

INDIANA BUILDER NEWS

OFFICIAL PUBLICATION OF THE INDIANA BUILDERS ASSOCIATION, INC.

WWW.BUILDINDIANA.ORG

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Vol. 60, No. 4



Issue Highlights



Why Indiana Needs More Housing
Indiana is facing a significant housing shortage. IBA CEO, Rick Wajda, explains why, now more than ever, the Hoosier state needs more housing.
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Empower the building industry's future: Commit to an IBA license plate
Promote workforce development and support the building industry's future by committing to purchase an IBA license plate. Proceeds will fund scholarships and grants for students pursuing careers in construction.
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Holcomb appoints IBA members to state boards and commissions

Governor Eric Holcomb announced appointments and reappointments to various state boards and commissions. IBA members appointed to serve include (pictured left to right):



Board of Registration for Architects and Landscape Architects

- Paul Shoopman (Carmel), owner and master builder with the Paul Shoopman Home Building Group



Environmental Rules Board

- Ric Zehr (Fort Wayne), director for The North Eastern Group

Fire Prevention & Building Safety Commission

- Michael Zehner (Evansville), owner of Zehner Development Corp, Zehner Contracting LLC, and Zehner Homes, LLC



Land Use Task Force

- Jeffrey Banning (Plainfield), president and founder of Banning Engineering
- Ryan Kennedy (West Lafayette), owner and president of Kennedy Homes
- Paul Wyman (Kokomo), principal broker of the Wyman Group



Governors Workforce Cabinet

- Steve Schreckengast (Lafayette), president and co-founder of Citation Homes Inc. ■

Don't miss IBA's Annual Conference and Hoosier Excellence Awards Ceremony

The Indiana Builders Association will host this year's Leadership Conference, Board & Committee Meetings on Wednesday, November 29 and Thursday, November 30 at Renaissance Indianapolis North Hotel in Carmel, IN.

Don't miss a great lineup of programming featuring keynote speakers Beth Gazely, Ph.D. and David Logan. The lunch keynote speaker, Gazley, is a professor at the Paul H. O'Neill School of Public and Environmental Affairs at Indiana University Bloomington. She is an international speak-



HOOSIER Excellence AWARDS

er and major media commenter on nonprofit management and good governance. Logan, is the director of tax and trade analysis at NAHB. He has extensive experience with tax, budget, monetary, trade and housing policy.

Please join us for the enriching two-day conference featuring insightful guest speakers, interactive breakout sessions, and find out which mem-

bers have the best projects in a wide array of categories at our inaugural Hoosier Excellence Awards Ceremony.

For more information and to register, visit <https://business.buildindiana.org/events> or connect with Savannah Ayres directly at savannah@buildindiana.org. ■

Review the meeting notice on page 12 and 13 for more details.

Indiana Builders
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President's
Message

By Ric Zehr
The North Eastern
Group

President
Indiana Builders

It's hard to believe that I am writing my last President's Pen for the Indiana Builders Association (IBA). We entered this year with significant challenges and I'm proud to say we made great progress in the fight for affordable housing in Indiana.

During the National Association of Home Builders (NAHB) Spring Leadership Meeting, we met with Indiana's U.S. Senators and six of nine U.S. Representatives on Capitol Hill where we were able to convey federal housing issues including energy codes, workforce development funding and electrical distribution transformers. When we met with U.S. Senator Braun, he was especially interested in the energy code provision that incentivized the states to adopt stricter energy code provisions in exchange for federal funds. As a business owner, U.S. Senator Braun asked about the benefit of a cost analysis on proposed codes and its impact to new construction. The stricter energy code adds about \$31,000 to the cost of a new home and can take as long as 90 years for homeowners to see a payback from these investments.

At the invitation of U.S. Senator Braun, the ranking member of the Senate Special Committee on Aging, IBA CEO Rick Wajda testified before the panel on a hearing focusing on housing issues. Rick told Congress that the "primary challenge to the building industry is the lack of attain-

Reflecting on a year of advocacy and
progress during presidency

able, affordable housing in the single-family and multifamily markets." Rick offered examples of challenges facing the housing industry including inventory/supply, trades shortage, supply chain, code adoption process, and the more stringent energy code. As a result, U.S. Senator Braun introduced the Homeowner Energy Freedom Act to nullify the provision in recently enacted legislation that provides \$1 billion to pressure state and local governments to adopt costly and restrictive energy codes. The NAHB is now working with other state associations to garner support from their respective Senators and lobbying lawmakers to vote in favor of U.S. Senator Braun's legislation. It is a perfect example of the influence we as a state organization can have on a federal level.

There were other highlights during Indiana's long legislative budget session. With the help of pro-housing legislators, the IBA was able to pass an infrastructure bill that provides low-interest loans to political subdivisions for the extension of infrastructure to serve residential development. The 75 million dollars over the biennium will allow new housing growth in communities that are in a housing crisis with low single-family inventory. Paired with that financing tool, was a modification to the Residential Tax Increment Financing statute that gives greater flexibility in where the TIF can be used. Both tools will aid in development where it is currently not necessarily possible.

The IBA also strengthened the relationship with our state government agencies. We worked with the Indiana Department of Natural

Resources (IDNR) to clarify the mapping definitions of floodplain/floodway regulations. We are currently collaborating with Indiana Department of Environmental Management (IDEM) to modify the worksheets and definitions of class 2 and 3 wetlands. In partnership with IDEM, IBA will recommend a change to improve Indiana's wetlands definitions that strengthen the preservation of our critical wetland areas.

One distinct privilege of being President of the IBA was the opportunity to visit and interact with our local associations. From the Gala at the Builders Association of Greater Indianapolis (BAGI), a Fish Fry at the Builders Association of Greater Lafayette (BAGL), and the membership meeting at the Southwestern Indiana Builders Association (SIBA) in Evansville, I was able to meet the members of our local associations and learn the challenges and victories in their area of the state. Without exception, each of our locals are made of good, honest, hard-working business owners. Each is trying to make a living, contribute to our industry, raise a family, and support employees. Together, they are consistently experiencing the same issues. At the highest levels, they are impacted by federal legislation and agencies. From a statewide perspective, the IBA depends on input from these locals to gauge the impact of issues they are facing from their respective local jurisdictions. I am proud of each member of our association and the common goal we all share of fighting for the American dream of homeownership. ■

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Please direct all advertising inquiries to Savannah Ayres at 317-917-1100

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For more information, call 317-917-1100 ext. 203 or visit buildindiana.org/advertise.



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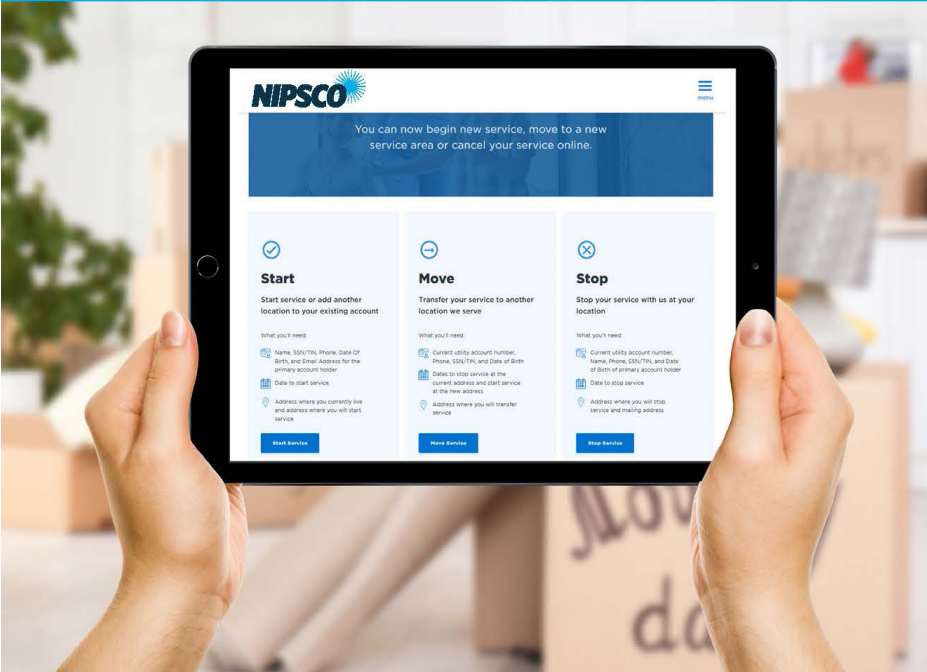
Indiana Builders
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President Snapshots





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Inside the
Issue

By Rick Wajda
Chief Executive
Officer

Why Indiana needs more housing

It is no secret that Indiana, like many other states across the country, is in dire need of more housing. Coming out of the recession/ depression, whatever-you-like-to-call-it and don't-want-to-remember-it, new home construction in Indiana never rebounded to provide the number of houses needed to satisfy consumer demand. Add on top of that supply chain disruptions, shortage of labor, and historically low mortgage rates prior to the last 18 months or so and it all adds up to a housing shortage.

Fast forward to 2023 and Indiana's shortage of new houses is 30,000 to 50,000 units, depending on whose numbers you use. In 2022, Indiana's builders built roughly 18,500 new single-family homes across the state. Historically, economists have projected that Indiana needs 18,000 to 22,000 new single-family houses a year to keep up with average demand.

We are barely keeping up with average demand, let alone making up the shortfall over the last decade plus. If you thought that was challenging enough, Indiana continues to be a shining star across the Midwest and the country for being an attractive place to locate a business, as our partners in state government continue to do exemplary work of bringing new jobs and residents to Indiana.

“In this world you're either growing or you're dying, so get in motion and grow.” - Lou Holtz

Check out these migration numbers:

- Indiana's overall **population has grown** by 300,000 since 2011 (160,000 households)
- Net domestic **migration positive** from 2018-2022 at **31,000+**
- Illinois, Michigan, and Ohio lost a combined 158,000 residents in 2022

Well, in Indiana we are heeding the words of the old ball coach, and we need to make sure our housing production can accommodate the state's growth. We'll need cooperation on all fronts from the private and public sectors. Local and state government will need to be proactive in addressing the housing needs of our citizens. Assisting in infrastructure costs, as the General Assembly did in 2023 with HEA 1005 will help, but more needs to be done to keep the rising cost of housing in check.

Local governments will need to accommodate various price points of housing in their respective communities to address the housing shortfall. Higher density with smaller lot sizes and allowing for smaller square footage on houses will reduce infrastructure costs and help bring housing in at a more attainable price point.

Now is the time to act as we are positioned to catapult Indiana ahead of our competitors for years to come, but we must maintain our advantage of being a great place to do business, with a low cost of living, and lower cost of housing compared to our neighbors. We know that roughly **24% of the cost of a**

new house at the national level is directly tied to regulations at the local, state, and national level. If we can reduce that regulatory burden in Indiana, we'll have a leg up on our competition.

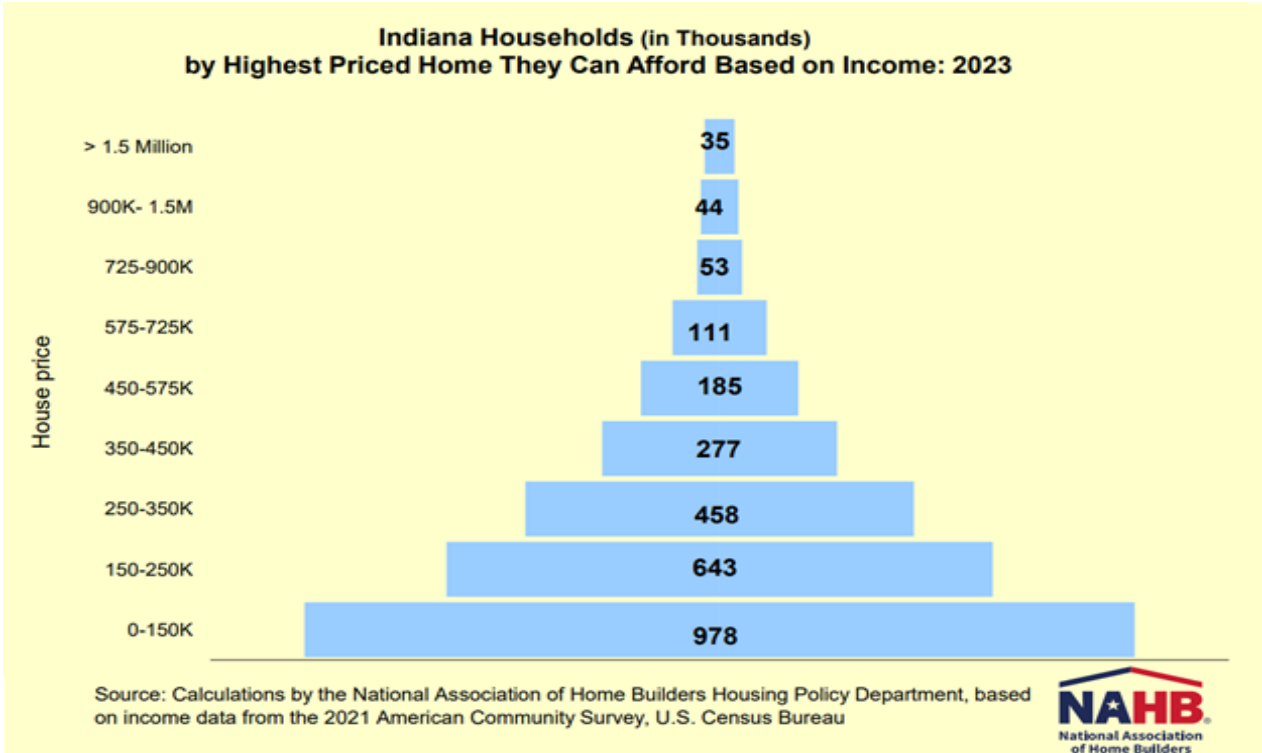
Here are the facts for 2023 based on data from the National Association of Home Builders Economics Department:

- Indiana Median New Home Price: \$397,428
- Income Needed to Qualify \$120,129
- All Hoosier Households: 2,766,270
- Who Can Afford Median New Home Price: 634,510
- Who Can't Afford Median Price: 2,131,760

Indiana Housing & Community Development Authority's housing dashboard provides housing information for your community (below).



Hoosier households priced out of housing market for every \$1,000 increase in the cost of a new home (graph below): 3,024





Local Association
Spotlight:

Western Indiana Builders Association (WIBA)

Western Indiana Builders Association (WIBA) 2023 Leadership

				
President Hank Kidwell	Vice President Kurt Jones	Treasurer Brad Bush	Secretary Tami Kolodziej	EO Angela Thomas

Embracing Change: The evolution of WIBA

A personal message from WIBA 2023 President, Hank Kidwell

As the President of WIBA, it is my privilege to share some exciting developments that have been unfolding over the past year. In late 2022 and early 2023, the leadership of the HBA of Greater Terre Haute initiated a review of our organization's identity and purpose. We recognized that the time had come for a change that reflects our vision for the future.

Our journey to this decision was rooted in the realization that our association is so much more than just Terre Haute, and we are far more than just homebuilders. The geographical reach of our influence extends well beyond Vigo County. We have members from four surrounding counties, as well as three others even farther away from Terre Haute.

We sought a name that would better reflect our evolving mission and vision, one that would resonate with all members, regardless of their location within Western Indiana. After careful deliberation and consultation with our members, we are pleased to announce our new name: the Western Indiana Builders Association (WIBA). This change reflects our commitment to being an organization that actively welcomes and engages members from across Western Indiana. By adopting this new identity, we aim to strengthen our ability to recruit and connect with builders, suppliers, subcontractors, and municipalities from counties beyond Vigo County.

As part of this transformation, we are taking proactive steps to expand our outreach efforts to other counties and towns within our region. We have recently undertaken initiatives such as fundraising for smoke alarms, which we will donate to local fire departments in the next 2 months. We are actively exploring opportunities to contribute to at least three different counties.

To compliment this change, we have designed a new logo for our organization. In the coming weeks, we will be distributing window/vehicle decals featuring this new logo to all our members.

This transition marks an exciting chapter in the history of our organization, one that will empower us to serve our members more effectively and extend our reach throughout Western Indiana. We are committed to fostering a strong sense of community among all our members and partners, and we look forward to the opportunities this transformation will bring.

Please feel free to reach out to us if you have any questions or would like to share your thoughts on these new changes.

Thank you for being a valued member of WIBA, IBA and NAHB.

Hank Kidwell
President, WIBA







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LEGISLATIVE ACCOMPLISHMENTS

- Passed prohibition of residential fire sprinkler mandate
- Passed Residential Housing Infrastructure Assistance program and fund
- Passed Right to Work Law and repealed common Construction Wage Law
- Passed comprehensive Wetlands Statute
- Passed Developers Discount Statute

PAC ANNUAL COMMITMENT LEVELS

Gold Club\$5,000

Silver Club\$2,500

Bronze Club\$1,500

Hammer Club\$100

Supporter\$40

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EXCELLENCE
2023
IN LEADERSHIP

11 rewarded for Excellence in Leadership

Excellence in Leadership is an incentive program for Indiana Local HBA Presidents and Executive Officers to encourage and reward outstanding association leadership and management throughout the year. Points are earned based on the President's and Executive Officer's performance in four categories: Membership, Communication, PAC Contribution, and Attendance. Prize packages include expense reimbursement for 2024 NAHB and IBA events. The '22-'23 program winners are below.

1st place winners:

- Logan Buescher, President, HBA of Fort Wayne
- Rebecca Cameron, Executive Officer, HBA of Fort Wayne
- Mary Ellis, Executive Officer, BA of Greater Lafayette
- Christian Evans, Executive Officer, BDA of Southern IN
- Kim McKibbin, Executive Officer, BA of North Central IN
- Todd Meier, President, BA of Elkhart County

2nd place winners:

- Ryan Hodskins, President, BDA of Southern IN
- Lawrence Johnson, President, Madison County BA
- Barney Scheumann, President, BA of Greater Lafayette
- Bill Pedtke, Executive Officer, Southwestern IN BA
- Bob Penrose, Executive Officer, HBA of St. Joseph Valley

Congratulations to all the winners of the 2023 Excellence in Leadership program!



Drive workforce development by committing to an IBA license plate

Support the next generation of building professionals and raise awareness of IBA’s mission by pledging to purchase an IBA license plate. Proceeds from the license plate will be used by the IBA Educational Scholarship Foundation and Indiana Builders Charitable Foundation to fund scholarships and grants that support students pursuing careers in the building industry. By simply displaying this emblem, you will not only show support for the building industry, but you will also champion workforce development.

To make your commitment, complete the form below and return it to mollie@buildindiana.org or visit <https://buildindiana.org/license-plate/> and complete the “License Plate Interest Form.” You will receive an email from mollie@buildindiana.org with the official petition form requiring signature shortly after.



PETITION FOR PARTICIPATION IN THE SPECIAL GROUP RECOGNITION LICENSE PLATE PROGRAM

State Form 55352 (R2 / 6-18)
INDIANA BUREAU OF MOTOR VEHICLES

INSTRUCTIONS: This petition is used to support an application for a special group recognition license plate. The organization must also complete an application (State Form 54852) which is subject to review under IC 9-18.5-12. This petition must be filed with the Bureau of Motor Vehicles by the applicant on or before 3 pm ET April 1. Application is for plate issuance the following registration year. This petition must contain the original signatures of at least five hundred (500) residents of Indiana who pledge to purchase the special group recognition license plate in accordance with IC 9-18.5-12-3 (a)(8), to meet an application for participation requirement (attach and number additional pages, as needed). The petition must be submitted with the application (State Form 54852). The BMV reserves the discretion to deny an application if the pledge list is incomplete or appears fraudulent.

TO THE INDIANA BUREAU OF MOTOR VEHICLES:
Each of the undersigned represents that the individual is a resident of the state of Indiana, resides at the address provided on this petition, and by signing this petition, is pledging to purchase this organization’s distinctive license plate in the event the application is approved and the license plate is available for registration.

APPLICANT INFORMATION			
Name of Organization			
Indiana Builders Association, Inc.			
Organization Address (number and street)		City	State ZIP Code
101 West Ohio Street, Suite 710		Indianapolis	IN 46204
Organization Application Contact Name		Contact Telephone Number	Contact E-mail Address
Rick Wajda		317-917-1100	rick@buildindiana.org

Number	PRINTED NAME	INDIANA ADDRESS Street, City, State and ZIP Code (No PO Boxes)	SIGNATURE	DATE SIGNED (mm/dd/yyyy)

I swear or affirm, as an authorized officer of the organization, that the signatures on this petition and any other petitions submitted to the BMV were obtained in accordance with IC 9-18.5-12-3.

Signature	Printed Name	Date Signed (mm/dd/yyyy)
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What Other Builders Consider Upgrades, Lancia Considers Standard!



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LanciaHomes.com

9430 Lima Road Fort Wayne, IN 46818 260.489.4433



IBA members in the news

Maxwell elected to Indiana Senate



Pictured: Senator Maxwell (center) is joined by his wife and three children as his swearing in ceremony at the Indiana Statehouse

Randy Maxwell of Maxwell Construction in Greendale was recently elected in a caucus to serve in the Indiana Senate. Senator Maxwell will replace Senator Perfect in the Indiana Senate, who resigned his position recently. Maxwell Construction is a member of the Dearborn County HBA and Indiana Builders Association. “We are excited to have another voice for the construction industry in the Indiana Senate and look forward to working with Senator Maxwell on issues of importance to housing across the state”, commented Rick Wajda, IBA’s CEO.

Rhoades announces candidacy for Kosciusko County Council



Pictured: Rachael Rhoades

Rachael Rhoades of EF Rhoades and Sons and Cottage Watchman Security in Pierceton is running for Kosciusko County Council in the upcoming 2024 election. “Over the past ten years I have become involved in the community, serving as both a member and Ambassador of Kosciusko County, Syracuse/Wawasee County and the Akron Chamber of Commerce,” said Rachael Rhoades. “I will strive to be an advocate for our Kosciusko taxpayers by working with local and state leaders to ensure our county maintains its fiscal responsibilities.”



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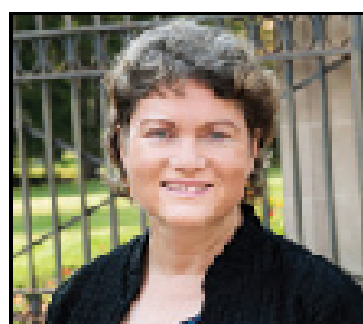
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Indiana Builders Association Annual Conference

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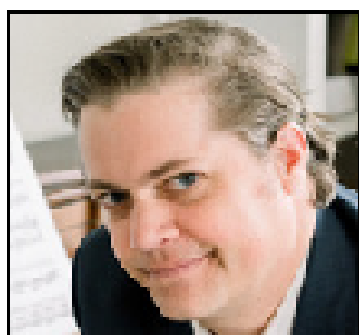
Leadership Luncheon Keynote Speaker: Beth Gazley Ph.D., IU Bloomington



Beth Gazley is a professor at the Paul H. O'Neill School of Public and Environmental Affairs at Indiana University Bloomington. Beth is a second-career academic, spending her early years in fundraising and management consulting. She has collaborated with the American Society of Association Executives on

numerous research and publishing projects, and speaks regularly to trade and professional associations. She is an international speaker and major media commenter on nonprofit management and good governance.

Special Presentation: David Logan, NAHB Economics



David Logan is the director of tax and trade analysis at NAHB. Prior to joining NAHB, Logan was a senior researcher at the Brookings Institution and held staff positions on Capitol Hill, including chief economist for the U.S. House of Representatives Ways and Means Committee and senior economist for the Joint Economic Committee.

He has extensive experience with tax, budget, monetary, trade and housing policy. Logan holds a master's in applied economics from Johns Hopkins University, an MBA from Washington University in St. Louis, as well as a master's from the University of Cincinnati College-Conservatory of Music.

Hoosier Excellence Awards Ceremony



IBA's inaugural awards program, the IBA Hoosier Excellence Awards, recognizes outstanding building and remodeling projects from across the state in a variety of categories. Submissions are judged by an independent panel of building industry professionals and consultants. Winners will

be announced on November 29 at a ceremony held in conjunction with the IBA's Leadership Conference. Thank you to our major sponsors:



Schedule of Events

Wednesday, November 29

9:00 am - 10:30 am

- IBA Senior Officers Meeting

10:00 am - 10:30 am

- Registration

10:30 am - 11:00 am

- Utilizing the Services of IBA

11:00 am - 11:30 am

- Utilizing the Services of NAHB

11:30 am - 1:00 pm

- Leadership Luncheon & Good Governance Presentation with Beth Gazley Ph.D

1:00 pm - 1:50 pm

- Breakout Session with Beth Gazley
- Government Affairs Panel

2:00 pm - 2:50 pm

- ChatGPT and Utilizing AI with Collective Alternative
- Build Your Future Ambassador Training

3:00 pm - 3:50 pm

- NAHB Economics Presentation with David Logan

4:00 pm - 5:30 pm

- IBA Board of Directors Meeting

5:30 pm - 7:00 pm

- Hoosier Excellence Awards Ceremony

7:00 pm - 8:30 pm

- IBA Past Presidents Dinner



Indiana Builders Association Annual Conference

As part of the leadership training, the Indiana Builders Association Board of Directors will meet to present awards, hold elections for 2024 leadership and approve legislative and regulatory policies. Day 1 of the conference wraps up with the Hoosier Excellence Awards Ceremony. Day 2 offers committee meetings to exchange ideas and develop policies to support the industry.

Meeting Location & Hotel Accommodations

Renaissance Indianapolis North Hotel
11925 North Meridian St. Carmel, IN 46032

Reserve your hotel room by visiting <https://bit.ly/3K0N63K> or calling 317-816-0777 and asking for the Indiana Builders Association discounted rate of \$165 per night. Deadline to reserve a room is November 7, 2023.

Cost

\$30 if registered by November 15, 2023, \$35 thereafter

Register at <https://business.buildindiana.org/event/>

Schedule of Events

Thursday, November 30

8:00 am - 8:30 am

- Check in

8:30 am - 9:30 am

- Finance Committee Meeting

9:30 am - 10:45 am

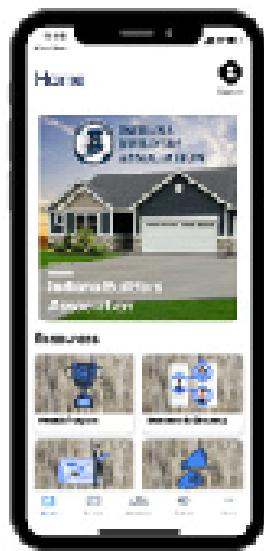
- Codes & Safety Committee Meeting
- Housing Protection Fund Committee Meeting
- Scholarship Committee Meeting

11:00 am - 12:15 pm

- Government Affairs Committee Meeting
- Awards Committee Meeting
- Association Issues Committee Meeting

12:15 pm - 2:00 pm

- Executive Committee Lunch Meeting



Download our IBA Mobile APP

Explore the full schedule of events, site maps, guest speaker information and sponsors by using our mobile app event section! Open the conference by pressing "More" on the bottom bar, then select "Events" and check the Leadership Conference. Use the links below to download the app if you haven't already:

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- We conduct an analysis of your team and team acquisition system, including full DISC/Motivator assessments for key team members. The results of the assessments, including a team personality mapping grid, will also be included in your final plan. (max of 6 per BPA)
- We create a time-based and action-driven plan, broken down into the 8 disciplines/pillars of the industry.
- We provide unique ideas and strategies for your sales process and system, marketing, internal processes, cash flow tracking, and more. At the end of our process, you can expect an accurate, personalized, step-by-step plan that’s tailored to your needs.



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Small Business Growth Partner’s services are not available to the general public. Eligibility is reserved solely for active IBA members — for no additional cost. Developed through focusing on the issues of small business builders, remodelers, and trade companies, your BPA will include a detailed and comprehensive analysis of your business.

How to have the best International Builders’ Show (IBS) experience

Written by Campbell McCarthy from Know the Show blog

The NAHB International Builders’ Show® (IBS) is the premier industry event of the year that draws 60,000+ residential construction professionals worldwide. For first timers, the sheer scale and vastness of the show can be overwhelming. However, with some preparation, your inaugural experience can be memorable and productive.

Here’s an insider’s guide for the best first-time Builders’ Show experience.

Plan Ahead

While the show is Feb 27 – 29, the more in advance you can plan, the better. It can help you get the best airfare, hotel, room pricing and tickets to IBS special events you want to attend. Utilize IBA’s member benefit Onriva, to get the best deals on accomodations. Visit their website at <https://www.onriva.com/buildindiana/signup> for more information.

Accommodations

Book your stay well in advance to secure a place that’s convenient to the show location and suits your budget.

Pro Tip: Book one of the Official IBS Hotels! A complimentary show shuttle is available to take you back and forth from Official IBS Hotels and the show. IBA will be headquartered at MGM Grand hotel.

Research

Check BuildersShow.com for schedules, floor plans and exhibitor lists. It gives you a head start in deciding which IBS Education Sessions you want to attend, where your areas of interest are on the segmented show floor and the specific booths you want to visit on the show floor.

Set Clear Objectives

The best way to create a strategic plan for tackling the Builders’ Show is to start with your goals. Start with what you are trying to accomplish.

- Are you looking for specific products?
- Do you want to learn about the latest residential construction trends?
- Are you there to network and make connections?

Set clear objectives for attending the show so you can optimize your time and make a strategic plan for attending the show each day. For example, if you’re looking for a specific product, check the exhibitor list to find the segment on the show floor and the exact exhibitors offering that product so you know where to find them when you arrive at the show. If you’re trying to figure out the latest marketing strategies for custom home builders, use the IBS Education Search to find sessions about marketing and specifically for custom builders.

Pro Tip: Schedule your time with your main priority in mind first, but leave time for all the other areas of the show, too. You may spend the majority of your day in IBS Education Sessions, but leave an hour to walk the show floor, visit the IBS Store to stock your bookshelf and have your tickets in hand for one of the special networking events after show hours.

Dress Comfortably

The Builders’ Show is huge and spread out in three different Halls at the Las Vegas Convention Center. You’ll be walking a lot. Wear comfortable shoes and attire. Business casual is typically a safe choice, but you will see people dressed in everything from jeans to suits.

Pack Show Essentials

With just three days to pack it all in, your days at the show are packed and long.

- Make your experience comfortable by bringing some essentials with you each day for the show. Bring along a backpack or tote bag for guides, brochures, samples and promotional items you pick up from the show.
- Carry a notebook and pen, or a tablet to jot down important information – especially during IBS Education Sessions, but also for networking and the connections you make.
- Ensure your phone is fully charged and consider bringing a portable charger.
- Pack snacks, a re-usable water bottle and a lunch (if you can). The Convention Center has spots where you can buy food and drinks, but the lines tend to get long.

Download the IBS App

IBS has an official app that provides tons of useful information about the show. This is your digital guide throughout the show. The app has maps, ways to connect with other attendees and your personalized show agenda so you know where to be and when to be there.

Engage in Educational Opportunities

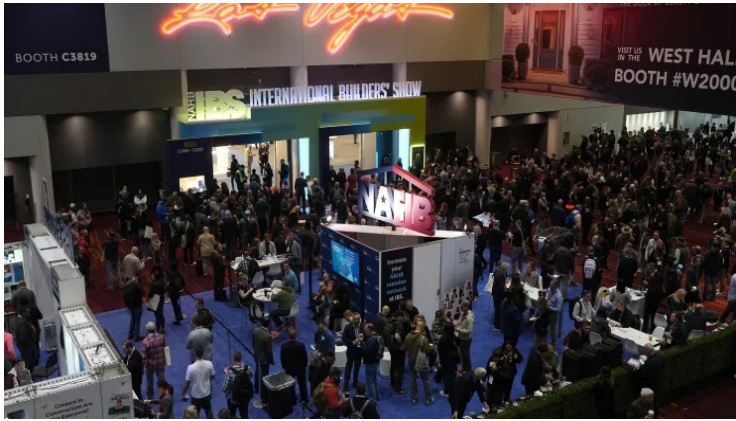
Education at IBS is always a centerpiece of the Builders’ Show. The 2024 IBS Education lineup promises to dazzle and captivate its attendees. With a mix of returning beloved sessions coupled with enhancements to IBS Education, there’s a wealth of knowledge awaiting every professional in the residential construction industry at the Builders’ Show.

Network, Network, Network

IBS brings together professionals from all over the globe. This is a fantastic opportunity to expand your professional network. Have your business cards handy, be open to conversations and don’t be shy to introduce yourself.

Participate in Social Events

Don’t make your trip to the Builders’ Show all work and no play! Many exhibitors host after-hours events or parties. The Builders’ Show has official special events that are after show hours too. If you’re invited or buy tickets to the event, don’t miss it. These events are in a more relaxed social setting where you can interact with industry peers and maybe even strike business deals.



Does your home meet Quality Assurance Builder Standards?

Since its inception in 2000, the Builder Standards have set the benchmark for quality and communication in the construction and remodeling processes. The Standards are designed to bridge the gap of communication between builders and homeowners, ensuring clarity and understanding throughout every stage of a construction or remodeling project.

What are the Builder Standards?

- The Standards provide homebuyers and remodeling home owners with industry-approved standards, offering a tangible way to measure the quality of their projects.
- The Standards tackle common issues faced before, during, and after projects. By defining expectations clearly, it minimizes misunderstandings that often lead to problems during the building or remodeling process.
- The Standards encourage professionalism within the home building industry. This not only benefits builders but also enhances the overall experience for homebuyers.
- The Standards serve as a tool for both builders and customers. It allows homeowners to address concerns within the defined Standards before contacting the builder, promoting smoother communication and understanding.

How do I become a Standards Builder?

- This program is exclusively available to members of the Indiana Builders Association, and members can order manuals in hard copy or digital format at www.buildindiana.org/member/builder-standards/.

For more information on this valuable consumer resource that also protects your business, visit www.buildindiana.org/member/builder-standards/ or contact Mollie@buildindiana.org.



INDIANA QUALITY ASSURANCE BUILDER STANDARDS

DO YOU BUILD TO THE STANDARDS?

The Indiana Quality Assurance Builder Standards provide homebuyers and remodeling customers a way to measure their builder and the project against an industry-approved set of standards.

Attention all IBA builder members:

Applications for Model and Spec Home Deductions due Dec. 31!

Due to IBA's advocacy efforts, the Model Residence Deduction and the Residence in Inventory Deduction provide a 50% deduction on the structure (not the land) for up to three models and three residences in inventory, statewide for the initial partial assessment followed by three full assessments. Applications for the deductions for 2023 must be completed and signed by the property owner no later than December 31, 2023, and filed with the county auditor where the property is located no later than January 5, 2024.

Applications for both deductions are available at <https://www.in.gov/dlgf/8510.htm>. Select State Form 53812 for the Model Residence Deduction and State Form 54861 for the Residence in Inventory Deduction.



IBA sponsors first-ever Girls Construction Camp



Build Your Future, presented by Milestone, hosted an all girls construction camp pilot over fall break.

- ◆ 30 girls signed up to attend a 4 day long camp held at Area 31 career center in
- ◆ Indianapolis
- Each day the girls visited a job site which included:
 - INDOT I-69 Project Finish
 - Lennar Home Build through IBA
 - Milestone Post/10th Road project
- ◆ IKORCC

In addition, each day had time for a hands on build/activity and career exploration.

If you're interested in becoming a BYF Ambassador, complete the application at tinyurl.com/byfambassador.

Build Your Future Indiana is a nonprofit created by the Indiana Construction Roundtable Foundation to reach students in the larger effort to create a more sustainable workforce. We are passionate about broadening student opportunities and sparking interest in future careers.

Our construction clubs are designed to educate students about their opportunities while engaging them in fun hands-on activities. Clubs happen in six, two hour sessions, and come with a detailed curriculum as well as all necessary teaching materials. Each participating student will complete fun builds to keep and bring home, participate in group work, and receive real-life information about the variety of jobs in construction. We can provide all of this at no cost to the host as well as compensate our facilitators.

We are working to build a more sustainable workforce by expanding students' opportunities!



IBA welcomes 115 new members in third quarter of 2023

For the months of July, August and September, Indiana local home builders associations welcomed 115 new members to the federation. They are listed by local association. To find a local home builders association near you, please visit: www.buildindiana.org/local-associations/. All membership information is provided by NAHB’s Web Membership System.

Dearborn County HBA Jamie Mather, Casey’s Storage Solutions Mike Perleberg, One Dearborn Inc Jamie Mather, The Crossing at Tanners Creek	BA of Greater Lafayette (BAGL) Holly Galbreath, Alliance Bank Wayde McCutcheon, Harvest Homes of Indiana LLC Michelle Strohl, Hays + Sons Restoration
BA of Dubois County Joel Doughty, Ace Home Improvements Inc. Kurt Lorey, Blarney LLC Jim McDonald, Liberty Federal Credit Union	BA of LaPorte County Greg Hunt, Clear Water Well
BA of Elkhart County Dave Kercher, Edge Construction Services LLC David Heffler, Elite Gutters Ashley Jordan, Home Pro Windows Roofing Siding & Doors Steve Nusbaum, Mid-States Construction Inc. Steve Raber, Raber Dirtworx LLC Jenny Miller, The Granite Shop	Muncie HBA Cory Jensen, IpX
HBA of Fort Wayne Adam Conley, All Clean Power Washing Scott Beam, Custom Patio Solutions The Beam Group Patrick Matters, First Financial Bank Michael Fries, Fries-Parker Building & Development LLC Jeanne Young, Novati Construction LLC Mike Nichols, PPG Paints Vince Schultis, Schultis Construction LLC Tyler Secrist, Secrist Marketing Group Barry Schneider, Steel Dynamics Kyle Pearson, The Hilb Group	BA of North Central Indiana (BANCI) Joshua Sibert, BBS Homes LLC Blake Harris, Blake Harris Construction Joseph Beachy, J & S Flooring Noah Hutton, NTH Productions LLC Alan Hoyt, Resolve Realty an EXP Realty Company
HBA of Howard County Matt Hussong, Fairmount Door Inc Brett Kiracofe, Kiracofe Homes Mitchell Rigsby, The Hardie Group	BA of Northeast Indiana Dan Rogers, Fort Wayne Urethane John Belote, Rabb Water
BA of Greater Indianapolis (BAGI) Wayne Adkins, ABC Supply Co Lora Manning, Atlas Roofing Corp. David Pulse, Basic Fence LLC Kristin Bender, Bender Homes LLC Lauren Petit, Colt Moving LLC Jacob Bloss, Cover Care LLC Gabe Carson, Daltile Sue Beeler, Goldwater Bank Shane Catton, Good Shepherd Fence Company LLC Stacy Stater, Home & Willow Design Alexandra Dickinson, LIXIL- American Standard Grohe DXV Tracy Hopkins, Louisville Tile Shelley Braughton, Lowe’s Companies Inc. Bryan Kelley, ML Talent Strategies Kevin Haas, Moen Alex Linn, Precision Garage Door Service Manny Naverrete, Priority Painting Services Corey Brummett, Quality Concrete and Construction LLC Joe Bain, RiteRug Flooring Morgan Nobbe, Rural 1st Cody Greenlaw, SafeCru Academy Denise Abshire, Security Federal Savings Bank Lisa Myers, The Granite Shop Maddison Webb, Triton Stone Group of New Orleans LLC Matthew Miller, US Water Systems Inc. JP Canfield, VIIZR by Ford Pro Angie Allen, Virginia Tile	HBA of Northwest Indiana (BANWI) Peter Bultema, Action Plumbing Inc Debbie Pavloff, BS Realty Services Indiana LLC Ricardo Suarez, Calumet Painting & Restoration Bob Coolman, Coolman Communities Inc Scott Crook, Diamond Peak Homes Karen Keaton, DR HORTON Libby Popovich, EXIT Realty Solutions Bill Stocky, FCA Flooring Specialists Marty Howland, Fireside Hearth & Home Rick Mossell, Heartland Builders of NWI Inc. Jesse Cervera, Jesse Cervera State Farm Jeanette Huerta, Lee Supply Corp. Priscilla Decker, Lennar Homes Nickolas Witvoet, Listing Leaders Northwest Heather McColly, McColly Real Estate Larry Giannini, Mighty Dog Roofing Joe Sanders, Ozinga Ready Mix Jason Spasoff, Pinnacle Home Building LLC Patricia Popa, Popa Heating & Cooling Ryan Parker, Schepel Buick-GMC Truck Inc Clarence Witcher, T&J General Contracting Carrie Nichols, The Jana Caudill Team EXP Cody Morrow, VonTobel Lumber Co Mercedes Rogers, Whole International Developments

2023 MEMBERSHIP STANDINGS AS OF SEPTEMBER 30

TOP RECRUITING LOCALS BY PERCENTAGE GAIN

- 1. HBA of Northwest IN: 35.9%
- 2. Southwestern IN BA: 14.4%
- 3. BA of North Central IN: 13.6%
- 4. HBA of St. Joseph Valley: 10.6%
- 5. BA of Greater Lafayette: 8.7%

TOP RETAINING LOCALS

- 1. Vincennes Area BA: 97.2 %
- 2. BA of Greater Lafayette: 92.1%
- 3. BA of Greater Indianapolis: 90.2%
- 4. BA of Dubois County: 89.3%
- 5. Dearborn County HBA: 87.9%

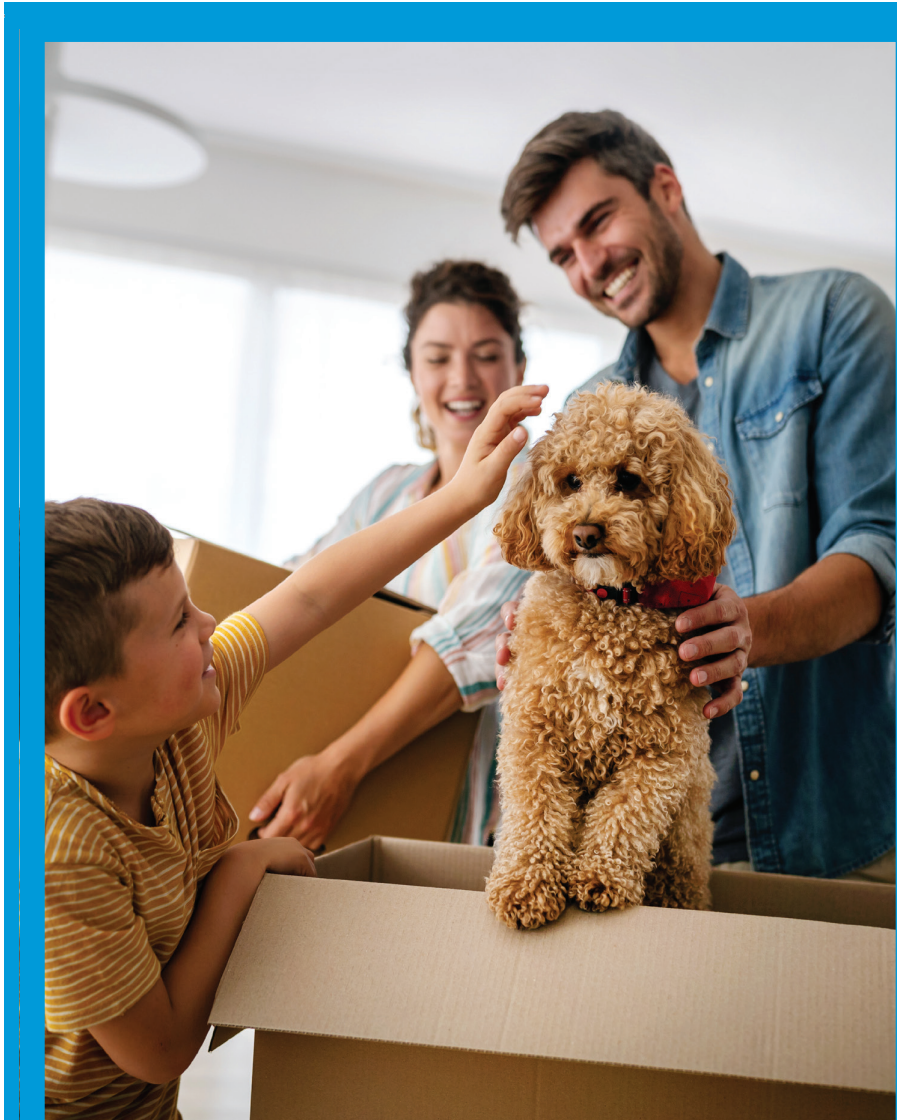
TOP NEW MEMBER RECRUITERS

- Scott Bowman, BMB Inc., Newburgh: 19
- Mike Needles, CA Jones Inc., Fairview Heights, IL: 12
- Mark Mayfield, Modern Structure, Evansville: 9
- Logan Buescher, Bob Buescher Homes, Fort Wayne: 8
- Matt Reinbrecht, Reinbrecht Homes, Haubstadt: 7
- Bob Micunek, Lee Supply Corp, Merrillville: 7
- Cameron Knox, Lennar, Carmel: 7



BA of South Central Indiana Brett Oeding, Clear Creek Homes LLC
Building & Development Association of Southern Indiana (BDASI) Cody Pritchard, AAA Concrete Services Kyle Lyons, Lyons Roofing Ken Mcmillan, Nugent Sand Co Manuel Chavez, Phase2 Energy Solutions Nathan Grimes, Renaissance Design Build Inc John Sturdy, Sturdy Built Homes
Southwestern Indiana BA (SIBA) John Gisler, 812 Garage Floors Megan Brumley, Dauby Real Estate Mark Dunamway, Home Builder Solution LLC Ken Carter, Home Outlet Sheila Roberts, L & W Supply John Graupner, Lowe's of Henderson KY Ricky Plunkett, Plunkett's Construction Caleb Tedford, Tedford and Sons LLC Nick Thompson, Thompson Homes Inc.
HBA of St. Joseph Valley Tracy Kaminsky, AquaTech Basement Solutions Kyle Perry, Berkshire Hathaway Home Services Erica Young, Bruce Built Construction Inc. Danielle Layne, Cornerstone Interior Design Kelley Renn, Home Outlet Tony Cook, Legacy Heating and Air Inc. Stephanie Logan, RE/MAX 100 Noah Bower, Shamrock Contractors llc
Western Indiana Builders Association (WIBA) Mitch Fuqua, Hef Services Inc Brandon Marrs, Marrs Brothers/Fireplace World Inc. Ryan Sullivan, Prairie's Edge Buildings

Not listed: Madison County BA, BA of Southeastern Indiana, Vincennes Area BA



Create a home built on energy efficiency

Whether you're building a new home or updating an existing one, we offer a variety of rebates for you. From home heating and cooling equipment to appliances like clothes washers and dryers, we can help you **save up to \$1,000** on energy-efficient equipment for the homes you build. That's savings today and into the future! Learn more at CenterPointEnergy.com/SmartSavings.

Programs and services are operated under the brand CenterPoint Energy by Indiana Gas Company, Inc. d/b/a CenterPoint Energy Indiana North and Southern Indiana Gas and Electric Company d/b/a CenterPoint Energy Indiana South in their respective service territories.



KEEPING THE FOCUS LOCAL



Looking for a health insurance alternative?
Visit www.iwantabetterhealthinsurance.com

IBA recognizes Spike Club members

Recruiting new members to your local association is an activity recognized and rewarded through the Spike Club. Those who participate are called Spikes, and they are among the most valued members of the association. Member-to-member recruitment and retention efforts are the largest source of growth for the federation. Spikes bring grassroots growth and stability. These efforts lead to the development of the general membership and our leadership pipeline. Spikes are the membership leaders of our federation, building the voice, power and influence on every level, in every state. For more information on Spike Club, including the benefits of becoming a Spike, how to become a Spike, and the Spike Club levels, please visit www.nahb.org/spikeclub.

Spike credits and information on the members you recruited can now be accessed on nahb.org. Login to your profile and click on the top right-hand corner of the screen to find “My profile”. Your Spike credits can be viewed under the “Memberships Tab” and the information on your recruited members can be found under “Spike Referrals”.

Below is a list of Indiana’s Spikes according to total credits earned as of September 31, 2023.

Statesman (500-999 credits)

Paul Shoopman, Zionsville, 773
Rob Wacker, Fort Wayne, 622.5
David Kovich, Lafayette, 622
Herb Delagrang, Fort Wayne, 584
Jeff Thomas, Fort Wayne, 556.5

Super Spike (250-499 credits)

Pat Harrison, New Albany, 464
Larry Coplen, Warsaw, 456.5
Robert Buescher, Fort Wayne, 440.5
Kevin Passanisi, Sellersburg, 423
Greg Furnish, Memphis, 419.5
Gloria Anderson, Terre Haute, 407.5
Tim Miller, Goshen, 403
Todd Newman, Riley, 394.75
Tim Eckert, Zionsville, 370
Donald Thieneman, Floyds Knobs, 369.5
Pete Gray, Carmel, 358.5
Ron Dauby, Evansville, 326.25
Chris Erb, Goshen, 324.5

Greg Longest, Floyds Knobs, 300
Jimmy Pressel, La Porte, 298.5
Jeff Loucks, Bristol, 295.25
Mary Ellis, Lafayette, 289
Will Wright, Carmel, 288.5
Brian Adams, Indianapolis, 283
Trent Hunt, New Albany, 282.5
Steven Heidorn, Chandler, 273.25
Thomas Fuller, Bloomington, 273
Beverly Jacques, South Bend, 270.5
Jamie Lancia, Fort Wayne, 260
Scott Jagoe, Owensboro, 256
Dan Wolf, Noblesville, 253
Ron Smith, Santa Claus, 250.5

Royal Spike (150-249 credits)

Carl McIntyre, Mc Cordsville, 247
Adlai Schrock, Goshen, 242.5
Jay Shipley, Fort Wayne, 240.5
Dennis Spidel, Angola, 240.5
Roger Delagrang, Fort Wayne, 238
Jeff Martin, Goshen, 235
Matt Momper, Columbus, 234.5
Duane Kees, Fort Wayne, 232.5
Steve Schreckengast, Lafayette, 232
John Jones, Vincennes, 231.5
Ronald McGillem, Newburgh, 226.25
Andrew Place, South Bend, 224.5
Kevin Yoder, Elkhart, 216.5
Roger Harbison, Georgetown, 212.5
John Kidd, Warsaw, 212.5
Kenny Reinbrecht, Haubstadt, 209.5
Corby Thompson, Fishers, 208
Charlie Giese, Fort Wayne, 203
Ryan Baker, Terre Haute, 198.5
Tom Schroering, Jasper, 197
Curtis Rector, Indianapolis, 196
Randy Crutchfield, Noblesville, 195
Larry Swank, Mishawaka, 195
James Klotz, Syracuse, 194.5
Robert Phillippe, Steger, 183.5
Linda Rogers, Granger, 180
Dave Mark, Elkhart, 178.25
Jason Bell, Bloomington, 178
Todd Olthof, Fort Wayne, 175.5
Douglas Harvey, Warsaw, 174.75
Wendell Miller, Warsaw, 173.5
Brad Persohn, Jasper, 173
Roger Cox, Jasper, 168.5
Geoff Horen, Indianapolis, 168
Alan Simmons, Muncie, 166.5
Mike Hannigan, Carmel, 166
Jeffrey Hatfield, Evansville, 162.75
John Letherman, Elkhart, 162.5
Damien Scheessele, Newburgh, 161.25
Stephen Robinson, New Castle, 160
Bob Hawley, South Bend, 157.5
David Compton, Fishers, 157
Kay Feichter, Fort Wayne, 155
Steven Wilson, Carmel, 153
Timothy Henderlong, Crown Point, 152
John Lazaro, Avon, 151
Jud Motsenbocker, Muncie, 151

Red Spike (100-149 credits)

Barclay Allen, Leo, 148.5

Mike Zehner, Newburgh, 145.5
John Elpers, Evansville, 143.5
Gary Schnell, Jasper, 143
Dennis Meneely, Brazil, 142.25
Bob Coolman, Valparaiso, 138
Patrick Foley, Lafayette, 137
Brett Harter, Leesburg, 134
Steve Smith, Floyds Knobs, 133.5
Matt Lancia, Fort Wayne, 132.5
Hal Kemmerer, South Bend, 132
Jeff Deahl, Angola, 129
Ric Zehr, Fort Wayne, 129
Jeff Happe, Evansville, 128.75
Michael Altman, Indianapolis, 125.5
Nigel Hoss, Indianapolis, 125.5
Daniel Schlatter, Warsaw, 121.5
Brian Cottom, Terre Haute, 121
Alan Sommers, Chesterton, 120.5
Eric Holt, Otterbein, 119
Edsel Charles, Brentwood, 115
Terry Herschberger, Elkhart, 115
Vern Heacock, Elkhart, 114
Bob Sandberg, Danville, 114
John Rueff, Louisville, 112.5
Heath VanNatter, Kokomo, 111
Andy Place, South Bend, 110
Kenneth Puller, Indianapolis, 108.5
Frank Morin, Merrillville, 108
John Wagner, Fort Wayne, 107
Jerry Korte, New Haven, 106.25
Kevan Biggs, Decatur, 106
Louie Cronmiller, Mishawaka, 104.5
Dale DeVon, Granger, 102
Joe Goossens, Elkhart, 102
Robert Osborne, Floyds Knobs, 102
Patrick Richard, Lafayette, 101.5
Joe Garcia, Westfield, 100

Green Spike (50-99 credits)

Jeff Langston, Carmel, 98.5
Lawrence Johnson, Anderson, 98
Micah Hill, Indianapolis, 96
Dean Jones, Crown Point, 95.75
Jeff Wilson, Fort Wayne, 94.5
Paul Trench, Terre Haute, 94
Gregory Gerbers, Fort Wayne, 93
Rodney Robrock, Fort Wayne, 92.5
Casey Knigga, Lawrenceburg, 88.5
Scott Thompson, Indianapolis, 88
David Eckrich, Granger, 87
Bruce Jackson, Syracuse, 85
Corey Hughes, Jeffersonville, 84
Matthew Reinbrecht, Haubstadt, 82.5
Don Clemens, Warsaw, 82
Jeremy Ash, Indianapolis, 81
Terry Davis, Bloomington, 80.5
Gregg Richhart, Fort Wayne, 80.5
Jason Ells, Westfield, 78.5
Kristy Wozniak, Lafayette, 78.5
Nick Thompson, Owensboro, 78
Paul Schwinghammer, Anderson, 75.5
David Schuler, New Albany, 75
Sean Miller, Evansville, 74.5
Josh Barkley, Ossian, 74
Richard Cook, Crown Point, 73.5
Lynn Delagrang, New Haven, 73

David Sieradzki, Mishawaka, 73
Gary Furniss, Fort Wayne, 71
George Dubovich, Valparaiso, 69.5
Matthew Toole, New Albany, 69.5
Jay Andrew, Lafayette, 69
Scott Bowman, Newburgh, 68
Todd Meier, Goshen, 68
Frederick Olthof, Saint John, 68
Mark Zimpfer, West Lafayette, 67.5
Cory Kreith, Valparaiso, 66.5
Mark Gradison, Indianapolis, 66
Phyllis Courser, Lafayette, 65.5
Adam DeVon, Granger, 65.5
Rick Laurie, Lafayette, 65.5
Craig Jensen, Carmel, 63
Walter Van Zilen, Newburgh, 62.5
Aaron Miller, Newburgh, 61.5
Greg O’Herren, Indianapolis, 61.5
Thomas Bedsole, Indianapolis, 60
Logan Buescher, Fort Wayne, 59.5
Jack Thompson, Bloomington, 59.5
Mike Needles, Fairview Heights, 59
Julia Moore, Leesburg, 58
Brad Cayot, New Haven, 55
Gregory Lander, Jeffersonville, 55
Chris Monroe, Kokomo, 55
D.G. Asay, Chandler, 54
Meghann Redding, Elkhart, 54
Andy Haste, Lafayette, 53.5
Paul Miele, Louisville, 53.5
Chris Combs, Elberfeld, 53
David Stemler, New Albany, 53
Steve Smith, South Bend, 52.5
Jeffery Corbett, Clarksville, 52
John Graupner, Henderson, 51.5
Luke Hoffman, Fort Wayne, 51.5
Ed Mehringer, Jasper, 51

Life Spike (25-49 credits)

Justin Hurtekant, Elkhart, 48.25
Beth Meeks, Vincennes, 48
Dennis Voegerl, Huntingburg, 48
Steven Hoss, Oaklondon, 47.5
Brad Jackson, Syracuse, 47.5
Todd Pyatt, Carmel, 47.5
Hank Kidwell, Terre Haute, 47
Dean Knies, Huntingburg, 46
Terry Stauffer, Fort Wayne, 44.5
Al Mehringer, Jasper, 44
Tom Slater, West Terre Haute, 44
Sheri Zimmer, Chesterton, 43
Joe Anderson, Terre Haute, 42.5
Greg Milakis, Lafayette, 41.5
Ryan Downey, Monticello, 41
Cathy Stegemoller, Indianapolis, 41
John Cardwell, Kokomo, 40.5
Tyler Kees, New Haven, 40.5
TJ Jacobs, West Harrison, 40
Ted Ubelhor, Evansville, 40
Eric Feagley, Vincennes, 39.5
Karen Lewis, Elkhart, 39.5
Mark Hansen, Evansville, 39
Brian Keene, Lafayette, 39
Austin Lundquist, Fort Wayne, 39
Mark Clinkenbeard, Terre Haute, 38
Terry Robinson, Richmond, 38

Nick Geswein, Corydon, 37.5
 Richard Hamilton, Indianapolis, 37.5
 Rick Miller, Kokomo, 37.5
 Samuel Beachy, Nappanee, 37
 James Buckhardt, Fort Wayne, 37
 David Johnson, Winona Lake, 37
 Jerrod Klein, Indianapolis, 37
 Keith Scheessele, Newburgh, 36.5
 Julie Deal, Valparaiso, 36
 Andrew Brindley, Indianapolis, 34.5
 Rick Schapker, Evansville, 34.25
 Kenny Elpers, Wadesville, 34
 Don DeLaCroix, Liberty, 33.5
 Andy Switzer, Lafayette, 33.5
 James Bohrer, Bloomington, 32.5
 Matthew Podlesak, Plymouth, 32.5
 Nathaniel Carroll, Muncie, 31
 Frank Rhoades, Pierceton, 31
 Ann-Marie Schapker, Evansville, 30
 Chase Murphy, Floyds Knobs, 28
 Jeff Bushey, Fort Wayne, 27
 Donnie Denton, Oakland City, 27
 John Blackburn, Clarksville, 26.5
 Travis McVicker, Plymouth, 26.5
 Thomas Nare, Lawrenceburg, 25.5
 Bill Burns, Jeffersonville, 25
 Chad Delagrange, Fort Wayne, 25
 Kurt Lorey, Jasper, 25
 Barney Scheumann, Lafayette, 25

Blue Spike (6-24 credits)

DJ Ennis, Chesterton, 24.5
 Dj Tavernier, Mishawaka, 24.5
 Steve Ulery, Culver, 24.5
 Stacy Vervynckt, Mishawaka, 24.5
 Dan Graves, Goshen, 23.5
 Ryan Kennelly, Greensburg, 23.5
 Joe Barrett, Indianapolis, 23
 Bill Lehman, Fort Wayne, 23
 Palmer Myers, Crown Point, 23
 Michelle Wittig, Mishawaka, 23
 Shannon Frank, Evansville, 22
 Jacob Julius, New Albany, 22
 Michael Coe, Huntertown, 21
 Joe Gradison, Indianapolis, 21
 Ryan Lee, Fishers, 21
 Daniel Wernert, Georgetown, 21
 Susan Schricker, Mishawaka, 20.5
 Judy Dauby, Evansville, 20
 Brad Wallace, Fort Wayne, 20
 J. Douglas Chisholm, Indianapolis, 19.5
 Steve Schrader, Lafayette, 19.5
 Brad Whicker, Plainfield, 19.5
 Jill Bunch, Lafayette, 19
 Brad Lombard, Fort Wayne, 19
 Matt Chitwood, Bloomington, 18.5
 Glenn Harris, Bloomington, 18.5
 Chad Korte, New Haven, 18.5
 Matt Moore, New Haven, 18.5
 Lisa Cox, Lawrenceburg, 18
 John Hart, Carmel, 17.5
 Chad Todd, Lafayette, 17.5
 Brian Levan, Granger, 17
 Lee Thomas, Charlestown, 17
 Andy Tolch, La Porte, 17
 Linda Cook, South Bend, 16.5

Jon Guy, Avon, 16.5
 Mark Heller, Fort Wayne, 16.5
 Karen Johnson, Hebron, 16.5
 Randy Maxwell, Greendale, 16.5
 Bob Micunek, Merrillville, 16.5
 Chris Schrader, Indianapolis, 16.5
 John McKenzie, Carmel, 16
 Joe Viewegh, Mooresville, 16
 Donald Dubord, Evansville, 15.5
 Andrew Harlow, Goshen, 15.5
 Arnold Joers, Mishawaka, 15.5
 Scott Lahrman, Lafayette, 15.5
 Patrick Matthews, Granger, 15.5
 James Ward, Jeffersonville, 15.5
 Rick Cummings, Greenwood, 15
 Larry Hobson, Louisville, 15
 Timothy McMahon, 15
 Bradley Plett, Goshen, 15
 Jason Schneider, Floyds Knobs, 15
 Kelly Good, West Lafayette, 14.5
 Nick Kacarab, Osceola, 14.5
 Tim Konowitz, La Porte, 14.5
 Michelle Ferrero, Evansville, 14
 Brandon Gentry, Indianapolis, 14
 Don Naville, New Albany, 14
 Jimmy Schiff, Evansville, 14
 Ryan Hodskins, Charlestown, 13.5
 Brian Kerkhoff, Otterbein, 13.5
 Pete Morrison, Oxford, 13.5
 Jason Cox, Lawrenceburg, 13
 Mike Freeman, Newburgh, 13
 Ryan Kennedy, West Lafayette, 13
 Monty Miller, Jeffersonville, 13
 Winnie Schwinghammer, Anderson, 13
 Ryan Casey, Bristol, 12.5
 Chris Hall, Lanesville, 12.5
 Jeremy Mattingly, , 12.5
 Brian McMorro, South Bend, 12.5
 Barbara Popp, New Albany, 12.5
 Chris Schlabach, Shipshewana, 12.5
 Jeff Bills, Cincinnati, 12
 Scott Dudeck, Granger, 12
 Kurt Jones, Terre Haute, 12
 Karen Schneider, Mishawaka, 12
 Jeremy Ward, Jeffersonville, 12
 Isaiah Baker, Kokomo, 11.5
 Kirk Bouchie, Vincennes, 11.5
 Corey Hirsch, Boonville, 11.5
 Bart Persohn, Jasper, 11.5
 Dan Reiff, Elkhart, 11.5
 Brian Stevens, Haubstadt, 11.5
 David Decker, Carmel, 11
 Joseph Lenehan, Saint John, 11
 Forrest Carpenter, Greenwood, 10.5
 Adam Clemens, Warsaw, 10.5
 Douglas England, Jeffersonville, 10.5
 Amanda Parker, Indianapolis, 10.5
 Vicki Pearl, Lafayette, 10.5
 Roger Thacker, Huntingburg, 10.5
 Mike Benson, New Albany, 10
 Jerry Erschen, Goshen, 10
 Amy Houk, South Bend, 10
 John Mattingly, Newburgh, 10
 Mark Mayfield, Evansville, 10
 Chuck Murphy, Newburgh, 10
 Marlon Schrock, Nappanee, 10

Brady Albright, Jasper, 9.5
 Bryan Keve, Mishawaka, 9.5
 Rique McPheron, Indianapolis, 9.5
 Kevin Powell, Bloomington, 9.5
 Keith Hite, New Carlisle, 9
 Cougar Martin, Newburgh, 9
 Jeff Baumgartner, Indianapolis, 8.5
 Mike Corns, Bloomington, 8.5
 Dan Dickerson, Indianapolis, 8.5
 Dustin Findlay, Lafayette, 8.5
 Anthony Hardebeck, West Lafayette, 8.5
 Cameron Haughey, Indianapolis, 8.5
 David Hobbs, Louisville, 8.5
 Josh Milakis, Lafayette, 8.5
 Jeffrey Morgan, Indianapolis, 8.5
 John Schroering, Jasper, 8.5
 Diane Ashlock, Indianapolis, 8
 Jason Berg, Huntingburg, 8
 Chris Dexter, Indianapolis, 8
 Diana Dinges, Indianapolis, 8
 Nada Djordjevic, Berrien Springs, 8
 Michael Duke, Bargersville, 8
 Tom Herman, Indianapolis, 8
 Joe Kirchgessener, New Albany, 8
 Todd Moore, Indianapolis, 8
 Ryan Schiltz, Fort Wayne, 8
 Jared Shantz, Clarksville, 8
 Mandy Walker, Greenfield, 8
 Steve Beggs, Elkhart, 7.5
 Bob Danielson, Carmel, 7.5
 Matthew Dexler, Jeffersonville, 7.5
 Tony Flick, Bloomington, 7.5
 Kevin Mertz, Fort Wayne, 7.5
 Tim Munding, Warsaw, 7.5
 Jerry Nord, Evansville, 7.5
 Angela Raake, Ellettsville, 7.5
 Tonya Scherle, Jasper, 7.5
 Loren Wood, Bloomington, 7.5
 Ryan Woolever, Indianapolis, 7.5
 Jeffrey Yancey, Cicero, 7.5
 Anthony Ziegler, Indianapolis, 7.5
 Stephen Ball, Noblesville, 7
 Brad Bowman, Indianapolis, 7
 James Byars, Goshen, 7
 John Gradle, Syracuse, 7
 Gary Hasenour, Celestine, 7
 Jerry Himsel, Jasper, 7
 Chad Huff, Westfield, 7
 Cameron Knox, Carmel, 7
 Candy Koehl, Merrillville, 7
 John Linn, South Bend, 7
 John Lunsford, Carmel, 7
 Ken Maddin, Greendale, 7
 Amie Methner, La Porte, 7
 David Rahman, Newburgh, 7
 Dan Rohaley, Valparaiso, 7
 David Sego, Greenfield, 7
 Kent Shaffer, Zionsville, 7
 Nathaniel Stoops, Indianapolis, 7
 Jesse Tremain, Indianapolis, 7
 Shawn Bornman, New Paris, 6.5
 Steve Cooreman, South Bend, 6.5
 Steve Eastman, Kokomo, 6.5
 Joe Englert, Jasper, 6.5
 Robert Fischer, Crown Point, 6.5

Chad Leap, Rochester, 6.5
 Tim Merchant, Warsaw, 6.5
 Dave Roos, Mishawaka, 6.5
 Tom Vander Luitgaren, Greenwood, 6.5
 Stan Verkamp, St. Anthony, 6.5
 Shane Weist, Lafayette, 6.5
 Kent Witten, Floyds Knobs, 6.5
 Amy Chitwood, Bloomington, 6
 Travis Duell, Lafayette, 6
 Nancy Frigo, Schererville, 6
 Ryan Geltz, Fishers, 6
 Rick Goff, Vincennes, 6
 Michael Graniczny, Crown Point, 6
 Phil Hotle, Indianapolis, 6
 Joseph Jennings, Oolitic, 6
 Kim Kelly, Franklin, 6
 Lisa Myers, Westfield, 6
 Nick Prentice, Warsaw, 6



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Remembering Dennis Henderlong

The IBA lost one of its leaders this year as 1995 IBA State President, Dennis Henderlong, passed away on October 22, 2023. Henderlong, a fourth-generation builder from Valparaiso, served the Association in various capacities, including his term as State President in 1995.

“A true leader dedicated to the industry and Association. He was always willing to answer the call for the industry and was a champion for safe and affordable housing across the state. He will be missed,” commented Rick Wajda, IBA CEO.

Henderlong was a Senior Life Director of the IBA Board of Directors, having attended over 90 Board of Directors Meetings during his involvement with the IBA. He was also active in membership recruitment to the federation, having amassed roughly 200 Spike credits during his career.

Henderlong was also awarded the prestigious John C. Hart award in 2002, which is named after housing legend John Hart, a man who distinguished himself through extraordinary services to Indiana housing and to Indiana government. The award is based upon excellence in service to housing and community and is further enhanced by requiring long-range consistent dedication to the causes of affordable housing.

In addition to his involvement at the local and state level, Henderlong went on to serve the National Association of Home Builders, holding numerous positions, including National Director, Indiana's National Representative, and NAHB Area 9 Vice President, representing 3 states on NAHB's Executive Committee.

Dennis Henderlong, one of the great leaders from northwest Indiana.



Dennis Henderlong, 1995 IBA President



Dennis Henderlong (left) catches up with then Congressman Pete Visclosky in the halls of Congress to talk housing. Pictured from left to right: Henderlong; Congressman Visclosky; Tim Henderlong; Larry Swank, IBA 1986 President



Dennis Henderlong (left) catches up with IBA members at a national meeting during his time in leadership. Pictured from left to right: Henderlong, Tom Mullen, IBA 2014 President (deceased); Tom Slater; and Doug Dillion

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Bill Carson Memorial Golf Outing

IBA leadership and members around the state came together on August 16 for the Bill Carson Memorial Golf Outing at Back 9 Golf & Entertainment in downtown Indianapolis. William “Bill” Carson was IBA’s Executive Director from 1963 until his retirement in 2006. The golf outing commemorates his 42 years of leadership and advocacy for the housing industry while raising funds for scholarships and grants that support the next generation of homebuilders. Proceeds from the event supported the IBA Educational Scholarship Foundation and Indiana Builders Charitable Foundation.



Event sponsor, Julia Moore with First Federal Savings Bank (left), with Builders Association of North Central Indiana (BANC I) group



Building & Development Association of Southern Indiana (BDASI) group



Lisa Cox (left) catches up with IBA Secretary Marcy DeShong at the golf outing



From left: Andrew Brindley, IBA President Ric Zehr, State Rep. Dale DeVon, IBA Vice President Kenny Reinbrecht



Event sponsor: NIPSCO



Event sponsor: Oakmont Homes with DR Horton



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Weber Concrete



Western Indiana Builders Association (WIBA)



Pictured from left: Brian McMorrow and DJ Tavernier with HBA of St. Joseph Valley and IBA President Ric Zehr



IBA Across the State



Pictured from left: Mike Rogers, State Senator Linda Rogers, State Senator Ryan Mishler, DJ Tavernier



Pictured from left: State Senator Rodric Bray, IBA President Ric Zehr and Christian Rector



State Senator Travis Holdman (left) with Christian Rector



State Senator Tyler Johnson (left) with Logan Buescher



Ric Zehr (left) with State Senator Liz Brown



IBA CEO Rick Wajda (center) gathers with Builder Association of Greater Lafayette (BAGL) following their membership meeting



IBA Governmental Affairs Director, Carlie Hopper connects with State Senator Scott Alexander at a recent event



Eric Woerner with A-1 Mechanical of Indianapolis shares issues in the field during IBA's ENERGY STAR Conference



HBA of Northwest Indiana (HBANWI) leaders Zach Garza (left), and Bob Micunek



Builders Association of North Central Indiana members welcome State Representative Craig Snow (left) to their annual Homes on Parade VIP Gala Event



Political action. Leaders of the Indiana Builders Association recently met with Congressman Jim Banks (center) to discuss housing issues. Banks is also a Republican candidate for the United States Senate in 2024



Networking. IBA member, Nick Arterburn (right) of Pulte Homes catches up with State Representative Bob Heaton (left); State Representative Dale DeVon (second from left) and State Representative Greg Steuerwald at a recent fundraiser



IBA Senior Officers talk housing with Lt. Governor Suzanne Crouch (center). Pictured from left: Ric Zehr, IBA President; Ryan Baker, IBA Treasurer; Crouch; Marcy DeShong, IBA Secretary; and Kenny Reinbrecht, IBA Vice President



IBA members represent the industry at a recent outing for the Indiana Housing & Community Development Authority. Pictured from left: State Representative Doug Miller; Ryan Baker, IBA Treasurer; and Brad Davis, Davis Homes



IBA leadership catches up for a picture at NAHB's Fall Leadership Conference



IBA members gather at the NAHB Area 9 Caucus Meeting during NAHB's Fall Leadership Conference. Pictured from left: Greg Furnish, NAHB State Representative; Ric Zehr, IBA President; and John Linn, Indiana's Associate National Delegate to NAHB



Talking housing. IBA members catch up with State Senator Chris Garten (center) at a recent event in Ft. Wayne. Pictured from left: Christian Rector, IBA Executive Committee Member; Garten; and Ric Zehr, IBA President

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