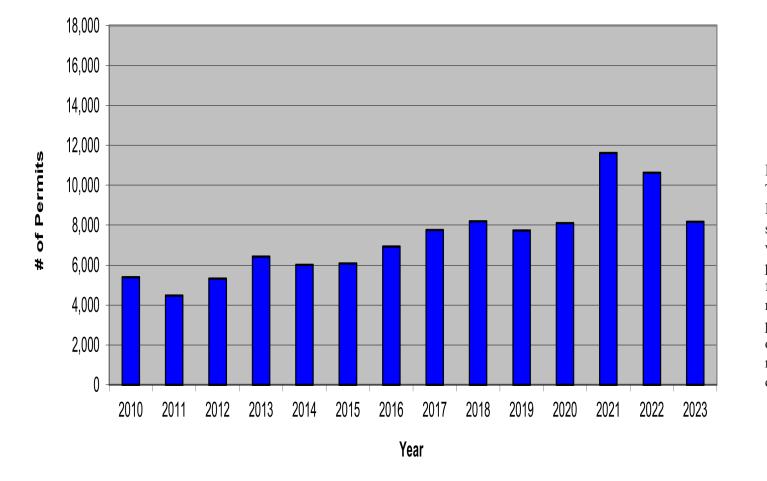
Each of the undersigned represents that the individual is a resident of the state of Indiana, resides at the address provided on this petition, and by signing this petition, is pledging to purchase this organization's distinctive license plate in the event the application is approved and the license plate is available for registration.

#### **APPLICANT INFORMATION**

Name of Organization

Organization Address (number and street)		City		State	ZIP Code
101 West Ohio Street, Suite 710		Indianapolis		IN	46204
Organization Application Contact Name	Contact Telephone Number		Contact E-mail Address		
Rick Wajda		317-917-1100	rick@	buildind	liana.org

Number	PRINTED NAME	INDIANA ADDRESS Street, City, State and ZIP Code (No PO Boxes)	SI	GNATURE	DATE SIGNED (mm/dd/yyyy)
I swear or affirm, as an authorized officer of the organization, that the signatures on this petition and any other petitions submitted to the BMV were obtained in accordance with IC 9-18.5-12-3.					
Signature		Printed Name		Date Signed ( <i>mm/dd/yyyy</i>	)



## Indiana first six months single-family housing permit numbers

IBA recently combined the data from The U.S. Census Bureau. It shows Indiana's first six months of single-family housing permit numbers within the last 10 years. The 2023 recent permit number (8,179) is down 23.1% from 2022 (10,633). However, the total number of 2023 single-family housing permit of 8,179 shows a significant difference from the permit numbers nearly 10 years ago (6,433); a 27% increase difference. See Graph.

# experience the J difference

candjwater.com



**April 1 (Fool's Day) -** My banker was very friendly. Said he wished I would get a builder because I didn't know what I was doing. Best rate I could get was four points above prime because I was too marginal with no experience. Also said I'd get the money in stages after I showed proof of payment to subs. What nerve! I didn't realize there would be this much paperwork. Missed three hours of work. He gave me a calendar though.

**April 26 -** Took 25 days to finally agree on house plans. Never dreamed there were so many details. Discovered that my wife is a very nasty person. Think I'm getting a nervous condition.

May 4 - Finally swung the deal on the lot. The developer said "Take it or leave it!" Said the builders buy several lots at a time and that's why they get discounts and that I didn't qualify. I know I paid too much, but I'll easily save enough to offset it later. He didn't show me much respect.

May 6 - Somebody's going to pay for this on election day. You need a Ph.D. just to fill out all the forms for permits and licenses and go to all the various government offices. There was less red tape when I joined the Navy. Somebody will pay. Missed five hours of work.

May 7 - Staked out my lot as best I could. I didn't have one of those tapes, so I just stepped it off. Wonder how builders square the house on the lot? I guess it's no big deal.

May 8 - Met excavator early in the a.m. He said only a fool would build a basement on that lot. Too low! I let him know in no uncertain terms that it was my money and to dig. He was grinning when I left for work.



May 10 - The excavation was filled with water. I told him to fill the damn thing back up and I chalked my loss up to "experience". I'm a nervous wreck.

## Diary of a Mad Home Builder "The Perils of Do-It-Yourself Home Building"

Editor's Note: In 1973, Bill Carson authored and copyrighted a best-selling pamphlet entitled, "Diary of a Mad Home Builder." It became a hit with orders for the pamphlet pouring in from throughout the United States and as far away as the Philippine Islands. Builders use it as a pass out in model homes, suppliers pass it out to their customers, and local associations distribute it at their annual Parade of Homes and Home Shows. To order the Diary, please call 317-917-1100. Copyright prohibits the reproduction of the Diary in any manner without permission.

May 11 - The foundation guys told me it would be at least three weeks before they could get to my job. They had to take care of their builders first. I hate delays.

May 12 - The lumber man said that I could qualify for discounts as soon as I bought at least \$250,000 worth of materials. I told him that was discrimination. He agreed. He also would not guarantee any prices because lumber prices were fluctuating almost daily. Told him I wouldn't stand for that kind of treatment and would shop around. Missed two days of work getting bids. Returned to original lumber man and signed up.

May 15 - When the framing carpenter told me his price, I told him to go to hell. Told him there were doctors making his kind of money and that there were plenty of others where he came from. Said he dropped out of medical school to become a carpenter.

May 24 - Hired original framer.



July 2 - Foundation man finally showed four weeks late. Foreman called me an idiot. Said that no blocks on the site, no work. I thought they brought their own blocks. I told him if he set foot off my property it would be his last step. He beat me half to death. Missed two days of work due to stitches and bruises. Had to reschedule everything. Those subs are mean.

**July 11 -** Lumber finally came. Called framing carpenter and he said he had to frame a house for one of his builders first. It would be about three weeks. I kicked my dog for the first time.

July 12 - Most of the lumber was stolen. Insurance company was very cooperative. Lumber man said it would take about four weeks to replace items. Decided not to tell the carpenter for fear he would take another job. I'm sick.

August 13 - Lumber delivered. Called carpenter and he said the timing was not so good. He would start in four days. An extra delay because his daughter was getting married. **August 14 -** Made a list of everybody who has lied to me. Got writer cramps.

August 18 - Carpenter finally showed. I almost went berserk when he pointed out that I needed a sawbox from the power company or he couldn't run his power equipment. He said I'd have to pay him for as long as it took to get one or he'd have to go to another project. I mumbled, yes, I'd pay. How was I supposed to know about sawboxes? Missed more work. Decided it's not fun to build a house.

**October 3 -** Structure looks beautiful. At least it will be closed up for the oncoming winter. Neighbor told me the house looked off-center on the lot. I told him to mind his own business and get off my property. I accused him of stealing some of my lumber.

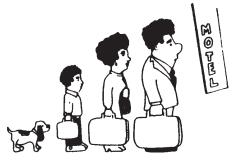
**October 6 -** Roofer fell off the house today and was injured. More delays. My wife just keeps nagging. Told her to leave me alone and that I never loved her anyway.

**October 12 -** Moved family to a motel. New owners just moved into our house. Thought it would be long done before now. I have wasted a lot of money.

**October 14** - Noticed red tag on my house. The Building Commissioner explained that the framer had not built according to the Code and some small details would have to be corrected. I told him that I was "big" in the party and I wouldn't stand for this and neither would my friends in high places. He urged me to continue my political involvement and to make the corrections or no more construction.

**October 14 -** Had some terse words for the carpenter, but didn't know what to tell him to correct. Told him to work it out with the inspector. Felt like a fool.

**October 23 -** Scheduled plumbing, cabinets, wiring, fireplace man, and heat man - all of them at the same time. I just didn't care anymore.



**November 16 -** They all showed up on the same day and it was total chaos. I didn't care! Missed work again.

**November 17 -** O.S.H.A. inspector closed down project. Cited 21 safety hazards. Told him someone was going to pay "big" for this because I've got strong political connections. My doctor told me I have high blood pressure.



**November 22 -** All safety requirements met. Work is in progress and all going well. Scheduled drywall company. I'm drinking too much now. I know it. Missed three more days of work.

**December 4 -** Drywall men asked me why I didn't insulate the house. To save face, I told him he showed up on the wrong date. He was very disgusted. The insulation company said it would be at least four weeks due to backlog of orders. I threatened him with physical harm and then I relented and begged.

**December 5 -** Received certified letter that foundation man was suing me and received two irate calls from subs I hadn't had time to pay. Told the boss to "get off my case" that same day.

**December 6** - Discovered that the vandals had broken all the windows in the house. The insurance people said the policy did not cover broken glass. I went berserk.

**December 9 -** Started going to an analyst. He advised me that I needed to be better organized. Told him the only way his fee schedule could be any higher is for him to become a carpenter.

**December 10 -** Painter splashed paint all over the woodwork and carpet. I smiled at him and told him that I'd see to it that he'd never get another job. I keep a flask in my glove compartment now to ward off the cold chills of winter.

**December 25 -** Told the family the reason there was no gift exchange this year was because I had a sizeable overrun on the house. I promised next year would be better. My wife mumbled something about ignoring her advice in getting a builder in the first place. I retorted that if she was so smart why did she even stay married to me?

**December 26 -** My wife sued me for divorce today. Said she couldn't live any longer with a man of my temperament and drinking habits. Said she was going to sue for the "house" and that she wanted it furnished. I headed for the glove compartment.

**December 28 -** Showed up at work with an awful headache. Boss told me that I should begin the new year by utilizing my talents elsewhere. Said he'd give me a good recommendation as a builder. Smart aleck.

- AND THEY TOLD ME I COULDN'T BUILD MY OWN HOUSE!

## **IBA welcomes 117 new members in second quarter of 2023**

For the months of April, May, June, Indiana local home builder associations welcomed 117 new members to the federation. They are listed below A to Z by company name. To find a local home builder association near you, please visit: <u>www.buildindiana.org/local-associations/</u>. All membership information is provided by NAHB's Web Membership System.

Kathy Boswell, @properties/Christie's International Real Estate Kris Lundquist, 3/12 Event Center Ben Talbert, 84 Lumber Perry Bontrager, ABC Seamless of LaGrange Bruce Dohrman, Air Stoppers Insulation LLC Jason Allee. Allee Electrical LLC Thomas Larabel, Allen Edwin Homes Aaron Lybarger, API CONSTRUCTION CORP Christopher Romano, Armour Construction LLC Gerry Sebby, Asphalt Authority David Pulse, Basic Fence LLC Lana Beregszazi, BCS Management Inc. Kevin Zygmont, Big C Lumber Will Loomis, Blackbriar Builders Inc. Andrew Felt, Bloomington Window Tint Mark Keene, BS Realty Services Indiana LLC Dylan Dexter, Built by Dexter LLC Chris Blake, Bullseye Construction Cameron Smith, C. Smith Construction LLC Christine Schneider. California Closets Ricardo Suarez, Calumet Painting & Restoration Eric Johnson, Capital Tree Services LLC Daniel Cyr, CarminParker Amy Gordon, Century 21 Elite Brett Oeding, Clear Creek Homes Lauren Petit, Colt Moving LLC Kristy Rice, Comfort Flooring & Design Center Tony Nhenga, Complete Printing Company Nathan Burgess, Concrete Pump Partners Caleb Jones, Core Restoration Jacob Bloss, Cover Care LLC Tyler Creech, Creech's Enterprise LLC/Axiom Renovations Marybeth Hoopengarner, Cressy & Everett Inc. Lucky Odiase, Cutco Gifts Gabe Carson, Daltile Heather Hoover, Daltile David Finnerty, David Finnerty Interiors Cheryl Richey, Diamond Residential Mortgage Corp. Angela Dilworth, Dilworth Designz Robert Overton, Dumor Water Specialists Seth Schaeffer, Dynasty Epoxy Louisville Justin Maloney, Edward Jones Christine Banter, Fidelity National Title Insurance Company Kathryn Austin, First Financial Bank Tony Brown, First Insurance Group Christopher Ernstes, Floor & Decor Al Fennig, Foundation Building Materials Aaron Kendall, Gotta Go Dumpster Service Blake Plumbing, Greenwell Plumbing Chris Bingaman, Hagerman Construction Glenn Harris, Harris Services Tearra Dotson, Helping Other People Succeed (H.O.P.S)

Rich Casteel, Home Outlet Kelley Renn, Home Outlet Joe Masingo, Hoosier Turf Jackie Bovy, Horizon Bank Mark Ritzi, Horizon Bank Karol Siwietz, Horizon Bank Justin Kuhn, JD Kuhn Heating And Air Conditioning LLC Marty Cavanaugh, Jerry David Enterprises Inc. Josh Tapp, Josh Tapp Excavating Michael Rodgers, Justin Dorsey Plumbing Taylor Klepper, Klepper Building Company Mike Schultz, LaPorte County Assessor Gary Lallo, Lawnscape Land Management Laura Toms, Live Well Design Wendy Henricks, Louisville Tile Tracy Hopkins, Louisville Tile John Graupner, Lowe's of Henderson KY Ronald Martin, Martin Interiors Inc Marv Miller, Marvs Drywall Rollie Mason, Mejaro Inspection Services Lindsey Stevens, Millers Flooring America John Miller, Millers Handyman Services Kevin O'Connor, Miracle Contracting Bryan Kelley, ML Talent Strategies Tammy Case, Modern Kitchen Distributors Inc. Shellev Dobbins, Movement Mortgage Matthew Matchette, MSI Nathan Allen, NKA Cabinet Designs Jessica Denton, Northwest Bank Kade Oxley, Oxley Masonry & Stonework Shelly Koelper, Paul Davis Seth Freed, Pella Window & Doors of Northern Indiana Harold Ray, Pendleton Trucking Inc. Lon Stevens, Peoples State Bank Jim Pfister, Pfister Sprinkler Systems Inc. David Stamper, Planes Moving & Storage of Indianapolis Inc. Margee Daugherty, Plumbers Supply Co Neil O'Dea, Precision Construction Inc Laura Pelcher, Precision Construction Inc Manny Naverrete, Priority Painting Services Lennon Withrow, Quality Builders Warranty Brittany Libbert, Regional Land Title Jezzy Rodriguez, Reliable Properties Improvements LLC Joshua Sibert, Remax Results Chad Filipiak, Restoration Sawmill and Hardwoods LLC Sam Miller, Sam Miller Construction LLC Denise Abshire, Security Federal Savings Bank Vince Brown, Select Property Management Ryan Kemp, Sherwin Williams Paul Giesler, Southern Indiana Supply Inc Ricardo Scarlett, Teachers Credit Union Lisa Tavoletti, The Times

Don Windler, Tipp-Mont Concrete Pumping Mike Benjamin, Title Guaranty & Abstract Tom Law, TL Roofing and Siding Greg A Hulbert, Trim-A-Door Corp. Maddison Webb, Triton Stone Group of New Orleans LLC Matthew Miller, US Water Systems Inc. Angie Allen, Virginia Tile Adam Zieh, VonTobel Lumber Co Barry Cox, Warehouse Services Inc. Brent Wells, Wells Heating & Cooling Carl Lueth, West Side Tractor Sales Robert Nix, Whole Sun Designs Travis Torrence, Woodtone

#### Q2 2023 MEMBERSHIP STANDINGS

#### TOP RECRUITING LOCALS BY PERCENTAGE GAIN

HBA of Northwest IN: 18.4%
 BA of North Central IN: 14.3%
 Southwestern IN BA: 11.6%
 HBA of St. Joseph Valley: 10.1%
 BA of Greater Lafayette: 9.8%

#### TOP RETAINING LOCALS

Vincennes Area BA: 94.4 %
 BA of Greater Lafayette: 93.0%
 Dearborn County HBA: 90.9%
 BA of Greater Indianapolis: 90.4%
 HBA of St. Joseph Valley: 89.3%

#### TOP NEW MEMBER RECRUITERS

Scott Bowman, BMB Inc., Newburgh: 12 Mark Mayfield, Modern Structure, Evansville: 8 Matt Reinbrecht, Reinbrecht Flooring, Haubstadt: 7 Jennifer Mitchell, Niehaus Lumber, Vincennes: 5 Hank Kidwell, Idle Creek Golf Development, Terre Haute: 5 Brian Levan, Levan Media and Marketing, Granger: 5







## Want To Start Getting Money Back For Products You Already Use?



FREE MEMBER BENEFIT OF YOUR STATE & LOCAL HBA

HBA**rebates.com** 

## EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR

## PARTICIPATING MANUFACTURERS



THE AVERAGE REBATE PER BUILDER/REMODELER COMPANY WHO PARTICIPATED IN 2022 WAS:



Atlantic Boise Cascade Engineered Wood Products THEAZEK. **BLANCO** bryant Carrier BRADFORD WHITE BRIZO Turn to the Experts. E Clopay<sup>®</sup> CELECT Chameleon<sup>®</sup> CLOSETMAID 🛆 DELTA. STONEWORKS. SOLID CORE SIDING daltile Franklinbrass Fypon Foundry exterior PORTFOLIO ELEMENT hoven heateglo GAF GENERAC We protect what matters most Honeywell HUNTSMAN in sink erator Home Kidde KLEER LARSON (Jacvzzi) .... 🥸 ... LIBERTY CUTRON MANSFIELD MARAZZIA PORTSMOUTH **Panasonic PEERLE** PROGRESS MROYAL' MROYAL MROYAL Trim & Mouldings Siding SimpliFire Sturdi/Mount 🚸 SWDGET THERMA TRU TimberTech TruExterior **TruTeam** 

**EVACUFLO** 

**VELUX**<sup>®</sup>

Vestlake

Royal Building Products<sup>\*</sup>

ERSETTA

zurn

HBArebates.com
 info@HBArebates.com



866.849.8400@MemberRebateProgram

### Summer Board & Committee Meetings



IBA President, Ric Zehr (left) thanks Indiana Speaker of the House Todd Huston (R-Fishers) for his leadership in the Indiana General Assembly. Huston, a great friend of the housing industry, addressed the IBA Board of Directors at the Summer Meeting and talked about the important role the housing industry plays in Indiana's economy



Lexington, N.C.-based home builder and developer Buddy Hughes, NAHB's 2023 Second Vice Chairman of the Board, provided an update from NAHB at the IBA Summer Board of Directors Meeting



IBA President Ric Zehr (right) talks housing with Lt. Governor Suzanne Crouch during a break at IBA's Summer Board & Committee Meetings



IBA and Southwestern Indiana Builders Association (SIBA) leaders gather for a picture with Lt. Governor Suzanne Crouch (center) at IBA's Summer Board & Committee Meetings. Pictured from left: Bill Pedtke, SIBA Executive Officer; Ric Zehr, IBA President; Crouch; Mike Zehner, IBA Life Director; and Rick Wajda, IBA CEO



At a panel discussion in May, Greensburg Mayor Joshua Marsh talks about the need for workforce housing in his community and how they'll utilize funding for residential housing infrastructure through HEA 1005. From left: Dan Huge, Indiana Finance Authority; Jim McGoff, Indiana Finance Authority; Marsh; State Senator Linda Rogers; State Representative Doug Miller; Sarah Correll and Lisa Lee, Ice Miller



IBA President, Ric Zehr (left) congratulates Mike Zehner, Evansville for reaching Life Director status on the IBA Board of Directors. Zehner is a two-term President of the Southwestern Indiana Builders Association and currently serves as a gubernatorial appointment to the Indiana Fire Prevention and Building Safety Commission

## **IBA Across the State**



BA of North Central Indiana members welcome IBA President, Ric Zehr (third from left) to a monthly membership meeting. Pictured from left: Tyler Miller; Frank Rhoades; Zehr; Larry Coplen; Julia Moore; and Brett Harter



Builders Association of Greater Lafayette (BAGL) leaders welcome IBA President, Ric Zehr (center) to their annual fish fry. Pictured from left: Barney Scheumann; Steve Schreckengast; Zehr; Tom Murtaugh, Tippecanoe County Commissioner; and David Kovich



Networking power. IBA members were out in full force for an Indiana Senate Republican event in Lafayette. Pictured from left: Senate President Pro Tem, Rod Bray; Jim Andrew; Senate Majority Floor Leader, Chris Garten; Shane Weist; Senator Ron Alting; Senator Spencer Deery; and Greg Milakis



BA of South Central Indiana Executive Officer, Jason Bell (left) catches up with Monroe County Building Commissioner, Bobby LaRue at a recent monthly membership meeting



The Building & Development Association of Southern Indiana recently awarded scholarships to two deserving students, Ashton Uhl and Eli Stidham



BA of Elkhart County members tune in to State Senator Linda Rogers during their annual PAC event on the Historic River Queen



Western Indiana Builders Association leaders welcomed IBA CEO, Rick Wajda (right) to provide a legislative update to the membership. Pictured from left to right: Bryan Myers; Jennifer Kidwell; Hank Kidwell; Todd Newman; and Wajda



Legislators tour the state during the recess. Pictured from left: State Representative Jim Pressel; State Representative Doug Miller; State Representative Steve Bartels; and State Representative Tim O'Brien



IBA's golf team finished 4th overall in a recent outing at Eagle Creek Golf Club in Indianapolis. The team included (from left) Brett Harter, IBA Past President; Carlie Hopper, Governmental Affairs Director; Hank Kidwell, Western Indiana BA President; Bob Heaton, State Representative (R-Terre Haute)

## NAHB Legislative Conference



More than 700 builders, remodelers and associates engaged in all facets of residential construction marched on Capitol Hill on June 7 to call on Congress to take steps to ease the nation's housing affordability crisis and make housing and homeownership a national priority. IBA leadership and members met with Indiana's U.S. Senators and six of nine U.S. Representatives on Capitol Hill during NAHB's D.C. fly-in: (L-R) IBA Treasurer Ryan Baker, Stacy Baker, NAHB State Representative Greg Furnish, Brad Davis, Bob Penrose, Deborah Zehr, IBA President Ric Zehr, John Linn, Matt Lancia, NAHB BUILD-PAC Trustee and State Rep. Heath VanNatter.



U.S. Senator Todd Young Meeting





U.S. Senator Mike Braun Meeting



U.S. Representative Rudy Yakym, District 2 Meeting



U.S. Representative Jim Banks, District 3 Meeting



U.S. Representative Jim Baird, District 4 Meeting



U.S. Representative Victoria Spartz, District 5 Meeting



U.S. Representative Larry Bucshon, District 8 Meeting



U.S. Representative Erin Houchin, District 9 Meeting



(L-R) NAHB BUILD-PAC Trustee and State Representative Heath Van-Natter, U.S. Senator Mike Braun, and IBA President Ric Zehr discuss federal housing issues including energy codes, workforce development funding and electrical distribution transformers



After a day of lobbying on Capitol Hill, NAHB President and CEO Jim Tobin (center) welcomes Indiana members to an evening reception in Washington, D.C. (L-R) Ric Zehr, IBA President; Greg Furnish, Tobin, NAHB State Representative; John Linn; and Bob Penrose



Bay (up to 6 players): \$500 Individual Players: \$100

All proceeds support the IBA Educational Scholarship Foundation and Indiana Builders Charitable Foundation.

Register at business.buildindiana.org/events or contact Savannah Ayres at savannah@buildindiana.org



